

# Valerie Sabatier

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11228948/publications.pdf>

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9  
papers

446  
citations

1306789

7  
h-index

1588620

8  
g-index

10  
all docs

10  
docs citations

10  
times ranked

392  
citing authors

#	ARTICLE	IF	CITATIONS
1	From Recipe to Dinner: Business Model Portfolios in the European Biopharmaceutical Industry. Long Range Planning, 2010, 43, 431-447.	2.9	198
2	When technological discontinuities and disruptive business models challenge dominant industry logics: Insights from the drugs industry. Technological Forecasting and Social Change, 2012, 79, 949-962.	6.2	124
3	Learning, signaling, and convincing: The role of experimentation in the business modeling process. Long Range Planning, 2018, 51, 141-157.	2.9	42
4	Articulating Growth and Cultural Innovation in Art Museums. International Studies of Management and Organization, 2014, 44, 9-25.	0.4	31
5	Becoming through doing: How experimental spaces enable organizational identity work. Strategic Organization, 2020, 18, 20-49.	3.1	21
6	Strategic renewal in times of environmental scarcity. Journal of Organizational Change Management, 2017, 30, 106-120.	1.7	15
7	The role of costs in business model design for early-stage technology startups. Technological Forecasting and Social Change, 2020, 157, 120090.	6.2	10
8	Psychological, social and technical factors influencing electronic medical records systems adoption by United States physicians: a systematic model. Health Research Policy and Systems, 2022, 20, 48.	1.1	5
9	What innovative business models can be triggered by precision medicine? Analogical reasoning from the magazine industry. Innovation and Entrepreneurship in Health, 2015, , 81.	2.0	0