

# Koen Vandenbempt

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11203304/publications.pdf>

Version: 2024-02-01

21  
papers

1,394  
citations

643344

15  
h-index

889612

19  
g-index

21  
all docs

21  
docs citations

21  
times ranked

1073  
citing authors

#	ARTICLE	IF	CITATIONS
1	Reframing organizational change from a processual perspective. <i>European Journal of Training and Development</i> , 2020, ahead-of-print, .	1.2	0
2	On the Use of Paradox for Generating Theoretical Contributions in Management and Organization Research. <i>International Journal of Management Reviews</i> , 2019, 21, 143-161.	5.2	17
3	Change managerialism and micro-processes of sensemaking during change implementation. <i>Scandinavian Journal of Management</i> , 2017, 33, 65-81.	1.0	10
4	Learning in times of dynamic complexity through balancing phenomenal qualities of sensemaking. <i>Management Learning</i> , 2016, 47, 83-99.	1.4	28
5	Drivers of institutional innovation in networks: unleashing the innovation potential of domesticated markets. <i>Journal of Business and Industrial Marketing</i> , 2015, 30, 414-435.	1.8	6
6	Empowering the underdog: Soft power in the development of collective institutional entrepreneurship in business markets. <i>Industrial Marketing Management</i> , 2015, 48, 174-186.	3.7	19
7	Organizing mindfully for relevant process research on strategic change. <i>Journal of Business and Industrial Marketing</i> , 2014, 29, 610-618.	1.8	12
8	Exploring team mental model dynamics during strategic change implementation in professional service organizations. A sensemaking perspective. <i>European Management Journal</i> , 2013, 31, 728-744.	3.1	28
9	Structural antecedents of institutional entrepreneurship in industrial networks: A critical realist explanation. <i>Industrial Marketing Management</i> , 2013, 42, 405-420.	3.7	34
10	Deliberate Learning Mechanisms for Stimulating Strategic Innovation Capacity. <i>Long Range Planning</i> , 2013, 46, 39-71.	2.9	70
11	Value innovation, deliberate learning mechanisms and information from supply chain partners. <i>Industrial Marketing Management</i> , 2012, 41, 27-39.	3.7	88
12	Market strategy renewal as a dynamic incremental process. <i>Journal of Business Research</i> , 2012, 65, 720-728.	5.8	17
13	Service addition as business market strategy: identification of transition trajectories. <i>Journal of Service Management</i> , 2010, 21, 693-714.	4.4	158
14	Transitioning and co-evolving to upgrade value offerings: A competence-based marketing view. <i>Industrial Marketing Management</i> , 2009, 38, 504-512.	3.7	58
15	Moving from basic offerings to value-added solutions: Strategies, barriers and alignment. <i>Industrial Marketing Management</i> , 2008, 37, 316-328.	3.7	343
16	Value innovation in the functional foods industry. <i>British Food Journal</i> , 2008, 110, 144-155.	1.6	22
17	Value creation options for contract manufacturers: Market strategy transition and coevolution in networks. <i>Advances in Business Marketing and Purchasing</i> , 2008, , 449-477.	0.3	0
18	Value innovation in business markets: Breaking the industry recipe. <i>Industrial Marketing Management</i> , 2006, 35, 751-761.	3.7	155

#	ARTICLE	IF	CITATIONS
19	Building competences for new customer value creation: An exploratory study. <i>Industrial Marketing Management</i> , 2006, 35, 961-973.	3.7	130
20	Cognitionâ€”inâ€”context: reorienting research in business market strategy. <i>Journal of Business and Industrial Marketing</i> , 2003, 18, 595-606.	1.8	48
21	Creating competitive advantage in industrial services. <i>Journal of Business and Industrial Marketing</i> , 1998, 13, 339-355.	1.8	151