

Robert Hogan

List of Publications by Year in descending order

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Version: 2024-02-01

72
papers

12,199
citations

87723

38
h-index

102304

66
g-index

78
all docs

78
docs citations

78
times ranked

6575
citing authors

#	ARTICLE	IF	CITATIONS
1	The international personality item pool and the future of public-domain personality measures. <i>Journal of Research in Personality</i> , 2006, 40, 84-96.	0.9	2,213
2	Development of an empathy scale.. <i>Journal of Consulting and Clinical Psychology</i> , 1969, 33, 307-316.	1.6	1,066
3	What we know about leadership: Effectiveness and personality.. <i>American Psychologist</i> , 1994, 49, 493-504.	3.8	900
4	The toxic triangle: Destructive leaders, susceptible followers, and conducive environments. <i>Leadership Quarterly</i> , 2007, 18, 176-194.	3.6	726
5	Leadership, followership, and evolution: Some lessons from the past.. <i>American Psychologist</i> , 2008, 63, 182-196.	3.8	698
6	What we know about Leadership. <i>Review of General Psychology</i> , 2005, 9, 169-180.	2.1	659
7	Assessing Leadership: A View from the Dark Side. <i>International Journal of Selection and Assessment</i> , 2001, 9, 40-51.	1.7	468
8	Personality measurement and employment decisions: Questions and answers.. <i>American Psychologist</i> , 1996, 51, 469-477.	3.8	429
9	How to measure service orientation.. <i>Journal of Applied Psychology</i> , 1984, 69, 167-173.	4.2	375
10	Leadership and the fate of organizations.. <i>American Psychologist</i> , 2008, 63, 96-110.	3.8	351
11	Narcissism, Self-Esteem, and Defensive Self-Enhancement. <i>Journal of Personality</i> , 1991, 59, 19-38.	1.8	271
12	Moral conduct and moral character: A psychological perspective.. <i>Psychological Bulletin</i> , 1973, 79, 217-232.	5.5	251
13	Narcissistic self-esteem management.. <i>Journal of Personality and Social Psychology</i> , 1991, 60, 911-918.	2.6	232
14	Infant Obedience and Maternal Behavior: The Origins of Socialization Reconsidered. <i>Child Development</i> , 1971, 42, 1057.	1.7	231
15	Personality measurement, faking, and employment selection.. <i>Journal of Applied Psychology</i> , 2007, 92, 1270-1285.	4.2	228
16	How to measure employee reliability.. <i>Journal of Applied Psychology</i> , 1989, 74, 273-279.	4.2	225
17	Employability and Career Success: Bridging the Gap Between Theory and Reality. <i>Industrial and Organizational Psychology</i> , 2013, 6, 3-16.	0.5	172
18	A Socioanalytic Perspective on Job Performance. <i>Human Performance</i> , 1998, 11, 129-144.	1.4	171

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19	The meaning of personality test scores.. American Psychologist, 1988, 43, 621-626.	3.8	145
20	Educating the Modern Manager. Academy of Management Learning and Education, 2003, 2, 74-84.	1.6	141
21	In Defense of Personality Measurement: New Wine for Old Whiners. Human Performance, 2005, 18, 331-341.	1.4	134
22	Social Speech and Social Interaction: Egocentrism Revisited. Child Development, 1973, 44, 562.	1.7	126
23	Personality correlates of undergraduate marijuana use.. Journal of Consulting and Clinical Psychology, 1970, 35, 58-63.	1.6	123
24	New Talent Signals: Shiny New Objects or a Brave New World?. Industrial and Organizational Psychology, 2016, 9, 621-640.	0.5	112
25	A dimension of moral judgment.. Journal of Consulting and Clinical Psychology, 1970, 35, 205-212.	1.6	108
26	A Socioanalytic Perspective on Job Performance. Human Performance, 1998, 11, 129-144.	1.4	101
27	Retributive Justice. Critical Issues in Social Justice, 1981, , 125-143.	0.2	99
28	Theoretical egocentrism and the problem of compliance.. American Psychologist, 1975, 30, 533-540.	3.8	98
29	The theory and measurement of empathy.. Journal of Counseling Psychology, 1973, 20, 280-284.	1.4	91
30	Traits, tests, and personality research.. American Psychologist, 1977, 32, 255-264.	3.8	78
31	Why do adolescents use drugs? Age, sex, and user differences. Journal of Youth and Adolescence, 1991, 20, 475-492.	1.9	73
32	A role theoretical interpretation of personality scale item responses. Journal of Personality, 1978, 46, 778-785.	1.8	57
33	Personality and Status. , 1991, , 137-154.		55
34	The insufficiencies of methodological inadequacy. Behavioral and Brain Sciences, 1982, 5, 216-216.	0.4	53
35	How to (and how not to) assess the integrity of managers.. Consulting Psychology Journal, 2010, 62, 216-234.	0.6	50
36	PERSONALITY CHARACTERISTICS OF HIGHLY RATED POLICEMEN. Personnel Psychology, 1971, 24, 679-686.	2.2	45

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37	Disentangling Type A behavior: The roles of ambition, insensitivity, and anxiety. <i>Journal of Research in Personality</i> , 1983, 17, 186-197.	0.9	42
38	Moral judgments and self-presentations. <i>Journal of Research in Personality</i> , 1981, 15, 57-63.	0.9	38
39	A measure of moral values.. <i>Journal of Consulting and Clinical Psychology</i> , 1972, 39, 210-214.	1.6	35
40	Sources of conformity in unsocialized college students.. <i>Journal of Abnormal Psychology</i> , 1972, 80, 49-51.	2.0	35
41	Personality correlates of adjustment in isolated work groups. <i>Journal of Research in Personality</i> , 1984, 18, 491-496.	0.9	33
42	Leader Advancement Motive, Political Skill, Leader Behavior, and Effectiveness: A Moderated Mediation Extension of Socioanalytic Theory. <i>Human Performance</i> , 2014, 27, 373-392.	1.4	32
43	A socioanalytic theory of moral development. <i>New Directions for Child and Adolescent Development</i> , 1978, 1978, 1-18.	1.3	30
44	Personality theory and the nature of human nature. <i>Personality and Individual Differences</i> , 2020, 152, 109561.	1.6	30
45	Moral judgment and perceptions of injustice.. <i>Journal of Personality and Social Psychology</i> , 1972, 23, 409-413.	2.6	28
46	Personological Correlates of Police Effectiveness. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 1975, 91, 289-295.	0.9	27
47	Personality dynamics of heroin use.. <i>Journal of Abnormal Psychology</i> , 1975, 84, 87-89.	2.0	25
48	Moral judgment, personality, and attitudes toward authority.. <i>Journal of Personality and Social Psychology</i> , 1981, 40, 370-373.	2.6	25
49	Validation of a sales representative selection inventory. <i>Journal of Business and Psychology</i> , 1992, 7, 161-171.	2.5	25
50	Personality correlates of superior academic achievement.. <i>Journal of Counseling Psychology</i> , 1974, 21, 144-149.	1.4	23
51	Chapter 10 The Dark Side of Discretion: Leader Personality and Organizational Decline. <i>Monographs in Leadership and Management</i> , 2007, , 173-193.	0.2	23
52	Ego control and criminal behavior.. <i>Journal of Personality and Social Psychology</i> , 1981, 41, 179-184.	2.6	20
53	Validation of a personality measure of managerial performance. <i>Journal of Business and Psychology</i> , 1992, 7, 225-237.	2.5	19
54	Noncognitive Predictors of Performance During Explosive Ordnance Disposal Training. <i>Military Psychology</i> , 1989, 1, 117-133.	0.7	18

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55	Determinants of Interpersonal Attraction: A Clarification. Psychological Reports, 1970, 26, 235-238.	0.9	17
56	Personality, Leadership, and Globalization: Linking Personality to Global Organizational Effectiveness. Advances in Global Leadership, 2009, , 11-34.	0.8	14
57	Drug culture expertise and substance use. Journal of Youth and Adolescence, 1992, 21, 625-637.	1.9	11
58	Personality and Leadership. , 2012, , .		10
59	Sense, nonsense, and the use of personality measures. Journal of Research in Personality, 1983, 17, 451-456.	0.9	9
60	For love or money? Character dynamics in consultation.. Consulting Psychology Journal, 1997, 49, 256-267.	0.6	9
61	A Socioanalytic Interpretation of the Public and the Private Selves. , 1986, , 179-188.		8
62	Intellectual, Ideological, and Political Obstacles to the Advancement of Organizational Science. Journal of Applied Behavioral Science, The, 1996, 32, 378-389.	2.0	7
63	Evaluating Global Leadership: Does Culture Matter?. Advances in Global Leadership, 2014, , 45-65.	0.8	6
64	The structure of moral character and the explanation of moral action. Journal of Youth and Adolescence, 1975, 4, 1-15.	1.9	5
65	Socioanalytic Perspective. , 2017, , 1-5.		4
66	Who Wants to be a Psychologist?. Journal of Personality Assessment, 2006, 86, 119-130.	1.3	3
67	Socioanalytic Perspective. , 2020, , 5128-5132.		2
68	Socioanalytic Theory. , 0, , .		1
69	Evaluating Global Leadership: Does Culture Matter?. Advances in Global Leadership, 2014, 8, 45-65.	0.8	1
70	Chapter 6 Dialectical Aspects of Moral Development. Contributions To Human Development, 1976, 2, 53-59.	0.7	0
71	Can Deviants Be Morally Educated?. The Social Studies, 1993, 84, 271-275.	0.4	0
72	Reactions to the thermodynamics of leadership.. Consulting Psychology Journal, 2014, 66, 293-295.	0.6	0