

# T K Das

## List of Publications by Year in descending order

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Version: 2024-02-01

23  
papers

9,333  
citations

279487

23  
h-index

610482

24  
g-index

24  
all docs

24  
docs citations

24  
times ranked

4691  
citing authors

#	ARTICLE	IF	CITATIONS
1	Between Trust and Control: Developing Confidence in Partner Cooperation in Alliances. <i>Academy of Management Review</i> , 1998, 23, 491-512.	7.4	2,170
2	A Resource-Based Theory of Strategic Alliances. <i>Journal of Management</i> , 2000, 26, 31-61.	6.3	1,646
3	Trust, Control, and Risk in Strategic Alliances: An Integrated Framework. <i>Organization Studies</i> , 2001, 22, 251-283.	3.8	1,456
4	Instabilities of Strategic Alliances: An Internal Tensions Perspective. <i>Organization Science</i> , 2000, 11, 77-101.	3.0	857
5	Between Trust and Control: Developing Confidence in Partner Cooperation in Alliances. <i>Academy of Management Review</i> , 1998, 23, 491.	7.4	556
6	RISK TYPES AND INTER-FIRM ALLIANCE STRUCTURES. <i>Journal of Management Studies</i> , 1996, 33, 827-843.	6.0	385
7	The Risk-Based View of Trust: A Conceptual Framework. <i>Journal of Business and Psychology</i> , 2004, 19, 85-116.	2.5	322
8	The Dynamics of Alliance Conditions in the Alliance Development Process. <i>Journal of Management Studies</i> , 2002, 39, 725-746.	6.0	300
9	Resource and Risk Management in the Strategic Alliance Making Process. <i>Journal of Management</i> , 1998, 24, 21-42.	6.3	291
10	Strategic Alliance Temporalities and Partner Opportunism*. <i>British Journal of Management</i> , 2006, 17, 1-21.	3.3	271
11	Determinants of Partner Opportunism in Strategic Alliances: A Conceptual Framework. <i>Journal of Business and Psychology</i> , 2010, 25, 55-74.	2.5	186
12	Strategic planning and individual temporal orientation. <i>Strategic Management Journal</i> , 1987, 8, 203-209.	4.7	164
13	Time and Entrepreneurial Risk Behavior. <i>Entrepreneurship Theory and Practice</i> , 1998, 22, 69-88.	7.1	134
14	Managing Strategic Flexibility: Key to Effective Performance. <i>Journal of General Management</i> , 1995, 20, 60-75.	0.8	99
15	Strategic risk behaviour and its temporalities: between risk propensity and decision context. <i>Journal of Management Studies</i> , 2001, 38, 515-534.	6.0	88
16	Sustaining Strategic Alliances: Options and Guidelines. <i>Journal of General Management</i> , 1997, 22, 49-64.	0.8	75
17	Alliance Constellations: A Social Exchange Perspective. <i>Academy of Management Review</i> , 2002, 27, 445.	7.4	71
18	Relational Risk and Its Personal Correlates in Strategic Alliances. <i>Journal of Business and Psychology</i> , 2001, 15, 449-465.	2.5	56

#	ARTICLE	IF	CITATIONS
19	Managerial Perceptions and the Essence of the Managerial World: What is an Interloper Business Executive to Make of the Academic-Researcher Perceptions of Managers?. British Journal of Management, 2003, 14, 23-32.	3.3	40
20	Partner Misbehaviour in Strategic Alliances: Guidelines for Effective Deterrence. Journal of General Management, 2001, 27, 43-70.	0.8	39
21	Interpartner Legitimacy in the Alliance Development Process. Journal of Management Studies, 2007, 44, 070605080020004-???	6.0	36
22	ORGANIZATIONAL CONTROL: AN EVOLUTIONARY PERSPECTIVE. Journal of Management Studies, 1989, 26, 459-475.	6.0	25
23	How Strong are the Ethical Preferences of Senior Business Executives?. Journal of Business Ethics, 2005, 56, 69-80.	3.7	18