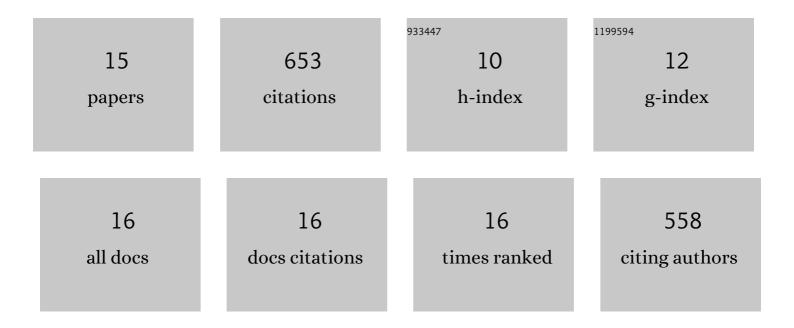
## Ravi Sarathy

List of Publications by Year in descending order

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ΡΑΝΙ ΚΑΡΑΤΗΥ

| #  | Article                                                                                                                                                                                              | IF  | CITATIONS |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 1  | Innovativeness in family firms: a family influence perspective. Small Business Economics, 2012, 38, 85-101.                                                                                          | 6.7 | 321       |
| 2  | Strategic and Ethical Considerations in Managing Digital Privacy. Journal of Business Ethics, 2003, 46, 111-126.                                                                                     | 6.0 | 84        |
| 3  | Dynamics of pro-market institutions and firm performance. Journal of International Business Studies, 2018, 49, 858-880.                                                                              | 7.3 | 64        |
| 4  | When a high-quality niche strategy is not enough to spur family-firm internationalization: The role of external and internal contexts. Journal of International Business Studies, 2019, 50, 783-808. | 7.3 | 44        |
| 5  | A Contingency Theory of Internationalization. Management International Review, 2011, 51, 593-634.                                                                                                    | 3.3 | 41        |
| 6  | Internationalizing MBA Education. Journal of Teaching in International Business, 1990, 1, 101-118.                                                                                                   | 0.5 | 21        |
| 7  | The Impact of Regional Trade Agreements on the Global Orientation of Emerging Market<br>Multinationals. Management International Review, 2010, 50, 797-826.                                          | 3.3 | 17        |
| 8  | The Divergence of Japanese and U.S. Corporate Financial Structure. Journal of International Business Studies, 1984, 15, 75-89.                                                                       | 7.3 | 15        |
| 9  | The Interplay of Industrial Policy and International Strategy: Japan's Machine Tool Industry. California<br>Management Review, 1989, 31, 132-160.                                                    | 6.3 | 14        |
| 10 | High-Technology Exports from Newly Industrializing Countries: The Brazilian Commuter Aircraft<br>Industry. California Management Review, 1985, 27, 60-84.                                            | 6.3 | 13        |
| 11 | Segmenting the commuter aircraft market with cluster analysis. Industrial Marketing Management, 1986, 15, 1-12.                                                                                      | 6.7 | 7         |
| 12 | Economic Development and Marketing Strategies: a Comparative Lens. Organizations and Markets in Emerging Economies, 2014, 5, 49-73.                                                                  | 0.7 | 7         |
| 13 | Japanese trading companies: can they be copied?. Thunderbird International Business Review, 1986, 28,<br>1-7.                                                                                        | 0.3 | 0         |
| 14 | CORPORATE RESPONSES TO INDUSTRIAL POLICY. International Marketing Review, 1987, 4, 33-46.                                                                                                            | 3.6 | 0         |
| 15 | Strategy choices among internationalizing US airlines. Thunderbird International Business Review, 1997, 39, 393-432.                                                                                 | 0.3 | 0         |