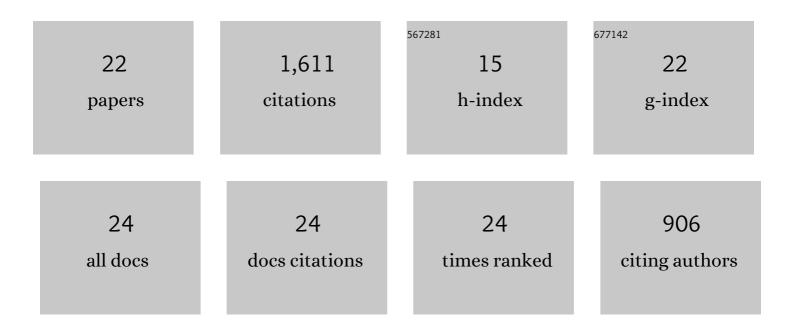
Ritch L Sorenson

List of Publications by Year in descending order

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RITCH L SORENSON

#	Article	IF	CITATIONS
1	The Landscape of Family Business Outcomes. Family Business Review, 2012, 25, 33-57.	6.6	210
2	Conflict Management Strategies Used by Successful Family Businesses. Family Business Review, 1999, 12, 325-339.	6.6	184
3	The Family Point of View, Family Social Capital, and Firm Performance. Family Business Review, 2009, 22, 239-253.	6.6	181
4	The Contribution of Leadership Style and Practices to Family and Business Success. Family Business Review, 2000, 13, 183-200.	6.6	164
5	Updating Systems Concepts in Family Businesses. Family Business Review, 2009, 22, 65-81.	6.6	140
6	A TEST OF THE MOTIVATIONS UNDERLYING CHOICE OF CONFLICT STRATEGIES IN THE DUAL ONCERN MODEL International Journal of Conflict Management, 1999, 10, 25-44.		108
7	The Collaborative Network Orientation: Achieving Business Success through Collaborative Relationships. Entrepreneurship Theory and Practice, 2008, 32, 615-634.	10.2	106
8	Family Capital, Family Business, and Free Enterprise. Family Business Review, 2009, 22, 193-195.	6.6	88
9	Too Many Cooks in the Kitchen. Family Business Review, 2013, 26, 32-50.	6.6	71
10	Conflict Management Strategies Used in Successful Family Businesses. Family Business Review, 1999, 12, 133-146.	6.6	56
11	Consider Both Relationships and Substance When Negotiating Strategically. Academy of Management Perspectives, 1989, 3, 37-48.	6.8	48
12	Experimental and experiential approaches to teaching faceâ€ŧoâ€face and computerâ€mediated group discussion. Communication Education, 1996, 45, 244-259.	1.1	43
13	How moral and social values become embedded in family firms. Journal of Management, Spirituality and Religion, 2013, 10, 116-137.	1.0	40
14	Collective entrepreneurship in family firms: The influence of leader attitudes and behaviors. New England Journal of Entrepreneurship, 2003, 6, 37-51.	2.1	31
15	Family Social Capital in Family Business: A Faith-Based Values Theory. Journal of Business Ethics, 2023, 184, 701-724.	6.0	13
16	A test of two teaching strategies designed to improve interview effectiveness: Rating behavior and videotaped feedback. Communication Education, 1986, 35, 13-22.	1.1	10
17	A Learned-Behavior Approach to Management Skill Development. Journal of Management Education, 2001, 25, 167-190.	1.1	10
18	A Family Affair—Teaching Families Versus Individuals: Insights Gained From 24 Years of Family Business Education. Academy of Management Learning and Education, 2015, 14, 366-384.	2.5	8

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#	Article	IF	CITATIONS
19	Socioeconomic Institutions, Social Capital, and Entrepreneurship. Journal of East-West Business, 2005, 10, 5-29.	0.7	7
20	A profile of communication faculty needs in business schools and colleges. Communication Education, 1990, 39, 148-160.	1.1	6
21	Alumni perspectives on speech communication training: Implications for communication faculty. Communication Education, 1981, 30, 299-304.	1.1	5
22	Society in Embryo: Family Relationships as the Basis for Social Capital in Family Firms. Advances in Entrepreneurship, Firm Emergence and Growth, 2010, , 163-184.	1.5	0