

Ritch L Sorenson

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11098661/publications.pdf>

Version: 2024-02-01

22
papers

1,611
citations

567281

15
h-index

677142

22
g-index

24
all docs

24
docs citations

24
times ranked

906
citing authors

#	ARTICLE	IF	CITATIONS
1	The Landscape of Family Business Outcomes. <i>Family Business Review</i> , 2012, 25, 33-57.	6.6	210
2	Conflict Management Strategies Used by Successful Family Businesses. <i>Family Business Review</i> , 1999, 12, 325-339.	6.6	184
3	The Family Point of View, Family Social Capital, and Firm Performance. <i>Family Business Review</i> , 2009, 22, 239-253.	6.6	181
4	The Contribution of Leadership Style and Practices to Family and Business Success. <i>Family Business Review</i> , 2000, 13, 183-200.	6.6	164
5	Updating Systems Concepts in Family Businesses. <i>Family Business Review</i> , 2009, 22, 65-81.	6.6	140
6	A TEST OF THE MOTIVATIONS UNDERLYING CHOICE OF CONFLICT STRATEGIES IN THE DUAL-CONCERN MODEL. <i>International Journal of Conflict Management</i> , 1999, 10, 25-44.	1.9	108
7	The Collaborative Network Orientation: Achieving Business Success through Collaborative Relationships. <i>Entrepreneurship Theory and Practice</i> , 2008, 32, 615-634.	10.2	106
8	Family Capital, Family Business, and Free Enterprise. <i>Family Business Review</i> , 2009, 22, 193-195.	6.6	88
9	Too Many Cooks in the Kitchen. <i>Family Business Review</i> , 2013, 26, 32-50.	6.6	71
10	Conflict Management Strategies Used in Successful Family Businesses. <i>Family Business Review</i> , 1999, 12, 133-146.	6.6	56
11	Consider Both Relationships and Substance When Negotiating Strategically. <i>Academy of Management Perspectives</i> , 1989, 3, 37-48.	6.8	48
12	Experimental and experiential approaches to teaching face-to-face and computer-mediated group discussion. <i>Communication Education</i> , 1996, 45, 244-259.	1.1	43
13	How moral and social values become embedded in family firms. <i>Journal of Management, Spirituality and Religion</i> , 2013, 10, 116-137.	1.0	40
14	Collective entrepreneurship in family firms: The influence of leader attitudes and behaviors. <i>New England Journal of Entrepreneurship</i> , 2003, 6, 37-51.	2.1	31
15	Family Social Capital in Family Business: A Faith-Based Values Theory. <i>Journal of Business Ethics</i> , 2023, 184, 701-724.	6.0	13
16	A test of two teaching strategies designed to improve interview effectiveness: Rating behavior and videotaped feedback. <i>Communication Education</i> , 1986, 35, 13-22.	1.1	10
17	A Learned-Behavior Approach to Management Skill Development. <i>Journal of Management Education</i> , 2001, 25, 167-190.	1.1	10
18	A Family Affair—Teaching Families Versus Individuals: Insights Gained From 24 Years of Family Business Education. <i>Academy of Management Learning and Education</i> , 2015, 14, 366-384.	2.5	8

#	ARTICLE	IF	CITATIONS
19	Socioeconomic Institutions, Social Capital, and Entrepreneurship. <i>Journal of East-West Business</i> , 2005, 10, 5-29.	0.7	7
20	A profile of communication faculty needs in business schools and colleges. <i>Communication Education</i> , 1990, 39, 148-160.	1.1	6
21	Alumni perspectives on speech communication training: Implications for communication faculty. <i>Communication Education</i> , 1981, 30, 299-304.	1.1	5
22	Society in Embryo: Family Relationships as the Basis for Social Capital in Family Firms. <i>Advances in Entrepreneurship, Firm Emergence and Growth</i> , 2010, , 163-184.	1.5	0