

# Jens Färster

## List of Publications by Year in descending order

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94  
papers

8,673  
citations

61984

43  
h-index

43889

91  
g-index

98  
all docs

98  
docs citations

98  
times ranked

4520  
citing authors

#	ARTICLE	IF	CITATIONS
1	Vorsicht, ÄDiskriminierung!. Familiendynamik, 2022, 47, 124-132.	0.1	1
2	The Social Online-Self-Regulation-Theory. Journal of Media Psychology, 2021, 33, 181-190.	1.0	17
3	Regulatory focus and regulatory mode â€œ Keys to narcissists' (lack of) life satisfaction?. Personality and Individual Differences, 2019, 138, 109-116.	2.9	19
4	Relationships between narcissistic grandiosity, narcissistic vulnerability, regulatory focus, regulatory mode, and life-satisfaction: Data from two surveys. Data in Brief, 2018, 21, 861-865.	1.0	0
5	The impact of self-regulatory states and traits on Facebook use: Priming materialism and social comparisons. Computers in Human Behavior, 2017, 71, 418-427.	8.5	28
6	Materialists on Facebook: the self-regulatory role of social comparisons and the objectification of Facebook friends. Heliyon, 2017, 3, e00449.	3.2	36
7	Welcome Interferences: Dealing with Obstacles Promotes Creative Thought in Goal Pursuit. Creativity and Innovation Management, 2015, 24, 207-216.	3.3	12
8	How decision reversibility affects motivation.. Journal of Experimental Psychology: General, 2014, 143, 835-849.	2.1	10
9	Reversible decisions: The grass isn't merely greener on the other side; it's also very brown over here. Journal of Experimental Social Psychology, 2013, 49, 1093-1099.	2.2	15
10	Unraveling Effects of Novelty on Creativity. Creativity Research Journal, 2013, 25, 280-285.	2.6	18
11	Detour to Arrive: Distancing in Service of Approach Goals. Emotion Review, 2013, 5, 259-263.	3.4	5
12	Mere exposure revisited: The influence of growth versus security cues on evaluations of novel and familiar stimuli.. Journal of Experimental Psychology: General, 2012, 141, 699-714.	2.1	29
13	A goal model of catharsis. European Review of Social Psychology, 2012, 23, 107-142.	9.4	15
14	Stepping Back While Staying Engaged. Social Psychological and Personality Science, 2012, 3, 379-386.	3.9	8
15	GLOMO<sup>sys</sup>. Current Directions in Psychological Science, 2012, 21, 15-19.	5.3	68
16	When any Worx looks typical to you: Global relative to local processing increases prototypicality and liking. Journal of Experimental Social Psychology, 2012, 48, 416-419.	2.2	13
17	â€œSelf onlyâ€¦! â€œ When counterfactual thoughts can reduce illusions of personal authorship. Consciousness and Cognition, 2012, 21, 456-463.	1.5	8
18	Re-Exploring the Influence of Sad Mood on Music Preference. Media Psychology, 2012, 15, 249-266.	3.6	28

#	ARTICLE	IF	CITATIONS
19	When curiosity kills no catâ€”but mediates the relation between distant future thoughts and global processing across sensory modalities. <i>European Journal of Social Psychology</i> , 2012, 42, 334-341.	2.4	6
20	Seeing women as objects: The sexual body part recognition bias. <i>European Journal of Social Psychology</i> , 2012, 42, 743-753.	2.4	89
21	What Is Automatic Self-Regulation?. <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , 2012, 220, 147-156.	1.0	14
22	Narrowing down to open up for other people's concerns: Empathic concern can be enhanced by inducing detailed processing. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 418-424.	2.2	52
23	Keeping one's options open: The detrimental consequences of decision reversibility. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 800-805.	2.2	17
24	Seeing love, or seeing lust: How people interpret ambiguous romantic situations. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 1017-1020.	2.2	15
25	Stepping back to see the big picture: When obstacles elicit global processing.. <i>Journal of Personality and Social Psychology</i> , 2011, 101, 883-901.	2.8	53
26	Estimates of spatial distance: A Construal Level Theory perspective. , 2011, , 109-128.		12
27	He Just Wants to Play. <i>Personality and Social Psychology Bulletin</i> , 2011, 37, 1644-1654.	3.0	13
28	Local and global cross-modal influences between vision and hearing, tasting, smelling, or touching.. <i>Journal of Experimental Psychology: General</i> , 2011, 140, 364-389.	2.1	27
29	Limitations of the motivational intensity model of attentional tuning: Reply to Harmon-Jones, Gable, and Price (2011).. <i>Psychological Bulletin</i> , 2011, 137, 513-516.	6.1	10
30	How love and sex can influence recognition of faces and words: A processing model account. <i>European Journal of Social Psychology</i> , 2010, 40, 524-535.	2.4	9
31	Corrigendum to â€œKnowing your costumer better: The strength of a selfâ€regulatory value approachâ€ [Journal of Consumer Psychology 19 (2009) 124â€128]. <i>Journal of Consumer Psychology</i> , 2010, 20, 100-100.	4.5	0
32	Novelty Categorization Theory. <i>Social and Personality Psychology Compass</i> , 2010, 4, 736-755.	3.7	60
33	Implicit affective cues and attentional tuning: An integrative review.. <i>Psychological Bulletin</i> , 2010, 136, 875-893.	6.1	256
34	GLOMO<sup>sys</sup>: Specifications of a Global Model on Processing Styles. <i>Psychological Inquiry</i> , 2010, 21, 257-269.	0.9	16
35	Going Beyond Information Given: How Approach Versus Avoidance Cues Influence Access to Higher Order Information. <i>Social Psychological and Personality Science</i> , 2010, 1, 4-11.	3.9	24
36	Aggressive, Funny, and Thirsty: A Motivational Inference Model (MIMO) Approach to Behavioral Rebound. <i>Personality and Social Psychology Bulletin</i> , 2010, 36, 1385-1396.	3.0	18

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37	GLOMO<sup>sys</sup>: A Systems Account of Global Versus Local Processing. <i>Psychological Inquiry</i> , 2010, 21, 175-197.	0.9	211
38	How love and lust change people's perception of relationship partners. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 237-246.	2.2	39
39	Hemispheric specialization and creative thinking: A meta-analytic review of lateralization of creativity. <i>Brain and Cognition</i> , 2010, 72, 442-448.	1.8	127
40	Why Love Has Wings and Sex Has Not: How Reminders of Love and Sex Influence Creative and Analytic Thinking. <i>Personality and Social Psychology Bulletin</i> , 2009, 35, 1479-1491.	3.0	87
41	Distancing from experienced self: How global-versus-local perception affects estimation of psychological distance.. <i>Journal of Personality and Social Psychology</i> , 2009, 97, 203-216.	2.8	185
42	Preparing for novel versus familiar events: Shifts in global and local processing.. <i>Journal of Experimental Psychology: General</i> , 2009, 138, 383-399.	2.1	86
43	Opening doors for new research questions: On simulatability. <i>European Journal of Social Psychology</i> , 2009, 39, 1151-1155.	2.4	1
44	The Effect of Psychological Distance on Perceptual Level of Construal. <i>Cognitive Science</i> , 2009, 33, 1330-1341.	1.7	89
45	Knowing your customer betterThe strength of a self-regulatory value approach. <i>Journal of Consumer Psychology</i> , 2009, 19, 124-128.	4.5	7
46	How goal-fulfillment decreases aggression. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 90-100.	2.2	46
47	Cognitive consequences of novelty and familiarity: How mere exposure influences level of construal. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 444-447.	2.2	64
48	Relations between perceptual and conceptual scope: How global versus local processing fits a focus on similarity versus dissimilarity.. <i>Journal of Experimental Psychology: General</i> , 2009, 138, 88-111.	2.1	123
49	The Unconscious City: How Expectancies About Creative Milieus Influence Creative Performance. , 2009, , 219-233.		3
50	Expectancy, Value and Psychological Distance: A New Look at Goal Gradients. <i>Social Cognition</i> , 2008, 26, 515-533.	0.9	70
51	The effect of global versus local processing styles on assimilation versus contrast in social judgment.. <i>Journal of Personality and Social Psychology</i> , 2008, 94, 579-599.	2.8	177
52	How temporal distance changes novices' attitudes towards unconventional arts.. <i>Psychology of Aesthetics, Creativity, and the Arts</i> , 2008, 2, 53-60.	1.3	18
53	Seven Principles of Goal Activation: A Systematic Approach to Distinguishing Goal Priming From Priming of Non-Goal Constructs. <i>Personality and Social Psychology Review</i> , 2007, 11, 211-233.	6.0	355
54	Completed vs. interrupted priming: Reduced accessibility from post-fulfillment inhibition. <i>Journal of Experimental Social Psychology</i> , 2007, 43, 258-264.	2.2	38

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55	The Effects of Regulatory Focus on Braking Speed. <i>Journal of Applied Social Psychology</i> , 2007, 37, 2764-2787.	2.0	27
56	Enactment of approach and avoidance behavior influences the scope of perceptual and conceptual attention. <i>Journal of Experimental Social Psychology</i> , 2006, 42, 133-146.	2.2	167
57	Inferences from decision difficulty. <i>Journal of Experimental Social Psychology</i> , 2006, 42, 290-301.	2.2	37
58	The role of subjective theories for leadership evaluation. <i>European Journal of Work and Organizational Psychology</i> , 2006, 15, 102-127.	3.7	14
59	Effects of Motivational Cues on Perceptual Asymmetry: Implications for Creativity and Analytical Problem Solving. <i>Journal of Personality and Social Psychology</i> , 2005, 88, 263-275.	2.8	213
60	“Know thyself!” The role of idiosyncratic self-knowledge in recognition memory. <i>Journal of Memory and Language</i> , 2005, 52, 628-638.	2.1	7
61	Automatic effects of alcohol cues on sexual attraction. <i>Addiction</i> , 2005, 100, 672-681.	3.3	62
62	Automatic effects of deviancy cues on creative cognition. <i>European Journal of Social Psychology</i> , 2005, 35, 345-359.	2.4	42
63	The Influence of Approach and Avoidance Cues on Attentional Flexibility. <i>Motivation and Emotion</i> , 2005, 29, 69-81.	1.3	67
64	Accessibility from active and fulfilled goals. <i>Journal of Experimental Social Psychology</i> , 2005, 41, 220-239.	2.2	346
65	How Global Versus Local Perception Fits Regulatory Focus. <i>Psychological Science</i> , 2005, 16, 631-636.	3.3	353
66	Temporal Construal Effects on Abstract and Concrete Thinking: Consequences for Insight and Creative Cognition. <i>Journal of Personality and Social Psychology</i> , 2004, 87, 177-189.	2.8	429
67	A motivational model of post-suppressional rebound. <i>European Review of Social Psychology</i> , 2004, 15, 1-32.	9.4	20
68	How Body Feedback Influences Consumers’ Evaluation of Products. <i>Journal of Consumer Psychology</i> , 2004, 14, 416-426.	4.5	67
69	How Threat From Stereotype Disconfirmation Triggers Self-defense. <i>Social Cognition</i> , 2004, 22, 54-74.	0.9	27
70	Stereotype Threat and Performance: How Self-Stereotypes Influence Processing by Inducing Regulatory Foci. <i>Journal of Personality and Social Psychology</i> , 2004, 87, 38-56.	2.8	285
71	Speed/accuracy decisions in task performance: Built-in trade-off or separate strategic concerns?. <i>Organizational Behavior and Human Decision Processes</i> , 2003, 90, 148-164.	2.5	408
72	The influence of approach and avoidance motor actions on food intake. <i>European Journal of Social Psychology</i> , 2003, 33, 339-350.	2.4	59

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73	Attentional Priming Effects on Creativity. <i>Creativity Research Journal</i> , 2003, 15, 277-286.	2.6	161
74	Attentional Priming Effects on Creativity. <i>Creativity Research Journal</i> , 2003, 15, 277-286.	2.6	94
75	The Influence of Approach and Avoidance Motor Actions on Creative Cognition. <i>Journal of Experimental Social Psychology</i> , 2002, 38, 41-55.	2.2	226
76	Implicit person theories influence memory judgments: the circumstances under which metacognitive knowledge is used. <i>European Journal of Social Psychology</i> , 2002, 32, 353-362.	2.4	11
77	Certainty and Uncertainty: The Two Faces of the Hindsight Bias. <i>Organizational Behavior and Human Decision Processes</i> , 2002, 87, 323-341.	2.5	26
78	Success/Failure Feedback, Expectancies, and Approach/Avoidance Motivation: How Regulatory Focus Moderates Classic Relations. <i>Journal of Experimental Social Psychology</i> , 2001, 37, 253-260.	2.2	224
79	The role of attribution of motivation in producing postsuppressional rebound.. <i>Journal of Personality and Social Psychology</i> , 2001, 81, 377-390.	2.8	44
80	The effects of promotion and prevention cues on creativity.. <i>Journal of Personality and Social Psychology</i> , 2001, 81, 1001-1013.	2.8	830
81	Expression after suppression: A motivational explanation of postsuppressional rebound.. <i>Journal of Personality and Social Psychology</i> , 2000, 79, 190-203.	2.8	96
82	The effects of approach and avoidance motor actions on the elements of creative insight.. <i>Journal of Personality and Social Psychology</i> , 2000, 79, 477-492.	2.8	316
83	The sex â†’ aggression link: A perception-behavior dissociation.. <i>Journal of Personality and Social Psychology</i> , 2000, 79, 507-520.	2.8	111
84	Compatibility between approach/avoidance stimulation and valenced information determines residual attention during the process of encoding. <i>European Journal of Social Psychology</i> , 2000, 30, 853-871.	2.4	31
85	When Stereotype Disconfirmation is a Personal Threat: How Prejudice and Prevention Focus Moderate Incongruity Effects. <i>Social Cognition</i> , 2000, 18, 178-197.	0.9	43
86	Motor Actions in Retrieval of Valenced Information: II. Boundary Conditions for Motor Congruence Effects. <i>Perceptual and Motor Skills</i> , 1998, 86, 1423-1426.	1.3	68
87	Approach and avoidance strength during goal attainment: Regulatory focus and the "goal looms larger" effect.. <i>Journal of Personality and Social Psychology</i> , 1998, 75, 1115-1131.	2.8	487
88	Self-Reflection and Recognition: The Role of Metacognitive Knowledge in the Attribution of Recollective Experience. <i>Personality and Social Psychology Review</i> , 1998, 2, 111-123.	6.0	26
89	Subjective Theories About Encoding May Influence Recognition: Judgmental Regulation in Human Memory. <i>Social Cognition</i> , 1998, 16, 78-92.	0.9	21
90	Motor Actions in Retrieval of Valenced Information: A Motor Congruence Effect. <i>Perceptual and Motor Skills</i> , 1997, 85, 1419-1427.	1.3	149

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91	Influence of overt head movements on memory for valenced words: A case of conceptual-motor compatibility.. Journal of Personality and Social Psychology, 1996, 71, 421-430.	2.8	187
92	Reporting Recollective Experiences: Direct Access to Memory Systems?. Psychological Science, 1995, 6, 352-358.	3.3	96
93	Expression Entails Anticipation. , 0, , 289-308.		1
94	Die Wirkung aggressiver (Online-) Computerspiele auf die Verfügbbarkeit aggressiver Gedanken. , 0, , .		0