

## List of Publications by Year in descending order

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Version: 2024-02-01

49  
papers

2,896  
citations

236612

25  
h-index

301761

39  
g-index

51  
all docs

51  
docs citations

51  
times ranked

2220  
citing authors

#	ARTICLE	IF	CITATIONS
1	Moral sentiments and cooperation: Differential influences of shame and guilt. <i>Cognition and Emotion</i> , 2007, 21, 1025-1042.	1.2	243
2	Not so ugly after all: When shame acts as a commitment device.. <i>Journal of Personality and Social Psychology</i> , 2008, 95, 933-943.	2.6	224
3	On the valence of surprise. <i>Cognition and Emotion</i> , 2013, 27, 1326-1334.	1.2	166
4	Emotion without a word: Shame and guilt among Rarã;muri Indians and rural Javanese.. <i>Journal of Personality and Social Psychology</i> , 2006, 91, 1111-1122.	2.6	164
5	Restore and protect motivations following shame. <i>Cognition and Emotion</i> , 2010, 24, 111-127.	1.2	163
6	What is moral about guilt? Acting "prosocially" at the disadvantage of others.. <i>Journal of Personality and Social Psychology</i> , 2011, 100, 462-473.	2.6	148
7	Dispositional greed.. <i>Journal of Personality and Social Psychology</i> , 2015, 108, 917-933.	2.6	146
8	Antecedents and Components of Majority Attitudes toward Multiculturalism in the Netherlands. <i>Applied Psychology</i> , 2004, 53, 400-422.	4.4	111
9	Multiculturalism: Construct validity and stability. <i>International Journal of Intercultural Relations</i> , 2008, 32, 93-104.	1.0	99
10	The role of interpersonal harm in distinguishing regret from guilt.. <i>Emotion</i> , 2008, 8, 589-596.	1.5	96
11	Anger and Prosocial Behavior. <i>Emotion Review</i> , 2014, 6, 261-268.	2.1	80
12	A functionalist account of shame-induced behaviour. <i>Cognition and Emotion</i> , 2011, 25, 939-946.	1.2	74
13	Perceived Intergroup Difference as an Organizing Principle of Intercultural Attitudes and Acculturation Attitudes. <i>Journal of Cross-Cultural Psychology</i> , 2012, 43, 801-821.	1.0	71
14	Defining greed. <i>British Journal of Psychology</i> , 2015, 106, 505-525.	1.2	71
15	Greedy bastards: Testing the relationship between wanting more and unethical behavior. <i>Personality and Individual Differences</i> , 2019, 138, 147-156.	1.6	61
16	A different kind of honor culture: Family honor and aggression in Turks. <i>Group Processes and Intergroup Relations</i> , 2013, 16, 334-344.	2.4	48
17	The role of emotions in tax compliance behavior: A mixed-methods approach. <i>Journal of Economic Psychology</i> , 2019, 74, 102194.	1.1	48
18	Vicarious shame. <i>Cognition and Emotion</i> , 2012, 26, 836-846.	1.2	44

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19	The social side of shame: approach versus withdrawal. <i>Cognition and Emotion</i> , 2018, 32, 1671-1677.	1.2	37
20	Generality and cultural variation in the experience of regret.. <i>Emotion</i> , 2014, 14, 1037-1048.	1.5	36
21	Reappraising the Moral Nature of Emotions in Decision Making: The Case of Shame and Guilt. <i>Social and Personality Psychology Compass</i> , 2013, 7, 355-365.	2.0	34
22	Body Sensations Associated With Emotions in RarĀjmuri Indians, Rural Javanese, and Three Student Samples.. <i>Emotion</i> , 2005, 5, 166-174.	1.5	33
23	The self and others in the experience of pride. <i>Cognition and Emotion</i> , 2018, 32, 404-413.	1.2	30
24	The impact of anger on donations to victims. <i>International Review of Victimology</i> , 2017, 23, 303-312.	1.1	27
25	Stability of Majority Attitudes toward Multiculturalism in the Netherlands between 1999 and 2007. <i>Applied Psychology</i> , 2009, 58, 653-671.	4.4	22
26	Prosocial consequences of third-party anger. <i>Theory and Decision</i> , 2018, 84, 585-599.	0.5	18
27	Evidence for Opportunity Cost Neglect in the Poor. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 65-73.	1.0	18
28	On the context dependence of emotion displays: Perceptions of gold medalistsâ€™ expressions of pride. <i>Cognition and Emotion</i> , 2016, 30, 1332-1343.	1.2	17
29	When enough is not enough: Overearning as a manifestation of dispositional greed. <i>Personality and Individual Differences</i> , 2020, 165, 110155.	1.6	17
30	A Cross-Cultural Study of the Mediating Role of Implicit Theories of Innovativeness in the Relationship Between Values and Attitudes Toward Innovation. <i>Journal of Cross-Cultural Psychology</i> , 2018, 49, 336-352.	1.0	15
31	A fourfold conceptual framework for cultural and cross-cultural psychology: relativism, construct universalism, repertoire universalism and absolutism. , 0, , 165-189.		14
32	The meaning of pride across cultures1. , 2013, , 377-387.		14
33	The good, bad and ugly of dispositional greed. <i>Current Opinion in Psychology</i> , 2022, 46, 101323.	2.5	13
34	Dispositional Greed Scales. <i>European Journal of Psychological Assessment</i> , 2022, 38, 91-100.	1.7	12
35	An epigenetic view on culture: what evolutionary developmental psychology has to offer for cross-cultural psychology. , 2011, , 376-404.		11
36	An exploration of third partiesâ€™ preference for compensation over punishment: six experimental demonstrations. <i>Theory and Decision</i> , 2018, 85, 333-351.	0.5	11

#	ARTICLE	IF	CITATIONS
37	Past and present of cross-cultural psychology. , 0, , 37-63.		10
38	Research on behaviour-and-culture: current ideas and future projections. , 0, , 545-578.		7
39	Support for multiculturalism in The Netherlands. International Social Science Journal, 2008, 59, 269-281.	1.0	6
40	Fundamental questions of cross-cultural psychology. , 2011, , 9-34.		6
41	The role of self-discrepancies in distinguishing regret from guilt. Self and Identity, 2021, 20, 388-405.	1.0	6
42	Further tests of the scarcity and luxury hypotheses in dispositional greed: Evidence from two large-scale Dutch and American samples. Current Psychology, 2023, 42, 12045-12054.	1.7	6
43	The relationship between individual and culture. , 0, , 135-162.		5
44	Psychological patterns of poverty in Russia: Relationships among socioeconomic conditions, motivation, <scp>selfâ€regulation</scp> and <scp>wellâ€being</scp>. International Journal of Psychology, 2022, 57, 660-675.	1.7	5
45	Emotion between Universalism and Relativism: Finding a Standard for Comparison in Cross-Cultural Emotion Research. , 2021, , 144-169.		4
46	Self-Conscious Emotions and Social Functioning. , 2011, , 197-210.		4
47	Differences and universals in families across cultures. , 0, , 341-375.		2
48	Intention and action in retirement preparation. Behavioural Public Policy, 2018, , 1-22.	1.6	2
49	The elusive constellations of poverty. Behavioral and Brain Sciences, 2017, 40, e318.	0.4	0