

Eric Overby

List of Publications by Year in descending order

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9
papers

446
citations

1307594

7
h-index

1474206

9
g-index

9
all docs

9
docs citations

9
times ranked

233
citing authors

| # | ARTICLE | IF | CITATIONS |
|---|--|-----|-----------|
| 1 | Process Virtualization Theory and the Impact of Information Technology. <i>Organization Science</i> , 2008, 19, 277-291. | 4.5 | 174 |
| 2 | Electronic and Physical Market Channels: A Multiyear Investigation in a Market for Products of Uncertain Quality. <i>Management Science</i> , 2009, 55, 940-957. | 4.1 | 80 |
| 3 | The Effect of Electronic Commerce on Geographic Purchasing Patterns and Price Dispersion. <i>Management Science</i> , 2015, 61, 431-453. | 4.1 | 67 |
| 4 | Research Commentary "The Design, Use, and Consequences of Virtual Processes. <i>Information Systems Research</i> , 2010, 21, 700-710. | 3.7 | 39 |
| 5 | Migrating Processes from Physical to Virtual Environments: Process Virtualization Theory. <i>Integrated Series on Information Systems</i> , 2012, , 107-124. | 0.1 | 32 |
| 6 | Electronic Commerce, Spatial Arbitrage, and Market Efficiency. <i>Information Systems Research</i> , 2017, 28, 97-116. | 3.7 | 25 |
| 7 | A Transaction-Level Analysis of Spatial Arbitrage: The Role of Habit, Attention, and Electronic Trading. <i>Management Science</i> , 2012, 58, 394-412. | 4.1 | 11 |
| 8 | Physical and Electronic Wholesale Markets: An Empirical Analysis of Product Sorting and Market Function. <i>Journal of Management Information Systems</i> , 2014, 31, 11-46. | 4.3 | 11 |
| 9 | How Reduced Search Costs and the Distribution of Bidder Participation Affect Auction Prices. <i>Management Science</i> , 2015, 61, 1398-1420. | 4.1 | 7 |