

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11028335/publications.pdf>

Version: 2024-02-01

118  
papers

24,485  
citations

18887

64  
h-index

30277

107  
g-index

126  
all docs

126  
docs citations

126  
times ranked

19593  
citing authors

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 1  | Intervention and mediation effects of target processes in a randomized controlled trial of Acceptance and Commitment Therapy for anxious cancer survivors in community oncology clinics. <i>Behaviour Research and Therapy</i> , 2022, 153, 104103. | 1.6 | 4         |
| 2  | Avoid Cohen's "Small", "Medium", and "Large" for Power Analysis. <i>Trends in Cognitive Sciences</i> , 2020, 24, 200-207.   | 4.0 | 61        |
| 3  | The complexity of relations between dimensions of social perception: Decomposing bivariate associations with crossed random factors. <i>Journal of Experimental Social Psychology</i> , 2019, 82, 200-207.  | 1.3 | 11        |
| 4  | The unappreciated heterogeneity of effect sizes: Implications for power, precision, planning of research, and replication.. <i>Psychological Methods</i> , 2019, 24, 578-589.   | 2.7 | 82        |
| 5  | New recommendations for testing indirect effects in mediational models: The need to report and test component paths.. <i>Journal of Personality and Social Psychology</i> , 2018, 115, 929-943.   | 2.6 | 205       |
| 6  | Modeling stimulus variation in three common implicit attitude tasks. <i>Behavior Research Methods</i> , 2017, 49, 1193-1209.  | 2.3 | 23        |
| 7  | Experiments with More Than One Random Factor: Designs, Analytic Models, and Statistical Power. <i>Annual Review of Psychology</i> , 2017, 68, 601-625.  | 9.9 | 269       |
| 8  | Partisan underestimation of the polarizing influence of group discussion. <i>Journal of Experimental Social Psychology</i> , 2016, 65, 52-58.   | 1.3 | 17        |
| 9  | But You Don't Look Like A Scientist!: Women Scientists with Feminine Appearance are Deemed Less Likely to be Scientists. <i>Sex Roles</i> , 2016, 75, 95-109.   | 1.4 | 78        |
| 10 | Moderator Variable: <i>Methodology</i> . , 2015, , 672-674.   |     | 2         |
| 11 | Replicating Studies in Which Samples of Participants Respond to Samples of Stimuli. <i>Perspectives on Psychological Science</i> , 2015, 10, 390-399.   | 5.2 | 103       |
| 12 | Measuring Intergroup Ideologies. <i>Personality and Social Psychology Bulletin</i> , 2015, 41, 1646-1664.   | 1.9 | 62        |
| 13 | Perceiving Political Polarization in the United States. <i>Perspectives on Psychological Science</i> , 2015, 10, 145-158.   | 5.2 | 227       |
| 14 | Face recognition in the presence of angry expressions: A target-race effect rather than a cross-race effect. <i>Journal of Experimental Social Psychology</i> , 2015, 58, 1-10.   | 1.3 | 15        |
| 15 | The Design and Analysis of Data from Dyads and Groups. , 2014, , 589-607.   |     | 20        |
| 16 | Methods of Small Group Research. , 2014, , 188-219.   |     | 7         |
| 17 | Mediation and Moderation. , 2014, , 653-676.  |     | 47        |
| 18 | Implicit Measures in Social and Personality Psychology. , 2014, , 283-310.  |     | 242       |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 19 | Exploring Causal and Noncausal Hypotheses in Nonexperimental Data. , 2014, , 504-533.   |     | 8         |
| 20 | Survey Research. , 2014, , 404-442.   |     | 8         |
| 21 | Statistical power and optimal design in experiments in which samples of participants respond to samples of stimuli.. Journal of Experimental Psychology: General, 2014, 143, 2020-2045.                               | 1.5 | 506       |
| 22 | Awareness of implicit attitudes.. Journal of Experimental Psychology: General, 2014, 143, 1369-1392.  | 1.5 | 230       |
| 23 | Categorisation salience and ingroup bias: The buffering role of a multicultural ideology. International Journal of Psychology, 2014, 49, 508-512.   | 1.7 | 9         |
| 24 | Power Anomalies in Testing Mediation. Psychological Science, 2014, 25, 334-339.   | 1.8 | 360       |
| 25 | Less power = less human? Effects of power differentials on dehumanization. Journal of Experimental Social Psychology, 2013, 49, 464-470.  | 1.3 | 80        |
| 26 | Political polarization projection: Social projection of partisan attitude extremity and attitudinal processes.. Journal of Personality and Social Psychology, 2012, 103, 84-100.                                      | 2.6 | 79        |
| 27 | The World Is Not Black and White: Racial Bias in the Decision to Shoot in a Multiethnic Context. Journal of Social Issues, 2012, 68, 286-313.   | 1.9 | 101       |
| 28 | Treating stimuli as a random factor in social psychology: A new and comprehensive solution to a pervasive but largely ignored problem.. Journal of Personality and Social Psychology, 2012, 103, 54-69.               | 2.6 | 867       |
| 29 | Dangerous enough: Moderating racial bias with contextual threat cues. Journal of Experimental Social Psychology, 2011, 47, 184-189.   | 1.3 | 97        |
| 30 | When compensation guides inferences: Indirect and implicit measures of the compensation effect. European Journal of Social Psychology, 2011, 41, 144-150.   | 1.5 | 27        |
| 31 | Thinking About Group Differences: Ideologies and National Identities. Psychological Inquiry, 2010, 21, 120-126.   | 0.4 | 26        |
| 32 | Compensation between warmth and competence: Antecedents and consequences of a negative relation between the two fundamental dimensions of social perception. European Review of Social Psychology, 2010, 21, 155-187. | 5.8 | 118       |
| 33 | Category Boundaries Can Be Accentuated Without Increasing Intergroup Bias. Group Processes and Intergroup Relations, 2009, 12, 175-193.   | 2.4 | 14        |
| 34 | Stereotyping Based on Voice in the Presence of Individuating Information: Vocal Femininity Affects Perceived Competence but Not Warmth. Personality and Social Psychology Bulletin, 2009, 35, 198-211.                | 1.9 | 42        |
| 35 | Reduction of opioid withdrawal and potentiation of acute opioid analgesia by systemic AV411 (ibudilast). Brain, Behavior, and Immunity, 2009, 23, 240-250.  | 2.0 | 238       |
| 36 | You want to appear competent? Be mean! You want to appear sociable? Be lazy! Group differentiation and the compensation effect. Journal of Experimental Social Psychology, 2009, 45, 363-367.                         | 1.3 | 43        |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 37 | A question of compensation: The social life of the fundamental dimensions of social perception.. Journal of Personality and Social Psychology, 2009, 96, 828-842.                           | 2.6 | 95        |
| 38 | Competence and warmth in context: The compensatory nature of stereotypic views of national groups. European Journal of Social Psychology, 2008, 38, 1175-1183.                              | 1.5 | 69        |
| 39 | Fundamental dimensions of social judgment. European Journal of Social Psychology, 2008, 38, 1063-1065.  | 1.5 | 219       |
| 40 | Sneaking in through the back door: How category-based stereotype suppression leads to rebound in feature-based effects. Journal of Experimental Social Psychology, 2008, 44, 833-839.       | 1.3 | 7         |
| 41 | Proinflammatory cytokines oppose opioid-induced acute and chronic analgesia. Brain, Behavior, and Immunity, 2008, 22, 1178-1189.  | 2.0 | 262       |
| 42 | Compensation Versus Halo: The Unique Relations Between the Fundamental Dimensions of Social Judgment. Personality and Social Psychology Bulletin, 2008, 34, 1110-1123.                      | 1.9 | 123       |
| 43 | Adjusting for a Mediator in Models With Two Crossed Treatment Variables. Organizational Research Methods, 2008, 11, 224-240.  | 5.6 | 35        |
| 44 | Across the thin blue line: Police officers and racial bias in the decision to shoot.. Journal of Personality and Social Psychology, 2007, 92, 1006-1023.                                    | 2.6 | 501       |
| 45 | The influence of stereotypes on decisions to shoot. European Journal of Social Psychology, 2007, 37, 1102-1117.   | 1.5 | 174       |
| 46 | Considering the Tower of Babel: Correlates of Assimilation and Multiculturalism among Ethnic Minority and Majority Groups in the United States. Social Justice Research, 2006, 19, 277-306. | 0.6 | 195       |
| 47 | What the Voice Reveals: Within- and Between-Category Stereotyping on the Basis of Voice. Personality and Social Psychology Bulletin, 2006, 32, 806-819.                                     | 1.9 | 93        |
| 48 | Fundamental dimensions of social judgment: Understanding the relations between judgments of competence and warmth.. Journal of Personality and Social Psychology, 2005, 89, 899-913.        | 2.6 | 799       |
| 49 | When moderation is mediated and mediation is moderated.. Journal of Personality and Social Psychology, 2005, 89, 852-863.   | 2.6 | 2,647     |
| 50 | The use of Afrocentric features as cues for judgment in the presence of diagnostic information. European Journal of Social Psychology, 2005, 35, 59-68.                                     | 1.5 | 65        |
| 51 | Attributions of intergroup bias and outgroup homogeneity to ingroup and outgroup others. European Journal of Social Psychology, 2005, 35, 677-704.  | 1.5 | 50        |
| 52 | Rethinking the Link Between Categorization and Prejudice Within the Social Cognition Perspective. Personality and Social Psychology Review, 2005, 9, 108-130.                               | 3.4 | 201       |
| 53 | Autrui ne serait-il pas plus biaisé que moi ? Le cas des relations franco-américaines. Les Cahiers Internationaux De Psychologie Sociale, 2005, Numéro 67-68, 7-21.                         | 0.3 | 0         |
| 54 | The Influence of Afrocentric Facial Features in Criminal Sentencing. Psychological Science, 2004, 15, 674-679.  | 1.8 | 422       |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 55 | The crossed-categorization hypothesis: Evidence of reductions in the strength of categorization, but not intergroup bias. <i>Journal of Experimental Social Psychology</i> , 2004, 40, 478-496.            | 1.3 | 33        |
| 56 | Adjusting researchers' approach to adjustment: On the use of covariates when testing interactions. <i>Journal of Experimental Social Psychology</i> , 2004, 40, 424-431.                                   | 1.3 | 241       |
| 57 | Automatic stereotypes vs. automatic prejudice: Sorting out the possibilities in the weapon paradigm. <i>Journal of Experimental Social Psychology</i> , 2004, 40, 75-81.                                   | 1.3 | 44        |
| 58 | The Automaticity of Race and Afrocentric Facial Features in Social Judgments.. <i>Journal of Personality and Social Psychology</i> , 2004, 87, 763-778.  | 2.6 | 206       |
| 59 | Intergroup Contact: Effects on Group Evaluations and Perceived Variability. <i>Group Processes and Intergroup Relations</i> , 2003, 6, 93-110.   | 2.4 | 56        |
| 60 | The police officer's dilemma: Using ethnicity to disambiguate potentially threatening individuals.. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 1314-1329.                             | 2.6 | 812       |
| 61 | The role of Afrocentric features in person perception: Judging by features and categories.. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 5-25.  | 2.6 | 283       |
| 62 | Effects of power on perceived and objective group variability: Evidence that more powerful groups are more variable.. <i>Journal of Personality and Social Psychology</i> , 2002, 82, 708-721.             | 2.6 | 168       |
| 63 | Contrast effects in stereotype formation and change: the role of comparative context. <i>Journal of Experimental Social Psychology</i> , 2002, 38, 443-458.  | 1.3 | 14        |
| 64 | On the Role of Familiarity with Units of Measurement in Categorical Accentuation: Tajfel and Wilkes (1963) Revisited and Replicated. <i>Psychological Science</i> , 2002, 13, 380-383.                     | 1.8 | 18        |
| 65 | The role of Afrocentric features in person perception: judging by features and categories. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 5-25.   | 2.6 | 60        |
| 66 | The police officer's dilemma: using ethnicity to disambiguate potentially threatening individuals. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 1314-29.                                | 2.6 | 140       |
| 67 | Evaluative versus Conceptual Judgments in Automatic Stereotyping and Prejudice. <i>Journal of Experimental Social Psychology</i> , 2001, 37, 244-252.  | 1.3 | 107       |
| 68 | Measurement of Subtyping in Stereotype Change. <i>Journal of Experimental Social Psychology</i> , 2001, 37, 325-332.   | 1.3 | 29        |
| 69 | The communication of social stereotypes: The effects of group discussion and information distribution on stereotypic appraisals.. <i>Journal of Personality and Social Psychology</i> , 2001, 81, 463-475. | 2.6 | 39        |
| 70 | Estimating and testing mediation and moderation in within-subject designs.. <i>Psychological Methods</i> , 2001, 6, 115-134.   | 2.7 | 702       |
| 71 | Spontaneous prejudice in context: Variability in automatically activated attitudes.. <i>Journal of Personality and Social Psychology</i> , 2001, 81, 815-827.  | 2.6 | 412       |
| 72 | Framing interethnic ideology: Effects of multicultural and color-blind perspectives on judgments of groups and individuals.. <i>Journal of Personality and Social Psychology</i> , 2000, 78, 635-654.      | 2.6 | 415       |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 73 | Additive and Interactive Models of Crossed Categorization in Correlated Social Categories. <i>Group Processes and Intergroup Relations</i> , 2000, 3, 285-295.                           | 2.4 | 12        |
| 74 | The Consequences of Communicating Social Stereotypes. <i>Journal of Experimental Social Psychology</i> , 2000, 36, 567-599.  | 1.3 | 62        |
| 75 | Defining Variables in Relationship to Other Variables: When Interactions Suddenly Turn Out to Be Main Effects. <i>Journal of Experimental Social Psychology</i> , 2000, 36, 410-423.     | 1.3 | 20        |
| 76 | Accentuation and sensitization effects in the categorization of multifaceted stimuli.. <i>Journal of Personality and Social Psychology</i> , 1999, 77, 927-941.                          | 2.6 | 63        |
| 77 | Cross-National Outgroup Homogeneity: United States and South African Stereotypes. <i>South African Journal of Psychology</i> , 1997, 27, 166-170.  | 1.0 | 3         |
| 78 | Evidence for racial prejudice at the implicit level and its relationship with questionnaire measures.. <i>Journal of Personality and Social Psychology</i> , 1997, 72, 262-274.          | 2.6 | 624       |
| 79 | Group Polarization and Repeated Attitude Expressions: A New Take on an Old Topic. <i>European Review of Social Psychology</i> , 1996, 7, 173-207.  | 5.8 | 40        |
| 80 | Effects of Racial Stereotypes on Judgments of Individuals: The Moderating Role of Perceived Group Variability. <i>Journal of Experimental Social Psychology</i> , 1996, 32, 71-103.      | 1.3 | 98        |
| 81 | Stereotypes, Prejudice, and Judgments of Group Members: The Mediating Role of Public Policy Decisions. <i>Journal of Experimental Social Psychology</i> , 1996, 32, 411-436.             | 1.3 | 27        |
| 82 | Testing treatment by covariate interactions when treatment varies within subjects.. <i>Psychological Methods</i> , 1996, 1, 366-378.   | 2.7 | 46        |
| 83 | A general procedure for the estimation of interdependence.. <i>Psychological Bulletin</i> , 1996, 119, 138-148.  | 5.5 | 90        |
| 84 | The effects of repeated expressions on attitude polarization during group discussions.. <i>Journal of Personality and Social Psychology</i> , 1995, 68, 1014-1029.                       | 2.6 | 100       |
| 85 | Stereotypes and ethnocentrism: Diverging interethnic perceptions of African American and White American youth.. <i>Journal of Personality and Social Psychology</i> , 1995, 69, 460-481. | 2.6 | 234       |
| 86 | Cats, dogs, and the OH effect: A reply to Simon and to Haslam and Oakes. <i>European Journal of Social Psychology</i> , 1995, 25, 477-480.   | 1.5 | 10        |
| 87 | Accounting for case manager effects in the evaluation of mental health services.. <i>Journal of Consulting and Clinical Psychology</i> , 1994, 62, 965-974.                              | 1.6 | 36        |
| 88 | Majority "minority" status and perceived ingroup variability revisited. <i>European Journal of Social Psychology</i> , 1993, 23, 471-483.  | 1.5 | 42        |
| 89 | Statistical difficulties of detecting interactions and moderator effects.. <i>Psychological Bulletin</i> , 1993, 114, 376-390.   | 5.5 | 2,718     |
| 90 | Definition and assessment of accuracy in social stereotypes.. <i>Psychological Review</i> , 1993, 100, 109-128.  | 2.7 | 465       |

| #   | ARTICLE   | IF  | CITATIONS |
|-----|---|-----|-----------|
| 91  | Use of Mental Frequency Distributions to Represent Variability Among Members of Social Categories. <i>Social Cognition</i> , 1993, 11, 22-43.   | 0.5 | 32        |
| 92  | Models of crossed categorization and intergroup relations.. <i>Journal of Personality and Social Psychology</i> , 1993, 64, 779-793.  | 2.6 | 121       |
| 93  | Effects of repeated expressions on attitude extremity.. <i>Journal of Personality and Social Psychology</i> , 1992, 63, 17-29.  | 2.6 | 101       |
| 94  | Role of meaningful subgroups in explaining differences in perceived variability for in-groups and out-groups.. <i>Journal of Personality and Social Psychology</i> , 1992, 63, 553-567. | 2.6 | 156       |
| 95  | False consensus and outâ€group homogeneity: A methodological note on their relationship. <i>British Journal of Social Psychology</i> , 1992, 31, 269-283.                               | 1.8 | 7         |
| 96  | Social Categorization and the Representation of Variability Information. <i>European Review of Social Psychology</i> , 1991, 2, 211-245.  | 5.8 | 111       |
| 97  | Some dynamic properties of attitude structures: Context-induced response facilitation and polarization.. <i>Journal of Personality and Social Psychology</i> , 1991, 60, 193-202.       | 2.6 | 90        |
| 98  | Accuracy in the judgment of in-group and out-group variability.. <i>Journal of Personality and Social Psychology</i> , 1991, 61, 366-379.   | 2.6 | 176       |
| 99  | Measures and models of perceived group variability.. <i>Journal of Personality and Social Psychology</i> , 1990, 59, 173-191.   | 2.6 | 274       |
| 100 | Estimation of Nonlinear Models in the Presence of Measurement Error. <i>Decision Sciences</i> , 1990, 21, 738-751.  | 3.2 | 3         |
| 101 | Political Expertise and the Development of Attitude Consistency. <i>Social Cognition</i> , 1990, 8, 104-124.  | 0.5 | 55        |
| 102 | Political expertise and the structural mediators of candidate evaluations. <i>Journal of Experimental Social Psychology</i> , 1988, 24, 105-126.  | 1.3 | 61        |
| 103 | Out-group homogeneity: Judgments of variability at the individual and group levels.. <i>Journal of Personality and Social Psychology</i> , 1988, 54, 778-788.                           | 2.6 | 307       |
| 104 | Combining process and outcome evaluation. <i>New Directions for Evaluation</i> , 1987, 1987, 23-41.   | 0.1 | 11        |
| 105 | Consequences of violating the independence assumption in analysis of variance.. <i>Psychological Bulletin</i> , 1986, 99, 422-431.  | 5.5 | 537       |
| 106 | Structural equation models and personality research. <i>Journal of Personality</i> , 1986, 54, 149-198.   | 1.8 | 89        |
| 107 | Estimating the nonlinear and interactive effects of latent variables.. <i>Psychological Bulletin</i> , 1984, 96, 201-210.   | 5.5 | 763       |
| 108 | Knowledge structures and evaluative judgments: Effects of structural variables on judgmental extremity.. <i>Journal of Personality and Social Psychology</i> , 1984, 46, 1193-1207.     | 2.6 | 83        |

| #   | ARTICLE   | IF  | CITATIONS |
|-----|---|-----|-----------|
| 109 | The Polarizing Effects of Affective Intensity. , 1984, , 65-82.   |     | 4         |
| 110 | Judging the positions of political candidates: Models of assimilation and contrast.. Journal of Personality and Social Psychology, 1983, 44, 952-963. | 2.6 | 66        |
| 111 | Attitude centrality, organization, and measurement.. Journal of Personality and Social Psychology, 1982, 42, 436-447.                                 | 2.6 | 69        |
| 112 | Process Analysis. Evaluation Review, 1981, 5, 602-619.  | 0.4 | 2,003     |
| 113 | Attitudes, polarization, and diagnosticity: Exploring the effect of affect.. Journal of Personality and Social Psychology, 1981, 41, 26-36.           | 2.6 | 68        |
| 114 | Political Involvement and Attitude Structure in the General Public. American Sociological Review, 1981, 46, 660.                                      | 2.8 | 119       |
| 115 | Schematic effects of social attitudes on information processing and recall.. Journal of Personality and Social Psychology, 1980, 38, 569-578.         | 2.6 | 91        |
| 116 | The Structure of Attitude Systems in the General Public: Comparisons of a Structural Equation Model. American Sociological Review, 1980, 45, 627.     | 2.8 | 156       |
| 117 | Causal Inference and Generalization in Field Settings. , 0, , 49-80.  |     | 12        |
| 118 | Replicating Studies in Which Samples of Participants Respond to Samples of Stimuli. SSRN Electronic Journal, 0, , .                                   | 0.4 | 3         |