

# Jeffrey B Vancouver

## List of Publications by Year in descending order

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Version: 2024-02-01

53  
papers

5,250  
citations

136950

32  
h-index

206112

48  
g-index

55  
all docs

55  
docs citations

55  
times ranked

3237  
citing authors

#	ARTICLE	IF	CITATIONS
1	Goal constructs in psychology: Structure, process, and content.. Psychological Bulletin, 1996, 120, 338-375.	6.1	1,614
2	The changing signs in the relationships among self-efficacy, personal goals, and performance.. Journal of Applied Psychology, 2001, 86, 605-620.	5.3	360
3	Two studies examining the negative effect of self-efficacy on performance.. Journal of Applied Psychology, 2002, 87, 506-516.	5.3	358
4	When self-efficacy negatively relates to motivation and performance in a learning context.. Journal of Applied Psychology, 2006, 91, 1146-1153.	5.3	305
5	Self-efficacy and resource allocation: Support for a nonmonotonic, discontinuous model.. Journal of Applied Psychology, 2008, 93, 35-47.	5.3	186
6	The Depth of History and Explanation as Benefit and Bane for Psychological Control Theories.. Journal of Applied Psychology, 2005, 90, 38-52.	5.3	170
7	Feedback Inquiry: The Effect of Source Attributes and Individual Differences. Organizational Behavior and Human Decision Processes, 1995, 62, 276-285.	2.5	152
8	Industrial and Organisation Research on Self-Regulation: From Constructs to Applications. Applied Psychology, 2005, 54, 155-185.	7.1	144
9	A formal, computational theory of multiple-goal pursuit: Integrating goal-choice and goal-striving processes.. Journal of Applied Psychology, 2010, 95, 985-1008.	5.3	141
10	Multilevel analysis of organizational goal congruence.. Journal of Applied Psychology, 1994, 79, 666-679.	5.3	131
11	Within-Person Analysis of Information Seeking: The Effects of Perceived Costs and Benefits. Journal of Management, 2000, 26, 119-137.	9.3	123
12	Dynamic Self-Regulation and Multiple-Goal Pursuit. Annual Review of Organizational Psychology and Organizational Behavior, 2017, 4, 401-423.	9.9	106
13	Longitudinal Research: A Panel Discussion on Conceptual Issues, Research Design, and Statistical Techniques. Work, Aging and Retirement, 2017, 3, 1-24.	3.0	105
14	A computational model of self-efficacy's various effects on performance: Moving the debate forward.. Journal of Applied Psychology, 2017, 102, 599-616.	5.3	100
15	Finding a Between-Person Negative Effect of Self-Efficacy on Performance: Not Just a Within-Person Effect Anymore. Human Performance, 2014, 27, 243-261.	2.4	85
16	Self-Regulation in Organizational Settings. , 2000, , 303-341.		75
17	Do we self-regulate actions or perceptions? A test of two computational models. Computational and Mathematical Organization Theory, 2008, 14, 1-22.	2.0	74
18	The Effect of Feedback Sign on Task Performance Depends on Self-Concept Discrepancies.. Journal of Applied Psychology, 2004, 89, 1092-1098.	5.3	70

#	ARTICLE	IF	CITATIONS
19	Integrating self-regulation theories of work motivation into a dynamic process theory. <i>Human Resource Management Review</i> , 2008, 18, 1-18.	4.8	65
20	Using Dynamic Computational Models to Reconnect Theory and Research: Socialization by the Proactive Newcomer as Example. <i>Journal of Management</i> , 2010, 36, 764-793.	9.3	55
21	Out of control or right on the money? Funder self-efficacy and crowd bias in equity crowdfunding. <i>Journal of Business Venturing</i> , 2019, 34, 348-367.	6.3	52
22	Self-efficacy does not appear to mediate training's effect on performance based on the moderation-of-process design. <i>Human Performance</i> , 2018, 31, 216-237.	2.4	50
23	The dynamics of avoidance goal regulation. <i>Motivation and Emotion</i> , 2017, 41, 698-707.	1.3	49
24	Effects of interpersonal orientation and the sex-type of the task on choosing to work alone or in groups.. <i>Journal of Applied Psychology</i> , 1989, 74, 927-934.	5.3	45
25	Rhetorical Reckoning. <i>Journal of Management</i> , 2012, 38, 465-474.	9.3	45
26	Living systems theory as a paradigm for organizational behavior: Understanding humans, organizations, and social processes. <i>Systems Research and Behavioral Science</i> , 1996, 41, 165-204.	0.2	42
27	Testing a Computational Model of the Goal-Level Effect: An Example of a Neglected Methodology. <i>Organizational Research Methods</i> , 2005, 8, 100-127.	9.1	39
28	The Application of HLM to the Analysis of the Dynamic Interaction of Environment, Person and Behavior. <i>Journal of Management</i> , 1997, 23, 795-818.	9.3	38
29	SEX DIFFERENCES IN OCCUPATIONAL CHOICE, PAY, AND WORTH: A SUPPLY-SIDE APPROACH TO UNDERSTANDING THE MALE-FEMALE WAGE GAP. <i>Personnel Psychology</i> , 1987, 40, 715-743.	2.8	36
30	Analyzing Goal-Striving Processes and a Test of the Generalizability of Perceptual Control Theory. <i>Organizational Behavior and Human Decision Processes</i> , 2000, 82, 334-362.	2.5	36
31	Computational models and organizational psychology: Opportunities abound. <i>Organizational Psychology Review</i> , 2012, 2, 267-292.	4.3	34
32	All Things in Moderation, Including Tests of Mediation (at Least Some of the Time). <i>Organizational Research Methods</i> , 2015, 18, 70-91.	9.1	34
33	Change one can believe in: Adding learning to computational models of self-regulation. <i>Organizational Behavior and Human Decision Processes</i> , 2014, 124, 56-74.	2.5	33
34	An integrative formal model of motivation and decision making: The MGPM*. <i>Journal of Applied Psychology</i> , 2016, 101, 1240-1265.	5.3	33
35	On the pursuit of multiple goals with different deadlines.. <i>Journal of Applied Psychology</i> , 2018, 103, 1242-1264.	5.3	33
36	Self-efficacy's influence on persistence on a physical task: Moderating effect of performance feedback ambiguity. <i>Psychology of Sport and Exercise</i> , 2016, 22, 170-177.	2.1	27

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37	Goal choices and planning: Distinct expectancy and value effects in two goal processes. <i>Organizational Behavior and Human Decision Processes</i> , 2014, 125, 220-233.	2.5	25
38	If We Produce Discrepancies, Then How? Testing a Computational Process Model of Positive Goal Revision. <i>Journal of Applied Social Psychology</i> , 2010, 40, 2201-2231.	2.0	19
39	Using a Computational Model to Understand Possible Sources of Skews in Distributions of Job Performance. <i>Personnel Psychology</i> , 2016, 69, 931-974.	2.8	16
40	The only constant is change: Expanding theory by incorporating dynamic properties into oneâ€™s models.. , 2019, , 89-114.		16
41	In Defense of HARKing. <i>Industrial and Organizational Psychology</i> , 2018, 11, 73-80.	0.6	14
42	Translating Informal Theories Into Formal Theories: The Case of the Dynamic Computational Model of the Integrated Model of Work Motivation. <i>Organizational Research Methods</i> , 2020, 23, 238-274.	9.1	14
43	A formal model of leadership goal striving: Development of core process mechanisms and extensions to action team context.. <i>Journal of Applied Psychology</i> , 2019, 104, 388-410.	5.3	14
44	Sex Composition of Groups and Member Motivation III: Motivational Losses at a Feminine Task. <i>Basic and Applied Social Psychology</i> , 1991, 12, 133-144.	2.1	8
45	Self-Efficacyâ€™s Role in Unifying Self-Regulation Theories. <i>Advances in Motivation Science</i> , 2018, , 203-230.	3.7	6
46	Regulating Our Own Learning. , 2017, , 95-116.		6
47	Measuring Individual Differences in Content via Changing Personâ€™Context Interaction. <i>Industrial and Organizational Psychology</i> , 2009, 2, 109-111.	0.6	5
48	Intelligent Interventions. <i>Industrial and Organizational Psychology</i> , 2012, 5, 179-182.	0.6	4
49	A formal model of goal revision in approach and avoidance contexts. <i>Organizational Behavior and Human Decision Processes</i> , 2018, 146, 51-61.	2.5	4
50	Improving I-O Science Through Synthetic Validity. <i>Industrial and Organizational Psychology</i> , 2010, 3, 360-362.	0.6	3
51	Perceptions of control theory in industrial-organizational psychology. , 2020, , 463-501.		2
52	This Is How We Do Research Around Here: Socializing Methodological and Measurement Issues. , 2012, , .		1
53	The influence of affect and goal priming on decision search behavior. <i>Current Psychology</i> , 2022, 41, 5795-5802.	2.8	1