

# David F Larcker

## List of Publications by Year in descending order

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87  
papers

83,532  
citations

47004

47  
h-index

79691

73  
g-index

88  
all docs

88  
docs citations

88  
times ranked

35254  
citing authors

#	ARTICLE	IF	CITATIONS
1	Evaluating Structural Equation Models with Unobservable Variables and Measurement Error. <i>Journal of Marketing Research</i> , 1981, 18, 39-50.	4.8	51,873
2	Structural Equation Models with Unobservable Variables and Measurement Error: Algebra and Statistics. <i>Journal of Marketing Research</i> , 1981, 18, 382-388.	4.8	8,250
3	Corporate governance, chief executive officer compensation, and firm performance. The financial support of Nomura Securities and Ernst & Young LLP is gratefully acknowledged. We appreciate the able research assistance of Dan Nunn. We acknowledge the helpful comments of Abbie Smith (the Tj ETQq1 1 0.784314 rgBT /Overlo â€“ Los Angeles, the University of Colorado â€“ Boulder, Harvard University, George Washington University, Massachusetts Instit. <i>Journal of Financial Economics</i> , 1999, 51, 371-406.	9.0	3,416
4	On the use of instrumental variables in accounting research. <i>Journal of Accounting and Economics</i> , 2010, 49, 186-205.	3.4	1,622
5	Corporate Governance, Accounting Outcomes, and Organizational Performance. <i>Accounting Review</i> , 2007, 82, 963-1008.	3.2	1,146
6	Are Nonfinancial Measures Leading Indicators of Financial Performance? An Analysis of Customer Satisfaction. <i>Journal of Accounting Research</i> , 1998, 36, 1.	4.5	1,061
7	An Analysis of the use of Accounting and Market Measures of Performance in Executive Compensation Contracts. <i>Journal of Accounting Research</i> , 1987, 25, 85.	4.5	833
8	Annual bonus schemes and the manipulation of earnings. <i>Journal of Accounting and Economics</i> , 1995, 19, 29-74.	3.4	810
9	Assessing empirical research in managerial accounting: a value-based management perspective. <i>Journal of Accounting and Economics</i> , 2001, 32, 349-410.	3.4	763
10	Performance implications of strategic performance measurement in financial services firms. <i>Accounting, Organizations and Society</i> , 2003, 28, 715-741.	2.8	718
11	Fees Paid to Audit Firms, Accrual Choices, and Corporate Governance. <i>Journal of Accounting Research</i> , 2004, 42, 625-658.	4.5	714
12	Chief Executive Officer Equity Incentives and Accounting Irregularities. <i>Journal of Accounting Research</i> , 2010, 48, 225-271.	4.5	706
13	Portfolio Considerations in Valuing Executive Compensation. <i>Journal of Accounting Research</i> , 1991, 29, 129.	4.5	705
14	Subjectivity and the Weighting of Performance Measures: Evidence from a Balanced Scorecard. <i>Accounting Review</i> , 2003, 78, 725-758.	3.2	663
15	The power of the pen and executive compensation. <i>Journal of Financial Economics</i> , 2008, 88, 1-25.	9.0	617
16	Corporate governance, incentives, and tax avoidance. <i>Journal of Accounting and Economics</i> , 2015, 60, 1-17.	3.4	552
17	The incentives for tax planning. <i>Journal of Accounting and Economics</i> , 2012, 53, 391-411.	3.4	525
18	The Structure of Organizational Incentives. <i>Administrative Science Quarterly</i> , 1993, 38, 438.	6.9	485

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19	The structure and performance consequences of equity grants to employees of new economy firms. <i>Journal of Accounting and Economics</i> , 2003, 34, 89-127.	3.4	466
20	Boardroom centrality and firm performance. <i>Journal of Accounting and Economics</i> , 2013, 55, 225-250.	3.4	437
21	Detecting Deceptive Discussions in Conference Calls. <i>Journal of Accounting Research</i> , 2012, 50, 495-540.	4.5	424
22	The relation between equity incentives and misreporting: The role of risk-taking incentives. <i>Journal of Financial Economics</i> , 2013, 109, 327-350.	9.0	389
23	Performance consequences of mandatory increases in executive stock ownership. <i>Journal of Financial Economics</i> , 2002, 64, 317-340.	9.0	324
24	The association between performance plan adoption and corporate capital investment. <i>Journal of Accounting and Economics</i> , 1983, 5, 3-30.	3.4	315
25	Coming up short on nonfinancial performance measurement. <i>Harvard Business Review</i> , 2003, 81, 88-95, 139.	3.1	309
26	Executive Stock Option Plans and Corporate Dividend Policy. <i>Journal of Financial and Quantitative Analysis</i> , 1989, 24, 409.	3.5	297
27	Quality strategy, strategic control systems, and organizational performance. <i>Accounting, Organizations and Society</i> , 1997, 22, 293-314.	2.8	285
28	The market reaction to corporate governance regulation. <i>Journal of Financial Economics</i> , 2011, 101, 431-448.	9.0	277
29	An Empirical Investigation of the Relative Performance Evaluation Hypothesis. <i>Journal of Accounting Research</i> , 1992, 30, 53.	4.5	268
30	Causal Inference in Accounting Research. <i>Journal of Accounting Research</i> , 2016, 54, 477-523.	4.5	264
31	Corporate Governance and the Information Content of Insider Trades. <i>Journal of Accounting Research</i> , 2011, 49, 1249-1274.	4.5	235
32	Golden parachutes, executive decision-making, and shareholder wealth. <i>Journal of Accounting and Economics</i> , 1985, 7, 179-203.	3.4	223
33	The financial performance of reverse leveraged buyouts. <i>Journal of Financial Economics</i> , 1996, 42, 293-332.	9.0	208
34	Rating the ratings: How good are commercial governance ratings?†. <i>Journal of Financial Economics</i> , 2010, 98, 439-461.	9.0	197
35	Total Quality Management and the Choice of Information and Reward Systems. <i>Journal of Accounting Research</i> , 1995, 33, 1.	4.5	191
36	The prediction of stock returns using financial statement information. <i>Journal of Accounting and Economics</i> , 1992, 15, 373-411.	3.4	185

#	ARTICLE	IF	CITATIONS
37	On the Use of Instrumental Variables in Accounting Research. SSRN Electronic Journal, 0, , .	0.4	166
38	Business unit innovation and the structure of executive compensation. Journal of Accounting and Economics, 1995, 19, 279-313.	3.4	161
39	Outsourcing Shareholder Voting to Proxy Advisory Firms. Journal of Law and Economics, 2015, 58, 173-204.	1.4	154
40	Canonical Correlation Analysis As A Special Case Of A Structural Relations Model. Multivariate Behavioral Research, 1981, 16, 437-454.	3.1	144
41	Supplier selection, monitoring practices, and firm performance. Journal of Accounting and Public Policy, 1999, 18, 253-281.	2.0	143
42	Corporate governance, compensation consultants, and CEO pay levels. Review of Accounting Studies, 2012, 17, 322-351.	6.0	125
43	How Important is Corporate Governance?. SSRN Electronic Journal, 2004, , .	0.4	115
44	The Efficacy of Shareholder Voting: Evidence from Equity Compensation Plans. Journal of Accounting Research, 2013, 51, 909-950.	4.5	115
45	Organizational Design for Business Units. Journal of Accounting Research, 1995, 33, 205.	4.5	103
46	How sensitive is executive compensation to organizational size?. Strategic Management Journal, 1991, 12, 395-402.	7.3	98
47	Determinants of Performance Measure Choices in Worker Incentive Plans. Journal of Labor Economics, 2002, 20, S58-S90.	2.8	95
48	Endogeneity and Empirical Accounting Research. European Accounting Review, 2007, 16, 207-215.	3.8	93
49	Political Connections and the Informativeness of Insider Trades. Journal of Finance, 2020, 75, 1833-1876.	5.1	74
50	Stock Options, Restricted Stock, and Incentives. SSRN Electronic Journal, 2004, , .	0.4	70
51	Back Door Links Between Directors and Executive Compensation. SSRN Electronic Journal, 0, , .	0.4	70
52	Executive Equity Compensation and Incentives: A Survey. SSRN Electronic Journal, 2001, , .	0.4	64
53	Assessing Empirical Research in Managerial Accounting: A Value-Based Management Perspective. SSRN Electronic Journal, 2001, , .	0.4	63
54	Executive compensation effects of large corporate acquisitions. Journal of Accounting and Public Policy, 1987, 6, 231-243.	2.0	54

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55	Discussion of "are executive stock options associated with future earnings?" Journal of Accounting and Economics, 2003, 36, 91-103.	3.4	53
56	Non-Answers During Conference Calls. Journal of Accounting Research, 2021, 59, 1349-1384.	4.5	51
57	Executive Compensation Contract Adoption in the Electric Utility Industry. Journal of Accounting Research, 1992, 30, 70.	4.5	45
58	Subjectivity and the Weighting of Performance Measures: Evidence from a Balanced Scorecard. SSRN Electronic Journal, 2003, , .	0.4	45
59	The prospective payment system, hospital efficiency, and compensation contracts for senior-level hospital administrators. Journal of Accounting and Public Policy, 1995, 14, 1-31.	2.0	44
60	Performance Consequences of Mandatory Increases in Executive Stock Ownership. SSRN Electronic Journal, 2000, , .	0.4	44
61	The Power of the Pen and Executive Compensation. SSRN Electronic Journal, 0, , .	0.4	42
62	Rating the Ratings: How Good are Commercial Governance Ratings?. SSRN Electronic Journal, 2010, , .	0.4	40
63	Proxy advisory firms and stock option repricing. Journal of Accounting and Economics, 2013, 56, 149-169.	3.4	39
64	Discussion of "The impact of the options backdating scandal on shareholders" and "Taxes and the backdating of stock option exercise dates" Journal of Accounting and Economics, 2009, 47, 50-58.	3.4	37
65	THE USE OF CANONICAL CORRELATION ANALYSIS IN ACCOUNTING RESEARCH. Journal of Business Finance and Accounting, 1980, 7, 455-474.	2.7	35
66	Corporate Governance, Incentives, and Tax Avoidance. SSRN Electronic Journal, 0, , .	0.4	34
67	Performance Implications of Strategic Performance Measurement in Financial Services Firms. SSRN Electronic Journal, 2003, , .	0.4	33
68	Performance-based compensation in member-owned firms: An examination of medical group practices. Journal of Accounting and Economics, 2007, 44, 300-327.	3.4	33
69	Explanatory variables of auditor performance in a large public accounting firm. Accounting, Organizations and Society, 1983, 8, 1-11.	2.8	32
70	Detecting Deceptive Discussions in Conference Calls. SSRN Electronic Journal, 2012, , .	0.4	29
71	Seven myths of ESG. European Financial Management, 2022, 28, 869-882.	2.9	29
72	Boardroom Centrality and Firm Performance. SSRN Electronic Journal, 0, , .	0.4	23

#	ARTICLE	IF	CITATIONS
73	Extending the Boundaries: Nonfinancial Performance Measures. <i>Handbooks of Management Accounting Research</i> , 2009, , 1235-1251.	0.3	21
74	Misapplications of Simulations in Structural Equation Models: Reply to Acito and Anderson. <i>Journal of Marketing Research</i> , 1984, 21, 113-117.	4.8	20
75	Economic Characteristics, Corporate Governance, and the Influence of Compensation Consultants on Executive Pay Levels. <i>SSRN Electronic Journal</i> , 0, , .	0.4	20
76	The Economic Consequences of Proxy Advisor Say-on-Pay Voting Policies. <i>SSRN Electronic Journal</i> , 0, , .	0.4	20
77	Performance-Based Incentives for Internal Monitors. <i>SSRN Electronic Journal</i> , 0, , .	0.4	18
78	Long-Term Economic Consequences of Hedge Fund Activist Interventions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	17
79	Causal Inference in Accounting Research. <i>SSRN Electronic Journal</i> , 0, , .	0.4	16
80	Non-answers during Conference Calls. <i>SSRN Electronic Journal</i> , 0, , .	0.4	10
81	Determinants Of Performance Measure Choices In Worker Incentive Plans. <i>SSRN Electronic Journal</i> , 2001, , .	0.4	8
82	Proxy Advisory Firms and Stock Option Exchanges. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
83	CEO talent: A dime a dozen, or worth its weight in gold?. <i>European Financial Management</i> , 2018, 24, 301-308.	2.9	6
84	The Adoption and Characteristics of Performance Stock Option Grants. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
85	Discussion of Accounting Measurement, Price-Earnings Ratios, and the Information Content of Security Prices. <i>Journal of Accounting Research</i> , 1989, 27, 145.	4.5	5
86	Peer Group Choice and Chief Executive Officer Compensation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
87	The Effects of Contract Design and Implementation Practices on Worker Incentive Plan Outcomes. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0