

Oliver E Williamson

List of Publications by Year in descending order

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68
papers

35,632
citations

87723

38
h-index

189595

50
g-index

68
all docs

68
docs citations

68
times ranked

12323
citing authors

#	ARTICLE	IF	CITATIONS
1	Economizing. , 2018, , 480-483.		0
2	Economizing. , 2016, , 1-5.		0
3	Hierarchies and Markets. , 2015, , 841-844.		38
4	Ronald Harry Coase: institutional economist and institution builder. Journal of Institutional Economics, 2015, 11, 221-226.	1.3	8
5	Corporate Governance: A Contractual and Organizational Perspective. , 2011, , 3-32.		5
6	Transaction Cost Economics: The Natural Progression. American Economic Review, 2010, 100, 673-690.	4.0	310
7	Transaction Cost Economics: The Natural Progression†. Journal of Retailing, 2010, 86, 215-226.	4.0	77
8	Opening the Black Box of Firm and Market Organization: Antitrust. , 2009, , .		1
9	Pragmatic methodology: a sketch, with applications to transaction cost economics. Journal of Economic Methodology, 2009, 16, 145-157.	0.6	27
10	OUTSOURCING: TRANSACTION COST ECONOMICS AND SUPPLY CHAIN MANAGEMENT[*]. Journal of Supply Chain Management, 2008, 44, 5-16.	7.2	678
11	TRANSACTION COST ECONOMICS: THE PRECURSORS. Economic Affairs, 2008, 28, 7-14.	0.2	20
12	Transaction Cost Economics. , 2008, , 41-65.		38
13	Transaction Cost Economics. , 2005, , 41-65.		68
14	WHY LAW, ECONOMICS, AND ORGANIZATION?. Annual Review of Law and Social Science, 2005, 1, 369-396.	0.8	33
15	The Economics of Governance. American Economic Review, 2005, 95, 1-18.	4.0	563
16	Transaction cost economics and business administration. Scandinavian Journal of Management, 2005, 21, 19-40.	1.0	76
17	The Theory of the Firm as Governance Structure: From Choice to Contract. Journal of Economic Perspectives, 2002, 16, 171-195.	2.7	923
18	The Lens of Contract: Private Ordering. American Economic Review, 2002, 92, 438-443.	4.0	149

#	ARTICLE	IF	CITATIONS
19	Opportunistic Behaviour in Contracts. , 2002, , 1361-1368.		1
20	Why Law, Economics, and Organization?. SSRN Electronic Journal, 2001, , .	0.4	3
21	The New Institutional Economics: Taking Stock, Looking Ahead. Journal of Economic Literature, 2000, 38, 595-613.	4.5	3,999
22	Comparative Economic Organizationâ€™Within and Between Countries. Business and Politics, 1999, 1, 261-277.	0.6	264
23	Strategy research: governance and competence perspectives. Strategic Management Journal, 1999, 20, 1087-1108.	4.7	1,138
24	Strategy research: governance and competence perspectives. , 1999, 20, 1087.		58
25	Transaction Cost Economics: How It Works; Where It is Headed. De Economist, 1998, 146, 23-58.	0.9	735
26	Transaction Cost Economics and Public Administration. , 1997, , 19-37.		26
27	Economic Organization: The Case For Candor. Academy of Management Review, 1996, 21, 48-57.	7.4	232
28	Economics and Organization: A Primer. California Management Review, 1996, 38, 131-146.	3.4	140
29	Efficiency, Power, Authority and Economic Organization. , 1996, , 11-42.		42
30	Hierarchies, Markets and Power in the Economy : An Economic Perspective. Industrial and Corporate Change, 1995, 4, 21-49.	1.7	157
31	The Institutions and Governance of Economic Development and Reform. World Bank Economic Review, 1994, 8, 171-197.	1.4	93
32	Research Needs and Opportunities in Transaction Cost Economics. International Journal of the Economics of Business, 1994, 1, 45-46.	1.0	8
33	Opportunism and its critics. Managerial and Decision Economics, 1993, 14, 97-107.	1.3	444
34	Transaction Cost Economics and Organization Theory. Industrial and Corporate Change, 1993, 2, 107-156.	1.7	240
35	Calculativeness, Trust, and Economic Organization. Journal of Law and Economics, 1993, 36, 453-486.	0.6	1,965
36	Contested Exchange Versus the Governance of Contractual Relations. Journal of Economic Perspectives, 1993, 7, 103-108.	2.7	94

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37	Markets, hierarchies, and the modern corporation. <i>Journal of Economic Behavior and Organization</i> , 1992, 17, 335-352.	1.0	138
38	Comparative Economic Organization: The Analysis of Discrete Structural Alternatives. <i>Administrative Science Quarterly</i> , 1991, 36, 269.	4.8	4,909
39	Strategizing, economizing, and economic organization. <i>Strategic Management Journal</i> , 1991, 12, 75-94.	4.7	1,015
40	Economic Institutions: Spontaneous and Intentional Governance. <i>Journal of Law, Economics, and Organization</i> , 1991, 7, 159-187.	0.8	185
41	Chapter 3 Transaction cost economics. <i>Handbook of Industrial Organization</i> , 1989, 1, 135-182.	0.3	437
42	Corporate Finance and Corporate Governance. <i>Journal of Finance</i> , 1988, 43, 567-591.	3.2	1,341
43	Technology and transaction cost economics. <i>Journal of Economic Behavior and Organization</i> , 1988, 10, 355-363.	1.0	77
44	The Economics and Sociology of Organization. , 1988, , 159-185.		28
45	Corporate Finance and Corporate Governance. , 1988, 43, 567.		341
46	Transaction cost economics. <i>Journal of Economic Behavior and Organization</i> , 1987, 8, 617-625.	1.0	174
47	A Microanalytic Assessment of "The Share Economy". <i>Yale Law Journal</i> , 1986, 95, 627.	0.3	1
48	Vertical Integration and Related Variations on a Transaction-Cost Economics Theme. , 1986, , 149-176.		31
49	The Incentive Limits of Firms: A Comparative Institutional Assessment of Bureaucracy. , 1986, , 204-237.		3
50	Employee ownership and internal governance. <i>Journal of Economic Behavior and Organization</i> , 1985, 6, 243-245.	1.0	22
51	Asset specificity and economic organization. <i>International Journal of Industrial Organization</i> , 1985, 3, 365-378.	0.6	479
52	The incentive limits of firms: A comparative institutional assessment of bureaucracy. <i>Weltwirtschaftliches Archiv</i> , 1984, 120, 736-763.	0.8	10
53	Technology and the organization of work. <i>Journal of Economic Behavior and Organization</i> , 1983, 4, 57-62.	1.0	26
54	Antitrust Enforcement: Where it has been; Where it is Going. , 1983, , 41-68.		4

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55	The Economics of Organization: The Transaction Cost Approach. American Journal of Sociology, 1981, 87, 548-577.	0.3	4,394
56	The organization of work a comparative institutional assessment. Journal of Economic Behavior and Organization, 1980, 1, 5-38.	1.0	290
57	Assessing Vertical Market Restrictions: Antitrust Ramifications of the Transaction Cost Approach. University of Pennsylvania Law Review, 1979, 127, 953.	0.3	71
58	Transaction-Cost Economics: The Governance of Contractual Relations. Journal of Law and Economics, 1979, 22, 233-261.	0.6	6,579
59	Obligational Markets and the Mechanics of Inflation. The Bell Journal of Economics, 1978, 9, 549.	1.1	60
60	Predatory Pricing: A Strategic and Welfare Analysis. Yale Law Journal, 1977, 87, 284.	0.3	128
61	Franchise Bidding for Natural Monopolies-in General and with Respect to CATV. The Bell Journal of Economics, 1976, 7, 73.	1.1	635
62	Evolution of International Management Structures. Edited by Harold F. Williamson. Newark, Del., University of Delaware Press, 1975. Pp. xii + 254. \$20.00.. Business History Review, 1975, 49, 507-509.	0.1	7
63	Understanding the Employment Relation: The Analysis of Idiosyncratic Exchange. The Bell Journal of Economics, 1975, 6, 250.	1.1	585
64	Social Choice: A Probabilistic Approach. Economic Journal, 1967, 77, 797.	1.9	48
65	Hierarchical Control and Optimum Firm Size. Journal of Political Economy, 1967, 75, 123-138.	3.3	864
66	A rational theory of the federal budgeting process. Public Choice, 1967, 2, 71-89.	1.0	7
67	Transaction Cost Economics: An Introduction. SSRN Electronic Journal, 0, , .	0.4	36
68	Transaction Cost Economics. SSRN Electronic Journal, 0, , .	0.4	54