

# Oliver E Williamson

## List of Publications by Year in descending order

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68  
papers

35,632  
citations

87843

38  
h-index

182361

51  
g-index

68  
all docs

68  
docs citations

68  
times ranked

12323  
citing authors

#	ARTICLE	IF	CITATIONS
1	Transaction-Cost Economics: The Governance of Contractual Relations. Journal of Law and Economics, 1979, 22, 233-261.	0.6	6,579
2	Comparative Economic Organization: The Analysis of Discrete Structural Alternatives. Administrative Science Quarterly, 1991, 36, 269.	4.8	4,909
3	The Economics of Organization: The Transaction Cost Approach. American Journal of Sociology, 1981, 87, 548-577.	0.3	4,394
4	The New Institutional Economics: Taking Stock, Looking Ahead. Journal of Economic Literature, 2000, 38, 595-613.	4.5	3,999
5	Calculativeness, Trust, and Economic Organization. Journal of Law and Economics, 1993, 36, 453-486.	0.6	1,965
6	Corporate Finance and Corporate Governance. Journal of Finance, 1988, 43, 567-591.	3.2	1,341
7	Strategy research: governance and competence perspectives. Strategic Management Journal, 1999, 20, 1087-1108.	4.7	1,138
8	Strategizing, economizing, and economic organization. Strategic Management Journal, 1991, 12, 75-94.	4.7	1,015
9	The Theory of the Firm as Governance Structure: From Choice to Contract. Journal of Economic Perspectives, 2002, 16, 171-195.	2.7	923
10	Hierarchical Control and Optimum Firm Size. Journal of Political Economy, 1967, 75, 123-138.	3.3	864
11	Transaction Cost Economics: How It Works; Where It is Headed. De Economist, 1998, 146, 23-58.	0.9	735
12	OUTSOURCING: TRANSACTION COST ECONOMICS AND SUPPLY CHAIN MANAGEMENT <sup>*</sup> . Journal of Supply Chain Management, 2008, 44, 5-16.	7.2	678
13	Franchise Bidding for Natural Monopolies-in General and with Respect to CATV. The Bell Journal of Economics, 1976, 7, 73.	1.1	635
14	Understanding the Employment Relation: The Analysis of Idiosyncratic Exchange. The Bell Journal of Economics, 1975, 6, 250.	1.1	585
15	The Economics of Governance. American Economic Review, 2005, 95, 1-18.	4.0	563
16	Asset specificity and economic organization. International Journal of Industrial Organization, 1985, 3, 365-378.	0.6	479
17	Opportunism and its critics. Managerial and Decision Economics, 1993, 14, 97-107.	1.3	444
18	Chapter 3 Transaction cost economics. Handbook of Industrial Organization, 1989, 1, 135-182.	0.3	437

#	ARTICLE	IF	CITATIONS
19	Corporate Finance and Corporate Governance. , 1988, 43, 567.		341
20	Transaction Cost Economics: The Natural Progression. American Economic Review, 2010, 100, 673-690.	4.0	310
21	The organization of work a comparative institutional assessment. Journal of Economic Behavior and Organization, 1980, 1, 5-38.	1.0	290
22	Comparative Economic Organizationâ€™ Within and Between Countries. Business and Politics, 1999, 1, 261-277.	0.6	264
23	Transaction Cost Economics and Organization Theory. Industrial and Corporate Change, 1993, 2, 107-156.	1.7	240
24	Economic Organization: The Case For Candor. Academy of Management Review, 1996, 21, 48-57.	7.4	232
25	Economic Institutions: Spontaneous and Intentional Governance. Journal of Law, Economics, and Organization, 1991, 7, 159-187.	0.8	185
26	Transaction cost economics. Journal of Economic Behavior and Organization, 1987, 8, 617-625.	1.0	174
27	Hierarchies, Markets and Power in the Economy : An Economic Perspective. Industrial and Corporate Change, 1995, 4, 21-49.	1.7	157
28	The Lens of Contract: Private Ordering. American Economic Review, 2002, 92, 438-443.	4.0	149
29	Economics and Organization: A Primer. California Management Review, 1996, 38, 131-146.	3.4	140
30	Markets, hierarchies, and the modern corporation. Journal of Economic Behavior and Organization, 1992, 17, 335-352.	1.0	138
31	Predatory Pricing: A Strategic and Welfare Analysis. Yale Law Journal, 1977, 87, 284.	0.3	128
32	Contested Exchange Versus the Governance of Contractual Relations. Journal of Economic Perspectives, 1993, 7, 103-108.	2.7	94
33	The Institutions and Governance of Economic Development and Reform. World Bank Economic Review, 1994, 8, 171-197.	1.4	93
34	Technology and transaction cost economics. Journal of Economic Behavior and Organization, 1988, 10, 355-363.	1.0	77
35	Transaction Cost Economics: The Natural Progressionâ€™†. Journal of Retailing, 2010, 86, 215-226.	4.0	77
36	Transaction cost economics and business administration. Scandinavian Journal of Management, 2005, 21, 19-40.	1.0	76

#	ARTICLE	IF	CITATIONS
37	Assessing Vertical Market Restrictions: Antitrust Ramifications of the Transaction Cost Approach. University of Pennsylvania Law Review, 1979, 127, 953.	0.3	71
38	Transaction Cost Economics. , 2005, , 41-65.		68
39	Obligational Markets and the Mechanics of Inflation. The Bell Journal of Economics, 1978, 9, 549.	1.1	60
40	Strategy research: governance and competence perspectives. Strategic Management Journal, 1999, 20, 1087-1108.	4.7	58
41	Transaction Cost Economics. SSRN Electronic Journal, 0, , .	0.4	54
42	Social Choice: A Probabilistic Approach. Economic Journal, 1967, 77, 797.	1.9	48
43	Efficiency, Power, Authority and Economic Organization. , 1996, , 11-42.		42
44	Hierarchies and Markets. , 2015, , 841-844.		38
45	Transaction Cost Economics. , 2008, , 41-65.		38
46	Transaction Cost Economics: An Introduction. SSRN Electronic Journal, 0, , .	0.4	36
47	WHY LAW, ECONOMICS, AND ORGANIZATION?. Annual Review of Law and Social Science, 2005, 1, 369-396.	0.8	33
48	Vertical Integration and Related Variations on a Transaction-Cost Economics Theme. , 1986, , 149-176.		31
49	The Economics and Sociology of Organization. , 1988, , 159-185.		28
50	Pragmatic methodology: a sketch, with applications to transaction cost economics. Journal of Economic Methodology, 2009, 16, 145-157.	0.6	27
51	Technology and the organization of work. Journal of Economic Behavior and Organization, 1983, 4, 57-62.	1.0	26
52	Transaction Cost Economics and Public Administration. , 1997, , 19-37.		26
53	Employee ownership and internal governance. Journal of Economic Behavior and Organization, 1985, 6, 243-245.	1.0	22
54	TRANSACTION COST ECONOMICS: THE PRECURSORS. Economic Affairs, 2008, 28, 7-14.	0.2	20

#	ARTICLE	IF	CITATIONS
55	The incentive limits of firms: A comparative institutional assessment of bureaucracy. <i>Weltwirtschaftliches Archiv</i> , 1984, 120, 736-763.	0.8	10
56	Research Needs and Opportunities in Transaction Cost Economics. <i>International Journal of the Economics of Business</i> , 1994, 1, 45-46.	1.0	8
57	Ronald Harry Coase: institutional economist and institution builder. <i>Journal of Institutional Economics</i> , 2015, 11, 221-226.	1.3	8
58	A rational theory of the federal budgeting process. <i>Public Choice</i> , 1967, 2, 71-89.	1.0	7
59	Evolution of International Management Structures. Edited by Harold F. Williamson. Newark, Del., University of Delaware Press, 1975. Pp. xii + 254. \$20.00.. <i>Business History Review</i> , 1975, 49, 507-509.	0.1	7
60	Corporate Governance: A Contractual and Organizational Perspective. , 2011, , 3-32.		5
61	Antitrust Enforcement: Where it has been; Where it is Going. , 1983, , 41-68.		4
62	Why Law, Economics, and Organization?. <i>SSRN Electronic Journal</i> , 2001, , .	0.4	3
63	The Incentive Limits of Firms: A Comparative Institutional Assessment of Bureaucracy. , 1986, , 204-237.		3
64	A Microanalytic Assessment of "The Share Economy". <i>Yale Law Journal</i> , 1986, 95, 627.	0.3	1
65	Opening the Black Box of Firm and Market Organization: Antitrust. , 2009, , .		1
66	Opportunistic Behaviour in Contracts. , 2002, , 1361-1368.		1
67	Economizing. , 2016, , 1-5.		0
68	Economizing. , 2018, , 480-483.		0