

Nava Ashraf

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10937278/publications.pdf>

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25
papers

3,905
citations

430874

18
h-index

642732

23
g-index

27
all docs

27
docs citations

27
times ranked

2422
citing authors

#	ARTICLE	IF	CITATIONS
1	Water, Health and Wealth: The Impact of Piped Water Outages on Disease Prevalence and Financial Transactions in Zambia. <i>Economica</i> , 2021, 88, 755-781.	1.6	4
2	Commentary on "Promising careers? A critical analysis of a randomised control trial in community health worker recruitment in Zambia," by James Wintrup. <i>Social Science and Medicine</i> , 2021, , 114531.	3.8	0
3	Bride Price and Female Education. <i>Journal of Political Economy</i> , 2020, 128, 591-641.	4.5	94
4	Losing Prosociality in the Quest for Talent? Sorting, Selection, and Productivity in the Delivery of Public Services. <i>American Economic Review</i> , 2020, 110, 1355-1394.	8.5	87
5	The Distinctive Values of Bankers. <i>AEA Papers and Proceedings American Economic Association</i> , 2020, 110, 167-171.	1.2	5
6	Negotiating a Better Future: How Interpersonal Skills Facilitate Intergenerational Investment*. <i>Quarterly Journal of Economics</i> , 2020, 135, 1095-1151.	8.6	42
7	Social Incentives in Organizations. <i>Annual Review of Economics</i> , 2018, 10, 439-463.	5.5	86
8	Altruistic Capital. <i>American Economic Review</i> , 2017, 107, 70-75.	8.5	43
9	Traditional Beliefs and Learning about Maternal Risk in Zambia. <i>American Economic Review</i> , 2017, 107, 511-515.	8.5	15
10	Infrastructure, Incentives, and Institutions. <i>American Economic Review</i> , 2016, 106, 77-82.	8.5	49
11	Savings in Transnational Households: A Field Experiment among Migrants from El Salvador. <i>Review of Economics and Statistics</i> , 2015, 97, 332-351.	4.3	75
12	Household Bargaining and Excess Fertility: An Experimental Study in Zambia. <i>American Economic Review</i> , 2014, 104, 2210-2237.	8.5	206
13	No margin, no mission? A field experiment on incentives for public service delivery. <i>Journal of Public Economics</i> , 2014, 120, 1-17.	4.3	301
14	Awards unbundled: Evidence from a natural field experiment. <i>Journal of Economic Behavior and Organization</i> , 2014, 100, 44-63.	2.0	137
15	Information and subsidies: Complements or substitutes?. <i>Journal of Economic Behavior and Organization</i> , 2013, 88, 133-139.	2.0	61
16	Rx: human nature. <i>Harvard Business Review</i> , 2013, 91, 119-23, 125, 143.	3.1	18
17	Female Empowerment: Impact of a Commitment Savings Product in the Philippines. <i>World Development</i> , 2010, 38, 333-344.	4.9	265
18	Can Higher Prices Stimulate Product Use? Evidence from a Field Experiment in Zambia. <i>American Economic Review</i> , 2010, 100, 2383-2413.	8.5	310

#	ARTICLE	IF	CITATIONS
19	Finding Missing Markets (and a Disturbing Epilogue): Evidence from an Export Crop Adoption and Marketing Intervention in Kenya. American Journal of Agricultural Economics, 2009, 91, 973-990.	4.3	142
20	Spousal Control and Intra-Household Decision Making: An Experimental Study in the Philippines. American Economic Review, 2009, 99, 1245-1277.	8.5	334
21	Finding Missing Markets (And A Disturbing Epilogue) : Evidence From An Export Crop Adoption And Marketing Intervention In Kenya. Policy Research Working Papers, 2008, , .	1.4	15
22	Deposit Collectors. B E Journal of Economic Analysis and Policy, 2007, 6, .	0.9	24
23	Decomposing trust and trustworthiness. Experimental Economics, 2006, 9, 193-208.	2.1	476
24	Tying Odysseus to the Mast: Evidence From a Commitment Savings Product in the Philippines. Quarterly Journal of Economics, 2006, 121, 635-672.	8.6	1,075
25	Household Decision Making and Savings Impacts: Further Evidence from a Commitment Savings Product in the Philippines. SSRN Electronic Journal, 0, , .	0.4	7