

Joop Van Der Pligt

List of Publications by Year in Descending Order

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

116
papers

5,422
citations

44
h-index

70
g-index

117
ext. papers

5,952
ext. citations

3.7
avg, IF

5.59
L-index

#	Paper	IF	Citations
116	Fit between decision mode and processing style predicts subjective value of chosen alternatives. <i>European Journal of Social Psychology</i> , 2017 , 47, 72-81	2.9	1
115	A March to a Better World? Religiosity and the Existential Function of Belief in Social-Moral Progress. <i>International Journal for the Psychology of Religion, The</i> , 2016 , 26, 1-18	1.8	11
114	To screen or not to screen: What factors influence complex screening decisions?. <i>Journal of Experimental Psychology: Applied</i> , 2016 , 22, 247-60	1.8	16
113	Derogating obese individuals: the role of blame, contempt, and disgust. <i>Journal of Applied Social Psychology</i> , 2016 , 46, 216-228	2.1	7
112	Forcing your luck: Goal-striving behavior in chance situations. <i>Motivation and Emotion</i> , 2016 , 40, 203-211	2.5	1
111	Priming of supernatural agent concepts and agency detection. <i>Religion, Brain and Behavior</i> , 2016 , 6, 4-33	3.6	29
110	What Factors Moderate Self-Other Discrepancies in Decision Making? Results from a Vaccination Scenario. <i>Spanish Journal of Psychology</i> , 2016 , 19, E52	1	8
109	How emotional expressions shape prosocial behavior: Interpersonal effects of anger and disappointment on compliance with requests. <i>Motivation and Emotion</i> , 2015 , 39, 128-141	2.5	26
108	The development of the illusion of control and sense of agency in 7- to-12-year old children and adults. <i>Cognition</i> , 2015 , 145, 1-12	3.5	22
107	The path of ambivalence: tracing the pull of opposing evaluations using mouse trajectories. <i>Frontiers in Psychology</i> , 2015 , 6, 996	3.4	43
106	Deriving meaning from others' emotions: attribution, appraisal, and the use of emotions as social information. <i>Frontiers in Psychology</i> , 2015 , 6, 1077	3.4	29
105	Effects of processing style on responsiveness to affective stimuli and processing fluency. <i>Cognition and Emotion</i> , 2014 , 28, 959-70	2.3	9
104	Feeling the Numbers: On the Interplay Between Risk, Affect, and Numeracy. <i>Journal of Behavioral Decision Making</i> , 2014 , 27, 191-199	2.4	51
103	How instructors' emotional expressions shape students' learning performance: the roles of anger, happiness, and regulatory focus. <i>Journal of Experimental Psychology: General</i> , 2014 , 143, 980-4	4.7	17
102	Deliberation Versus Intuition: Decomposing the Role of Expertise in Judgment and Decision Making. <i>Journal of Behavioral Decision Making</i> , 2013 , 26, 285-294	2.4	25
101	Reversible decisions: The grass isn't merely greener on the other side; it's also very brown over here. <i>Journal of Experimental Social Psychology</i> , 2013 , 49, 1093-1099	2.6	10
100	Step by Step: Finding Compensatory Order in Science. <i>Current Directions in Psychological Science</i> , 2013 , 22, 250-255	6.5	52

99	One way and the other: the bidirectional relationship between ambivalence and body movement. <i>Psychological Science</i> , 2013 , 24, 319-25	7.9	32
98	Risk interpretation and action: A conceptual framework for responses to natural hazards. <i>International Journal of Disaster Risk Reduction</i> , 2012 , 1, 5-16	4.5	320
97	Deliberation versus intuition: Global versus local processing in judgment and choice. <i>Journal of Experimental Social Psychology</i> , 2012 , 48, 1156-1161	2.6	25
96	Yes We Can: Belief in Progress as Compensatory Control. <i>Social Psychological and Personality Science</i> , 2010 , 1, 246-252	4.3	50
95	Deus or Darwin: Randomness and belief in theories about the origin of life. <i>Journal of Experimental Social Psychology</i> , 2010 , 46, 1078-1080	2.6	83
94	Things will get better: the anxiety-buffering qualities of progressive hope. <i>Personality and Social Psychology Bulletin</i> , 2009 , 35, 535-43	4.1	47
93	Evaluating a dual-process model of risk: affect and cognition as determinants of risky choice. <i>Journal of Behavioral Decision Making</i> , 2009 , 22, 45-61	2.4	58
92	Ambivalence and decisional conflict as a cause of psychological discomfort: Feeling tense before jumping off the fence. <i>Journal of Experimental Social Psychology</i> , 2009 , 45, 167-173	2.6	88
91	The agony of ambivalence and ways to resolve it: introducing the MAID model. <i>Personality and Social Psychology Review</i> , 2009 , 13, 45-61	13.4	177
90	The restraint bias: how the illusion of self-restraint promotes impulsive behavior. <i>Psychological Science</i> , 2009 , 20, 1523-8	7.9	64
89	The instability of health cognitions: visceral states influence self-efficacy and related health beliefs. <i>Health Psychology</i> , 2008 , 27, 722-7	5	37
88	The relativity of bad decisions: social comparison as a means to alleviate regret. <i>British Journal of Social Psychology</i> , 2008 , 47, 105-17	6.8	5
87	Unpacking perceived control in risk perception: the mediating role of anticipated regret. <i>Journal of Behavioral Decision Making</i> , 2007 , 20, 533-544	2.4	87
86	Evaluating Eve: visceral states influence the evaluation of impulsive behavior. <i>Journal of Personality and Social Psychology</i> , 2007 , 93, 75-84	6.5	46
85	Positive and negative associations underlying ambivalent attitudes. <i>Journal of Experimental Social Psychology</i> , 2007 , 43, 319-326	2.6	62
84	Visceral drives in retrospect: explanations about the inaccessible past. <i>Psychological Science</i> , 2006 , 17, 635-40	7.9	40
83	Ambivalence, discomfort, and motivated information processing. <i>Journal of Experimental Social Psychology</i> , 2006 , 42, 252-258	2.6	115
82	The impact of affective and cognitive focus on attitude formation. <i>Journal of Experimental Social Psychology</i> , 2006 , 42, 373-379	2.6	54

81	Risks of meat: the relative impact of cognitive, affective and moral concerns. <i>Appetite</i> , 2005 , 44, 195-205	4.5	36
80	Unpacking attitudes towards genetically modified food. <i>Appetite</i> , 2005 , 45, 242-9	4.5	10
79	The role of affect in attitudes toward organ donation and donor-relevant decisions. <i>Psychology and Health</i> , 2005 , 20, 789-802	2.9	45
78	Guilt and regret: The determining role of interpersonal and intrapersonal harm. <i>Cognition and Emotion</i> , 2004 , 18, 55-70	2.3	61
77	Ambivalence and information integration in attitudinal judgment. <i>British Journal of Social Psychology</i> , 2004 , 43, 431-47	6.8	28
76	Attitudes as stable and transparent constructions. <i>Journal of Experimental Social Psychology</i> , 2004 , 40, 666-674	2.6	19
75	Ambivalence towards meat. <i>Appetite</i> , 2004 , 42, 71-8	4.5	97
74	Blessed are those who expect nothing: Lowering expectations as a way of avoiding disappointment. <i>Journal of Economic Psychology</i> , 2003 , 24, 505-516	2.5	85
73	Illusory correlation and stereotype formation: making sense of group differences and cognitive biases 2002 , 90-110		4
72	Meaning-seeking in the illusory correlation paradigm: the active role of participants in the categorization process. <i>British Journal of Social Psychology</i> , 2001 , 40, 209-33	6.8	19
71	Time is on my side: optimism in intertemporal choice. <i>Acta Psychologica</i> , 2001 , 108, 173-86	1.7	19
70	Attributions of responsibility and affective reactions to decision outcomes. <i>Acta Psychologica</i> , 2000 , 104, 303-15	1.7	29
69	The structure of attitudes: attribute importance, accessibility and judgment. <i>British Journal of Social Psychology</i> , 2000 , 39 (Pt 3), 363-80	6.8	19
68	The importance of being selective: Weighing the role of attribute importance in attitudinal judgment. <i>Advances in Experimental Social Psychology</i> , 2000 , 32, 135-200	4.2	27
67	Effort Invested in Vain: The Impact of Effort on the Intensity of Disappointment and Regret. <i>Motivation and Emotion</i> , 1999 , 23, 203-220	2.5	42
66	Determinants of intergroup differentiation in the illusory correlation task. <i>British Journal of Psychology</i> , 1999 , 90, 201-220	4	12
65	Attitudes towards smoking and the subjective importance of attributes: Implications for changing risk-benefit ratios. <i>Swiss Journal of Psychology</i> , 1999 , 58, 65-72	0.8	6
64	Emotional Reactions to the Outcomes of Decisions: The Role of Counterfactual Thought in the Experience of Regret and Disappointment. <i>Organizational Behavior and Human Decision Processes</i> , 1998 , 75, 117-41	4	245

63	Belief Importance in Expectancy-Value Models of Attitudes ¹ . <i>Journal of Applied Social Psychology</i> , 1998 , 28, 1339-1354	2.1	58
62	Anticipated Regret and Precautionary Sexual Behavior ¹ . <i>Journal of Applied Social Psychology</i> , 1998 , 28, 1411-1428	2.1	108
61	Perceived risk and vulnerability as predictors of precautionary behaviour. <i>British Journal of Health Psychology</i> , 1998 , 3, 1-14	8.3	130
60	Undoing Regret on Dutch Television: Apologizing for Interpersonal Regrets Involving Actions or Inactions. <i>Personality and Social Psychology Bulletin</i> , 1998 , 24, 1113-1119	4.1	65
59	Expectancy-Value models of health behaviour: The role of salience and anticipated affect. <i>Psychology and Health</i> , 1998 , 13, 289-305	2.9	77
58	Dynamics of differentiation: Similarity as the precursor and product of stereotype formation.. <i>Journal of Personality and Social Psychology</i> , 1998 , 74, 1451-1463	6.5	26
57	Affect, Attitudes and Decisions: Let's Be More Specific. <i>European Review of Social Psychology</i> , 1997 , 8, 33-66	5.5	46
56	Categories of Category Accessibility: The Impact of Trait Concept versus Exemplar Priming on Person Judgments. <i>Journal of Experimental Social Psychology</i> , 1997 , 33, 47-76	2.6	96
55	The Impact of Probability and Magnitude of Outcome on Disappointment and Elation. <i>Organizational Behavior and Human Decision Processes</i> , 1997 , 69, 277-284	4	63
54	Self-Serving Bias in Attitude Judgments: The Use of Person Versus Issue Implicated Language. <i>Social Cognition</i> , 1996 , 14, 77-91	1.2	2
53	The referents of trait inferences: The impact of trait concepts versus actor-trait links on subsequent judgments.. <i>Journal of Personality and Social Psychology</i> , 1996 , 70, 437-450	6.5	53
52	Consequences of Regret Aversion: Effects of Expected Feedback on Risky Decision Making. <i>Organizational Behavior and Human Decision Processes</i> , 1996 , 65, 148-158	4	269
51	Anticipated Regret and Time Perspective: Changing Sexual Risk-taking Behavior. <i>Journal of Behavioral Decision Making</i> , 1996 , 9, 185-199	2.4	180
50	Illusory correlation and attitude-based vested interest. <i>European Journal of Social Psychology</i> , 1996 , 26, 247-264	2.9	4
49	Estimating group size: effects of category membership, differential construal and selective exposure. <i>European Journal of Social Psychology</i> , 1996 , 26, 523-535	2.9	8
48	Expectation-based and data-based illusory correlation: the effects of confirming versus disconfirming evidence. <i>European Journal of Social Psychology</i> , 1996 , 26, 899-913	2.9	18
47	Anticipated Affect and Behavioral Choice. <i>Basic and Applied Social Psychology</i> , 1996 , 18, 111-129	1.1	190
46	Context Effects in the Measurement of Comparative Optimism in Probability Judgments. <i>Journal of Social and Clinical Psychology</i> , 1996 , 15, 80-101	1.6	80

45	Conditional versus unconditional risk estimates in models of aids-related risk behaviour. <i>Psychology and Health</i> , 1996 , 12, 87-100	2.9	37
44	Risk Perception and Self-Protective Behavior. <i>European Psychologist</i> , 1996 , 1, 34-43	4.4	123
43	Influencing Risk Preference in Decision Making: The Effects of Framing and Salience. <i>Organizational Behavior and Human Decision Processes</i> , 1995 , 63, 264-275	4	39
42	Anticipated affective reactions and prevention of AIDS. <i>British Journal of Social Psychology</i> , 1995 , 34 (Pt 1), 9-21	6.8	157
41	Selective exposure and the false consensus effect: The availability of similar and dissimilar others. <i>British Journal of Social Psychology</i> , 1994 , 33, 457-466	6.8	18
40	Changing adolescentsTsexual behaviour: perceived risk, self-efficacy and anticipated regret. <i>Patient Education and Counseling</i> , 1994 , 23, 187-96	3.1	48
39	Perceiving AIDS-related risk: Accuracy as a function of differences in actual risk.. <i>Health Psychology</i> , 1994 , 13, 25-33	5	93
38	Judging risk behaviour and risk preference: The role of the evaluative connotation of risk terms. <i>European Journal of Social Psychology</i> , 1993 , 23, 597-611	2.9	2
37	Counterfactual processing and the correspondence between events and outcomes: Normality versus value. <i>European Journal of Social Psychology</i> , 1992 , 22, 387-396	2.9	11
36	Negativity and positivity effects in person perception and inference: Ability versus morality. <i>European Journal of Social Psychology</i> , 1992 , 22, 453-463	2.9	76
35	Factors affecting condom use among adolescents. <i>Journal of Community and Applied Social Psychology</i> , 1991 , 1, 105-116	2.8	75
34	AIDS-related health behavior: coping, protection motivation, and previous behavior. <i>Journal of Behavioral Medicine</i> , 1991 , 14, 429-51	3.6	89
33	Contaminated soil: public reactions, policy decisions, and risk communication 1991 , 127-144		1
32	Nuclear attitudes after chernobyl: a cross-national study. <i>Journal of Environmental Psychology</i> , 1990 , 10, 101-110	6.7	35
31	Local ResidentsTAttributions for Nuclear Decisions. <i>Basic and Applied Social Psychology</i> , 1989 , 10, 141-148	8.1	1
30	Attitude Strength and Perceived Prevalence of Attitude Positions. <i>Basic and Applied Social Psychology</i> , 1989 , 10, 43-55	1.1	7
29	Nuclear Waste: Public Perception and Siting Policy 1989 , 235-252		4
28	Local Opposition to the Construction of a Nuclear Power Station: Differential Salience of Impacts1. <i>Journal of Applied Social Psychology</i> , 1988 , 18, 654-663	2.1	4

27	Applied decision research and environmental policy. <i>Acta Psychologica</i> , 1988 , 68, 293-311	1.7	2
26	Sources of evaluation of nuclear and renewable energy contained in the local press. <i>Journal of Environmental Psychology</i> , 1987 , 7, 31-43	6.7	2
25	Further evidence for expectation-based illusory correlations. <i>European Journal of Social Psychology</i> , 1987 , 17, 253-258	2.9	13
24	Generalizing the illusory correlation effect.. <i>Journal of Personality and Social Psychology</i> , 1986 , 51, 1127-1134	6.5	42
23	Attitudes toward Nuclear Energy: Familiarity and Salience. <i>Environment and Behavior</i> , 1986 , 18, 75-93	5.6	48
22	Construction of a Nuclear Power Station in One's Locality: Attitudes and Salience. <i>Basic and Applied Social Psychology</i> , 1986 , 7, 1-15	1.1	28
21	Illusory correlation in the perception of group attitudes.. <i>Journal of Personality and Social Psychology</i> , 1985 , 48, 863-875	6.5	50
20	Nuclear Energy: Beliefs, Values and Acceptability. <i>Interdisciplinary Science Reviews</i> , 1985 , 10, 147-150	0.7	2
19	Energy Conservation: Two Easy Ways Out ¹ . <i>Journal of Applied Social Psychology</i> , 1985 , 15, 3-15	2.1	6
18	Public attitudes to nuclear energy: Salience and anxiety. <i>Journal of Environmental Psychology</i> , 1985 , 5, 87-97	6.7	32
17	Public attitudes to nuclear energy. <i>Energy Policy</i> , 1984 , 12, 302-305	7.2	9
16	Attitudinal and Social Factors in Adolescent Smoking: In Search of Peer Group Influence ¹ . <i>Journal of Applied Social Psychology</i> , 1984 , 14, 348-363	2.1	33
15	Trait attribution: Evaluation, description and attitude extremity. <i>European Journal of Social Psychology</i> , 1984 , 14, 211-221	2.9	2
14	Attributions, false consensus, and valence: Two field studies.. <i>Journal of Personality and Social Psychology</i> , 1984 , 46, 57-68	6.5	22
13	Accentuation Theory, Polarization, and the Judgment of Attitude Statements 1984 , 43-63		12
12	Dimensional Salience, Judgment, and Attitudes 1984 , 161-177		19
11	Actors and Observers' Attributions, self-serving bias and positivity bias. <i>European Journal of Social Psychology</i> , 1983 , 13, 95-104	2.9	17
10	Value connotations, perspective and self-perception. <i>European Journal of Social Psychology</i> , 1983 , 13, 129-141	2.9	2

9	AdolescentsTArguments for and against Smoking. <i>Journal of the Institute of Health Education</i> , 1983 , 21, 73-78		8
8	Accentuation and perspective in attitudinal judgment.. <i>Journal of Personality and Social Psychology</i> , 1982 , 42, 224-238	6.5	26
7	Attitudes to nuclear energy: Beliefs, values and false consensus. <i>Journal of Environmental Psychology</i> , 1982 , 2, 221-231	6.7	43
6	Negativity and descriptive extremity in impression formation. <i>European Journal of Social Psychology</i> , 1980 , 10, 415-419	2.9	24
5	Psychology in a Social Context by Allan R. Buss (ed.) John Wiley & Sons Ltd,. 1979. £14.95. <i>Behavioural Psychotherapy</i> , 1980 , 8, 46-47		
4	Belief and Values in the Nuclear Debate1. <i>Journal of Applied Social Psychology</i> , 1979 , 9, 524-536	2.1	54
3	Polarization of judgment and preference for judgmental labels. <i>European Journal of Social Psychology</i> , 1979 , 9, 233-241	2.9	11
2	Judgement and Decision Making30-64		3
1	Regulating Psychological Threat38-56		3