

Joop Van Der Pligt

List of Publications by Citations

Source: <https://exaly.com/author-pdf/10935302/joop-van-der-pligt-publications-by-citations.pdf>

Version: 2024-04-28

This document has been generated based on the publications and citations recorded by exaly.com. For the latest version of this publication list, visit the link given above.

The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

116
papers

5,422
citations

44
h-index

70
g-index

117
ext. papers

5,952
ext. citations

3.7
avg, IF

5.59
L-index

#	Paper	IF	Citations
116	Risk interpretation and action: A conceptual framework for responses to natural hazards. <i>International Journal of Disaster Risk Reduction</i> , 2012 , 1, 5-16	4.5	320
115	Consequences of Regret Aversion: Effects of Expected Feedback on Risky Decision Making. <i>Organizational Behavior and Human Decision Processes</i> , 1996 , 65, 148-158	4	269
114	Emotional Reactions to the Outcomes of Decisions: The Role of Counterfactual Thought in the Experience of Regret and Disappointment. <i>Organizational Behavior and Human Decision Processes</i> , 1998 , 75, 117-41	4	245
113	Anticipated Affect and Behavioral Choice. <i>Basic and Applied Social Psychology</i> , 1996 , 18, 111-129	1.1	190
112	Anticipated Regret and Time Perspective: Changing Sexual Risk-taking Behavior. <i>Journal of Behavioral Decision Making</i> , 1996 , 9, 185-199	2.4	180
111	The agony of ambivalence and ways to resolve it: introducing the MAID model. <i>Personality and Social Psychology Review</i> , 2009 , 13, 45-61	13.4	177
110	Anticipated affective reactions and prevention of AIDS. <i>British Journal of Social Psychology</i> , 1995 , 34 (Pt 1), 9-21	6.8	157
109	Perceived risk and vulnerability as predictors of precautionary behaviour. <i>British Journal of Health Psychology</i> , 1998 , 3, 1-14	8.3	130
108	Risk Perception and Self-Protective Behavior. <i>European Psychologist</i> , 1996 , 1, 34-43	4.4	123
107	Ambivalence, discomfort, and motivated information processing. <i>Journal of Experimental Social Psychology</i> , 2006 , 42, 252-258	2.6	115
106	Anticipated Regret and Precautionary Sexual Behavior1. <i>Journal of Applied Social Psychology</i> , 1998 , 28, 1411-1428	2.1	108
105	Ambivalence towards meat. <i>Appetite</i> , 2004 , 42, 71-8	4.5	97
104	Categories of Category Accessibility: The Impact of Trait Concept versus Exemplar Priming on Person Judgments. <i>Journal of Experimental Social Psychology</i> , 1997 , 33, 47-76	2.6	96
103	Perceiving AIDS-related risk: Accuracy as a function of differences in actual risk.. <i>Health Psychology</i> , 1994 , 13, 25-33	5	93
102	AIDS-related health behavior: coping, protection motivation, and previous behavior. <i>Journal of Behavioral Medicine</i> , 1991 , 14, 429-51	3.6	89
101	Ambivalence and decisional conflict as a cause of psychological discomfort: Feeling tense before jumping off the fence. <i>Journal of Experimental Social Psychology</i> , 2009 , 45, 167-173	2.6	88
100	Unpacking perceived control in risk perception: the mediating role of anticipated regret. <i>Journal of Behavioral Decision Making</i> , 2007 , 20, 533-544	2.4	87

99	Blessed are those who expect nothing: Lowering expectations as a way of avoiding disappointment. <i>Journal of Economic Psychology</i> , 2003 , 24, 505-516	2.5	85
98	Deus or Darwin: Randomness and belief in theories about the origin of life. <i>Journal of Experimental Social Psychology</i> , 2010 , 46, 1078-1080	2.6	83
97	Context Effects in the Measurement of Comparative Optimism in Probability Judgments. <i>Journal of Social and Clinical Psychology</i> , 1996 , 15, 80-101	1.6	80
96	Expectancy-Value models of health behaviour: The role of salience and anticipated affect. <i>Psychology and Health</i> , 1998 , 13, 289-305	2.9	77
95	Negativity and positivity effects in person perception and inference: Ability versus morality. <i>European Journal of Social Psychology</i> , 1992 , 22, 453-463	2.9	76
94	Factors affecting condom use among adolescents. <i>Journal of Community and Applied Social Psychology</i> , 1991 , 1, 105-116	2.8	75
93	Undoing Regret on Dutch Television: Apologizing for Interpersonal Regrets Involving Actions or Inactions. <i>Personality and Social Psychology Bulletin</i> , 1998 , 24, 1113-1119	4.1	65
92	The restraint bias: how the illusion of self-restraint promotes impulsive behavior. <i>Psychological Science</i> , 2009 , 20, 1523-8	7.9	64
91	The Impact of Probability and Magnitude of Outcome on Disappointment and Elation. <i>Organizational Behavior and Human Decision Processes</i> , 1997 , 69, 277-284	4	63
90	Positive and negative associations underlying ambivalent attitudes. <i>Journal of Experimental Social Psychology</i> , 2007 , 43, 319-326	2.6	62
89	Guilt and regret: The determining role of interpersonal and intrapersonal harm. <i>Cognition and Emotion</i> , 2004 , 18, 55-70	2.3	61
88	Evaluating a dual-process model of risk: affect and cognition as determinants of risky choice. <i>Journal of Behavioral Decision Making</i> , 2009 , 22, 45-61	2.4	58
87	Belief Importance in Expectancy-Value Models of Attitudes ¹ . <i>Journal of Applied Social Psychology</i> , 1998 , 28, 1339-1354	2.1	58
86	The impact of affective and cognitive focus on attitude formation. <i>Journal of Experimental Social Psychology</i> , 2006 , 42, 373-379	2.6	54
85	Belief and Values in the Nuclear Debate ¹ . <i>Journal of Applied Social Psychology</i> , 1979 , 9, 524-536	2.1	54
84	The referents of trait inferences: The impact of trait concepts versus actor-trait links on subsequent judgments.. <i>Journal of Personality and Social Psychology</i> , 1996 , 70, 437-450	6.5	53
83	Step by Step: Finding Compensatory Order in Science. <i>Current Directions in Psychological Science</i> , 2013 , 22, 250-255	6.5	52
82	Feeling the Numbers: On the Interplay Between Risk, Affect, and Numeracy. <i>Journal of Behavioral Decision Making</i> , 2014 , 27, 191-199	2.4	51

81	Yes We Can: Belief in Progress as Compensatory Control. <i>Social Psychological and Personality Science</i> , 2010 , 1, 246-252	4.3	50
80	Illusory correlation in the perception of group attitudes.. <i>Journal of Personality and Social Psychology</i> , 1985 , 48, 863-875	6.5	50
79	Changing adolescentsTsexual behaviour: perceived risk, self-efficacy and anticipated regret. <i>Patient Education and Counseling</i> , 1994 , 23, 187-96	3.1	48
78	Attitudes toward Nuclear Energy: Familiarity and Salience. <i>Environment and Behavior</i> , 1986 , 18, 75-93	5.6	48
77	Things will get better: the anxiety-buffering qualities of progressive hope. <i>Personality and Social Psychology Bulletin</i> , 2009 , 35, 535-43	4.1	47
76	Affect, Attitudes and Decisions: Let's Be More Specific. <i>European Review of Social Psychology</i> , 1997 , 8, 33-66	5.5	46
75	Evaluating Eve: visceral states influence the evaluation of impulsive behavior. <i>Journal of Personality and Social Psychology</i> , 2007 , 93, 75-84	6.5	46
74	The role of affect in attitudes toward organ donation and donor-relevant decisions. <i>Psychology and Health</i> , 2005 , 20, 789-802	2.9	45
73	The path of ambivalence: tracing the pull of opposing evaluations using mouse trajectories. <i>Frontiers in Psychology</i> , 2015 , 6, 996	3.4	43
72	Attitudes to nuclear energy: Beliefs, values and false consensus. <i>Journal of Environmental Psychology</i> , 1982 , 2, 221-231	6.7	43
71	Effort Invested in Vain: The Impact of Effort on the Intensity of Disappointment and Regret. <i>Motivation and Emotion</i> , 1999 , 23, 203-220	2.5	42
70	Generalizing the illusory correlation effect.. <i>Journal of Personality and Social Psychology</i> , 1986 , 51, 1127-1134	4.3	42
69	Visceral drives in retrospect: explanations about the inaccessible past. <i>Psychological Science</i> , 2006 , 17, 635-40	7.9	40
68	Influencing Risk Preference in Decision Making: The Effects of Framing and Salience. <i>Organizational Behavior and Human Decision Processes</i> , 1995 , 63, 264-275	4	39
67	The instability of health cognitions: visceral states influence self-efficacy and related health beliefs. <i>Health Psychology</i> , 2008 , 27, 722-7	5	37
66	Conditional versus unconditional risk estimates in models of aids-related risk behaviour. <i>Psychology and Health</i> , 1996 , 12, 87-100	2.9	37
65	Risks of meat: the relative impact of cognitive, affective and moral concerns. <i>Appetite</i> , 2005 , 44, 195-205	4.5	36
64	Nuclear attitudes after chernobyl: a cross-national study. <i>Journal of Environmental Psychology</i> , 1990 , 10, 101-110	6.7	35

63	Attitudinal and Social Factors in Adolescent Smoking: In Search of Peer Group Influence ¹ . <i>Journal of Applied Social Psychology</i> , 1984 , 14, 348-363	2.1	33
62	One way and the other: the bidirectional relationship between ambivalence and body movement. <i>Psychological Science</i> , 2013 , 24, 319-25	7.9	32
61	Public attitudes to nuclear energy: Salience and anxiety. <i>Journal of Environmental Psychology</i> , 1985 , 5, 87-97	6.7	32
60	Priming of supernatural agent concepts and agency detection. <i>Religion, Brain and Behavior</i> , 2016 , 6, 4-33	0.6	29
59	Deriving meaning from others' emotions: attribution, appraisal, and the use of emotions as social information. <i>Frontiers in Psychology</i> , 2015 , 6, 1077	3.4	29
58	Attributions of responsibility and affective reactions to decision outcomes. <i>Acta Psychologica</i> , 2000 , 104, 303-15	1.7	29
57	Ambivalence and information integration in attitudinal judgment. <i>British Journal of Social Psychology</i> , 2004 , 43, 431-47	6.8	28
56	Construction of a Nuclear Power Station in One's Locality: Attitudes and Salience. <i>Basic and Applied Social Psychology</i> , 1986 , 7, 1-15	1.1	28
55	The importance of being selective: Weighing the role of attribute importance in attitudinal judgment. <i>Advances in Experimental Social Psychology</i> , 2000 , 32, 135-200	4.2	27
54	How emotional expressions shape prosocial behavior: Interpersonal effects of anger and disappointment on compliance with requests. <i>Motivation and Emotion</i> , 2015 , 39, 128-141	2.5	26
53	Dynamics of differentiation: Similarity as the precursor and product of stereotype formation.. <i>Journal of Personality and Social Psychology</i> , 1998 , 74, 1451-1463	6.5	26
52	Accentuation and perspective in attitudinal judgment.. <i>Journal of Personality and Social Psychology</i> , 1982 , 42, 224-238	6.5	26
51	Deliberation Versus Intuition: Decomposing the Role of Expertise in Judgment and Decision Making. <i>Journal of Behavioral Decision Making</i> , 2013 , 26, 285-294	2.4	25
50	Deliberation versus intuition: Global versus local processing in judgment and choice. <i>Journal of Experimental Social Psychology</i> , 2012 , 48, 1156-1161	2.6	25
49	Negativity and descriptive extremity in impression formation. <i>European Journal of Social Psychology</i> , 1980 , 10, 415-419	2.9	24
48	The development of the illusion of control and sense of agency in 7- to-12-year old children and adults. <i>Cognition</i> , 2015 , 145, 1-12	3.5	22
47	Attributions, false consensus, and valence: Two field studies.. <i>Journal of Personality and Social Psychology</i> , 1984 , 46, 57-68	6.5	22
46	Attitudes as stable and transparent constructions. <i>Journal of Experimental Social Psychology</i> , 2004 , 40, 666-674	2.6	19

45	Meaning-seeking in the illusory correlation paradigm: the active role of participants in the categorization process. <i>British Journal of Social Psychology</i> , 2001 , 40, 209-33	6.8	19
44	Time is on my side: optimism in intertemporal choice. <i>Acta Psychologica</i> , 2001 , 108, 173-86	1.7	19
43	The structure of attitudes: attribute importance, accessibility and judgment. <i>British Journal of Social Psychology</i> , 2000 , 39 (Pt 3), 363-80	6.8	19
42	Dimensional Salience, Judgment, and Attitudes 1984 , 161-177		19
41	Expectation-based and data-based illusory correlation: the effects of confirming versus disconfirming evidence. <i>European Journal of Social Psychology</i> , 1996 , 26, 899-913	2.9	18
40	Selective exposure and the false consensus effect: The availability of similar and dissimilar others. <i>British Journal of Social Psychology</i> , 1994 , 33, 457-466	6.8	18
39	How instructors' emotional expressions shape students' learning performance: the roles of anger, happiness, and regulatory focus. <i>Journal of Experimental Psychology: General</i> , 2014 , 143, 980-4	4.7	17
38	Actors' and Observers' attributions, self-serving bias and positivity bias. <i>European Journal of Social Psychology</i> , 1983 , 13, 95-104	2.9	17
37	To screen or not to screen: What factors influence complex screening decisions?. <i>Journal of Experimental Psychology: Applied</i> , 2016 , 22, 247-60	1.8	16
36	Further evidence for expectation-based illusory correlations. <i>European Journal of Social Psychology</i> , 1987 , 17, 253-258	2.9	13
35	Determinants of intergroup differentiation in the illusory correlation task. <i>British Journal of Psychology</i> , 1999 , 90, 201-220	4	12
34	Accentuation Theory, Polarization, and the Judgment of Attitude Statements 1984 , 43-63		12
33	A March to a Better World? Religiosity and the Existential Function of Belief in Social-Moral Progress. <i>International Journal for the Psychology of Religion, The</i> , 2016 , 26, 1-18	1.8	11
32	Counterfactual processing and the correspondence between events and outcomes: Normality versus value. <i>European Journal of Social Psychology</i> , 1992 , 22, 387-396	2.9	11
31	Polarization of judgment and preference for judgmental labels. <i>European Journal of Social Psychology</i> , 1979 , 9, 233-241	2.9	11
30	Reversible decisions: The grass isn't merely greener on the other side; it's also very brown over here. <i>Journal of Experimental Social Psychology</i> , 2013 , 49, 1093-1099	2.6	10
29	Unpacking attitudes towards genetically modified food. <i>Appetite</i> , 2005 , 45, 242-9	4.5	10
28	Effects of processing style on responsiveness to affective stimuli and processing fluency. <i>Cognition and Emotion</i> , 2014 , 28, 959-70	2.3	9

27	Public attitudes to nuclear energy. <i>Energy Policy</i> , 1984 , 12, 302-305	7.2	9
26	Estimating group size: effects of category membership, differential construal and selective exposure. <i>European Journal of Social Psychology</i> , 1996 , 26, 523-535	2.9	8
25	Adolescents Arguments for and against Smoking. <i>Journal of the Institute of Health Education</i> , 1983 , 21, 73-78		8
24	What Factors Moderate Self-Other Discrepancies in Decision Making? Results from a Vaccination Scenario. <i>Spanish Journal of Psychology</i> , 2016 , 19, E52	1	8
23	Derogating obese individuals: the role of blame, contempt, and disgust. <i>Journal of Applied Social Psychology</i> , 2016 , 46, 216-228	2.1	7
22	Attitude Strength and Perceived Prevalence of Attitude Positions. <i>Basic and Applied Social Psychology</i> , 1989 , 10, 43-55	1.1	7
21	Energy Conservation: Two Easy Ways Out1. <i>Journal of Applied Social Psychology</i> , 1985 , 15, 3-15	2.1	6
20	Attitudes towards smoking and the subjective importance of attributes: Implications for changing risk-benefit ratios. <i>Swiss Journal of Psychology</i> , 1999 , 58, 65-72	0.8	6
19	The relativity of bad decisions: social comparison as a means to alleviate regret. <i>British Journal of Social Psychology</i> , 2008 , 47, 105-17	6.8	5
18	Illusory correlation and stereotype formation: making sense of group differences and cognitive biases 2002 , 90-110		4
17	Illusory correlation and attitude-based vested interest. <i>European Journal of Social Psychology</i> , 1996 , 26, 247-264	2.9	4
16	Local Opposition to the Construction of a Nuclear Power Station: Differential Salience of Impacts1. <i>Journal of Applied Social Psychology</i> , 1988 , 18, 654-663	2.1	4
15	Nuclear Waste: Public Perception and Siting Policy 1989 , 235-252		4
14	Judgement and Decision Making30-64		3
13	Regulating Psychological Threat38-56		3
12	Self-Serving Bias in Attitude Judgments: The Use of Person Versus Issue Implicated Language. <i>Social Cognition</i> , 1996 , 14, 77-91	1.2	2
11	Judging risk behaviour and risk preference: The role of the evaluative connotation of risk terms. <i>European Journal of Social Psychology</i> , 1993 , 23, 597-611	2.9	2
10	Sources of evaluation of nuclear and renewable energy contained in the local press. <i>Journal of Environmental Psychology</i> , 1987 , 7, 31-43	6.7	2

- 9 Applied decision research and environmental policy. *Acta Psychologica*, **1988**, 68, 293-311 1.7 2
- 8 Value connotations, perspective and self-perception. *European Journal of Social Psychology*, **1983**, 13, 129-141 2.9 2
- 7 Trait attribution: Evaluation, description and attitude extremity. *European Journal of Social Psychology*, **1984**, 14, 211-221 2.9 2
- 6 Nuclear Energy: Beliefs, Values and Acceptability. *Interdisciplinary Science Reviews*, **1985**, 10, 147-150 0.7 2
- 5 Forcing your luck: Goal-striving behavior in chance situations. *Motivation and Emotion*, **2016**, 40, 203-211 2.5 1
- 4 Fit between decision mode and processing style predicts subjective value of chosen alternatives. *European Journal of Social Psychology*, **2017**, 47, 72-81 2.9 1
- 3 Local Residents' Attributions for Nuclear Decisions. *Basic and Applied Social Psychology*, **1989**, 10, 141-148 1 1
- 2 Contaminated soil: public reactions, policy decisions, and risk communication **1991**, 127-144 1
- 1 Psychology in a Social Context by Allan R. Buss (ed.) John Wiley & Sons Ltd., 1979. £14.95.
Behavioural Psychotherapy, **1980**, 8, 46-47