

Joop Van Der Pligt

List of Publications by Year in descending order

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Version: 2024-02-01

115
papers

6,705
citations

47004

47
h-index

66906

78
g-index

117
all docs

117
docs citations

117
times ranked

4850
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | Risk interpretation and action: A conceptual framework for responses to natural hazards. <i>International Journal of Disaster Risk Reduction</i> , 2012, 1, 5-16. | 3.9 | 411 |
| 2 | Consequences of Regret Aversion: Effects of Expected Feedback on Risky Decision Making. <i>Organizational Behavior and Human Decision Processes</i> , 1996, 65, 148-158. | 2.5 | 343 |
| 3 | Emotional Reactions to the Outcomes of Decisions: The Role of Counterfactual Thought in the Experience of Regret and Disappointment. <i>Organizational Behavior and Human Decision Processes</i> , 1998, 75, 117-141. | 2.5 | 296 |
| 4 | The Agony of Ambivalence and Ways to Resolve It: Introducing the MAID Model. <i>Personality and Social Psychology Review</i> , 2009, 13, 45-61. | 6.0 | 225 |
| 5 | Anticipated Affect and Behavioral Choice. <i>Basic and Applied Social Psychology</i> , 1996, 18, 111-129. | 2.1 | 215 |
| 6 | Anticipated Regret and Time Perspective: Changing Sexual Risk-taking Behavior. <i>Journal of Behavioral Decision Making</i> , 1996, 9, 185-199. | 1.7 | 207 |
| 7 | Anticipated affective reactions and prevention of AIDS. <i>British Journal of Social Psychology</i> , 1995, 34, 9-21. | 2.8 | 188 |
| 8 | Perceived risk and vulnerability as predictors of precautionary behaviour. <i>British Journal of Health Psychology</i> , 1998, 3, 1-14. | 3.5 | 176 |
| 9 | Risk Perception and Self-Protective Behavior. <i>European Psychologist</i> , 1996, 1, 34-43. | 3.1 | 176 |
| 10 | Ambivalence, discomfort, and motivated information processing. <i>Journal of Experimental Social Psychology</i> , 2006, 42, 252-258. | 2.2 | 144 |
| 11 | Ambivalence and decisional conflict as a cause of psychological discomfort: Feeling tense before jumping off the fence. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 167-173. | 2.2 | 127 |
| 12 | Ambivalence towards meat. <i>Appetite</i> , 2004, 42, 71-78. | 3.7 | 125 |
| 13 | Categories of Category Accessibility: The Impact of Trait Concept versus Exemplar Priming on Person Judgments. <i>Journal of Experimental Social Psychology</i> , 1997, 33, 47-76. | 2.2 | 120 |
| 14 | Anticipated Regret and Precautionary Sexual Behavior ¹ . <i>Journal of Applied Social Psychology</i> , 1998, 28, 1411-1428. | 2.0 | 118 |
| 15 | Blessed are those who expect nothing: Lowering expectations as a way of avoiding disappointment. <i>Journal of Economic Psychology</i> , 2003, 24, 505-516. | 2.2 | 117 |
| 16 | Unpacking perceived control in risk perception: the mediating role of anticipated regret. <i>Journal of Behavioral Decision Making</i> , 2007, 20, 533-544. | 1.7 | 107 |
| 17 | AIDS-related health behavior: Coping, protection motivation, and previous behavior. <i>Journal of Behavioral Medicine</i> , 1991, 14, 429-451. | 2.1 | 104 |
| 18 | Expectancy-Value models of health behaviour: The role of salience and anticipated affect. <i>Psychology and Health</i> , 1998, 13, 289-305. | 2.2 | 99 |

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|----|--|-----|-----------|
| 19 | Perceiving AIDS-related risk: Accuracy as a function of differences in actual risk.. Health Psychology, 1994, 13, 25-33. | 1.6 | 96 |
| 20 | Context Effects in the Measurement of Comparative Optimism in Probability Judgments. Journal of Social and Clinical Psychology, 1996, 15, 80-101. | 0.5 | 94 |
| 21 | Negativity and positivity effects in person perception and inference: Ability versus morality. European Journal of Social Psychology, 1992, 22, 453-463. | 2.4 | 93 |
| 22 | Deus or Darwin: Randomness and belief in theories about the origin of life. Journal of Experimental Social Psychology, 2010, 46, 1078-1080. | 2.2 | 90 |
| 23 | Factors affecting condom use among adolescents. Journal of Community and Applied Social Psychology, 1991, 1, 105-116. | 2.4 | 88 |
| 24 | The Impact of Probability and Magnitude of Outcome on Disappointment and Elation. Organizational Behavior and Human Decision Processes, 1997, 69, 277-284. | 2.5 | 82 |
| 25 | Guilt and regret: The determining role of interpersonal and intrapersonal harm. Cognition and Emotion, 2004, 18, 55-70. | 2.0 | 82 |
| 26 | The impact of affective and cognitive focus on attitude formation. Journal of Experimental Social Psychology, 2006, 42, 373-379. | 2.2 | 81 |
| 27 | Positive and negative associations underlying ambivalent attitudes. Journal of Experimental Social Psychology, 2007, 43, 319-326. | 2.2 | 76 |
| 28 | The Restraint Bias: How the Illusion of Self-Restraint Promotes Impulsive Behavior. Psychological Science, 2009, 20, 1523-1528. | 3.3 | 75 |
| 29 | Undoing Regret on Dutch Television: Apologizing for Interpersonal Regrets Involving Actions or Inactions. Personality and Social Psychology Bulletin, 1998, 24, 1113-1119. | 3.0 | 74 |
| 30 | Evaluating a dual-process model of risk: affect and cognition as determinants of risky choice. Journal of Behavioral Decision Making, 2009, 22, 45-61. | 1.7 | 70 |
| 31 | Feeling the Numbers: On the Interplay Between Risk, Affect, and Numeracy. Journal of Behavioral Decision Making, 2014, 27, 191-199. | 1.7 | 65 |
| 32 | Belief Importance in Expectancy-Value Models of Attitudes1. Journal of Applied Social Psychology, 1998, 28, 1339-1354. | 2.0 | 64 |
| 33 | The path of ambivalence: tracing the pull of opposing evaluations using mouse trajectories. Frontiers in Psychology, 2015, 6, 996. | 2.1 | 62 |
| 34 | Belief and Values in the Nuclear Debate1. Journal of Applied Social Psychology, 1979, 9, 524-536. | 2.0 | 59 |
| 35 | Affect, Attitudes and Decisions: Let's Be More Specific. European Review of Social Psychology, 1997, 8, 33-66. | 9.4 | 59 |
| 36 | Yes We Can. Social Psychological and Personality Science, 2010, 1, 246-252. | 3.9 | 59 |

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|----|---|-----|-----------|
| 37 | Attitudes toward Nuclear Energy. <i>Environment and Behavior</i> , 1986, 18, 75-93. | 4.7 | 58 |
| 38 | The referents of trait inferences: The impact of trait concepts versus actor-trait links on subsequent judgments.. <i>Journal of Personality and Social Psychology</i> , 1996, 70, 437-450. | 2.8 | 58 |
| 39 | Step by Step. <i>Current Directions in Psychological Science</i> , 2013, 22, 250-255. | 5.3 | 58 |
| 40 | Changing adolescents' sexual behaviour: perceived risk, self-efficacy and anticipated regret. <i>Patient Education and Counseling</i> , 1994, 23, 187-196. | 2.2 | 56 |
| 41 | Effort Invested in Vain: The Impact of Effort on the Intensity of Disappointment and Regret. <i>Motivation and Emotion</i> , 1999, 23, 203-220. | 1.3 | 56 |
| 42 | Illusory correlation in the perception of group attitudes.. <i>Journal of Personality and Social Psychology</i> , 1985, 48, 863-875. | 2.8 | 55 |
| 43 | Things Will Get Better: The Anxiety-Buffering Qualities of Progressive Hope. <i>Personality and Social Psychology Bulletin</i> , 2009, 35, 535-543. | 3.0 | 55 |
| 44 | The role of affect in attitudes toward organ donation and donor-relevant decisions. <i>Psychology and Health</i> , 2005, 20, 789-802. | 2.2 | 53 |
| 45 | Evaluating Eve: Visceral states influence the evaluation of impulsive behavior.. <i>Journal of Personality and Social Psychology</i> , 2007, 93, 75-84. | 2.8 | 51 |
| 46 | The instability of health cognitions: Visceral states influence self-efficacy and related health beliefs.. <i>Health Psychology</i> , 2008, 27, 722-727. | 1.6 | 50 |
| 47 | Influencing Risk Preference in Decision Making: The Effects of Framing and Salience. <i>Organizational Behavior and Human Decision Processes</i> , 1995, 63, 264-275. | 2.5 | 49 |
| 48 | Generalizing the illusory correlation effect.. <i>Journal of Personality and Social Psychology</i> , 1986, 51, 1127-1134. | 2.8 | 48 |
| 49 | Visceral Drives in Retrospect. <i>Psychological Science</i> , 2006, 17, 635-640. | 3.3 | 47 |
| 50 | One Way and the Other. <i>Psychological Science</i> , 2013, 24, 319-325. | 3.3 | 47 |
| 51 | Attitudes to nuclear energy: Beliefs, values and false consensus. <i>Journal of Environmental Psychology</i> , 1982, 2, 221-231. | 5.1 | 46 |
| 52 | Conditional versus unconditional risk estimates in models of aids-related risk behaviour. <i>Psychology and Health</i> , 1996, 12, 87-100. | 2.2 | 43 |
| 53 | Risks of meat: the relative impact of cognitive, affective and moral concerns. <i>Appetite</i> , 2005, 44, 195-205. | 3.7 | 42 |
| 54 | Attributions of responsibility and affective reactions to decision outcomes. <i>Acta Psychologica</i> , 2000, 104, 303-315. | 1.5 | 41 |

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|----|---|-----|-----------|
| 55 | Priming of supernatural agent concepts and agency detection. <i>Religion, Brain and Behavior</i> , 2016, 6, 4-33. | 0.7 | 41 |
| 56 | Nuclear attitudes after chernobyl: a cross-national study. <i>Journal of Environmental Psychology</i> , 1990, 10, 101-110. | 5.1 | 39 |
| 57 | Ambivalence and information integration in attitudinal judgment. <i>British Journal of Social Psychology</i> , 2004, 43, 431-447. | 2.8 | 38 |
| 58 | Deriving meaning from others's emotions: attribution, appraisal, and the use of emotions as social information. <i>Frontiers in Psychology</i> , 2015, 6, 1077. | 2.1 | 38 |
| 59 | How emotional expressions shape prosocial behavior: Interpersonal effects of anger and disappointment on compliance with requests. <i>Motivation and Emotion</i> , 2015, 39, 128-141. | 1.3 | 37 |
| 60 | Public attitudes to nuclear energy: Salience and anxiety. <i>Journal of Environmental Psychology</i> , 1985, 5, 87-97. | 5.1 | 36 |
| 61 | Negativity and descriptive extremity in impression formation. <i>European Journal of Social Psychology</i> , 1980, 10, 415-419. | 2.4 | 35 |
| 62 | Attitudinal and Social Factors in Adolescent Smoking: In Search of Peer Group Influence ¹ . <i>Journal of Applied Social Psychology</i> , 1984, 14, 348-363. | 2.0 | 35 |
| 63 | Deliberation Versus Intuition: Decomposing the Role of Expertise in Judgment and Decision Making. <i>Journal of Behavioral Decision Making</i> , 2013, 26, 285-294. | 1.7 | 35 |
| 64 | Deliberation versus intuition: Global versus local processing in judgment and choice. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 1156-1161. | 2.2 | 33 |
| 65 | The importance of being selective: Weighing the role of attribute importance in attitudinal judgment. <i>Advances in Experimental Social Psychology</i> , 2000, 32, 135-200. | 3.3 | 32 |
| 66 | Attributions, false consensus, and valence: Two field studies.. <i>Journal of Personality and Social Psychology</i> , 1984, 46, 57-68. | 2.8 | 31 |
| 67 | Accentuation and perspective in attitudinal judgment.. <i>Journal of Personality and Social Psychology</i> , 1982, 42, 224-238. | 2.8 | 30 |
| 68 | Construction of a Nuclear Power Station in One's Locality: Attitudes and Salience. <i>Basic and Applied Social Psychology</i> , 1986, 7, 1-15. | 2.1 | 30 |
| 69 | The development of the illusion of control and sense of agency in 7- to-12-year old children and adults. <i>Cognition</i> , 2015, 145, 1-12. | 2.2 | 29 |
| 70 | Dynamics of differentiation: Similarity as the precursor and product of stereotype formation.. <i>Journal of Personality and Social Psychology</i> , 1998, 74, 1451-1463. | 2.8 | 28 |
| 71 | The structure of attitudes: Attribute importance, accessibility and judgment. <i>British Journal of Social Psychology</i> , 2000, 39, 363-380. | 2.8 | 28 |
| 72 | How instructors's emotional expressions shape students's learning performance: The roles of anger, happiness, and regulatory focus.. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 980-984. | 2.1 | 28 |

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|----|--|-----|-----------|
| 73 | Dimensional Salience, Judgment, and Attitudes. , 1984, , 161-177. | | 27 |
| 74 | To screen or not to screen: What factors influence complex screening decisions?. Journal of Experimental Psychology: Applied, 2016, 22, 247-260. | 1.2 | 25 |
| 75 | Selective exposure and the false consensus effect: The availability of similar and dissimilar others. British Journal of Social Psychology, 1994, 33, 457-466. | 2.8 | 23 |
| 76 | Meaning-seeking in the illusory correlation paradigm: The active role of participants in the categorization process. British Journal of Social Psychology, 2001, 40, 209-233. | 2.8 | 23 |
| 77 | Expectation-based and data-based illusory correlation: the effects of confirming versus disconfirming evidence. European Journal of Social Psychology, 1996, 26, 899-913. | 2.4 | 22 |
| 78 | Time is on my side: Optimism in intertemporal choice. Acta Psychologica, 2001, 108, 173-186. | 1.5 | 21 |
| 79 | Attitudes as stable and transparent constructions. Journal of Experimental Social Psychology, 2004, 40, 666-674. | 2.2 | 21 |
| 80 | Actors' and Observers' attributions, self-serving bias and positivity bias. European Journal of Social Psychology, 1983, 13, 95-104. | 2.4 | 20 |
| 81 | A March to a Better World? Religiosity and the Existential Function of Belief in Social-Moral Progress. International Journal for the Psychology of Religion, The, 2016, 26, 1-18. | 2.1 | 20 |
| 82 | Accentuation Theory, Polarization, and the Judgment of Attitude Statements. , 1984, , 43-63. | | 20 |
| 83 | Reversible decisions: The grass isn't merely greener on the other side; it's also very brown over here. Journal of Experimental Social Psychology, 2013, 49, 1093-1099. | 2.2 | 15 |
| 84 | Further evidence for expectation-based illusory correlations. European Journal of Social Psychology, 1987, 17, 253-258. | 2.4 | 14 |
| 85 | Determinants of intergroup differentiation in the illusory correlation task. British Journal of Psychology, 1999, 90, 201-220. | 2.3 | 14 |
| 86 | Counterfactual processing and the correspondence between events and outcomes: Normality versus value. European Journal of Social Psychology, 1992, 22, 387-396. | 2.4 | 12 |
| 87 | Polarization of judgment and preference for judgmental labels. European Journal of Social Psychology, 1979, 9, 233-241. | 2.4 | 11 |
| 88 | Public attitudes to nuclear energy. Energy Policy, 1984, 12, 302-305. | 8.8 | 11 |
| 89 | Energy Conservation: Two Easy Ways Out1. Journal of Applied Social Psychology, 1985, 15, 3-15. | 2.0 | 11 |
| 90 | Unpacking attitudes towards genetically modified food. Appetite, 2005, 45, 242-249. | 3.7 | 11 |

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| 91 | Adolescents' Arguments for and against Smoking. Journal of the Institute of Health Education, 1983, 21, 73-78. | 0.1 | 10 |
| 92 | What Factors Moderate Self-Other Discrepancies in Decision Making? Results from a Vaccination Scenario. Spanish Journal of Psychology, 2016, 19, E52. | 2.1 | 10 |
| 93 | Estimating group size: effects of category membership, differential construal and selective exposure. European Journal of Social Psychology, 1996, 26, 523-535. | 2.4 | 9 |
| 94 | Effects of processing style on responsiveness to affective stimuli and processing fluency. Cognition and Emotion, 2014, 28, 959-970. | 2.0 | 9 |
| 95 | Attitude Strength and Perceived Prevalence of Attitude Positions. Basic and Applied Social Psychology, 1989, 10, 43-55. | 2.1 | 8 |
| 96 | Derogating obese individuals: the role of blame, contempt, and disgust. Journal of Applied Social Psychology, 2016, 46, 216-228. | 2.0 | 8 |
| 97 | The relativity of bad decisions: Social comparison as a means to alleviate regret. British Journal of Social Psychology, 2008, 47, 105-117. | 2.8 | 7 |
| 98 | Illusory correlation and stereotype formation: making sense of group differences and cognitive biases. , 2002, , 90-110. | | 6 |
| 99 | Attitudes towards smoking and the subjective importance of attributes: Implications for changing risk-benefit ratios. Swiss Journal of Psychology, 1999, 58, 65-72. | 0.9 | 6 |
| 100 | Local Opposition to the Construction of a Nuclear Power Station: Differential Salience of Impacts1. Journal of Applied Social Psychology, 1988, 18, 654-663. | 2.0 | 5 |
| 101 | Nuclear Energy: Beliefs, Values and Acceptability. Interdisciplinary Science Reviews, 1985, 10, 147-150. | 1.4 | 4 |
| 102 | Illusory correlation and attitude-based vested interest. European Journal of Social Psychology, 1996, 26, 247-264. | 2.4 | 4 |
| 103 | Nuclear Waste: Public Perception and Siting Policy. , 1989, , 235-252. | | 4 |
| 104 | Judgement and Decision Making. , 0, , 30-64. | | 4 |
| 105 | Trait attribution: Evaluation, description and attitude extremity. European Journal of Social Psychology, 1984, 14, 211-221. | 2.4 | 3 |
| 106 | Applied decision research and environmental policy. Acta Psychologica, 1988, 68, 293-311. | 1.5 | 3 |
| 107 | Contaminated soil: public reactions, policy decisions, and risk communication. , 1991, , 127-144. | | 3 |
| 108 | Value connotations, perspective and self-perception. European Journal of Social Psychology, 1983, 13, 129-141. | 2.4 | 2 |

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|-----|---|-----|-----------|
| 109 | Sources of evaluation of nuclear and renewable energy contained in the local press. <i>Journal of Environmental Psychology</i> , 1987, 7, 31-43. | 5.1 | 2 |
| 110 | Judging risk behaviour and risk preference: The role of the evaluative connotation of risk terms. <i>European Journal of Social Psychology</i> , 1993, 23, 597-611. | 2.4 | 2 |
| 111 | Self-Serving Bias in Attitude Judgments: The Use of Person Versus Issue Implicated Language. <i>Social Cognition</i> , 1996, 14, 77-91. | 0.9 | 2 |
| 112 | Forcing your luck: Goal-striving behavior in chance situations. <i>Motivation and Emotion</i> , 2016, 40, 203-211. | 1.3 | 2 |
| 113 | Fit between decision mode and processing style predicts subjective value of chosen alternatives. <i>European Journal of Social Psychology</i> , 2017, 47, 72-81. | 2.4 | 2 |
| 114 | Psychology in a Social Context by Allan R. Buss (ed.) John Wiley & Sons Ltd., 1979. £14.95. <i>Behavioural Psychotherapy</i> , 1980, 8, 46-47. | 0.5 | 1 |
| 115 | Local Residents' Attributions for Nuclear Decisions. <i>Basic and Applied Social Psychology</i> , 1989, 10, 141-148. | 2.1 | 1 |