## Scott T Allison

## List of Publications by Citations

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1,506 38 41 20 g-index h-index citations papers 4.16 42 1,733 3.4 avg, IF L-index ext. citations ext. papers

#	Paper	IF	Citations
41	On Being Better but not Smarter than Others: The Muhammad Ali Effect. <i>Social Cognition</i> , <b>1989</b> , 7, 275-	2 <u>95</u>	196
40	Social Value Orientation and Helping Behavior1. <i>Journal of Applied Social Psychology</i> , <b>1989</b> , 19, 353-362	2.1	189
39	Cognitive Load and the Equality Heuristic: A Two-Stage Model of Resource Overconsumption in Small Groups. <i>Organizational Behavior and Human Decision Processes</i> , <b>2000</b> , 83, 185-212	4	171
38	Social Decision Heuristics in the Use of Shared Resources. <i>Journal of Behavioral Decision Making</i> , <b>1990</b> , 3, 195-204	2.4	147
37	Cognitive Factors Affecting the Use of Social Decision Heuristics in Resource-Sharing Tasks.  Organizational Behavior and Human Decision Processes, 1994, 58, 1-27	4	73
36	The group attribution error. <i>Journal of Experimental Social Psychology</i> , <b>1985</b> , 21, 563-579	2.6	73
35	Social decision making processes and the equal partitionment of shared resources. <i>Journal of Experimental Social Psychology</i> , <b>1992</b> , 28, 23-42	2.6	71
34	Rooting for (and Then Abandoning) the Underdog. <i>Journal of Applied Social Psychology</i> , <b>2008</b> , 38, 2550-3	2 <u>5</u> .73	60
33	Making Heroes. Advances in Experimental Social Psychology, <b>2012</b> , 183-235	4.2	34
32	The quest for "similar instances" and "simultaneous possibilities": Metaphors in social dilemma research <i>Journal of Personality and Social Psychology</i> , <b>1996</b> , 71, 479-497	6.5	33
31	Hero Worship: The Elevation of the Human Spirit. <i>Journal for the Theory of Social Behaviour</i> , <b>2016</b> , 46, 187-210	1.2	32
30	Effects of experience on performance in a replenishable resource trap <i>Journal of Personality and Social Psychology</i> , <b>1985</b> , 49, 943-948	6.5	28
29	Heroic Leadership		28
28	Impact of a group decision on perception of one's own and others' attitudes <i>Journal of Personality and Social Psychology</i> , <b>1987</b> , 53, 673-682	6.5	25
27	Outcome Biases in Social Perception: Implications for Dispositional Inference, Attitude Change, Stereotyping, and Social Behavior. <i>Advances in Experimental Social Psychology</i> , <b>1996</b> , 28, 53-93	4.2	24
26	The generalization of outcome-biased counter-stereotypic inferences. <i>Journal of Experimental Social Psychology</i> , <b>1992</b> , 28, 43-64	2.6	23
25	Group decisions as social inference heuristics <i>Journal of Personality and Social Psychology</i> , <b>1990</b> , 58, 801-811	6.5	23

## (2002-1997)

24	Perceptions of Brainstorming in Groups: The Quality Over Quantity Hypothesis. <i>Journal of Creative Behavior</i> , <b>1997</b> , 31, 131-150	2.6	22
23	Group attribution errors and the illusion of group attitude change. <i>Journal of Experimental Social Psychology</i> , <b>1987</b> , 23, 460-480	2.6	22
22	Against the odds: academic underdogs benefit from incremental theories. <i>Social Psychology of Education</i> , <b>2011</b> , 14, 331-346	2	21
21	The demise of leadership: Positivity and negativity biases in evaluations of dead leaders. <i>Leadership Quarterly</i> , <b>2009</b> , 20, 115-129	6.3	20
20	Group correspondence biases and the provision of public goods <i>Journal of Personality and Social Psychology</i> , <b>1994</b> , 66, 688-698	6.5	20
19	Outcome-Biased Inferences and the Perception of Change in Groups. <i>Social Cognition</i> , <b>1990</b> , 8, 325-342	1.2	18
18	Now He Belongs to the AgesŪThe Heroic Leadership Dynamic and Deep Narratives of Greatness <b>2014</b> , 167-183		16
17	Dispositional and Behavioral Inferences About Inherently Democratic and Unanimous Groups. <i>Social Cognition</i> , <b>1995</b> , 13, 105-125	1.2	16
16	Intended and unintended overconsumption of physical, spatial, and temporal resources <i>Journal of Personality and Social Psychology</i> , <b>1997</b> , 73, 992-1004	6.5	15
15	Constructing Impressions in Demographically Diverse Organizational Settings: A Group Categorization Analysis. <i>American Behavioral Scientist</i> , <b>1994</b> , 37, 637-652	1.8	13
14	A Cluster-Analytic Approach Toward Identifying the Structure and Content of Human Decision Making. <i>Human Relations</i> , <b>1992</b> , 45, 49-72	4.3	13
13	Warning Compliance: Behavioral Effects of Cost and Consensus. <i>Proceedings of the Human Factors Society Annual Meeting</i> , <b>1988</b> , 32, 901-904		11
12	The "frozen in time" effect in evaluations of the dead. <i>Personality and Social Psychology Bulletin</i> , <b>2005</b> , 31, 1708-17	4.1	10
11	The Landslide Victory That Wasn't: The Bias Toward Consistency in Recall of Election Support1. Journal of Applied Social Psychology, <b>1993</b> , 23, 669-677	2.1	10
10	More There Than Meets Their Eyes: Support for the Mere-Ownership Effect. <i>Journal of Consumer Psychology</i> , <b>1997</b> , 6, 285-297	3.1	9
9	Sequential Correspondence Biases and Perceptions of Change: The Castro Studies Revisited. <i>Personality and Social Psychology Bulletin</i> , <b>1993</b> , 19, 151-157	4.1	9
8	The Impact of Outcome Biases on Counterstereotypic Inferences about Groups. <i>Personality and Social Psychology Bulletin</i> , <b>1992</b> , 18, 44-51	4.1	9
7	The Paradox of Ambiguous Information in Collaborative and Competitive Settings. <i>Group and Organization Management</i> , <b>2002</b> , 27, 172-208	3.3	8

6	The Metamorphosis of the Hero: Principles, Processes, and Purpose. <i>Frontiers in Psychology</i> , <b>2019</b> , 10, 606	7
5	Kings and Charisma, Lincoln and Leadership	4
4	Suffering and Sacrifice: Individual and Collective Benefits, and Implications for Leadership <b>2016</b> , 197-214	2
3	Lay Theories of Heroism and Leadership. <i>Social Psychology</i> , <b>2020</b> , 51, 381-395 2.5	1
2	Nostalgia and Heroism: Theoretical Convergence of Memory, Motivation, and Function. <i>Frontiers in Psychology</i> , <b>2020</b> , 11, 577862	О
1	Promoting Systematic Information Processing in the Classroom. <i>Teaching of Psychology</i> , <b>1992</b> , 19, 234-2 <b>3</b> 67	О