

# Jose De La Torre

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10833469/publications.pdf>

Version: 2024-02-01

8  
papers

1,242  
citations

1478505

6  
h-index

1720034

7  
g-index

8  
all docs

8  
docs citations

8  
times ranked

747  
citing authors

#	ARTICLE	IF	CITATIONS
1	What Makes Executives Trust Each Other? The Determinants of the Willingness to Rely on Trust in Business Partnerships. <i>Creativity and Innovation Management</i> , 2007, 16, 317-329.	3.3	5
2	Relational quality and inter-personal trust in strategic alliances. <i>European Management Review</i> , 2005, 2, 15-27.	3.7	64
3	Introduction to the Symposium E-Commerce and Global Business: The Impact of the Information and Communication Technology Revolution on the Conduct of International Business. <i>Journal of International Business Studies</i> , 2001, 32, 617-639.	7.3	86
4	Relational Quality: Managing Trust in Corporate Alliances. <i>California Management Review</i> , 2001, 44, 109-131.	6.3	316
5	Learning from Failure: Towards an Evolutionary Model of Collaborative Ventures. <i>Organization Science</i> , 1998, 9, 306-325.	4.5	691
6	Forecasting political risks for international operations. <i>International Journal of Forecasting</i> , 1988, 4, 221-241.	6.5	49
7	Foreign Investment and Economic Development: Conflict and Negotiation. <i>Journal of International Business Studies</i> , 1981, 12, 9-32.	7.3	31
8	UNDERSTANDING THE DYNAMICS OF RELATIONAL ASSETS: COMMENT ON JOHN DUNNING'S "RELATIONAL ASSETS, NETWORKS, AND INTERNATIONAL BUSINESS ACTIVITY" PAPER. <i>Advances in International Management</i> , 0, , 67-72.	0.3	0