Robert J House

List of Publications by Year
in descending order

42 papers	18,128 citations	126708 33 h-index	253896 43 g-index
44 all docs	44 docs citations	44 times ranked	7280 citing authors

#	Article	IF	Citations
1	Role Conflict and Ambiguity in Complex Organizations. Administrative Science Quarterly, 1970, 15, 150.	4.8	3,607
2	The Motivational Effects of Charismatic Leadership: A Self-Concept Based Theory. Organization Science, 1993, 4, 577-594.	3.0	2,572
3	A Path Goal Theory of Leader Effectiveness. Administrative Science Quarterly, 1971, 16, 321.	4.8	1,894
4	The Social Scientific Study of Leadership: Quo Vadis?. Journal of Management, 1997, 23, 409-473.	6.3	1,132
5	Culture specific and cross-culturally generalizable implicit leadership theories. Leadership Quarterly, 1999, 10, 219-256.	3.6	861
6	Role conflict and ambiguity as critical variables in a model of organizational behavior. Organizational Behavior and Human Performance, 1972, 7, 467-505.	1.5	835
7	Path-goal theory of leadership: Lessons, legacy, and a reformulated theory. Leadership Quarterly, 1996, 7, 323-352.	3.6	782
8	Personality and Charisma in the U.S. Presidency: A Psychological Theory of Leader Effectiveness. Administrative Science Quarterly, 1991, 36, 364.	4.8	644
9	Conceptualizing and measuring cultures and their consequences: a comparative review of GLOBE's and Hofstede's approaches. Journal of International Business Studies, 2006, 37, 897-914.	4.6	620
10	In the Eye of the Beholder: Cross Cultural Lessons in Leadership from Project GLOBE. Academy of Management Perspectives, 2006, 20, 67-90.	4.3	598
11	Cultural and leadership predictors of corporate social responsibility values of top management: a GLOBE study of 15 countries. Journal of International Business Studies, 2006, 37, 823-837.	4.6	569
12	Personality and charismatic leadership. Leadership Quarterly, 1992, 3, 81-108.	3.6	566
13	Cultural acumen for the global manager. Organizational Dynamics, 2001, 29, 289-305.	1.6	413
14	On fire: Charismatic leadership and levels of analysis. Leadership Quarterly, 1995, 6, 183-198.	3.6	309
15	The rhetoric of charismatic leadership: A theoretical extension, a case study, and implications for research. Leadership Quarterly, 1994, 5, 25-42.	3.6	278
16	Unrequited Profit: How Stakeholder and Economic Values Relate to Subordinates' Perceptions of Leadership and Firm Performance. Administrative Science Quarterly, 2008, 53, 626-654.	4.8	264
17	RUMORS OF THE DEATH OF DISPOSITIONAL RESEARCH ARE VASTLY EXAGGERATED. Academy of Management Review, 1996, 21, 203-224.	7.4	253
18	Toward the measurement of organizational practices: Scale development and validation.. Journal of Applied Psychology, 1972, 56, 388-396.	4.2	237

#	ARTICLE	IF	CITATIONS
19	Instrumental leadership: Measurement and extension of transformational–transactional leadership theory. Leadership Quarterly, 2014, 25, 746-771.	3.6	232
20	Does Leadership Matter? CEO Leadership Attributes and Profitability Under Conditions of Perceived Environmental Uncertainty. Academy of Management Journal, 2001, 44, 134-143.	4.3	191
21	Leader initiating structure: A reconciliation of discrepant research results and some empirical tests. Organizational Behavior and Human Performance, 1976, 15, 297-321.	1.5	141
22	Expectancy Theory in Work and Motivation: Some Logical and Methodological Issues. Human Relations, 1974, 27, 121-147.	3.8	128
23	Relation of Leader Consideration and Initiating Structure to R and D Subordinates' Satisfaction. Administrative Science Quarterly, 1971, 16, 19.	4.8	95
24	Insights from Project GLOBE. International Journal of Advertising, 2010, 29, 111-139.	4.2	90
25	Dynamics of charismatic leadership: a process theory, simulation model, and tests. Leadership Quarterly, 2001, 12, 75-112.	3.6	89
26	EXPECTANCY THEORY AS A PREDICTOR OF WORK BEHAVIOR AND ATTITUDE: A RE-EVALUATION OF EMPIRICAL EVIDENCE. Decision Sciences, 1974, 5, 481-506.	3.2	86
27	Presidential effectiveness and the leadership motive profile.. Journal of Personality and Social Psychology, 1991, 60, 439-455.	2.6	81
28	T-GROUP EDUCATION AND LEADERSHIP EFFECTIVENESS: A REVIEW OF THE EMPIRIC LITERATURE AND A CRITICAL EVALUATION. Personnel Psychology, 1967, 20, 1-30.	2.2	76
29	Can super smart leaders suffer from too much of a good thing? The curvilinear effect of intelligence on perceived leadership behavior.. Journal of Applied Psychology, 2017, 102, 1003-1021.	4.2	76
30	Weber and the neo-charismatic leadership paradigm. Leadership Quarterly, 1999, 10, 563-574.	3.6	71
31	Leadership style, hierarchical influence, and the satisfaction of subordinate role expectations: A test of Likert's influence proposition.. Journal of Applied Psychology, 1971, 55, 422-432.	4.2	69
32	The Full-Range Leadership Theory: The Way Forward. Monographs in Leadership and Management, 2013, , 3-33.	0.2	61
33	The distribution and exercise of power in complex organizations: A MESO theory. Leadership Quarterly, 1991, 2, 23-58.	3.6	55
34	A test of the Vroom-Yetton model using manager and subordinate reports.. Journal of Applied Psychology, 1990, 75, 362-366.	4.2	35
35	Organizational independence, leader behavior, and managerial practices: A replicated study.. Journal of Applied Psychology, 1973, 58, 173-180.	4.2	25
36	Merging Management and Behavioral Theory: The Interaction Between Span of Control and Group Size. Administrative Science Quarterly, 1969, 14, 451.	4.8	24

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37	A Failure of Scholarship: Response to George Graen's Critique of GLOBE. Academy of Management Perspectives, 2006, 20, 102-114.	4.3	22
38	Role Conflict and Multiple Authority in Complex Organizations. California Management Review, 1970, 12, 53-60.	3.4	19
39	Implicit Motives, Leadership, and Follower Outcomes. Journal of Leadership and Organizational Studies, 2013, 20, 7-24.	2.1	15
40	Chapter 2 The Rhetoric of Charismatic Leadership: A Theoretical Extension, a Case Study, and Implications for Research. Monographs in Leadership and Management, 2018, , 31-49.	0.2	5
41	T-Group training: Good or bad?. Business Horizons, 1969, 12, 69-77.	3.4	4
42	Chapter 1 The Motivational Effects of Charismatic Leadership: A Self-Concept Based Theory. Monographs in Leadership and Management, 2018, , 9-29.	0.2	3