

# Jeff Greenberg

## List of Publications by Year in descending order

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Version: 2024-02-01

216  
papers

27,875  
citations

6486

82  
h-index

7836

155  
g-index

221  
all docs

221  
docs citations

221  
times ranked

9854  
citing authors

#	ARTICLE	IF	CITATIONS
1	The role of perceived level of threat, reactance proneness, political orientation, and coronavirus salience on health behavior intentions. <i>Psychology and Health</i> , 2023, 38, 647-666.	1.2	6
2	Perceived Similarity of the Self to Animals, Creativity, and Anxiety”: A Terror Management Analysis. <i>Personality and Social Psychology Bulletin</i> , 2023, 49, 251-266.	1.9	2
3	The moderating role of mystical-type experiences on the relationship between existential isolation and meaning in life. <i>Personality and Individual Differences</i> , 2022, 186, 111347.	1.6	0
4	Terror Management Theory and the COVID-19 Pandemic. <i>Journal of Humanistic Psychology</i> , 2021, 61, 173-189.	1.4	197
5	Will Life Extension Affect Our Social Judgments? Evidence That the Possibility of Indefinite Life Extension Increases Harshness Toward Social Transgressors. <i>Psychological Reports</i> , 2021, , 003329412198899.	0.9	1
6	The final challenge of aging: Death and dying. , 2021, , 119-135.		0
7	Self-esteem and immortality: Evidence regarding the terror management hypothesis that high self-esteem is associated with a stronger sense of symbolic immortality. <i>Personality and Individual Differences</i> , 2021, 175, 110712.	1.6	9
8	The role of mortality concerns in separation and connection effects: comment on Lee and Schwarz. <i>Behavioral and Brain Sciences</i> , 2021, 44, e10.	0.4	0
9	Terror Management Theory and Its Implications for Older Adults. , 2021, , 4997-5001.		0
10	Loss and lastingness? Further exploring the relationship between the death of a close other, belief in an everlasting soul, and terror management processes. <i>Death Studies</i> , 2020, , 1-10.	1.8	0
11	Editorial Foreword: Applying Existential Social Psychology to Mental Health. <i>Journal of Social and Clinical Psychology</i> , 2020, 39, 229-237.	0.2	0
12	Existential isolation, loneliness, and attachment in young adults. <i>Personality and Individual Differences</i> , 2020, 159, 109890.	1.6	33
13	EXISTENTIAL ISOLATION, LONELINESS, DEPRESSION, AND SUICIDE IDEATION IN YOUNG ADULTS. <i>Journal of Social and Clinical Psychology</i> , 2020, 39, 641-674.	0.2	26
14	Editorial Foreword: Applying Existential Social Psychology to Mental Health. <i>Journal of Social and Clinical Psychology</i> , 2020, 39, i-ix.	0.2	0
15	Dwelling forever in the house of the lord: on the terror management function of religion. , 2020, , 3-20.		4
16	Greenberg, Jeff. , 2020, , 1835-1843.		0
17	Existential isolation and death thought accessibility. <i>Journal of Research in Personality</i> , 2019, 82, 103845.	0.9	20
18	“Heroes aren’t always so great!” “ Heroic perceptions under mortality salience. <i>Social Influence</i> , 2019, 14, 77-91.	0.9	6

#	ARTICLE	IF	CITATIONS
19	Feeling alone in your subjectivity: Introducing the State Trait Existential Isolation Model (STEIM). <i>Journal of Theoretical Social Psychology</i> , 2019, 3, 146-157.	1.2	31
20	The Curse and the Blessing. , 2019, , 179-207.		4
21	The attenuating effect of mortality salience on dishonest behavior. <i>Motivation and Emotion</i> , 2019, 43, 52-62.	0.8	12
22	Women Want the Heavens, Men Want the Earth. <i>Journal of Individual Differences</i> , 2019, 40, 156-167.	0.5	3
23	Terror Management Theory and Its Implications for Older Adults. , 2019, , 1-5.		0
24	An existential perspective on the psychological function of shamans. <i>Behavioral and Brain Sciences</i> , 2018, 41, e85.	0.4	1
25	Mortality salience, religiosity, and indefinite life extension: evidence of a reciprocal relationship between afterlife beliefs and support for forestalling death. <i>Religion, Brain and Behavior</i> , 2018, 8, 31-43.	0.4	19
26	Searching for God: Illness-Related Mortality Threats and Religious Search Volume in Google in 16 Nations. <i>Personality and Social Psychology Bulletin</i> , 2018, 44, 290-303.	1.9	19
27	Religiosity and Support for Killing Animals: Evidence of a Curvilinear Relationship. <i>Anthrozoos</i> , 2018, 31, 695-709.	0.7	1
28	Are You Smarter Than a Cetacean?: Death Reminders and Concerns About Human Intelligence. <i>Society and Animals</i> , 2018, 26, 469-489.	0.1	0
29	Explaining sex differences in existential isolation research. <i>Personality and Individual Differences</i> , 2018, 134, 283-288.	1.6	24
30	Managing the death of close others: Evidence of higher valuing of ingroup identity in young adults who have experienced the death of a close other. <i>Self and Identity</i> , 2017, 16, 580-606.	1.0	4
31	The Evil Animal: A Terror Management Theory Perspective on the Human Tendency to Kill Animals. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 743-757.	1.9	16
32	Age Differences in the Effects of Mortality Salience on the Correspondence Bias. <i>International Journal of Aging and Human Development</i> , 2017, 84, 329-342.	1.0	9
33	Gout Prophylaxis Evaluated According to the 2012 American College of Rheumatology Guidelines: Analysis from the CORRONA Gout Registry. <i>Journal of Rheumatology</i> , 2016, 43, 924-930.	1.0	8
34	He Dies, He Scores: Evidence That Reminders of Death Motivate Improved Performance in Basketball. <i>Journal of Sport and Exercise Psychology</i> , 2016, 38, 470-480.	0.7	16
35	It's the End of the World and I Feel Fine. <i>Personality and Social Psychology Bulletin</i> , 2016, 42, 104-117.	1.9	12
36	Greenberg, Jeff. , 2016, , 1-9.		3

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37	Understanding Psychological Reactance. Zeitschrift Fur Psychologie / Journal of Psychology, 2015, 223, 205-214.	0.7	231
38	Thirty Years of Terror Management Theory. Advances in Experimental Social Psychology, 2015, 52, 1-70.	2.0	304
39	Terror Management Theory and Research: How the Desire for Death Transcendence Drives Our Strivings for Meaning and Significance. Advances in Motivation Science, 2014, , 85-134.	2.2	67
40	Remembering the Initial Realization of One's Own Mortality. Death Studies, 2014, 38, 648-653.	1.8	0
41	Increases in Generative Concern among Older Adults following Reminders of Mortality. International Journal of Aging and Human Development, 2014, 79, 1-21.	1.0	44
42	Generosity, greed, norms, and death – Differential effects of mortality salience on charitable behavior. Journal of Economic Psychology, 2013, 35, 47-57.	1.1	61
43	Evidence for a role of death thought in American attitudes toward symbols of Islam. Journal of Experimental Social Psychology, 2013, 49, 189-194.	1.3	20
44	Sacred armor: Religion's role as a buffer against the anxieties of life and the fear of death.. , 2013, , 105-122.		36
45	Mortal Cognition: Viewing Self and the World from the Precipice. , 2013, , .		1
46	A Terror Management Perspective on the Creation and Defense of Meaning. , 2013, , 17-30.		7
47	A Terror Management Analysis of Films from Four Genres: The Matrix, Life is Beautiful, Iron Man 2, and Ikiru. , 2013, , 19-36.		0
48	The moderating role of executive functioning in older adults' responses to a reminder of mortality.. Psychology and Aging, 2012, 27, 256-263.	1.4	24
49	Terror Management and Attitudes Toward Immigrants. European Psychologist, 2012, 17, 63-72.	1.8	47
50	Exploring the Effects of the Naturalistic Fallacy: Evidence That Genetic Explanations Increase the Acceptability of Killing and Male Promiscuity. Journal of Applied Social Psychology, 2012, 42, 735-750.	1.3	2
51	Finding everland: Flight fantasies and the desire to transcend mortality. Journal of Experimental Social Psychology, 2011, 47, 88-102.	1.3	23
52	Monstrous Children as Harbingers of Mortality: A Psychological Analysis of Doris Lessing's<i>The Fifth Child</i>. LIT Literature Interpretation Theory, 2011, 22, 113-133.	0.1	8
53	Smearing the opposition: Implicit and explicit stigmatization of the 2008 U.S. Presidential candidates and the current U.S. President.. Journal of Experimental Psychology: General, 2010, 139, 383-398.	1.5	25
54	Self-esteem and autonomic physiology: Self-esteem levels predict cardiac vagal tone. Journal of Research in Personality, 2010, 44, 573-584.	0.9	23

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55	Disdain for anxious individuals as a function of mortality salience. <i>European Journal of Social Psychology</i> , 2010, 40, 1172-1183.	1.5	0
56	Of Trophies and Pillars: Exploring the Terror Management Functions of Short-Term and Long-Term Relationship Partners. <i>Personality and Social Psychology Bulletin</i> , 2010, 36, 1037-1051.	1.9	33
57	Toward Understanding the Fame Game: The Effect of Mortality Salience on the Appeal of Fame. <i>Self and Identity</i> , 2010, 9, 1-18.	1.0	65
58	Mortality Salience Effects on the Life Expectancy Estimates of Older Adults as a Function of Neuroticism. <i>Journal of Aging Research</i> , 2010, 2010, 1-8.	0.4	19
59	The effects of mortality salience on political preferences: The roles of charisma and political orientation. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 139-145.	1.3	70
60	A Terror Management Analysis of the Psychological Functions of Religion. <i>Personality and Social Psychology Review</i> , 2010, 14, 84-94.	3.4	415
61	Immediate Recall of Driver Warnings in Forward Collision Warning Scenarios. <i>Transportation Research Record</i> , 2009, 2138, 28-33.	1.0	6
62	Analysing classes of motion drive algorithms based on paired comparison techniques. <i>Vehicle System Dynamics</i> , 2009, 47, 1075-1093.	2.2	15
63	Defending a Coherent Autobiography: When Past Events Appear Incoherent, Mortality Salience Prompts Compensatory Bolstering of the Past's Significance and the Future's Orderliness. <i>Personality and Social Psychology Bulletin</i> , 2009, 35, 1012-1020.	1.9	31
64	Of Mice and Men, and Objectified Women: A Terror Management Account of Infrahumanization. <i>Group Processes and Intergroup Relations</i> , 2009, 12, 763-776.	2.4	32
65	Motivated Cultural Worldview Adherence and Culturally Loaded Test Performance. <i>Personality and Social Psychology Bulletin</i> , 2009, 35, 442-453.	1.9	13
66	Toward a New Understanding of Two Films from the Dark Side: Utilizing Terror Management Theory to Analyze <i>Rosemary's Baby</i> and <i>Straw Dogs</i> . <i>Journal of Popular Film and Television</i> , 2009, 37, 189-198.	0.0	8
67	Managing terror when self-worth and worldviews collide: Evidence that mortality salience increases reluctance to self-enhance beyond authorities. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 68-79.	1.3	34
68	The protective identity: Evidence that mortality salience heightens the clarity and coherence of the self-concept. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 796-807.	1.3	61
69	Pearls in the desert: Death reminders provoke immediate derogation of extrinsic goals, but delayed inflation. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 197-203.	1.3	36
70	Eight Years in the Wake of 9/11: A Terror Management Analysis of the Psychological Repercussions of the 9/11 Attacks. , 2009, , 7-22.		0
71	Terror Management Theory: Implications for Understanding Prejudice, Stereotyping, Intergroup Conflict, and Political Attitudes. <i>Social and Personality Psychology Compass</i> , 2008, 2, 1881-1894.	2.0	82
72	Self-Esteem and Autonomic Physiology: Parallels Between Self-Esteem and Cardiac Vagal Tone as Buffers of Threat. <i>Personality and Social Psychology Review</i> , 2008, 12, 370-389.	3.4	37

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73	The path or the goal? Decision vs. information focus in biased information seeking after preliminary decisions. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 1180-1186.	1.3	20
74	Understanding the Vital Human Quest for Self-Esteem. <i>Perspectives on Psychological Science</i> , 2008, 3, 48-55.	5.2	72
75	Interpersonal Politics. <i>Psychological Science</i> , 2008, 19, 448-455.	1.8	94
76	Focus theory of normative conduct and terror-management theory: The interactive impact of mortality salience and norm salience on social judgment.. <i>Journal of Personality and Social Psychology</i> , 2008, 95, 1239-1251.	2.6	148
77	Terror management and adults' attachment to their parents: The safe haven remains.. <i>Journal of Personality and Social Psychology</i> , 2008, 94, 696-717.	2.6	98
78	On the Compatibility of Terror Management Theory and Perspectives on Human Evolution. <i>Evolutionary Psychology</i> , 2007, 5, 147470490700500.	0.6	38
79	Killing Begets Killing: Evidence From a Bug-Killing Paradigm That Initial Killing Fuels Subsequent Killing. <i>Personality and Social Psychology Bulletin</i> , 2007, 33, 1251-1264.	1.9	55
80	Age-related differences in responses to thoughts of one's own death: Mortality salience and judgments of moral transgressions.. <i>Psychology and Aging</i> , 2007, 22, 341-353.	1.4	139
81	Terror Mismanagement: Evidence That Mortality Salience Exacerbates Phobic and Compulsive Behaviors. <i>Personality and Social Psychology Bulletin</i> , 2007, 33, 1137-1151.	1.9	143
82	Play It Safe or Go for the Gold? A Terror Management Perspective on Self-Enhancement and Self-Protective Motives in Risky Decision Making. <i>Personality and Social Psychology Bulletin</i> , 2006, 32, 1633-1645.	1.9	73
83	Combating stereotype threat: The effect of self-affirmation on women's intellectual performance. <i>Journal of Experimental Social Psychology</i> , 2006, 42, 236-243.	1.3	357
84	Considering the roles of affect and culture in the enactment and enjoyment of cruelty. <i>Behavioral and Brain Sciences</i> , 2006, 29, 231-232.	0.4	1
85	Souls do not live by cognitive inclinations alone, but by the desire to exist beyond death as well. <i>Behavioral and Brain Sciences</i> , 2006, 29, 474-475.	0.4	6
86	The siren's call: Terror management and the threat of men's sexual attraction to women.. <i>Journal of Personality and Social Psychology</i> , 2006, 90, 129-146.	2.6	84
87	Windows into nothingness: Terror management, meaninglessness, and negative reactions to modern art.. <i>Journal of Personality and Social Psychology</i> , 2006, 90, 879-892.	2.6	174
88	Existential Underpinnings of Approach and Avoidance of the Physical Body. <i>Motivation and Emotion</i> , 2006, 30, 127-134.	0.8	12
89	Fatal Distraction: The Impact of Mortality Salience on Dissociative Responses to 9/11 and Subsequent Anxiety Sensitivity. <i>Basic and Applied Social Psychology</i> , 2006, 28, 349-356.	1.2	30
90	Mortality Salience, Martyrdom, and Military Might: The Great Satan Versus the Axis of Evil. <i>Personality and Social Psychology Bulletin</i> , 2006, 32, 525-537.	1.9	362

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91	Introducing Science to the Psychology of the Soul. <i>Current Directions in Psychological Science</i> , 2006, 15, 212-216.	2.8	109
92	On the Unique Psychological Import of the Human Awareness of Mortality: Theme and Variations. <i>Psychological Inquiry</i> , 2006, 17, 328-356.	0.4	100
93	Applying Terror Management Theory to Performance: Can Reminding Individuals of Their Mortality Increase Strength Output?. <i>Journal of Sport and Exercise Psychology</i> , 2005, 27, 111-116.	0.7	56
94	A Terror Management Perspective on Ageism. <i>Journal of Social Issues</i> , 2005, 61, 223-239.	1.9	178
95	American Roulette: The Effect of Reminders of Death on Support for George W. Bush in the 2004 Presidential Election. <i>Analyses of Social Issues and Public Policy</i> , 2005, 5, 177-187.	1.0	116
96	Currencies as cultural symbols – an existential psychological perspective on reactions of Germans toward the Euro. <i>Journal of Economic Psychology</i> , 2005, 26, 129-146.	1.1	55
97	Illuminating the Dark Side of Creative Expression: Assimilation Needs and the Consequences of Creative Action Following Mortality Salience. <i>Personality and Social Psychology Bulletin</i> , 2005, 31, 1327-1339.	1.9	37
98	The motivational underpinnings of religion. <i>Behavioral and Brain Sciences</i> , 2004, 27, 743-744.	0.4	14
99	Ageism and Death: Effects of Mortality Salience and Perceived Similarity to Elders on Reactions to Elderly People. <i>Personality and Social Psychology Bulletin</i> , 2004, 30, 1524-1536.	1.9	143
100	Terror management and political attitudes: the influence of mortality salience on Germans' defence of the German reunification. <i>European Journal of Social Psychology</i> , 2004, 34, 1-9.	1.5	47
101	Fatal Attraction. <i>Psychological Science</i> , 2004, 15, 846-851.	1.8	149
102	Deliver us from Evil: The Effects of Mortality Salience and Reminders of 9/11 on Support for President George W. Bush. <i>Personality and Social Psychology Bulletin</i> , 2004, 30, 1136-1150.	1.9	501
103	Why Do People Need Self-Esteem? A Theoretical and Empirical Review.. <i>Psychological Bulletin</i> , 2004, 130, 435-468.	5.5	1,008
104	A Function of Form: Terror Management and Structuring the Social World.. <i>Journal of Personality and Social Psychology</i> , 2004, 87, 190-210.	2.6	244
105	Converging Toward an Integrated Theory of Self-Esteem: Reply to Crocker and Nuer (2004), Ryan and Deci (2004), and Leary (2004).. <i>Psychological Bulletin</i> , 2004, 130, 483-488.	5.5	20
106	The Machine in the Ghost: A Dual Process Model of Defense Against Conscious and Unconscious Death-Related Thought. , 2004, , 40-54.		6
107	Psychological Defense in Anticipation of Anxiety. <i>Psychological Science</i> , 2003, 14, 516-519.	1.8	159
108	Evidence that Projection of a Feared Trait can Serve a Defensive Function. <i>Personality and Social Psychology Bulletin</i> , 2003, 29, 969-979.	1.9	44

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109	Fear of Death and Human Destructiveness. <i>Psychoanalytic Review</i> , 2003, 90, 457-474.	0.1	9
110	Gender-Typical Responses to Sexual and Emotional Infidelity as a Function of Mortality Salience Induced Self-Esteem Striving. <i>Personality and Social Psychology Bulletin</i> , 2003, 29, 1585-1595.	1.9	45
111	Connecting Terror Management and Dissonance Theory: Evidence that Mortality Salience Increases the Preference for Supporting Information after Decisions. <i>Personality and Social Psychology Bulletin</i> , 2003, 29, 1181-1189.	1.9	73
112	Driver Distraction: Evaluation with Event Detection Paradigm. <i>Transportation Research Record</i> , 2003, 1843, 1-9.	1.0	97
113	Psychological motives and political orientation--The left, the right, and the rigid: Comment on Jost et al. (2003).. <i>Psychological Bulletin</i> , 2003, 129, 376-382.	5.5	334
114	The Scrooge Effect: Evidence that Mortality Salience Increases Prosocial Attitudes and Behavior. <i>Personality and Social Psychology Bulletin</i> , 2002, 28, 1342-1353.	1.9	334
115	To belong or not to belong, that is the question: Terror management and identification with gender and ethnicity.. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 26-43.	2.6	161
116	Mortality salience and the spreading activation of worldview-relevant constructs: Exploring the cognitive architecture of terror management.. <i>Journal of Experimental Psychology: General</i> , 2002, 131, 307-324.	1.5	191
117	Understanding human ambivalence about sex: The effects of stripping sex of meaning. <i>Journal of Sex Research</i> , 2002, 39, 310-320.	1.6	97
118	The Intrinsic Self and Defensiveness: Evidence that Activating the Intrinsic Self Reduces Self-Handicapping and Conformity. <i>Personality and Social Psychology Bulletin</i> , 2002, 28, 671-683.	1.9	91
119	Clarifying the Function of Mortality Salience-Induced Worldview Defense: Renewed Suppression or Reduced Accessibility of Death-Related Thoughts?. <i>Journal of Experimental Social Psychology</i> , 2001, 37, 70-76.	1.3	96
120	Being accepted for who we are: Evidence that social validation of the intrinsic self reduces general defensiveness.. <i>Journal of Personality and Social Psychology</i> , 2001, 80, 35-52.	2.6	107
121	Title is missing!. <i>Motivation and Emotion</i> , 2001, 25, 113-133.	0.8	101
122	Traces of Terror: Subliminal Death Primes and Facial Electromyographic Indices of Affect. <i>Motivation and Emotion</i> , 2001, 25, 253-277.	0.8	87
123	I am not an animal: Mortality salience, disgust, and the denial of human creatureliness.. <i>Journal of Experimental Psychology: General</i> , 2001, 130, 427-435.	1.5	242
124	The body as a source of self-esteem: The effect of mortality salience on identification with one's body, interest in sex, and appearance monitoring.. <i>Journal of Personality and Social Psychology</i> , 2000, 79, 118-130.	2.6	206
125	Running from the shadow: Psychological distancing from others to deny characteristics people fear in themselves.. <i>Journal of Personality and Social Psychology</i> , 2000, 78, 446-462.	2.6	54
126	Terror management and the vicissitudes of sports fan affiliation: the effects of mortality salience on optimism and fan identification. <i>European Journal of Social Psychology</i> , 2000, 30, 813-835.	1.5	130



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127	Proximal and Distal Defenses in Response to Reminders of One's Mortality: Evidence of a Temporal Sequence. <i>Personality and Social Psychology Bulletin</i> , 2000, 26, 91-99.	1.9	230
128	Fleeing the Body: A Terror Management Perspective on the Problem of Human Corporeality. <i>Personality and Social Psychology Review</i> , 2000, 4, 200-218.	3.4	202
129	Pride and Prejudice. <i>Current Directions in Psychological Science</i> , 2000, 9, 200-204.	2.8	122
130	Surrogate Measures of Visual Demand while Driving. <i>Proceedings of the Human Factors and Ergonomics Society</i> , 2000, 44, 3-274-3-277.	0.2	8
131	Proximal and Distal Defense. <i>Current Directions in Psychological Science</i> , 2000, 9, 156-160.	2.8	53
132	The Effects of a Self-Esteem Boost and Mortality Saliency on Responses to Boost Relevant and Irrelevant Worldview Threats. <i>Personality and Social Psychology Bulletin</i> , 1999, 25, 1331-1341.	1.9	95
133	A hot new way to measure aggression: Hot sauce allocation. <i>Aggressive Behavior</i> , 1999, 25, 331-348.	1.5	204
134	Creativity and terror management: Evidence that creative activity increases guilt and social projection following mortality salience. <i>Journal of Personality and Social Psychology</i> , 1999, 77, 19-32.	2.6	130
135	A dual-process model of defense against conscious and unconscious death-related thoughts: An extension of terror management theory. <i>Psychological Review</i> , 1999, 106, 835-845.	2.7	1,066
136	Stereotypes and terror management: Evidence that mortality salience enhances stereotypic thinking and preferences. <i>Journal of Personality and Social Psychology</i> , 1999, 77, 905-926.	2.6	268
137	Death, sex, love, and neuroticism: Why is sex such a problem?. <i>Journal of Personality and Social Psychology</i> , 1999, 77, 1173-1187.	2.6	169
138	The Appeal of Tragedy: A Terror Management Perspective. <i>Media Psychology</i> , 1999, 1, 313-329.	2.1	87
139	Tales from the Crypt: On the Role of Death in Life. <i>Zygon</i> , 1998, 33, 9-43.	0.2	46
140	Terror Management and Meaning: Evidence That the Opportunity to Defend the Worldview in Response to Mortality Saliency Increases the Meaningfulness of Life in the Mildly Depressed. <i>Journal of Personality</i> , 1998, 66, 359-382.	1.8	99
141	Terror Management and Self-Awareness: Evidence that Mortality Saliency Provokes Avoidance of the Self-Focused State. <i>Personality and Social Psychology Bulletin</i> , 1998, 24, 1216-1227.	1.9	110
142	Terror management and aggression: Evidence that mortality salience motivates aggression against worldview-threatening others. <i>Journal of Personality and Social Psychology</i> , 1998, 74, 590-605.	2.6	459
143	A Terror Management Perspective on the Psychology of Control. , 1998, , 85-108.		9
144	Perceived Consensus, Uniqueness, and Terror Management: Compensatory Responses to Threats to Inclusion and Distinctiveness Following Mortality Saliency. <i>Personality and Social Psychology Bulletin</i> , 1997, 23, 1055-1065.	1.9	86

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145	Return of the Living Dead. <i>Psychological Inquiry</i> , 1997, 8, 59-71.	0.4	23
146	Suppression, accessibility of death-related thoughts, and cultural worldview defense: Exploring the psychodynamics of terror management.. <i>Journal of Personality and Social Psychology</i> , 1997, 73, 5-18.	2.6	314
147	Terror management and cognitive-experiential self-theory: Evidence that terror management occurs in the experiential system.. <i>Journal of Personality and Social Psychology</i> , 1997, 72, 1132-1146.	2.6	151
148	Terror management theory and self-esteem: Evidence that increased self-esteem reduced mortality salience effects.. <i>Journal of Personality and Social Psychology</i> , 1997, 72, 24-36.	2.6	526
149	Beliefs About Self and About Gender Groups: Interactive Effects on the Spatial Performance of Women. <i>Basic and Applied Social Psychology</i> , 1997, 19, 411-425.	1.2	10
150	Why Do We Need What We Need? A Terror Management Perspective on the Roots of Human Social Motivation. <i>Psychological Inquiry</i> , 1997, 8, 1-20.	0.4	405
151	Subliminal Exposure to Death-Related Stimuli Increases Defense of the Cultural Worldview. <i>Psychological Science</i> , 1997, 8, 379-385.	1.8	254
152	Terror Management Theory of Self-Esteem and Cultural Worldviews: Empirical Assessments and Conceptual Refinements. <i>Advances in Experimental Social Psychology</i> , 1997, , 61-139.	2.0	840
153	Mild Depression, Mortality Salience and Defense of the Worldview Evidence of Intensified Terror Management in the Mildly Depressed. <i>Personality and Social Psychology Bulletin</i> , 1996, 22, 81-90.	1.9	68
154	Evidence that the production of aversive consequences is not necessary to create cognitive dissonance.. <i>Journal of Personality and Social Psychology</i> , 1996, 70, 5-16.	2.6	183
155	The effects of mortality salience on intergroup bias between minimal groups. <i>European Journal of Social Psychology</i> , 1996, 26, 677-681.	1.5	150
156	Further Progress in Understanding the Effects of Derogatory Ethnic Labels: The Role of Preexisting Attitudes Toward the Targeted Group. <i>Personality and Social Psychology Bulletin</i> , 1996, 22, 1195-1204.	1.9	46
157	Whistling in the Dark: Exaggerated Consensus Estimates in Response to Incidental Reminders of Mortality. <i>Psychological Science</i> , 1996, 7, 332-336.	1.8	175
158	Trivialization: the forgotten mode of dissonance reduction.. <i>Journal of Personality and Social Psychology</i> , 1995, 68, 247-260.	2.6	384
159	THE EFFECTS OF MORTALITY SALIENCE ON PERSONALLY-RELEVANT PERSUASIVE APPEALS. <i>Social Behavior and Personality</i> , 1995, 23, 177-189.	0.3	8
160	Testing alternative explanations for mortality salience effects: Terror management, value accessibility, or worrisome thoughts?. <i>European Journal of Social Psychology</i> , 1995, 25, 417-433.	1.5	146
161	Reducing Depressive Affect through External Focus of Attention. <i>Journal of Social and Clinical Psychology</i> , 1995, 14, 36-52.	0.2	38
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