

Eugene Sadler-Smith

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10811791/publications.pdf>

Version: 2024-02-01

73
papers

4,346
citations

109321

35
h-index

110387

64
g-index

84
all docs

84
docs citations

84
times ranked

2309
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 1 | Identifying Linguistic Markers of CEO Hubris: A Machine Learning Approach. <i>British Journal of Management</i> , 2022, 33, 1163-1178. | 5.0 | 15 |
| 2 | Human Hubris, Anthropogenic Climate Change, and an Environmental Ethic of Humility. <i>Organization and Environment</i> , 2022, 35, 446-467. | 4.3 | 9 |
| 3 | Searching for Spiritual Intuition in Management. <i>Journal of Management, Spirituality and Religion</i> , 2021, 18, 332-354. | 1.0 | 2 |
| 4 | Business Schools and Hubris: Cause or Cure?. <i>Academy of Management Learning and Education</i> , 2021, 20, 270-289. | 2.5 | 18 |
| 5 | Linguistic Markers of CEO Hubris. <i>Journal of Business Ethics</i> , 2020, 167, 687-705. | 6.0 | 26 |
| 6 | “If something doesn’t look right, go find out why”: how intuitive decision making is accomplished in police first-response. <i>European Journal of Work and Organizational Psychology</i> , 2020, 29, 78-92. | 3.7 | 9 |
| 7 | Differentiating leader hubris and narcissism on the basis of power. <i>Leadership</i> , 2020, 16, 39-61. | 1.8 | 34 |
| 8 | Paradoxes and Dual Processes: A Review and Synthesis. <i>International Journal of Management Reviews</i> , 2019, 21, 162-184. | 8.3 | 31 |
| 9 | Collective Intuition: Implications for Improved Decision Making and Organizational Learning. <i>British Journal of Management</i> , 2019, 30, 558-577. | 5.0 | 35 |
| 10 | The Dynamics of Intuition and Analysis in Managerial and Organizational Decision Making. <i>Academy of Management Perspectives</i> , 2018, 32, 473-492. | 6.8 | 101 |
| 11 | Opportunity creation: Entrepreneurial agency, interaction, and affect. <i>Strategic Entrepreneurship Journal</i> , 2018, 12, 219-236. | 4.4 | 30 |
| 12 | Hubristic leadership: A review. <i>Leadership</i> , 2017, 13, 525-548. | 1.8 | 44 |
| 13 | Moral Intuition Is a Virtue, Sometimes. <i>International Handbooks in Business Ethics</i> , 2017, , 483-490. | 0.1 | 0 |
| 14 | “What happens when you intuit?”: Understanding human resource practitioners’ subjective experience of intuition through a novel linguistic method. <i>Human Relations</i> , 2016, 69, 1069-1093. | 5.4 | 32 |
| 15 | The role of intuition in entrepreneurship and business venturing decisions. <i>European Journal of Work and Organizational Psychology</i> , 2016, 25, 212-225. | 3.7 | 42 |
| 16 | Hubris in Business and Management Research: A 30-year Review of Studies. , 2016, , 39-74. | | 5 |
| 17 | The Ambidextrous Mind. , 2015, , 39-73. | | 0 |
| 18 | The Intuitive Entrepreneur. , 2015, , 233-260. | | 0 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 19 | What do we really understand about how managers make important decisions?. Organizational Dynamics, 2015, 44, 9-16. | 2.6 | 12 |
| 20 | Hubris in leadership: A peril of unbridled intuition?. Leadership, 2015, 11, 57-78. | 1.8 | 49 |
| 21 | Using Ethnography of Communication in Organizational Research. Organizational Research Methods, 2015, 18, 629-655. | 9.1 | 9 |
| 22 | Communicating Climate Change Risk and Enabling Pro-Environmental Behavioral Change Through Human Resource Development. Advances in Developing Human Resources, 2015, 17, 442-459. | 3.9 | 13 |
| 23 | Wallasâ€™ Four-Stage Model of the Creative Process: More Than Meets the Eye?. Creativity Research Journal, 2015, 27, 342-352. | 2.6 | 136 |
| 24 | Moral Intuition Is a Virtue, Sometimes. , 2015, , 1-8. | | 0 |
| 25 | Making sense of global warming. European Journal of Training and Development, 2014, 38, 387-397. | 2.2 | 6 |
| 26 | â€œWith recruitment I always feel I need to listen to my gutâ€ the role of intuition in employee selection. Personnel Review, 2014, 43, 606-627. | 2.7 | 32 |
| 27 | Corporate social responsibility, sustainability, ethics and international human resource development. Human Resource Development International, 2014, 17, 497-498. | 4.0 | 25 |
| 28 | HRD research and design science: recasting interventions as artefacts. Human Resource Development International, 2014, 17, 129-144. | 4.0 | 20 |
| 29 | Learning Styles and Cognitive Styles in Human Resource Development. , 2014, , 85-106. | | 2 |
| 30 | Intuition in Professional and Practice-Based Learning. Springer International Handbooks of Education, 2014, , 807-834. | 0.1 | 1 |
| 31 | Toward Organizational Environmental Virtuousness. Journal of Applied Behavioral Science, The, 2013, 49, 123-148. | 3.3 | 23 |
| 32 | Assessing Individual Differences in Experiential (Intuitive) and Rational (Analytical) Cognitive Styles. International Journal of Selection and Assessment, 2013, 21, 211-221. | 2.5 | 40 |
| 33 | Intuition in Management Research: A Historical Review. International Journal of Management Reviews, 2012, 14, 104-122. | 8.3 | 130 |
| 34 | Role of Cognitive Styles in Business and Management: Reviewing 40 Years of Research. International Journal of Management Reviews, 2012, 14, 238-262. | 8.3 | 179 |
| 35 | Before Virtue: Biology, Brain, Behavior, and the â€œMoral Senseâ€. Business Ethics Quarterly, 2012, 22, 351-376. | 1.5 | 61 |
| 36 | The intuitive style: Relationships with local/global and verbal/visual styles, gender, and superstitious reasoning. Learning and Individual Differences, 2011, 21, 263-270. | 2.7 | 48 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 37 | Unpacking Intuition: A Process and Outcome Framework. <i>Review of General Psychology</i> , 2011, 15, 304-316. | 3.2 | 84 |
| 38 | Intuitive decision making in banking and finance. <i>European Management Journal</i> , 2011, 29, 51-66. | 5.1 | 59 |
| 39 | More than meets the eye? Intuition and analysis revisited. <i>Personality and Individual Differences</i> , 2009, 47, 342-346. | 2.9 | 56 |
| 40 | Intuition in Organizations: Implications for Strategic Management. <i>Long Range Planning</i> , 2009, 42, 277-297. | 4.9 | 177 |
| 41 | Intuition: A fundamental bridging construct in the behavioural sciences. <i>British Journal of Psychology</i> , 2008, 99, 1-27. | 2.3 | 235 |
| 42 | The Role of Intuition in Collective Learning and the Development of Shared Meaning. <i>Advances in Developing Human Resources</i> , 2008, 10, 494-508. | 3.9 | 34 |
| 43 | Chapter 2 A matter of feeling? The role of intuition in entrepreneurial decision-making and behavior. <i>Research on Emotion in Organizations</i> , 2008, , 35-55. | 0.1 | 24 |
| 44 | Developing Intuitive Awareness in Management Education. <i>Academy of Management Learning and Education</i> , 2007, 6, 186-205. | 2.5 | 85 |
| 45 | Instructor Intuition in the Educational Setting. <i>Academy of Management Learning and Education</i> , 2006, 5, 169-181. | 2.5 | 45 |
| 46 | The role of intuition and improvisation in project management. <i>International Journal of Project Management</i> , 2006, 24, 483-492. | 5.6 | 162 |
| 47 | Strategies for accommodating individuals' styles and preferences in flexible learning programmes. <i>British Journal of Educational Technology</i> , 2004, 35, 395-412. | 6.3 | 85 |
| 48 | The intuitive executive: Understanding and applying "gut feel"™ in decision-making. <i>Academy of Management Perspectives</i> , 2004, 18, 76-91. | 6.8 | 225 |
| 49 | Complex or unitary? A critique and empirical re-assessment of the Allinson-Hayes Cognitive Style Index. <i>Journal of Occupational and Organizational Psychology</i> , 2003, 76, 243-268. | 4.5 | 140 |
| 50 | Reflections on reflections " on the nature of intuition, analysis and the construct validity of the Cognitive Style Index. <i>Journal of Occupational and Organizational Psychology</i> , 2003, 76, 279-281. | 4.5 | 21 |
| 51 | Differentiating work autonomy facets in a non-Western context. <i>Journal of Organizational Behavior</i> , 2003, 24, 709-731. | 4.7 | 35 |
| 52 | Attitudes to computer-assisted learning amongst business and management students. <i>British Journal of Educational Technology</i> , 2003, 34, 615-624. | 6.3 | 15 |
| 53 | Managerial Behavior, Entrepreneurial Style, and Small Firm Performance. <i>Journal of Small Business Management</i> , 2003, 41, 47-67. | 4.8 | 215 |
| 54 | THE ROLE OF COGNITIVE STYLE IN MANAGEMENT EDUCATION.. <i>Proceedings - Academy of Management</i> , 2002, 2002, C1-C6. | 0.1 | 8 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 55 | Learning Orientations and Growth in Smaller Firms. <i>Long Range Planning</i> , 2001, 34, 139-158. | 4.9 | 95 |
| 56 | Does the Learning Styles Questionnaire Measure Style or Process? A Reply to Swailes and Senior (1999). <i>International Journal of Selection and Assessment</i> , 2001, 9, 207-214. | 2.5 | 21 |
| 57 | Comparative study of cognitive styles in Egypt, Greece, Hong Kong and the UK. <i>International Journal of Training and Development</i> , 2001, 5, 64-73. | 1.3 | 25 |
| 58 | The relationship between learning style and cognitive style. <i>Personality and Individual Differences</i> , 2001, 30, 609-616. | 2.9 | 103 |
| 59 | A Reply to Reynolds's Critique of Learning Style. <i>Management Learning</i> , 2001, 32, 291-304. | 2.1 | 24 |
| 60 | Validity of the Cognitive Style Index: Replication and Extension. <i>British Journal of Management</i> , 2000, 11, 175-181. | 5.0 | 56 |
| 61 | Learning Preferences and Cognitive Style. <i>Management Learning</i> , 2000, 31, 239-256. | 2.1 | 74 |
| 62 | Adding value to HRD: evaluation, Investors in People and small firm training. <i>Human Resource Development International</i> , 1999, 2, 369-390. | 4.0 | 16 |
| 63 | Cognitive style and instructional preferences. <i>Instructional Science</i> , 1999, 27, 355-371. | 2.0 | 4 |
| 64 | Cognitive style and instructional preferences. <i>Instructional Science</i> , 1999, 27, 355-371. | 2.0 | 137 |
| 65 | Intuition-Analysis Style and Approaches to Studying. <i>Educational Studies</i> , 1999, 25, 159-173. | 2.4 | 36 |
| 66 | The HR practitioner's perspective on continuing professional development. <i>Human Resource Management Journal</i> , 1998, 8, 66-75. | 5.7 | 34 |
| 67 | A comparative study of approaches to studying in Hong Kong and the United Kingdom. <i>British Journal of Educational Psychology</i> , 1998, 68, 81-93. | 2.9 | 63 |
| 68 | Cognitive style: Some human resource implications for managers. <i>International Journal of Human Resource Management</i> , 1998, 9, 185-202. | 5.3 | 57 |
| 69 | Cognitive style, learning and innovation. <i>Technology Analysis and Strategic Management</i> , 1998, 10, 247-266. | 3.5 | 92 |
| 70 | Higher Level Skills Training and SMEs. <i>International Small Business Journal</i> , 1998, 16, 84-94. | 4.8 | 37 |
| 71 | Cognitive Style and Learning Strategies: Some Implications for Training Design. <i>International Journal of Training and Development</i> , 1997, 1, 199-208. | 1.3 | 108 |
| 72 | Higher Level Skills Training: Meeting the Needs of Small Businesses. <i>International Journal of Training and Development</i> , 1997, 1, 216-229. | 1.3 | 4 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 73 | Identification of Linguistic Markers of Insight and Intuition Using Computer-Assisted Text Analysis. Journal of Creative Behavior, 0, , . | 2.9 | 1 |