

Eugene Sadler-Smith

List of Publications by Year in descending order

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Version: 2024-02-01

73
papers

4,346
citations

109321

35
h-index

110387

64
g-index

84
all docs

84
docs citations

84
times ranked

2309
citing authors

#	ARTICLE	IF	CITATIONS
1	Intuition: A fundamental bridging construct in the behavioural sciences. <i>British Journal of Psychology</i> , 2008, 99, 1-27.	2.3	235
2	The intuitive executive: Understanding and applying "gut feel"™ in decision-making. <i>Academy of Management Perspectives</i> , 2004, 18, 76-91.	6.8	225
3	Managerial Behavior, Entrepreneurial Style, and Small Firm Performance. <i>Journal of Small Business Management</i> , 2003, 41, 47-67.	4.8	215
4	Role of Cognitive Styles in Business and Management: Reviewing 40 Years of Research. <i>International Journal of Management Reviews</i> , 2012, 14, 238-262.	8.3	179
5	Intuition in Organizations: Implications for Strategic Management. <i>Long Range Planning</i> , 2009, 42, 277-297.	4.9	177
6	The role of intuition and improvisation in project management. <i>International Journal of Project Management</i> , 2006, 24, 483-492.	5.6	162
7	Complex or unitary? A critique and empirical re-assessment of the Allinson-Hayes Cognitive Style Index. <i>Journal of Occupational and Organizational Psychology</i> , 2003, 76, 243-268.	4.5	140
8	Cognitive style and instructional preferences. <i>Instructional Science</i> , 1999, 27, 355-371.	2.0	137
9	Wallas'™ Four-Stage Model of the Creative Process: More Than Meets the Eye?. <i>Creativity Research Journal</i> , 2015, 27, 342-352.	2.6	136
10	Intuition in Management Research: A Historical Review. <i>International Journal of Management Reviews</i> , 2012, 14, 104-122.	8.3	130
11	Cognitive Style and Learning Strategies: Some Implications for Training Design. <i>International Journal of Training and Development</i> , 1997, 1, 199-208.	1.3	108
12	The relationship between learning style and cognitive style. <i>Personality and Individual Differences</i> , 2001, 30, 609-616.	2.9	103
13	The Dynamics of Intuition and Analysis in Managerial and Organizational Decision Making. <i>Academy of Management Perspectives</i> , 2018, 32, 473-492.	6.8	101
14	Learning Orientations and Growth in Smaller Firms. <i>Long Range Planning</i> , 2001, 34, 139-158.	4.9	95
15	Cognitive style, learning and innovation. <i>Technology Analysis and Strategic Management</i> , 1998, 10, 247-266.	3.5	92
16	Strategies for accommodating individuals' styles and preferences in flexible learning programmes. <i>British Journal of Educational Technology</i> , 2004, 35, 395-412.	6.3	85
17	Developing Intuitive Awareness in Management Education. <i>Academy of Management Learning and Education</i> , 2007, 6, 186-205.	2.5	85
18	Unpacking Intuition: A Process and Outcome Framework. <i>Review of General Psychology</i> , 2011, 15, 304-316.	3.2	84

#	ARTICLE	IF	CITATIONS
19	Learning Preferences and Cognitive Style. <i>Management Learning</i> , 2000, 31, 239-256.	2.1	74
20	A comparative study of approaches to studying in Hong Kong and the United Kingdom. <i>British Journal of Educational Psychology</i> , 1998, 68, 81-93.	2.9	63
21	Before Virtue: Biology, Brain, Behavior, and the "Moral Sense". <i>Business Ethics Quarterly</i> , 2012, 22, 351-376.	1.5	61
22	Intuitive decision making in banking and finance. <i>European Management Journal</i> , 2011, 29, 51-66.	5.1	59
23	Cognitive style: Some human resource implications for managers. <i>International Journal of Human Resource Management</i> , 1998, 9, 185-202.	5.3	57
24	Validity of the Cognitive Style Index: Replication and Extension. <i>British Journal of Management</i> , 2000, 11, 175-181.	5.0	56
25	More than meets the eye? Intuition and analysis revisited. <i>Personality and Individual Differences</i> , 2009, 47, 342-346.	2.9	56
26	Hubris in leadership: A peril of unbridled intuition?. <i>Leadership</i> , 2015, 11, 57-78.	1.8	49
27	The intuitive style: Relationships with local/global and verbal/visual styles, gender, and superstitious reasoning. <i>Learning and Individual Differences</i> , 2011, 21, 263-270.	2.7	48
28	Instructor Intuition in the Educational Setting. <i>Academy of Management Learning and Education</i> , 2006, 5, 169-181.	2.5	45
29	Hubristic leadership: A review. <i>Leadership</i> , 2017, 13, 525-548.	1.8	44
30	The role of intuition in entrepreneurship and business venturing decisions. <i>European Journal of Work and Organizational Psychology</i> , 2016, 25, 212-225.	3.7	42
31	Assessing Individual Differences in Experiential (Intuitive) and Rational (Analytical) Cognitive Styles. <i>International Journal of Selection and Assessment</i> , 2013, 21, 211-221.	2.5	40
32	Higher Level Skills Training and SMEs. <i>International Small Business Journal</i> , 1998, 16, 84-94.	4.8	37
33	Intuition-Analysis Style and Approaches to Studying. <i>Educational Studies</i> , 1999, 25, 159-173.	2.4	36
34	Differentiating work autonomy facets in a non-Western context. <i>Journal of Organizational Behavior</i> , 2003, 24, 709-731.	4.7	35
35	Collective Intuition: Implications for Improved Decision Making and Organizational Learning. <i>British Journal of Management</i> , 2019, 30, 558-577.	5.0	35
36	The HR practitioner's perspective on continuing professional development. <i>Human Resource Management Journal</i> , 1998, 8, 66-75.	5.7	34

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37	The Role of Intuition in Collective Learning and the Development of Shared Meaning. <i>Advances in Developing Human Resources</i> , 2008, 10, 494-508.	3.9	34
38	Differentiating leader hubris and narcissism on the basis of power. <i>Leadership</i> , 2020, 16, 39-61.	1.8	34
39	“With recruitment I always feel I need to listen to my gut” the role of intuition in employee selection. <i>Personnel Review</i> , 2014, 43, 606-627.	2.7	32
40	“What happens when you intuit?”: Understanding human resource practitioners’ subjective experience of intuition through a novel linguistic method. <i>Human Relations</i> , 2016, 69, 1069-1093.	5.4	32
41	Paradoxes and Dual Processes: A Review and Synthesis. <i>International Journal of Management Reviews</i> , 2019, 21, 162-184.	8.3	31
42	Opportunity creation: Entrepreneurial agency, interaction, and affect. <i>Strategic Entrepreneurship Journal</i> , 2018, 12, 219-236.	4.4	30
43	Linguistic Markers of CEO Hubris. <i>Journal of Business Ethics</i> , 2020, 167, 687-705.	6.0	26
44	Comparative study of cognitive styles in Egypt, Greece, Hong Kong and the UK. <i>International Journal of Training and Development</i> , 2001, 5, 64-73.	1.3	25
45	Corporate social responsibility, sustainability, ethics and international human resource development. <i>Human Resource Development International</i> , 2014, 17, 497-498.	4.0	25
46	A Reply to Reynolds's Critique of Learning Style. <i>Management Learning</i> , 2001, 32, 291-304.	2.1	24
47	Chapter 2 A matter of feeling? The role of intuition in entrepreneurial decision-making and behavior. <i>Research on Emotion in Organizations</i> , 2008, , 35-55.	0.1	24
48	Toward Organizational Environmental Virtuousness. <i>Journal of Applied Behavioral Science</i> , The, 2013, 49, 123-148.	3.3	23
49	Does the Learning Styles Questionnaire Measure Style or Process? A Reply to Swailes and Senior (1999). <i>International Journal of Selection and Assessment</i> , 2001, 9, 207-214.	2.5	21
50	Reflections on reflections – on the nature of intuition, analysis and the construct validity of the Cognitive Style Index. <i>Journal of Occupational and Organizational Psychology</i> , 2003, 76, 279-281.	4.5	21
51	HRD research and design science: recasting interventions as artefacts. <i>Human Resource Development International</i> , 2014, 17, 129-144.	4.0	20
52	Business Schools and Hubris: Cause or Cure?. <i>Academy of Management Learning and Education</i> , 2021, 20, 270-289.	2.5	18
53	Adding value to HRD: evaluation, Investors in People and small firm training. <i>Human Resource Development International</i> , 1999, 2, 369-390.	4.0	16
54	Attitudes to computer-assisted learning amongst business and management students. <i>British Journal of Educational Technology</i> , 2003, 34, 615-624.	6.3	15

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55	Identifying Linguistic Markers of CEO Hubris: A Machine Learning Approach. <i>British Journal of Management</i> , 2022, 33, 1163-1178.	5.0	15
56	Communicating Climate Change Risk and Enabling Pro-Environmental Behavioral Change Through Human Resource Development. <i>Advances in Developing Human Resources</i> , 2015, 17, 442-459.	3.9	13
57	What do we really understand about how managers make important decisions?. <i>Organizational Dynamics</i> , 2015, 44, 9-16.	2.6	12
58	Using Ethnography of Communication in Organizational Research. <i>Organizational Research Methods</i> , 2015, 18, 629-655.	9.1	9
59	“If something doesn’t look right, go find out why”: how intuitive decision making is accomplished in police first-response. <i>European Journal of Work and Organizational Psychology</i> , 2020, 29, 78-92.	3.7	9
60	Human Hubris, Anthropogenic Climate Change, and an Environmental Ethic of Humility. <i>Organization and Environment</i> , 2022, 35, 446-467.	4.3	9
61	THE ROLE OF COGNITIVE STYLE IN MANAGEMENT EDUCATION.. <i>Proceedings - Academy of Management</i> , 2002, 2002, C1-C6.	0.1	8
62	Making sense of global warming. <i>European Journal of Training and Development</i> , 2014, 38, 387-397.	2.2	6
63	Hubris in Business and Management Research: A 30-year Review of Studies. , 2016, , 39-74.		5
64	Higher Level Skills Training: Meeting the Needs of Small Businesses. <i>International Journal of Training and Development</i> , 1997, 1, 216-229.	1.3	4
65	Cognitive style and instructional preferences. <i>Instructional Science</i> , 1999, 27, 355-371.	2.0	4
66	Searching for Spiritual Intuition in Management. <i>Journal of Management, Spirituality and Religion</i> , 2021, 18, 332-354.	1.0	2
67	Learning Styles and Cognitive Styles in Human Resource Development. , 2014, , 85-106.		2
68	Intuition in Professional and Practice-Based Learning. <i>Springer International Handbooks of Education</i> , 2014, , 807-834.	0.1	1
69	Identification of Linguistic Markers of Insight and Intuition Using Computer-Assisted Text Analysis. <i>Journal of Creative Behavior</i> , 0, , .	2.9	1
70	The Ambidextrous Mind. , 2015, , 39-73.		0
71	The Intuitive Entrepreneur. , 2015, , 233-260.		0
72	Moral Intuition Is a Virtue, Sometimes. , 2015, , 1-8.		0

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73	Moral Intuition Is a Virtue, Sometimes. <i>International Handbooks in Business Ethics</i> , 2017, , 483-490.	0.1	0