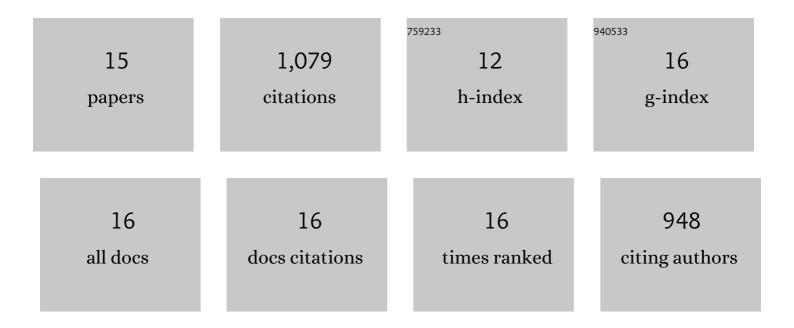
Paul Brewer

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/10774681/publications.pdf Version: 2024-02-01



DAIII RDEVNED

#	Article	IF	CITATIONS
1	Avoiding uncertainty in Hofstede and GLOBE. Journal of International Business Studies, 2010, 41, 1294-1315.	7.3	214
2	Individualism–Collectivism in Hofstede and GLOBE. Journal of International Business Studies, 2011, 42, 436-445.	7.3	199
3	The Ecological Fallacy in National Culture Research. Organization Studies, 2014, 35, 1063-1086.	5.3	118
4	Before the first export decision: Internationalisation readiness in the pre-export phase. International Business Review, 2007, 16, 294-309.	4.8	101
5	On the misuse of national culture dimensions. International Marketing Review, 2012, 29, 673-683.	3.6	90
6	GLOBE practices and values: A case of diminishing marginal utility?. Journal of International Business Studies, 2010, 41, 1316-1324.	7.3	83
7	Critical issues in the Hofstede and GLOBE national culture models. International Marketing Review, 2013, 30, 469-482.	3.6	83
8	Looking into the future: Hofstede long term orientation versus GLOBE future orientation. Cross Cultural Management, 2013, 20, 361-385.	1.1	54
9	National culture dimensions: The perpetuation of cultural ignorance. Management Learning, 2016, 47, 563-589.	2.1	38
10	Australia's Export Promotion Program: Is It Effective?. Australian Journal of Management, 2009, 34, 125-142.	2.2	31
11	Rigidity in SME export commencement decisions. International Business Review, 2018, 27, 46-55.	4.8	31
12	Is There a Cultural Divide in Australian International Trade?. Australian Journal of Management, 2007, 32, 113-134.	2.2	12
13	The Influence of Regionalization and Cultural Distance on the Direction of Exports. Journal of Asia-Pacific Business, 2010, 11, 78-98.	1.5	11
14	Looking beyond national differences: Cultural consensus between Confucian and Anglo societies. Australian Journal of Management, 2019, 44, 388-406.	2.2	7
15	The Common Threads of National Cultures. Australasian Marketing Journal, 2015, 23, 75-85.	5.4	6