

Matthew Rabin

List of Publications by Year in descending order

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53
papers

16,586
citations

126907

33
h-index

289244

40
g-index

55
all docs

55
docs citations

55
times ranked

6755
citing authors

#	ARTICLE	IF	CITATIONS
1	Understanding Social Preferences with Simple Tests. Quarterly Journal of Economics, 2002, 117, 817-869.	8.6	2,947
2	Doing It Now or Later. American Economic Review, 1999, 89, 103-124.	8.5	2,416
3	Risk Aversion and Expected-utility Theory: A Calibration Theorem. Econometrica, 2000, 68, 1281-1292.	4.2	1,319
4	A Model of Reference-Dependent Preferences*. Quarterly Journal of Economics, 2006, 121, 1133-1165.	8.6	1,170
5	Cheap Talk. Journal of Economic Perspectives, 1996, 10, 103-118.	5.9	1,007
6	Regulation for Conservatives: Behavioral Economics and the Case for "Asymmetric Paternalism". University of Pennsylvania Law Review, 2003, 151, 1211.	0.3	849
7	Reference-Dependent Risk Attitudes. American Economic Review, 2007, 97, 1047-1073.	8.5	713
8	Anomalies: Risk Aversion. Journal of Economic Perspectives, 2001, 15, 219-232.	5.9	664
9	Inference by Believers in the Law of Small Numbers. Quarterly Journal of Economics, 2002, 117, 775-816.	8.6	452
10	A perspective on psychology and economics. European Economic Review, 2002, 46, 657-685.	2.3	447
11	Reference-Dependent Consumption Plans. American Economic Review, 2009, 99, 909-936.	8.5	414
12	Choice Bracketing. Journal of Risk and Uncertainty, 1999, 19, 171-197.	1.5	388
13	Optimal sin taxes. Journal of Public Economics, 2006, 90, 1825-1849.	4.3	381
14	Cursed Equilibrium. Econometrica, 2005, 73, 1623-1672.	4.2	374
15	Studying Optimal Paternalism, Illustrated by a Model of Sin Taxes. American Economic Review, 2003, 93, 186-191.	8.5	281
16	Understanding Social Preference with Simple Tests. SSRN Electronic Journal, 2000, , .	0.4	280
17	The Gambler's and Hot-Hand Fallacies: Theory and Applications. Review of Economic Studies, 2010, 77, 730-778.	5.4	274
18	Loss aversion in a consumption-savings model. Journal of Economic Behavior and Organization, 1999, 38, 155-178.	2.0	270

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19	Narrow Bracketing and Dominated Choices. <i>American Economic Review</i> , 2009, 99, 1508-1543.	8.5	191
20	Present Bias: Lessons Learned and To Be Learned. <i>American Economic Review</i> , 2015, 105, 273-279.	8.5	165
21	Communication between rational agents. <i>Journal of Economic Theory</i> , 1990, 51, 144-170.	1.1	137
22	Naïve Herding in Rich-Information Settings. <i>American Economic Journal: Microeconomics</i> , 2010, 2, 221-243.	1.2	120
23	Choices, situations, and happiness. <i>Journal of Public Economics</i> , 2008, 92, 1821-1832.	4.3	113
24	Incorporating Limited Rationality into Economics. <i>Journal of Economic Literature</i> , 2013, 51, 528-543.	6.5	106
25	A Model of Pre-game Communication. <i>Journal of Economic Theory</i> , 1994, 63, 370-391.	1.1	101
26	An Experiment on Time Preference and Misprediction in Unpleasant Tasks. <i>Review of Economic Studies</i> , 2019, 86, 941-975.	5.4	96
27	An Approach to Incorporating Psychology into Economics. <i>American Economic Review</i> , 2013, 103, 617-622.	8.5	87
28	Expressed preferences and behavior in experimental games. <i>Games and Economic Behavior</i> , 2005, 53, 151-169.	0.8	83
29	Financial Markets Where Traders Neglect the Informational Content of Prices. <i>Journal of Finance</i> , 2019, 74, 371-399.	5.1	81
30	Mistakes in Choice-Based Welfare Analysis. <i>American Economic Review</i> , 2007, 97, 477-481.	8.5	70
31	Diminishing Marginal Utility of Wealth Cannot Explain Risk Aversion. , 2000, , 202-208.		66
32	Extensive Imitation is Irrational and Harmful*. <i>Quarterly Journal of Economics</i> , 2014, 129, 1861-1898.	8.6	65
33	Conclusions Regarding Cross-Group Differences in Happiness Depend on Difficulty of Reaching Respondents. <i>American Economic Review</i> , 2013, 103, 3001-3021.	8.5	57
34	A MODEL OF NONBELIEF IN THE LAW OF LARGE NUMBERS. <i>Journal of the European Economic Association</i> , 2016, 14, 515-544.	3.5	56
35	A Model of Relative Thinking. <i>Review of Economic Studies</i> , 2021, 88, 162-191.	5.4	54
36	Procrastination on long-term projects. <i>Journal of Economic Behavior and Organization</i> , 2008, 66, 161-175.	2.0	53

#	ARTICLE	IF	CITATIONS
37	Projection Bias in Predicting Future Utility. SSRN Electronic Journal, 2000, , .	0.4	50
38	Revealed Mistakes and Revealed Preferences. , 2008, , 193-209.		29
39	An Experiment on Social Mislearning. SSRN Electronic Journal, 0, , .	0.4	22
40	The Nobel Memorial Prize for Daniel Kahneman. Scandinavian Journal of Economics, 2003, 105, 157-180.	1.4	16
41	Belief Movement, Uncertainty Reduction, and Rational Updating. Quarterly Journal of Economics, 2021, 136, 933-985.	8.6	16
42	A Perspective on Psychology and Economics. SSRN Electronic Journal, 0, , .	0.4	16
43	The Gambler's and Hot-Hand Fallacies: Theory and Applications. SSRN Electronic Journal, 0, , .	0.4	15
44	Incentives and Self-Control. , 0, , 215-245.		14
45	A Model of Non-Belief in the Law of Large Numbers. SSRN Electronic Journal, 0, , .	0.4	8
46	Expressed Preferences and Behavior in Experimental Games. SSRN Electronic Journal, 0, , .	0.4	7
47	Behavioral Economics. , 2004, , 68-102.		6
48	Healthy habits: some thoughts on the role of public policy in healthful eating and exercise under limited rationality. , 2013, , 115-147.		5
49	Expectations-Based Loss Aversion May Help Explain Seemingly Dominated Choices in Strategy-Proof Mechanisms. SSRN Electronic Journal, 2019, , .	0.4	4
50	Choice Bracketing. , 0, , 372-396.		1
51	Fretting about Modest Risks Is a Mistake. California Management Review, 2019, 61, 34-48.	6.3	1
52	Biased Beliefs about Random Samples: Evidence from Two Integrated Experiments. SSRN Electronic Journal, 2017, , .	0.4	0
53	Biased Beliefs About Random Samples: Evidence from Two Integrated Experiments. SSRN Electronic Journal, 2017, , .	0.4	0