# Michael A Hitt

## List of Publications by Citations

Source: https://exaly.com/author-pdf/10667507/michael-a-hitt-publications-by-citations.pdf

Version: 2024-04-28

This document has been generated based on the publications and citations recorded by exaly.com. For the latest version of this publication list, visit the link given above.

The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

186 35,104 249 93 h-index g-index citations papers 260 39,968 5.4 7.53 avg, IF L-index ext. citations ext. papers

#	Paper	IF	Citations
249	Board of director involvement in restructuring: The effects of board versus managerial controls and characteristics. <i>Strategic Management Journal</i> , <b>1993</b> , 14, 33-50	5.2	3276
248	Managing Firm Resources in Dynamic Environments to Create Value: Looking Inside the Black Box. <i>Academy of Management Review</i> , <b>2007</b> , 32, 273-292	5.9	1708
247	Managing Resources: Linking Unique Resources, Management, and Wealth Creation in Family Firms. <i>Entrepreneurship Theory and Practice</i> , <b>2003</b> , 27, 339-358	6.6	1445
246	The Development of Organizational Social Capital: Attributes of Family Firms*. <i>Journal of Management Studies</i> , <b>2007</b> , 44, 73-95	5.4	1044
245	Strategic entrepreneurship: entrepreneurial strategies for wealth creation. <i>Strategic Management Journal</i> , <b>2001</b> , 22, 479-491	5.2	925
244	Corporate Political Strategy Formulation: A Model of Approach, Participation, and Strategy Decisions. <i>Academy of Management Review</i> , <b>1999</b> , 24, 825-842	5.9	909
243	Alliance Management as a Source of Competitive Advantage. <i>Journal of Management</i> , <b>2002</b> , 28, 413-44	<b>46</b> 8.8	809
242	Resource Orchestration to Create Competitive Advantage: Breadth, Depth, and Life Cycle Effects. Journal of Management, <b>2011</b> , 37, 1390-1412	8.8	714
241	A Model of Strategic Entrepreneurship: The Construct and its Dimensions. <i>Journal of Management</i> , <b>2003</b> , 29, 963-989	8.8	708
240	The new competitive landscape. Strategic Management Journal, 1995, 16, 7-19	5.2	639
239	Strategic decision models: Integrating different perspectives. <i>Strategic Management Journal</i> , <b>1991</b> , 12, 327-351	5.2	635
238	Building Theoretical and Empirical Bridges Across Levels: Multilevel Research in Management. <i>Academy of Management Journal</i> , <b>2007</b> , 50, 1385-1399	6.1	630
237	Theory and research in strategic management: Swings of a pendulum. <i>Journal of Management</i> , <b>1999</b> , 25, 417-456	8.8	579
236	International Diversification: Effects on Innovation and Firm Performance in Product-Diversified Firms. <i>Academy of Management Journal</i> , <b>1997</b> , 40, 767-798	6.1	522
235	The Institutional Effects on Strategic Alliance Partner Selection in Transition Economies: China vs. Russia. <i>Organization Science</i> , <b>2004</b> , 15, 173-185	3.6	452
234	The Importance of Resources in the Internationalization of Professional Service Firms: The Good, the Bad, and The Ugly. <i>Academy of Management Journal</i> , <b>2006</b> , 49, 1137-1157	6.1	436
233	Theoretical foundations of cross-border mergers and acquisitions: A review of current research and recommendations for the future. <i>Journal of International Management</i> , <b>2004</b> , 10, 307-353	4.4	428

# (2013-2001)

232	Resource complementarity in business combinations: Extending the logic to organizational alliances. <i>Journal of Management</i> , <b>2001</b> , 27, 679-690	8.8	426
231	International Diversification: Antecedents, Outcomes, and Moderators. <i>Journal of Management</i> , <b>2006</b> , 32, 831-867	8.8	409
230	Construct validity of an objective (entropy) categorical measure of diversification strategy. <i>Strategic Management Journal</i> , <b>1993</b> , 14, 215-235	5.2	407
229	Dynamic Core Competences through Meta-Learning and Strategic Context. <i>Journal of Management</i> , <b>1996</b> , 22, 549-569	8.8	404
228	Strategic control systems and relative r&d investment in large multiproduct firms. <i>Strategic Management Journal</i> , <b>1988</b> , 9, 605-621	5.2	393
227	Antecedents and Performance Outcomes of Diversification: A Review and Critique of Theoretical Perspectives. <i>Journal of Management</i> , <b>1990</b> , 16, 461-509	8.8	379
226	Industry Effects and Strategic Management Research. <i>Journal of Management</i> , <b>1990</b> , 16, 7-27	8.8	375
225	A Mid-Range Theory of the Interactive Effects of International and Product Diversification on Innovation and Performance. <i>Journal of Management</i> , <b>1994</b> , 20, 297-326	8.8	366
224	Cooperative Versus Competitive Structures in Related and Unrelated Diversified Firms. <i>Organization Science</i> , <b>1992</b> , 3, 501-521	3.6	358
223	Toward a model of strategic outsourcing. <i>Journal of Operations Management</i> , <b>2007</b> , 25, 464-481	5.2	347
222	Why Canll a Family Business Be More Like a Nonfamily Business?: Modes of Professionalization in Family Firms. <i>Family Business Review</i> , <b>2012</b> , 25, 58-86	5	339
221	Corporate distinctive competence, strategy, industry and performance. <i>Strategic Management Journal</i> , <b>1985</b> , 6, 273-293	5.2	329
220	Synergies and Post-Acquisition Performance: Differences versus Similarities in Resource Allocations. <i>Journal of Management</i> , <b>1991</b> , 17, 173-190	8.8	303
219	Contingencies within dynamic managerial capabilities: interdependent effects of resource investment and deployment on firm performance. <i>Strategic Management Journal</i> , <b>2009</b> , 30, 1375-1394	5.2	300
218	Integrating entrepreneurship and strategic management actions to create firm wealth. <i>Academy of Management Perspectives</i> , <b>2001</b> , 15, 49-63	4.7	293
217	A Causal Model of Linkages Among Environmental Dimensions, Macro Organizational Characteristics, and Performance. <i>Academy of Management Journal</i> , <b>1988</b> , 31, 570-598	6.1	286
216	The Interrelationships Among Informal Institutions, Formal Institutions, and Inward Foreign Direct Investment. <i>Journal of Management</i> , <b>2013</b> , 39, 531-566	8.8	279
215	Institutional Polycentrism, Entrepreneurs' Social Networks, and New Venture Growth. <i>Academy of Management Journal</i> , <b>2013</b> , 56, 1024-1049	6.1	275

214	Friends, Acquaintances, or Strangers? Partner Selection in R&D Alliances. <i>Academy of Management Journal</i> , <b>2008</b> , 51, 315-334	6.1	268
213	1 The Fundamental Agency Problem and Its Mitigation. <i>Academy of Management Annals</i> , <b>2007</b> , 1, 1-64	14.7	262
212	Balancing vertical integration and strategic outsourcing: effects on product portfolio, product success, and firm performance. <i>Strategic Management Journal</i> , <b>2006</b> , 27, 1033-1056	5.2	262
211	Resource Management In Dyadic Competitive Rivalry: The Effects of Resource Bundling and Deployment. <i>Academy of Management Journal</i> , <b>2008</b> , 51, 919-935	6.1	257
<b>21</b> 0	Navigating in the new competitive landscape: Building strategic flexibility and competitive advantage in the 21st century. <i>Academy of Management Perspectives</i> , <b>1998</b> , 12, 22-42	4.7	257
209	The Importance of Social Capital to the Management of Multinational Enterprises: Relational Networks Among Asian and Western Firms. <i>Asia Pacific Journal of Management</i> , <b>2002</b> , 19, 353-372	2.5	251
208	Strategic Entrepreneurship: Creating Value for Individuals, Organizations, and Society <i>Academy of Management Perspectives</i> , <b>2011</b> , 25, 57-75	4.7	249
207	Managerial Incentives and Investment in R&D in Large Multiproduct Firms. <i>Organization Science</i> , <b>1993</b> , 4, 325-341	3.6	247
206	Construct measurement in strategic management research: illusion or reality?. <i>Strategic Management Journal</i> , <b>2005</b> , 26, 239-257	5.2	230
205	The Role of Family Influence in FirmsIbtrategic Responses to Threat of Imitation. <i>Entrepreneurship Theory and Practice</i> , <b>2008</b> , 32, 979-998	6.6	229
204	The Market for Corporate Control and Firm Innovation. <i>Academy of Management Journal</i> , <b>1996</b> , 39, 108	4611119	216
203	A Model of Strategic Entrepreneurship: The Construct and its Dimensions. <i>Journal of Management</i> , <b>2003</b> , 29, 963-989	8.8	203
202	Architecture of Entrepreneurial Learning: Exploring the Link among Heuristics, Knowledge, and Action. <i>Entrepreneurship Theory and Practice</i> , <b>2009</b> , 33, 167-192	6.6	202
201	Organizational Transformation in Transition Economies: Resource-based and Organizational Learning Perspectives. <i>Journal of Management Studies</i> , <b>2003</b> , 40, 257-282	5.4	201
200	Selecting partners for successful international alliances: Examination of U.S. and Korean firms. <i>Journal of World Business</i> , <b>1997</b> , 32, 3-16	6.1	196
199	Creating value in the face of declining performance: firm strategies and organizational recovery. <i>Strategic Management Journal</i> , <b>2007</b> , 28, 271-283	5.2	196
198	1 The Fundamental Agency Problem and Its Mitigation. <i>Academy of Management Annals</i> , <b>2007</b> , 1, 1-64	14.7	187
197	Resource based theory in operations management research. <i>Journal of Operations Management</i> , <b>2016</b> , 41, 77-94	5.2	184

196	Internationalization of FamilyLontrolled Firms: A Study of the Effects of External Involvement in Governance. <i>Entrepreneurship Theory and Practice</i> , <b>2012</b> , 36, 1115-1143	6.6	184	
195	Strategy formulation processes: Differences in perceptions of strength and weaknesses indicators and environmental uncertainty by managerial level. <i>Strategic Management Journal</i> , <b>1987</b> , 8, 469-485	5.2	183	
194	Conflicting Voices: The Effects of Institutional Ownership Heterogeneity and Internal Governance on Corporate Innovation Strategies. <i>Academy of Management Journal</i> , <b>2002</b> , 45, 697-716	6.1	179	
193	The Essence of Strategic Leadership: Managing Human and Social Capital. <i>Journal of Leadership and Organizational Studies</i> , <b>2002</b> , 9, 3-14	3.1	170	
192	Strategic Restructuring and Outsourcing: The Effect of Mergers and Acquisitions and LBOs on Building Firm Skills and Capabilities. <i>Journal of Management</i> , <b>1995</b> , 21, 835-859	8.8	170	
191	Managerial selection decision models: Examination of configural cue processing <i>Journal of Applied Psychology</i> , <b>1989</b> , 74, 53-61	7.4	163	
190	Technological learning, knowledge management, firm growth and performance: an introductory essay. <i>Journal of Engineering and Technology Management - JET-M</i> , <b>2000</b> , 17, 231-246	3.7	161	
189	Marching to the Beat of Different Drummers: The Influence of Institutional Owners on Competitive Actions. <i>Academy of Management Journal</i> , <b>2010</b> , 53, 723-742	6.1	158	
188	Leveraging tacit knowledge in alliances: The importance of using relational capabilities to build and leverage relational capital. <i>Journal of Engineering and Technology Management - JET-M</i> , <b>2006</b> , 23, 147-16.	6 <del>3</del> .7	156	
187	Introduction to Special Topic Forum Privatization and Entrepreneurial Transformation: Emerging Issues and a Future Research Agenda <i>Academy of Management Review</i> , <b>2000</b> , 25, 509-524	5.9	156	
186	Strategic flexibility:Organizational preparedness to reverse ineffective strategic decisions. <i>Academy of Management Perspectives</i> , <b>2004</b> , 18, 44-59	4.7	150	
185	R&D intensity and international joint venture performance in an emerging market: moderating effects of market focus and ownership structure. <i>Journal of International Business Studies</i> , <b>2007</b> , 38, 94	4- <sup>8</sup> ⁄ <sub>9</sub> 60	149	
184	Advanced Manufacturing Technology: Organizational Design and Strategic Flexibility. <i>Organization Studies</i> , <b>1996</b> , 17, 501-523	3.6	147	
183	The dynamic interplay of capability strengths and weaknesses: investigating the bases of temporary competitive advantage. <i>Strategic Management Journal</i> , <b>2010</b> , 31, 1386-1409	5.2	143	
182	Privatization and Entrepreneurial Transformation: Emerging Issues and a Future Research Agenda. <i>Academy of Management Review</i> , <b>2000</b> , 25, 509	5.9	141	
181	Emerging Markets as Learning Laboratories: Learning Behaviors of Local Firms and Foreign Entrants in Different Institutional Contexts. <i>Management and Organization Review</i> , <b>2005</b> , 1, 353-380	2.2	139	
180	Current and Future Research Methods in Strategic Management. <i>Organizational Research Methods</i> , <b>1998</b> , 1, 6-44	5.7	138	
179	RELATIONSHIPS AMONG CORPORATE LEVEL DISTINCTIVE COMPETENCIES, DIVERSIFICATION STRATEGY, CORPORATE STRUCTURE AND PERFORMANCE. <i>Journal of Management Studies</i> , <b>1986</b> , 23, 401-416	5.4	137	

178	Family Ties in Entrepreneurs Gocial Networks and New Venture Growth. <i>Entrepreneurship Theory and Practice</i> , <b>2015</b> , 39, 313-344	6.6	136
177	Why is Family Firms[Internationalization Unique? A MetaAnalysis. <i>Entrepreneurship Theory and Practice</i> , <b>2017</b> , 41, 801-831	6.6	130
176	Market value effects of acquisitions involving internet firms: a resource-based analysis. <i>Strategic Management Journal</i> , <b>2006</b> , 27, 899-913	5.2	129
175	Managerial Risk Taking in Diversified Firms: An Evolutionary Perspective. <i>Organization Science</i> , <b>1991</b> , 2, 296-314	3.6	129
174	Contingency Hypotheses in Strategic Management Research: Use, Disuse, or Misuse?. <i>Journal of Management</i> , <b>2012</b> , 38, 278-313	8.8	124
173	Where is the opportunity without the customer? An integration of marketing activities, the entrepreneurship process, and institutional theory. <i>Journal of the Academy of Marketing Science</i> , <b>2011</b> , 39, 537-554	12.4	123
172	Learning by doing: Cross-border mergers and acquisitions. <i>Journal of Business Research</i> , <b>2009</b> , 62, 1329	-18 <b>.3</b> 4	123
171	Home Country Institutions and the Internationalization-Performance Relationship: A Meta-Analytic Review. <i>Journal of Management</i> , <b>2016</b> , 42, 1075-1110	8.8	122
170	What Constrains or Facilitates Divestitures of Formerly Acquired Firms? The Effects of Organizational Inertia. <i>Journal of Management</i> , <b>2005</b> , 31, 50-72	8.8	119
169	Achieving and maintaining strategic competitiveness in the 21st century: The role of strategic leadership. <i>Academy of Management Perspectives</i> , <b>1999</b> , 13, 43-57	4.7	118
168	UNDERSTANDING THE DIFFERENCES IN KOREAN AND U.S. EXECUTIVESISTRATEGIC ORIENTATIONS. <i>Strategic Management Journal</i> , <b>1997</b> , 18, 159-167	5.2	117
167	Direct and Moderating Effects of Human Capital on Strategy and Performance in Professional Service Firms: A Resource-Based Perspective. <i>Academy of Management Journal</i> , <b>2001</b> , 44, 13-28	6.1	115
166	Corporate Political Strategy Formulation: A Model of Approach, Participation, and Strategy Decisions. <i>Academy of Management Review</i> , <b>1999</b> , 24, 825	5.9	115
165	A Mid-Range Theory of the Interactive Effects of International and Product Diversification on Innovation and Performance		115
164	Do regions matter? An integrated institutional and semiglobalization perspective on the internationalization of MNEs. <i>Strategic Management Journal</i> , <b>2013</b> , 34, 910-934	5.2	112
163	Institutional Ownership Differences and International Diversification: The Effects of Boards of Directors and Technological Opportunity. <i>Academy of Management Journal</i> , <b>2003</b> , 46, 195-211	6.1	106
162	International strategy: From local to global and beyond. <i>Journal of World Business</i> , <b>2016</b> , 51, 58-73	6.1	104
161	Linking corporate strategy to capital structure: diversification strategy, type and source of financing. <i>Strategic Management Journal</i> , <b>1998</b> , 19, 601-610	5.2	101

# (2011-2007)

160	Experience of emerging market firms: The role of cognitive bias in developed market entry and survival. <i>Management International Review</i> , <b>2007</b> , 47, 845-867	3.2	100
159	Acquisition Premiums, Subsequent Workforce Reductions and Post-Acquisition Performance. <i>Journal of Management Studies</i> , <b>2007</b> , 44, 709-732	5.4	95
158	All Things Great and Small: Organizational Size, Boundaries of the Firm, and a Changing Environment. <i>Academy of Management Annals</i> , <b>2015</b> , 9, 715-802	14.7	94
157	Corporate Entrepreneurship and Cross-Functional Fertilization: Activation, Process and Disintegration of a New Product Design Team. <i>Entrepreneurship Theory and Practice</i> , <b>1999</b> , 23, 145-168	6.6	93
156	The vicarious wisdom of crowds: toward a behavioral perspective on investor reactions to acquisition announcements. <i>Strategic Management Journal</i> , <b>2012</b> , 33, 1247-1268	5.2	92
155	Effects Of Acquisitions on R&D Inputs and Outputs. <i>Academy of Management Journal</i> , <b>1991</b> , 34, 693-706	56.1	91
154	Market reactions to announcements of corporate downsizing actions and implementation strategies. <i>Strategic Management Journal</i> , <b>2004</b> , 25, 1121-1129	5.2	90
153	The Influence of Activism by Institutional Investors on R&D. <i>Academy of Management Journal</i> , <b>2001</b> , 44, 144-157	6.1	87
152	The Dark Side of Leadership: Towards a Mid-Range Theory of Hubris and Greed in Entrepreneurial Contexts. <i>Journal of Management Studies</i> , <b>2015</b> , 52, 479-505	5.4	84
151	The three faces of China: Strategic alliance partner selection in three ethnic Chinese economies. Journal of World Business, <b>2014</b> , 49, 572-585	6.1	81
150	Consequences of measurement problems in strategic management research: the case of Amihud and Lev. <i>Strategic Management Journal</i> , <b>2005</b> , 26, 367-375	5.2	81
149	Achieving and maintaining strategic competitiveness in the 21st century: The role of strategic leadership. <i>Academy of Management Perspectives</i> , <b>2005</b> , 19, 63-77	4.7	80
148	A mid-range theory of interfunctional integration, its antecedents and outcomes. <i>Journal of Engineering and Technology Management - JET-M</i> , <b>1993</b> , 10, 161-185	3.7	78
147	An Empirical Examination of the Causes of Corporate Wrongdoing in the United States. <i>Human Relations</i> , <b>1992</b> , 45, 1055-1076	4.3	77
146	Functional importance and company performance: Moderating effects of grand strategy and industry type. <i>Strategic Management Journal</i> , <b>1982</b> , 3, 315-330	5.2	77
145	Governance in Multilateral R&D Alliances. <i>Organization Science</i> , <b>2012</b> , 23, 1191-1210	3.6	74
144	Introduction to Volume 1. Strategic Entrepreneurship Journal, 2007, 1, 1-6	3.7	73
143	RELEVANCE OF STRATEGIC MANAGEMENT THEORY AND RESEARCH FOR SUPPLY CHAIN MANAGEMENT. Journal of Supply Chain Management, <b>2011</b> , 47, 9-13	4.1	69

142	Rightsizing: Building and maintaining strategic leadership and long-term competitiveness. <i>Organizational Dynamics</i> , <b>1994</b> , 23, 18-32	1.5	65
141	A COMPARISON OF SELECTION DECISION MODELS IN MANAGER VERSUS STUDENT SAMPLES.  Personnel Psychology, <b>1986</b> , 39, 599-617	4	65
140	The Influence of Formal and Informal Institutional Voids on Entrepreneurship. <i>Entrepreneurship Theory and Practice</i> , <b>2020</b> , 44, 504-526	6.6	64
139	The new frontier: Transformation of management for the new millennium. <i>Organizational Dynamics</i> , <b>2000</b> , 28, 7-17	1.5	59
138	Twenty-First-Century Organizations: Business Firms, Business Schools, and the Academy. <i>Academy of Management Review</i> , <b>1998</b> , 23, 218-224	5.9	59
137	Declining U.S. Competitiveness: Reflections on a Crisis. <i>Academy of Management Perspectives</i> , <b>1988</b> , 2, 51-60	4.7	57
136	How does regional institutional complexity affect MNE internationalization?. <i>Journal of International Business Studies</i> , <b>2016</b> , 47, 697-722	8.5	55
135	THE STATE OF STRATEGIC MANAGEMENT RESEARCH AND A VISION OF THE FUTURE. <i>Research Methodology in Strategy and Management</i> ,1-31	0.5	52
134	Industrial Firms' Grand Strategy and Functional Importance: Moderating Effects of Technology and Uncertainty. <i>Academy of Management Journal</i> , <b>1982</b> , 25, 265-298	6.1	51
133	Culture, institutions and international strategy. Journal of International Management, 2006, 12, 222-234	4.4	50
132	Strategic leadership for the 21st century. Business Horizons, <b>2010</b> , 53, 437-444	10.1	49
131	Empirical Identification of the Criteria for Effective Affirmative Action Programs. <i>Journal of Applied Behavioral Science, The</i> , <b>1984</b> , 20, 203-222	1.8	49
130	Mergers and acquisitions: Overcoming pitfalls, building synergy, and creating value. <i>Business Horizons</i> , <b>2009</b> , 52, 523-529	10.1	48
129	Influence of sex and scholastic performance on reactions to job applicant resum?s <i>Journal of Applied Psychology</i> , <b>1978</b> , 63, 252-254	7.4	48
128	Strategic Entrepreneurship: Creating Value for Individuals, Organizations, and Society. <i>Academy of Management Perspectives</i> , <b>2011</b> , 25, 57-75	4.7	47
127	Resource Orchestration for Innovation: Structuring and Bundling Resources in Growth- and Maturity-Stage Firms. <i>Long Range Planning</i> , <b>2017</b> , 50, 472-486	5.7	46
126	Complementary technologies, knowledge relatedness, and invention outcomes in high technology mergers and acquisitions. <i>Strategic Management Journal</i> , <b>2009</b> , 31, n/a-n/a	5.2	45
125	Managing Technological, Sociopolitical, and Institutional Change in the New Normal. <i>Journal of Management Studies</i> , <b>2020</b> , 57, 411-437	5.4	43

124	Politics, lack of career progress, and work/home conflict: Stress and strain for working women. <i>Sex Roles</i> , <b>1990</b> , 23, 169-185	3.1	41	
123	When More Is Not Enough: Executive Greed and Its Influence on Shareholder Wealth. <i>Journal of Management</i> , <b>2017</b> , 43, 555-584	8.8	40	
122	Entrepreneurial actions, innovation, and appropriability. Strategic Entrepreneurship Journal, 2007, 1, 34	9 <del>33</del> 52	40	
121	All Things Great and Small: Organizational Size, Boundaries of the Firm, and a Changing Environment. <i>Academy of Management Annals</i> , <b>2015</b> , 9, 715-802	14.7	39	
120	A missing link in family firms[Internationalization research: Family structures. <i>Journal of International Business Studies</i> , <b>2019</b> , 50, 809-825	8.5	38	
119	Partner Selection in Emerging and Developed Market Contexts: Resource-Based and Organizational Learning Perspectives. <i>Academy of Management Journal</i> , <b>2000</b> , 43, 449-467	6.1	38	
118	A current view of resource based theory in operations management: A response to Bromiley and Rau. <i>Journal of Operations Management</i> , <b>2016</b> , 41, 107-109	5.2	37	
117	Tipping Point: Managers Belf-Interest, Greed, and Altruism. <i>Journal of Leadership and Organizational Studies</i> , <b>2015</b> , 22, 265-279	3.1	36	
116	A Service Perspective for Human Capital Resources: A Critical Base for Strategy Implementation. Academy of Management Perspectives, <b>2017</b> , 31, 137-158	4.7	35	
115	Beyond risk mitigation: Enhancing corporate innovation with scenario planning. <i>Business Horizons</i> , <b>2009</b> , 52, 441-450	10.1	32	
114	Are acquisitions a poison pill for innovation?. Academy of Management Perspectives, 1991, 5, 22-34	4.7	30	
113	Expatriates and corporate-level international strategy: governing with the knowledge contract. <i>Management Decision</i> , <b>2007</b> , 45, 564-581	4.4	29	
112	International Strategy and Institutional Environments. <i>Cross Cultural and Strategic Management</i> , <b>2016</b> , 23,	2.5	29	
111	Rivals Preactions to mergers and acquisitions. Strategic Organization, 2017, 15, 40-66	2.7	28	
110	The Renaissance of State-Owned Multinationals. <i>Thunderbird International Business Review</i> , <b>2016</b> , 58, 117-129	1.9	27	
109	International Expansion by New Venture Firms: International Diversity, Mode of Market Entry, Technological Learning, and Performance. <i>Academy of Management Journal</i> , <b>2000</b> , 43, 925-950	6.1	26	
108	Understanding strategic intent in the global marketplace. <i>Academy of Management Perspectives</i> , <b>1995</b> , 9, 12-19	4.7	25	
107	Effects of Age, Race, Sex, and Employment Experience on Students' Perceptions of Job Applications. <i>Perceptual and Motor Skills</i> , <b>1983</b> , 57, 1127-1134	2.2	25	

106	The Effects of Cross-border and Cross-industry Mergers and Acquisitions on Home-region and Global Multinational Enterprises. <i>British Journal of Management</i> , <b>2014</b> , 25, S116-S132	5.6	24
105	Alliance Management as a Source of Competitive Advantage		24
104	Insider trading and the valuation of international strategic alliances in emerging stock markets. Journal of International Business Studies, 2008, 39, 102-117	8.5	23
103	Men and women of the personnel profession: Some differences and similarities in their stress. <i>Stress and Health</i> , <b>1989</b> , 5, 145-152		23
102	The Impact of Rule of Law on Market Value Creation for Local Alliance Partners in BRIC Countries. Journal of International Management, <b>2012</b> , 18, 305-321	4.4	22
101	The influence of resource bundling on the speed of strategic change: Moderating effects of relational capital. <i>Asia Pacific Journal of Management</i> , <b>2016</b> , 33, 435-467	2.5	21
100	International entrepreneurship in emerging economies: the role of social capital, knowledge development and entrepreneurial actions. <i>International Journal of Technology Management</i> , <b>2007</b> , 38, 11	1.2	21
99	The Transformation of China: Effects of the Institutional Environment on Business Actions. <i>Long Range Planning</i> , <b>2016</b> , 49, 589-593	5.7	20
98	CORPORATE DISTINCTIVE COMPETENCE AND PERFORMANCE: EFFECTS OF PERCEIVED ENVIRONMENTAL UNCERTAINTY (PEU), SIZE, AND TECHNOLOGY. <i>Decision Sciences</i> , <b>1984</b> , 15, 324-349	3.7	20
97	Management Theory and Research: Potential Contribution to Public Policy and Public Organizations. <i>Academy of Management Journal</i> , <b>2005</b> , 48, 963-966	6.1	20
96	The (COVID-19) pandemic and the new world (dis)order. <i>Journal of World Business</i> , <b>2021</b> , 56, 101210	6.1	20
95	The Resource-based View <b>2017</b> , 123-182		19
94	Strategic Management Theory in a Post-Pandemic and Non-Ergodic World. <i>Journal of Management Studies</i> , <b>2021</b> , 58, 259-264	5.4	19
93	Indigenous Theory Uses, Abuses, and Future. Journal of Management Studies,	5.4	19
92	Strategy, Contextual Factors, and Performance. <i>Human Relations</i> , <b>1985</b> , 38, 793-812	4.3	18
91	International diversification of family-dominant firms: Integrating socioemotional wealth and behavioral theory of the firm. <i>Journal of World Business</i> , <b>2020</b> , 55, 101071	6.1	17
90	Human Capital and Strategic Competitiveness in the 1990s. <i>Journal of Management Development</i> , <b>1994</b> , 13, 35-46	1.5	17
89	The ownership structure contingency in the sequential international entry mode decision process: Family owners and institutional investors in family-dominant versus family-influenced firms. <i>Journal of International Business Studies</i> , <b>2020</b> , 51, 151-171	8.5	17

# (2007-2017)

88	Strategic Entrepreneurship and SEJ: Development and Current Progress. <i>Strategic Entrepreneurship Journal</i> , <b>2017</b> , 11, 200-210	3.7	16
87	1997 Presidential Address: Twenty-First-Century Organizations: Business Firms, Business Schools, and the Academy. <i>Academy of Management Review</i> , <b>1998</b> , 23, 218	5.9	16
86	The Effects of Location and MNC Attributes on MNCs' Establishment of Foreign R&D Centers: Evidence from China. <i>Long Range Planning</i> , <b>2016</b> , 49, 594-613	5.7	16
85	Firm Resources, Governmental Power, and Privatization. <i>Journal of Management</i> , <b>2017</b> , 43, 998-1024	8.8	15
84	The role of MNEslinternationalization patterns in their regional integration of FDI locations. <i>Journal of World Business</i> , <b>2018</b> , 53, 896-910	6.1	15
83	Technology as a Moderator of the Relationship Between Perceived Work Environment and Subunit Effectiveness. <i>Human Relations</i> , <b>1981</b> , 34, 517-532	4.3	15
82	MEASURING SUBUNIT EFFECTIVENESS. Decision Sciences, 1983, 14, 87-102	3.7	15
81	The Cross-Border Merger and Acquisition Strategy: A Research Perspective. <i>Management Research</i> , <b>2003</b> , 1, 133-144	1.4	14
80	Shared Governance: Institutional Investors as a Counterbalance to the State in State Owned Multinationals. <i>Journal of International Management</i> , <b>2016</b> , 22, 115-130	4.4	13
79	Diversification to Achieve Scale and Scope: The Strategic Implications of Resource Management for Value Creation. <i>Advances in Strategic Management</i> ,549-587	0.1	13
78	The Creative Organization: Tomorrow's Survivor. <i>Journal of Creative Behavior</i> , <b>1975</b> , 9, 283-290	2.6	13
77	Strategic Entrepreneurship: Integrating Entrepreneurial and Strategic Management Perspectives <b>2017</b> , 1-16		12
76	Firm strategies in a changing global competitive landscape. <i>Business Horizons</i> , <b>2008</b> , 51, 363-369	10.1	11
75	Business ethics, strategic decision making, and firm performance. <i>Business Horizons</i> , <b>2007</b> , 50, 353-357	10.1	11
74	Building competitive strength in international markets. Long Range Planning, 1987, 20, 115-122	5.7	11
73	Resource-Based Theory and the Entrepreneurial Firm <b>2017</b> , 87-105		10
72	The Yin. Advances in Entrepreneurship, Firm Emergence and Growth, 2010, 243-276	1.8	10
71	The strategic evolution of large US law firms. <i>Business Horizons</i> , <b>2007</b> , 50, 17-28	10.1	10

70	STRATEGIC LEADERSHIP IN GLOBAL BUSINESS ORGANIZATIONS: BUILDING TRUST AND SOCIAL CAPITAL. <i>Advances in Global Leadership</i> ,9-35	0.1	10
69	Experimental research on race and sex discrimination: The record and the prospects. <i>Journal of Organizational Behavior</i> , <b>1986</b> , 7, 215-226	6.9	10
68	The moderating influence of national culture on female and male entrepreneurs coial network size and new venture growth. <i>Cross Cultural and Strategic Management</i> , <b>2019</b> , 26, 490-521	2.5	10
67	Transforming a traditional research organization through public entrepreneurship. <i>Business Horizons</i> , <b>2019</b> , 62, 437-449	10.1	9
66	Dynamic Core Competences through Meta-Learning and Strategic Context		9
65	The Measurement of Technology Within Organizations. <i>Journal of Management</i> , <b>1978</b> , 4, 47-67	8.8	8
64	Institutions, industries and entrepreneurial versus advantage-based strategies: how complex, nested environments affect strategic choice. <i>Journal of Management and Governance</i> , <b>2021</b> , 25, 147-188	2.1	8
63	A Capability-Based View of Boards: A New Conceptual Framework for Board Governance. <i>Academy of Management Perspectives</i> , <b>2021</b> , 35, 123-141	4.7	8
62	Competitive intelligence and tacit knowledge development in strategic alliances. <i>Competitive Intelligence Review</i> , <b>1997</b> , 8, 20-27		7
61	Strategic implications of the information age. <i>Journal of Labor Research</i> , <b>2000</b> , 21, 419-429	0.8	7
60	Technology, organizational climate and effectiveness. <i>Journal of Business Research</i> , <b>1976</b> , 4, 383-399	8.7	7
59	Country institutional environments and international strategy: A review and analysis of the research. <i>Journal of International Management</i> , <b>2021</b> , 27, 100811	4.4	7
58	The Effects of Acquisitions and Restructuring (Strategic Refocusing) Strategies on Innovation <b>1994</b> , 144	-169	7
57	The Entrepreneurship-Strategic Management Interface <b>2017</b> , 17-44		6
56	Implementing Strategies for Corporate Entrepreneurship: A Knowledge-Based Perspective <b>2017</b> , 173-19	99	6
55	Emerging Issues in Strategy Process Research <b>2017</b> , 1-32		6
54	International Entrepreneurship: The Current Status of the Field and Future Research Agenda <b>2017</b> , 253-	288	6
53	Overcoming Resource Disadvantages in Entrepreneurial Firms: When Less Is More <b>2017</b> , 106-126		6

52	Strategic Entrepreneurship: Creating Value for Individuals, Organizations, and Society. SSRN Electronic Journal, 2012,	1	6
51	Spotlight on strategic management. <i>Business Horizons</i> , <b>2005</b> , 48, 371-377	10.1	6
50	Spotlight on strategic management. <i>Business Horizons</i> , <b>2006</b> , 49, 349-352	10.1	6
49	Knowledge Synthesis for Scientific Management: Practical Integration for Complexity Versus Scientific Fragmentation for Simplicity. <i>Journal of Management Inquiry</i> , <b>2021</b> , 30, 177-192	1.9	6
48	Institutional Polycentrism, Entrepreneurss Social Networks, and New Venture Growth. <i>SSRN Electronic Journal</i> , <b>2013</b> ,	1	5
47	Developing and Managing Strategic Alliances, Building Social Capital and Creating Value <b>2004</b> , 13-34		5
46	Leveraging resources for innovation: The role of synchronization. <i>Journal of Product Innovation Management</i> ,	7.1	5
45	The international expansion of family firms: The moderating role of internal financial slack and external capital availability. <i>Asia Pacific Journal of Management</i> , <b>2020</b> , 37, 127-153	2.5	5
44	Experiments in Strategy Research: A Critical Review and Future Research Opportunities. <i>Journal of Management</i> , <b>2022</b> , 48, 77-113	8.8	4
43	Market response to divestiture announcements: A screening theory perspective. <i>Strategic Organization</i> , <b>2020</b> , 18, 547-572	2.7	4
42	Building cross-disciplinary bridges in leadership: Integrating top executive personality and leadership theory and research. <i>Leadership Quarterly</i> , <b>2021</b> , 32, 101490	6.3	4
41	UNDERSTANDING THE DIFFERENCES IN KOREAN AND U.S. EXECUTIVESISTRATEGIC ORIENTATIONS <b>1997</b> , 18, 159		4
40	The Imperative for Strategy Implementation 2016,		3
39	Competitive Dynamics Research <b>2017</b> , 309-354		3
38	GREED, HUBRIS AND BOARD POWER: EFFECTS ON FIRM OUTCOMES <i>Proceedings - Academy of Management</i> , <b>2010</b> , 2010, 1-6	0.1	3
37	The make or buy growth decision: strategic entrepreneurship versus acquisitions124-146		3
36	Organizational Climate as a Predictor of Organizational Practices. <i>Psychological Reports</i> , <b>1977</b> , 40, 1191-	1.199	3
35	The Entrepreneurial Imperatives of Strategic Leadership <b>2017</b> , 307-327		2

34	Market Uncertainty and Learning Distance in Corporate Entrepreneurship Entry Mode Choice <b>2017</b> , 151	-172	2
33	From the SEJ editors. Strategic Entrepreneurship Journal, 2009, 3, 1-1	3.7	2
32	Entry Mode and Institutional Learning: A Polycentric Perspective. <i>Advances in International Management</i> , <b>2012</b> , 149-178		2
31	Chapter 4: The Context of Innovation: Investment in R&D and Firm Performance <b>1988</b> , 73-92		2
30	TECHNOLOGY: AN INTERVENING VARIABLE IN THE RELATIONSHIP BETWEEN ORGANIZATIONAL CLIMATE AND WORK-UNIT EFFECTIVENESS <i>Proceedings - Academy of Management</i> , <b>1975</b> , 1975, 209-21	P.1	2
29	Implementing Strategy <b>2017</b> , 605-629		1
28	Discovery and Coordination in Strategic Management and Entrepreneurship <b>2017</b> , 45-65		1
27	Towards a Positive Interpretation of Transaction Cost Theory <b>2017</b> , 203-223		1
26	Restructuring Strategies of Diversified Business Groups <b>2017</b> , 429-460		1
25	Strategic Entrepreneurship <b>2015</b> , 1-3		1
25	Strategic Entrepreneurship <b>2015</b> , 1-3  Managing R&D in Diversified Companies. <i>Research Technology Management</i> , <b>1990</b> , 33, 37-42	1.6	1
·		1.6	
24	Managing R&D in Diversified Companies. <i>Research Technology Management</i> , <b>1990</b> , 33, 37-42		1
24	Managing R&D in Diversified Companies. <i>Research Technology Management</i> , <b>1990</b> , 33, 37-42  Institutions and entrepreneurship in a non-ergodic world. <i>Global Strategy Journal</i> , <b>2021</b> , 11, 523-547  More Good Things Are Not Necessarily Better: An Empirical Study of Strategic Alliances, Experience		1
24 23 22	Managing R&D in Diversified Companies. <i>Research Technology Management</i> , <b>1990</b> , 33, 37-42  Institutions and entrepreneurship in a non-ergodic world. <i>Global Strategy Journal</i> , <b>2021</b> , 11, 523-547  More Good Things Are Not Necessarily Better: An Empirical Study of Strategic Alliances, Experience Effects, and New Product Development in High-Technology Start-ups83-101  Entrepreneurial behavior and firm performance: The mediating role of business model novelty. <i>R</i>	6.3	1 1
24 23 22 21	Managing R&D in Diversified Companies. <i>Research Technology Management</i> , <b>1990</b> , 33, 37-42  Institutions and entrepreneurship in a non-ergodic world. <i>Global Strategy Journal</i> , <b>2021</b> , 11, 523-547  More Good Things Are Not Necessarily Better: An Empirical Study of Strategic Alliances, Experience Effects, and New Product Development in High-Technology Start-ups83-101  Entrepreneurial behavior and firm performance: The mediating role of business model novelty. <i>R and D Management</i> ,  Special issue on Professionalizing the family Business and business-owning family: Challenging our	6.3	1 1 1
24 23 22 21 20	Managing R&D in Diversified Companies. <i>Research Technology Management</i> , <b>1990</b> , 33, 37-42  Institutions and entrepreneurship in a non-ergodic world. <i>Global Strategy Journal</i> , <b>2021</b> , 11, 523-547  More Good Things Are Not Necessarily Better: An Empirical Study of Strategic Alliances, Experience Effects, and New Product Development in High-Technology Start-ups83-101  Entrepreneurial behavior and firm performance: The mediating role of business model novelty. <i>R and D Management</i> ,  Special issue on Professionalizing the family Business and business-owning family: Challenging our beliefs and moving the needle. <i>Journal of Family Business Strategy</i> , <b>2021</b> , 12, 100454  Special issue on: Professionalizing the family business and business-owning family: Challenging our	6.3	1 1 1 1 1

16

On Strategic Judgment 2017, 489-518

Organizational Structure 2017, 519-541 15 Business and Public Policy 2017, 585-603 14 Publishing in the top journals: the secrets for success163-167 13 What Sort of Top Management Team is Needed at the Helm of Internationally Diversified Firms? 12 2017, 289-305 Introduction to volume 4, issue 2. Strategic Entrepreneurship Journal, 2010, 4, 105-105 11 3.7 Introduction to Volume 1, Issues 3 and 4. Strategic Entrepreneurship Journal, 2007, 1, 187-188 10 3.7 Corporate Restructuring: Managing the Change Process from within. Academy of Management 5.9 Review, 1995, 20, 750 THE ROLE OF ACTIVISM BY INSTITUTIONAL INVESTORS IN INFLUENCING CORPORATE 8 0.1 INNOVATION.. Proceedings - Academy of Management, 1996, 1996, 378-382 Corporate Restructuring: Managing the Change Process From WithinCorporate Restructuring: Managing the Change Process From Within, by DonaldsonGordon. Boston: Harvard Business School 5.9 Press, 1994.. Academy of Management Review, 1995, 20, 750-754 Social factors and company location decisions: Technology, quality of life and quality of work life 6 4.3 concerns. Journal of Business Ethics, 1983, 2, 89-98 Strategic Decision-Making in the Entrepreneurial Millennium: Competition, Crisis and ExpertIRisk Assessment of Emerging Market Sovereigns 185-208 Competition and the Electronic World: Does e-Commerce Require the Recognition of Channel as a Type of Diversification?145-159 Strategies for the Entrepreneurial Millennium1-12 Strategic Decision-Making in High Velocity Environments: A Theory Revisited and a Test209-234 2 Special issue on: Professionalizing the family business and business-owning family: Challenging our beliefs and moving the needle. Journal of Family Business Strategy, 2021, 12, 100424