

# David H Hsu

## List of Publications by Year in descending order

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Version: 2024-02-01

32  
papers

4,405  
citations

430874  
18  
h-index

610901  
24  
g-index

32  
all docs

32  
docs citations

32  
times ranked

2116  
citing authors

#	ARTICLE	IF	CITATIONS
1	What Do Entrepreneurs Pay for Venture Capital Affiliation?. Journal of Finance, 2004, 59, 1805-1844.	5.1	957
2	Experienced entrepreneurial founders, organizational capital, and venture capital funding. Research Policy, 2007, 36, 722-741.	6.4	603
3	When Does Start-Up Innovation Spur the Gale of Creative Destruction?. RAND Journal of Economics, 2002, 33, 571.	2.3	449
4	The Impact of Uncertain Intellectual Property Rights on the Market for Ideas: Evidence from Patent Grant Delays. Management Science, 2008, 54, 982-997.	4.1	398
5	Resources as dual sources of advantage: Implications for valuing entrepreneurialâ€firm patents. Strategic Management Journal, 2013, 34, 761-781.	7.3	371
6	Venture Capitalists and Cooperative Start-up Commercialization Strategy. Management Science, 2006, 52, 204-219.	4.1	352
7	Entrepreneurs from technology-based universities: Evidence from MIT. Research Policy, 2007, 36, 768-788.	6.4	207
8	Entrepreneurial Exits and Innovation. Management Science, 2014, 60, 867-887.	4.1	151
9	The contingent effects of top management teams on venture performance: Aligning founding team composition with innovation strategy and commercialization environment. Strategic Management Journal, 2014, 35, 1798-1817.	7.3	134
10	Ethnic matching in the U.S. venture capital market. Journal of Business Venturing, 2015, 30, 338-354.	6.3	109
11	Organizing venture capital: the rise and demise of American Research & Development Corporation, 1946â€1973. Industrial and Corporate Change, 2005, 14, 579-616.	2.8	91
12	Modes of cooperative R&D commercialization by startâ€ups. Strategic Management Journal, 2009, 30, 835-864.	7.3	91
13	Dynamic Commercialization Strategies for Disruptive Technologies: Evidence from the Speech Recognition Industry. Management Science, 2014, 60, 3103-3123.	4.1	84
14	What Do Entrepreneurs Pay for Venture Capital Affiliation?. SSRN Electronic Journal, 2003, , .	0.4	71
15	Knowledge Brokering and Organizational Innovation: Founder Imprinting Effects. Organization Science, 2014, 25, 1134-1153.	4.5	68
16	Trade secrets and innovation: Evidence from the â€inevitable disclosureâ€doctrine. Strategic Management Journal, 2018, 39, 2921-2942.	7.3	61
17	Strategic switchbacks: Dynamic commercialization strategies for technology entrepreneurs. Research Policy, 2015, 44, 1815-1826.	6.4	35
18	The Impact of Uncertain Intellectual Property Rights on the Market for Ideas: Evidence from Patent Grant Delays. SSRN Electronic Journal, 2006, , .	0.4	34

#	ARTICLE	IF	CITATIONS
19	Organizing Knowledge Production Teams Within Firms for Innovation. <i>Strategy Science</i> , 2020, 5, 1-16.	2.9	31
20	How Do Venture Capital Partners Match with Startup Founders?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	30
21	Venture Capitalists and Cooperative Start-up Commercialization Strategy. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	22
22	Entrepreneurial Exits and Innovation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	14
23	Revisiting the Entrepreneurial Commercialization of Academic Science: Evidence from “Twin” Discoveries. <i>Management Science</i> , 2022, 68, 1330-1352.	4.1	13
24	Experienced Entrepreneurial Founders and Venture Capital Funding. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	7
25	Entrepreneurs from Technology-Based Universities. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	7
26	Focus or Diversify? Aligning Founding Teams with Strategy and Environment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
27	Modes of Cooperative R&D Commercialization by Start-ups. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	3
28	Costs and Benefits of Learning through Alliances for Entrepreneurial Firms. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
29	Dynamic Commercialization Strategies for Disruptive Technologies: Evidence from the Speech Recognition Industry. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
30	Knowledge Bridging by Biotechnology Start-ups. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
31	Bringing Entrepreneurial Ideas to Life. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
32	Entrepreneurial Ideation and Organizational Performance: Imprinting Effects. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0