

# Utz Schäffer

## List of Publications by Year in descending order

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74  
papers

1,047  
citations

567281

15  
h-index

552781

26  
g-index

126  
all docs

126  
docs citations

126  
times ranked

350  
citing authors

#	ARTICLE	IF	CITATIONS
1	Budgeting in Times of Economic Crisis. Contemporary Accounting Research, 2016, 33, 1489-1517.	3.0	83
2	Legitimacy and Identity in Germanic Management Accounting Research. European Accounting Review, 2008, 17, 129-159.	3.8	74
3	Assessing empirical research on value-based management: Guidelines for improved hypothesis testing. Journal für Betriebswirtschaft, 2010, 60, 1-47.	1.2	51
4	Digitalization in management accounting and control: an editorial. Journal of Management Control, 2020, 31, 1-8.	2.1	47
5	Struktur und Entwicklung der Controllingforschung – Eine Zitations- und Kozitationsanalyse von Controllingbeiträgen in deutschsprachigen wissenschaftlichen Zeitschriften von 1970 bis 2003. Journal of Business Economics, 2006, 76, 395.	1.9	46
6	Controlling as an academic discipline: the development of management accounting and management control research in German-speaking countries between 1970 and 2003. Accounting History, 2008, 13, 33-74.	1.1	46
7	Controlling für selbstabstimmende Gruppen?. , 1996, , .		42
8	Fairness perceptions of annual bonus payments: The effects of subjective performance measures and the achievement of bonus targets. Management Accounting Research, 2016, 30, 32-46.	3.3	41
9	Balanced Scorecard & Controlling. , 2000, , .		40
10	Zur Nutzung von Controllinginformationen. Zeitschrift für Planung Und Unternehmenssteuerung, 2004, 15, 377-404.	0.3	38
11	Management accounting research in Germany: from splendid isolation to being part of the international community. Journal of Management Control, 2013, 23, 291-309.	2.1	33
12	Is Finance Research a "Normal Science"? A Bibliometric Study of the Structure and Development of Finance Research from 1988 to 2007. Schmalenbach Business Review, 2011, 63, 189-225.	0.9	25
13	Influencing foreign subsidiary decisions through headquarter performance measurement systems. Management Decision, 2012, 50, 688-717.	3.9	24
14	Controlling im Wandel - Die Veränderung eines Berufsbilds im Spiegel der zweiten WHU-Zukunftsstudie. Controlling, 2015, 27, 185-191.	0.0	18
15	Warum die Balanced Scorecard nur selten als strategisches Managementsystem genutzt wird. Zeitschrift für Planung Und Unternehmenssteuerung, 2008, 19, 207-232.	0.3	17
16	The Interplay of Core and Peripheral Actors in the Trajectory of an Accounting Innovation: Insights from Beyond Budgeting*. Contemporary Accounting Research, 2020, 37, 2224-2256.	3.0	16
17	Emotions in Accounting: A Review to Bridge the Paradigmatic Divide. European Accounting Review, 2022, 31, 241-267.	3.8	16
18	Bad news for announcers, good news for rivals: Are rivals fully seizing transition-period opportunities following announcers' top management turnovers?. Strategic Management Journal, 2021, 42, 579-607.	7.3	12

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19	Does the Interactive Use of Headquarter Performance Measurement Systems in Foreign Subsidiaries Endanger the Potential to Profit from Local Relationships?. Australian Accounting Review, 2014, 24, 21-38.	4.6	9
20	Top management turnover under the influence of activist investors. Journal of Management and Governance, 2015, 19, 709-739.	4.1	9
21	An old boysâ€™ club on the threshold to becoming a professional association: The emergence and development of the association of German controllers from 1975 to 1989. Accounting History, 2014, 19, 133-169.	1.1	8
22	Thesen zum Controlling. , 2002, , 91-97.		8
23	Rationalitätssicherung der Führung und Controlleraufgaben. , 2002, , 99-111.		8
24	Zur Optimierung von Intensität und Neuplanungsanteil der operativen Planung. Controlling, 2001, 13, 283-288.	0.0	8
25	Digitalisierung ante portas. Controlling, 2018, 30, 42-48.	0.0	8
26	Eine Analyse des moderierenden Einflusses der Faktoren Wettbewerbsintensität, Marktdynamik und dezentrale Autonomie auf die erfolgreiche Gestaltung der Budgetierung. Zeitschrift für Planung Und Unternehmenssteuerung, 2007, 18, 7-33.	0.3	5
27	Exploring the Role of Metaphors in Social-Identity Construction: The Case of the German Controller. European Accounting Review, 2022, 31, 877-903.	3.8	5
28	Controlling als Koordinationsfunktion â€” 10 Jahre Köpper/Weber/Zand. , 2001, , 7-24.		5
29	Controllinglehrstühle und ihre Inhaber Ein Überblick. , 2005, , 11-27.		4
30	Digitalization ante portas. , 2019, , 179-190.		4
31	The effect of accounting standards on Big Bath behavior. Journal of Business Economics, 2012, 82, 47-73.	1.9	3
32	Organisational identification and decision-making use of decoupled performance measurement systems. China Journal of Accounting Studies, 2015, 3, 109-135.	0.5	3
33	Charakterisierung und Entwicklung von Controlleraufgaben. , 2001, , 131-151.		3
34	Nachhaltiges Management â€” Eine Bestandsaufnahme aus der Perspektive des Controllings. , 2016, , 319-332.		3
35	Digitalization will radically change controlling as we know it. , 2019, , 159-168.		2
36	Resilienz ist gefragt. Controlling & Management Review, 2020, 64, 3-3.	0.4	2

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37	The richness of management control research. Journal of Management Control, 2018, 29, 91-92.	2.1	1
38	Role Making ist gefragt!. Controlling & Management Review, 2019, 63, 3-3.	0.4	1
39	K�nstliche Intelligenz. Controlling & Management Review, 2021, 65, 3-3.	0.4	1
40	Controlling-Instrumente im strategischen Umweltmanagement. , 2003, , 239-252.		1
41	Management and Organization in the German "Mittelstand" Company. Contributions To Management Science, 1999, , 117-134.	0.5	1
42	Rationalit�tssicherung durch strategische Kontrolle. , 2009, , 47-62.		1
43	Supplementing Board Capital and New CEO Performance Consequences. Proceedings - Academy of Management, 2012, 2012, 12307.	0.1	1
44	Fels in der Brandung?. Controlling & Management Review, 2018, 62, 3-3.	0.4	0
45	"Collaboration is key. Why can't we get there?". Controlling & Management Review, 2018, 62, 53-59.	0.4	0
46	Anspruch verpflichtet. Controlling & Management Review, 2019, 63, 3-3.	0.4	0
47	Brauchen wir Boni wirklich?. Controlling & Management Review, 2019, 63, 3-3.	0.4	0
48	Die Vielzahl z�hlt!. Controlling & Management Review, 2019, 63, 3-3.	0.4	0
49	"Weiter so!" ist keine Option!. Controlling & Management Review, 2019, 63, 3-3.	0.4	0
50	Die zweite Welle. Controlling & Management Review, 2019, 63, 3-3.	0.4	0
51	Horizontal statt vertikal. Controlling & Management Review, 2019, 63, 3-3.	0.4	0
52	Unternehmen mitgestalten. Controlling & Management Review, 2019, 63, 3-3.	0.4	0
53	Drum pr�fe, â€! . Controlling & Management Review, 2020, 64, 3-3.	0.4	0
54	Geht's jetzt los?. Controlling & Management Review, 2020, 64, 3-3.	0.4	0

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55	Controlling versus Patriarchat. Controlling & Management Review, 2020, 64, 3-3.	0.4	0
56	Nun auch noch Data Governance!. Controlling & Management Review, 2020, 64, 3-3.	0.4	0
57	Planung neu denken!. Controlling & Management Review, 2020, 64, 3-3.	0.4	0
58	Stark muss er/sie sein. Controlling & Management Review, 2020, 64, 3-3.	0.4	0
59	Berichten allein reicht nicht. Controlling & Management Review, 2021, 65, 3-3.	0.4	0
60	Kontinuierliche Verbesserung. Controlling & Management Review, 2021, 65, 3-3.	0.4	0
61	Roboter post portas. Controlling & Management Review, 2021, 65, 3-3.	0.4	0
62	Eine perfekte Ergänzung. Controlling & Management Review, 2021, 65, 3-3.	0.4	0
63	Controlled innovativ?. Controlling & Management Review, 2021, 65, 3-3.	0.4	0
64	Do Young Outsiders Transform the Firm? Reassessment of how Tenure and Age Affect Strategic Change. Proceedings - Academy of Management, 2012, 2012, 11982.	0.1	0
65	Should I Stay or Should I Go? Rank-Order Tournaments and Top Executive Voluntary Departures. Proceedings - Academy of Management, 2012, 2012, 16007.	0.1	0
66	Sudden top management turnovers and their effects on capital markets: Evidence from a country with low managerial discretion. , 2013, , 149-184.		0
67	Blinded by the Self: How CEOs' Core Self-Evaluations Moderate the Effect of Risk on the Use of PMS. Proceedings - Academy of Management, 2013, 2013, 15295.	0.1	0
68	Die Schere geht auf. , 2016, , 426-435.		0
69	Mit den richtigen Kennzahlen steuern (Teil 2). , 2016, , 290-297.		0
70	Management von Data Science. Controlling & Management Review, 2021, 65, 3-3.	0.4	0
71	In die digitale Welt. Controlling & Management Review, 2022, 66, 3-3.	0.4	0
72	Andere Steuerung erforderlich. Controlling & Management Review, 2022, 66, 3-3.	0.4	0

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73	XVI. JÃ¼rgen Weber. , 2021, , 281-297.		0
74	Neue Herausforderungen. Controlling & Management Review, 2022, 66, 3-3.	0.4	0