

Lilach Sagiv

List of Publications by Year in descending order

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Version: 2024-02-01

49
papers

5,892
citations

212478

28
h-index

355658

38
g-index

52
all docs

52
docs citations

52
times ranked

4377
citing authors

#	ARTICLE	IF	CITATIONS
1	Personal Values Across Cultures. <i>Annual Review of Psychology</i> , 2022, 73, 517-546.	9.9	75
2	Nurses™ and Physicians™ Responses to a New Active Antimicrobial Stewardship Program: A Two-Phase Study of Responses and Their Underlying Perceptions and Values. <i>International Journal of Health Policy and Management</i> , 2022, , .	0.5	0
3	Values at Work: The Impact of Personal Values in Organisations. <i>Applied Psychology</i> , 2020, 69, 230-275.	4.4	78
4	Challenges and Gaps in Studying Value Behavior Associations in Work Settings. <i>Applied Psychology</i> , 2020, 69, 296-301.	4.4	1
5	Roles affect individuals™ preferences for organizations: A values perspective.. <i>Journal of Experimental Psychology: Applied</i> , 2020, 26, 350-359.	0.9	2
6	Culture and problem-solving: Congruency between the cultural mindset of individualism versus collectivism and problem type.. <i>Journal of Experimental Psychology: General</i> , 2018, 147, 789-814.	1.5	29
7	Personal values in human life. <i>Nature Human Behaviour</i> , 2017, 1, 630-639.	6.2	206
8	Methodological Issues in Studying Personal Values. , 2017, , 15-50.		28
9	What Personal Values Are and What They Are Not: Taking a Cross-Cultural Perspective. , 2017, , 3-13.		20
10	Values in Business Schools: The Role of Self-Selection and Socialization. <i>Academy of Management Learning and Education</i> , 2016, 15, 493-507.	1.6	55
11	Overriding "Doing Wrong" and "Not Doing Right": Validation of the Dispositional Self-Control Scale (DSC). <i>Journal of Personality Assessment</i> , 2014, 96, 640-653.	1.3	10
12	Not All Great Minds Think Alike: Systematic and Intuitive Cognitive Styles. <i>Journal of Personality</i> , 2014, 82, 402-417.	1.8	20
13	Integrating Content and Structure Aspects of the Self: Traits, Values, and Self-Improvement. <i>Journal of Personality</i> , 2014, 82, 144-157.	1.8	76
14	Convincing Yourself to Care About Others: An Intervention for Enhancing Benevolence Values. <i>Journal of Personality</i> , 2014, 82, 15-24.	1.8	87
15	The role of epistemic motivation in individuals™ response to decision complexity. <i>Organizational Behavior and Human Decision Processes</i> , 2013, 121, 104-117.	1.4	38
16	The PreferenSort. <i>Journal of Career Assessment</i> , 2013, 21, 249-264.	1.4	1
17	The Value of Connecting Diversity in Organizations and Cross-Cultural Work Psychology Through Dialogue and Multiplicity. <i>Industrial and Organizational Psychology</i> , 2012, 5, 373-379.	0.5	1
18	Diversity in Organizations and Cross-Cultural Work Psychology: What If They Were More Connected?. <i>Industrial and Organizational Psychology</i> , 2012, 5, 323-345.	0.5	45

#	ARTICLE	IF	CITATIONS
19	Don't Judge a Book by Its Cover, Revisited. <i>Psychological Science</i> , 2012, 23, 1112-1116.	1.8	45
20	Identification With Groups: The Role of Personality and Context. <i>Journal of Personality</i> , 2012, 80, 345-374.	1.8	16
21	The Value of Values in Cross-Cultural Research: A Special Issue in Honor of Shalom Schwartz. <i>Journal of Cross-Cultural Psychology</i> , 2011, 42, 178-185.	1.0	121
22	Shareholders and stakeholders: How do directors decide?. <i>Strategic Management Journal</i> , 2011, 32, 1331-1355.	4.7	242
23	To compete or to cooperate? Values' impact on perception and action in social dilemma games. <i>European Journal of Social Psychology</i> , 2011, 41, 64-77.	1.5	133
24	Personal Values and Behavior: Taking the Cultural Context into Account. <i>Social and Personality Psychology Compass</i> , 2010, 4, 30-41.	2.0	177
25	Structure and freedom in creativity: The interplay between externally imposed structure and personal cognitive style. <i>Journal of Organizational Behavior</i> , 2010, 31, 1086-1110.	2.9	83
26	Where Have the Investigative Occupations Gone?. <i>Journal of Career Assessment</i> , 2009, 17, 214-231.	1.4	9
27	Toward a Unifying Model of Identification With Groups: Integrating Theoretical Perspectives. <i>Personality and Social Psychology Review</i> , 2008, 12, 280-306.	3.4	283
28	Cultural values in organisations: insights for Europe. <i>European Journal of International Management</i> , 2007, 1, 176.	0.1	192
29	Theory-Based Study of the Basic Values of 565 Physical Therapists. <i>Physical Therapy</i> , 2005, 85, 834-850.	1.1	16
30	Personal value priorities of economists. <i>Human Relations</i> , 2005, 58, 1227-1252.	3.8	146
31	Values, intelligence and client behavior in career counseling: A field study. <i>European Journal of Psychology of Education</i> , 2004, 19, 237-254.	1.3	32
32	Values and work environment: Mapping 32 occupations. <i>European Journal of Psychology of Education</i> , 2004, 19, 255-273.	1.3	105
33	Internet-assisted versus traditional distance learning environments: factors affecting students' preferences. <i>Computers and Education</i> , 2003, 41, 65-76.	5.1	37
34	The EU and Israel: Comparison of Cultures and Implications. , 2003, , 13-36.		4
35	Vocational Interests and Basic Values. <i>Journal of Career Assessment</i> , 2002, 10, 233-257.	1.4	92
36	The Big Five Personality Factors and Personal Values. <i>Personality and Social Psychology Bulletin</i> , 2002, 28, 789-801.	1.9	929

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37	Value priorities and subjective well-being: direct relations and congruity effects. <i>European Journal of Social Psychology</i> , 2000, 30, 177-198.	1.5	559
38	Worries and Values. <i>Journal of Personality</i> , 2000, 68, 309-346.	1.8	262
39	Searching for Tools Versus Asking for Answers: A Taxonomy of Counselee Behavioral Styles During Career Counseling. <i>Journal of Career Assessment</i> , 1999, 7, 19-34.	1.4	15
40	The Structure and Dynamics of Worry: Theory, Measurement, and Cross-National Replications. <i>Journal of Personality</i> , 1998, 66, 745-782.	1.8	90
41	Determinants of Readiness for Out-group Social Contact: Dominance Relations and Minority Group Motivations. <i>International Journal of Psychology</i> , 1998, 33, 313-324.	1.7	11
42	Value priorities and social desirability: Much substance, some style. <i>British Journal of Social Psychology</i> , 1997, 36, 3-18.	1.8	196
43	Value priorities and readiness for out-group social contact.. <i>Journal of Personality and Social Psychology</i> , 1995, 69, 437-448.	2.6	384
44	Identifying Culture-Specifics in the Content and Structure of Values. <i>Journal of Cross-Cultural Psychology</i> , 1995, 26, 92-116.	1.0	811
45	Shareholders and Stakeholders: How Do Directors Decide?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
46	The Role of Consumersâ€™ Self-Control in the Consumption of Virtue Products. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
47	Shareholderism: Board Members' Values and the Shareholder-Stakeholder Dilemma. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
48	Shareholderism: Board Membersâ€™ Values and the Shareholder-Stakeholder Dilemma. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
49	Personal Values, National Culture, and Organizations: Insights Applying the Schwartz Value Framework. , 0, , 515-537.		46