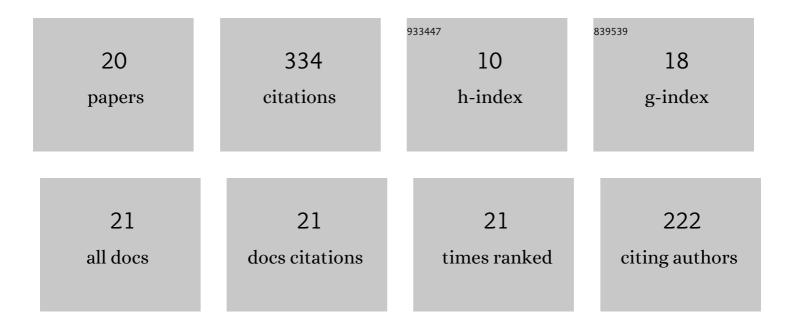
## Norman T Sheehan

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/10623377/publications.pdf Version: 2024-02-01



| #  | Article  | IF  | CITATIONS |
|----|--|-----|-----------|
| 1  | Paper and Hill: An Inâ€Class Corporate Governance Case. Accounting Perspectives, 2019, 18, 225-237.  | 1.3 | Ο         |
| 2  | Circle mapping your firm's growth strategy. Business Horizons, 2018, 61, 285-296.  | 5.2 | 2         |
| 3  | Setting and vetting strategy: Bridging the chasm between CEOs and boards. Business Horizons, 2018, 61, 679-688.  | 5.2 | 2         |
| 4  | Using Porterian activity analysis to understand organizational capabilities. Journal of General<br>Management, 2017, 42, 41-51.  | 1.2 | 11        |
| 5  | Identifying and Managing Control System Benefits and Costs. Accounting Perspectives, 2016, 15, 201-212.  | 1.3 | 0         |
| 6  | Strategic value curve analysis: Diagnosing and improving customer value propositions. Business<br>Horizons, 2015, 58, 317-324.   | 5.2 | 26        |
| 7  | Pizza, Pizza, Pizza: A Competitive Strategy Exercise. Organization Management Journal, 2014, 11, 40-46.  | 0.9 | 0         |
| 8  | Leveraging board expertise: strategy mapping as teaching tool. Journal of Business Strategy, 2013, 34,<br>3-10.  | 1.6 | 35        |
| 9  | Dr. PC: A Multimedia Management Control Case*. Accounting Perspectives, 2011, 10, 285-291.   | 1.3 | 3         |
| 10 | Value creation logics and resource management: a review. Journal of Strategy and Management, 2011,<br>4, 5-24.   | 3.3 | 26        |
| 11 | A riskâ€based approach to strategy execution. Journal of Business Strategy, 2010, 31, 25-37.   | 1.6 | 15        |
| 12 | Reputation as a Driver in Activity Level Analysis: Reputation and Competitive Advantage in Knowledge<br>Intensive Firms. Corporate Reputation Review, 2010, 13, 198-208. | 1.7 | 23        |
| 13 | Exploring the roots of Porter's activityâ€based view. Journal of Strategy and Management, 2009, 2,<br>240-260.   | 3.3 | 19        |
| 14 | Making risk pay: the board's role. Journal of Business Strategy, 2009, 30, 33-39.  | 1.6 | 10        |
| 15 | Enhancing the prescriptiveness of the resourceâ€based view through Porterian activity analysis.<br>Management Decision, 2007, 45, 450-461.                               | 3.9 | 64        |
| 16 | The Coffee Pot: A management control exercise. Journal of Accounting Education, 2007, 25, 193-206.   | 1.7 | 3         |
| 17 | Want to improve strategic execution? Simons says levers. Journal of Business Strategy, 2006, 27, 56-64.  | 1.6 | 14        |
| 18 | Reputation and value creation in search shops. Service Industries Journal, 2006, 26, 597-613.  | 8.3 | 8         |

| #  | Article   | IF  | CITATIONS |
|----|---|-----|-----------|
| 19 | Why old tools won't work in the "new―knowledge economy. Journal of Business Strategy, 2005, 26,<br>53-60.                             | 1.6 | 57        |
| 20 | Value creation logics and the choice of management control systems. Qualitative Research in Accounting and Management, 2005, 2, 1-28. | 1.9 | 7         |