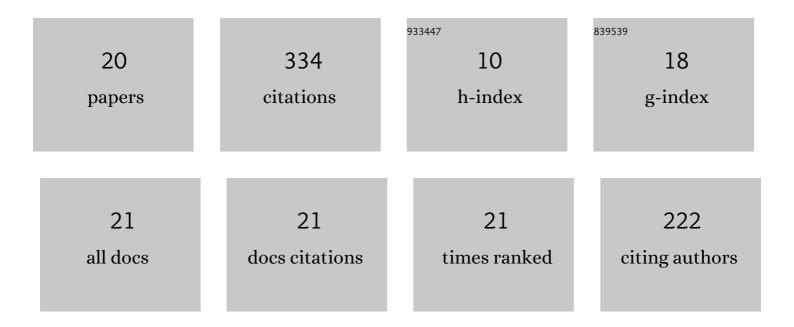
## Norman T Sheehan

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/10623377/publications.pdf Version: 2024-02-01



#	Article	IF	CITATIONS
1	Paper and Hill: An Inâ€Class Corporate Governance Case. Accounting Perspectives, 2019, 18, 225-237.	1.3	Ο
2	Circle mapping your firm's growth strategy. Business Horizons, 2018, 61, 285-296.	5.2	2
3	Setting and vetting strategy: Bridging the chasm between CEOs and boards. Business Horizons, 2018, 61, 679-688.	5.2	2
4	Using Porterian activity analysis to understand organizational capabilities. Journal of General Management, 2017, 42, 41-51.	1.2	11
5	Identifying and Managing Control System Benefits and Costs. Accounting Perspectives, 2016, 15, 201-212.	1.3	0
6	Strategic value curve analysis: Diagnosing and improving customer value propositions. Business Horizons, 2015, 58, 317-324.	5.2	26
7	Pizza, Pizza, Pizza: A Competitive Strategy Exercise. Organization Management Journal, 2014, 11, 40-46.	0.9	0
8	Leveraging board expertise: strategy mapping as teaching tool. Journal of Business Strategy, 2013, 34, 3-10.	1.6	35
9	Dr. PC: A Multimedia Management Control Case*. Accounting Perspectives, 2011, 10, 285-291.	1.3	3
10	Value creation logics and resource management: a review. Journal of Strategy and Management, 2011, 4, 5-24.	3.3	26
11	A riskâ€based approach to strategy execution. Journal of Business Strategy, 2010, 31, 25-37.	1.6	15
12	Reputation as a Driver in Activity Level Analysis: Reputation and Competitive Advantage in Knowledge Intensive Firms. Corporate Reputation Review, 2010, 13, 198-208.	1.7	23
13	Exploring the roots of Porter's activityâ€based view. Journal of Strategy and Management, 2009, 2, 240-260.	3.3	19
14	Making risk pay: the board's role. Journal of Business Strategy, 2009, 30, 33-39.	1.6	10
15	Enhancing the prescriptiveness of the resourceâ€based view through Porterian activity analysis. Management Decision, 2007, 45, 450-461.	3.9	64
16	The Coffee Pot: A management control exercise. Journal of Accounting Education, 2007, 25, 193-206.	1.7	3
17	Want to improve strategic execution? Simons says levers. Journal of Business Strategy, 2006, 27, 56-64.	1.6	14
18	Reputation and value creation in search shops. Service Industries Journal, 2006, 26, 597-613.	8.3	8

#	Article	IF	CITATIONS
19	Why old tools won't work in the "new―knowledge economy. Journal of Business Strategy, 2005, 26, 53-60.	1.6	57
20	Value creation logics and the choice of management control systems. Qualitative Research in Accounting and Management, 2005, 2, 1-28.	1.9	7