

# Jerayr Haleblian

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10588501/publications.pdf>

Version: 2024-02-01

19  
papers

3,659  
citations

471509

17  
h-index

839539

18  
g-index

19  
all docs

19  
docs citations

19  
times ranked

1954  
citing authors

#	ARTICLE	IF	CITATIONS
1	An Integrative Review of the Emerging Behavioral Acquisition Literature: Charting the Next Decade of Research. <i>Academy of Management Annals</i> , 2020, 14, 869-907.	9.6	34
2	Impression Offsetting as an Early Warning Signal of Low CEO Confidence in Acquisitions. <i>Academy of Management Journal</i> , 2019, 62, 1307-1332.	6.3	39
3	Give it to us straight (most of the time): Top managers's use of concrete language and its effect on investor reactions. <i>Strategic Management Journal</i> , 2018, 39, 2204-2225.	7.3	88
4	When firms learn from prior acquisition experience. <i>Journal of Organization Design</i> , 2018, 7, 1.	1.2	1
5	In country we trust? National trust and the governance of international R&D alliances. <i>Journal of International Business Studies</i> , 2016, 47, 807-829.	7.3	24
6	Ready, AIM, Acquire: Impression Offsetting and Acquisitions. <i>Academy of Management Journal</i> , 2016, 59, 232-252.	6.3	101
7	All Aspirations are not Created Equal: The Differential Effects of Historical and Social Aspirations on Acquisition Behavior. <i>Academy of Management Journal</i> , 2015, 58, 1361-1388.	6.3	146
8	Do They Walk the Talk? Gauging Acquiring CEO and Director Confidence in the Value Creation Potential of Announced Acquisitions. <i>Academy of Management Journal</i> , 2013, 56, 1679-1702.	6.3	39
9	How firms learn heuristics: Uncovering missing components of organizational learning. <i>Strategic Entrepreneurship Journal</i> , 2012, 6, 152-177.	4.4	59
10	Exploring firm characteristics that differentiate leaders from followers in industry merger waves: a competitive dynamics perspective. <i>Strategic Management Journal</i> , 2012, 33, 1037-1052.	7.3	120
11	The effects of board human and social capital on investor reactions to new CEO selection. <i>Strategic Management Journal</i> , 2011, 32, 731-747.	7.3	212
12	When Firms are Desperate to Grow via Acquisition: The Effect of Growth Patterns and Acquisition Experience on Acquisition Premiums. <i>Administrative Science Quarterly</i> , 2011, 56, 26-60.	6.9	146
13	Taking Stock of What We Know About Mergers and Acquisitions: A Review and Research Agenda. <i>Journal of Management</i> , 2009, 35, 469-502.	9.3	731
14	The Performance Implications of Participating in an Acquisition Wave: Early Mover Advantages, Bandwagon Effects, and The Moderating Influence of Industry Characteristics and Acquirer Tactics. <i>Academy of Management Journal</i> , 2008, 51, 113-130.	6.3	223
15	The Influence of Acquisition Experience and Performance on Acquisition Behavior: Evidence From the U.S. Commercial Banking Industry. <i>Academy of Management Journal</i> , 2006, 49, 357-370.	6.3	286
16	Understanding Acquisition Performance: The Role of Transfer Effects. <i>Organization Science</i> , 2002, 13, 36-47.	4.5	292
17	The Influence of Organizational Acquisition Experience on Acquisition Performance: A Behavioral Learning Perspective. <i>Administrative Science Quarterly</i> , 1999, 44, 29.	6.9	823
18	Top Management Team Size, CEO Dominance, and firm Performance: The Moderating Roles of Environmental Turbulence and Discretion. <i>Academy of Management Journal</i> , 1993, 36, 844-863.	6.3	290

#	ARTICLE	IF	CITATIONS
19	The Influence of Nation-Level Institutions on Acquisition Premiums: A Cross-Country Comparative Study. <i>Journal of Management</i> , 0, , 014920632110102.	9.3	5