

List of Publications by Year in descending order

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43
papers

5,206
citations

186209
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docs citations

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times ranked

2407
citing authors

#	ARTICLE	IF	CITATIONS
1	A Behavioral Agency Model of Managerial Risk Taking. <i>Academy of Management Review</i> , 1998, 23, 133-153.	7.4	982
2	Decoupling risk taking from income stream uncertainty: a holistic model of risk. <i>Strategic Management Journal</i> , 1999, 20, 1037-1062.	4.7	445
3	Toward a Model of Risk in Declining Organizations: An Empirical Examination of Risk, Performance and Decline. <i>Organization Science</i> , 1996, 7, 524-543.	3.0	374
4	A Behavioral Agency Model of Managerial Risk Taking. <i>Academy of Management Review</i> , 1998, 23, 133.	7.4	330
5	Reframing Executive Compensation: An Assessment and Outlook. <i>Journal of Management</i> , 1997, 23, 291-374.	6.3	311
6	Moving Closer to the Action: Examining Compensation Design Effects on Firm Risk. <i>Organization Science</i> , 2008, 19, 548-566.	3.0	282
7	Reframing executive compensation: An assessment and outlook. <i>Journal of Management</i> , 1997, 23, 291-374.	6.3	272
8	Executive Stock Options as Mixed Gambles: Revisiting the Behavioral Agency Model. <i>Academy of Management Journal</i> , 2013, 56, 451-472.	4.3	204
9	Disentangling compensation and employment risks using the behavioral agency model. <i>Strategic Management Journal</i> , 2007, 28, 1001-1019.	4.7	183
10	Towards a Social Theory of Agency. <i>Journal of Management Studies</i> , 2012, 49, 202-222.	6.0	178
11	Has Agency Theory Run its Course?: Making the Theory more Flexible to Inform the Management of Reward Systems. <i>Corporate Governance: an International Review</i> , 2012, 20, 526-546.	2.4	133
12	Looking Backward Instead of Forward: Aspiration-Driven Influences on the Efficiency of the Capital Allocation Process. <i>Academy of Management Journal</i> , 2013, 56, 1081-1103.	4.3	111
13	The Effects Of Endowment And Loss Aversion In Managerial Stock Option Valuation. <i>Academy of Management Journal</i> , 2007, 50, 191-208.	4.3	109
14	Comparing alternative explanations for accounting risk-return relations. <i>Journal of Economic Behavior and Organization</i> , 2000, 42, 463-482.	1.0	90
15	The Role of Risk Sharing and Risk Taking under Gainsharing. <i>Academy of Management Review</i> , 2000, 25, 492.	7.4	89
16	Fixed versus variable reference points in the risk-return relationship. <i>Journal of Economic Behavior and Organization</i> , 1996, 29, 331-350.	1.0	88
17	A family firm variant of the behavioral agency theory. <i>Strategic Entrepreneurship Journal</i> , 2010, 4, 197-211.	2.6	81
18	The Role of Risk Sharing and Risk Taking Under Gainsharing.. <i>Academy of Management Review</i> , 2000, 25, 492-507.	7.4	76

#	ARTICLE	IF	CITATIONS
19	On the use and misuse of ratios in strategic management research. <i>Research Methodology in Strategy and Management</i> , 2009, , 75-110.	0.3	74
20	Going short-term or long-term? CEO stock options and temporal orientation in the presence of slack. <i>Strategic Management Journal</i> , 2016, 37, 2463-2480.	4.7	74
21	Agency Problems in Diverse Contexts: A Global Perspective. <i>Journal of Management Studies</i> , 2005, 42, 1507-1517.	6.0	72
22	Risk-return associations: Paradox or artifact? An empirically tested explanation. <i>Strategic Management Journal</i> , 1991, 12, 231-241.	4.7	68
23	Does agency theory have universal relevance? A reply to Lubatkin, Lane, Collin, and Very. <i>Journal of Organizational Behavior</i> , 2007, 28, 81-88.	2.9	67
24	Examining a key corporate role: The influence of capital allocation competency on business unit performance. <i>Strategic Management Journal</i> , 2015, 36, 1017-1034.	4.7	66
25	The Fit Between CEO Compensation Design and Firm Risk. <i>Academy of Management Journal</i> , 2002, 45, 745-756.	4.3	64
26	From the Editors: Examining the Impact and Role of Special Issue and Regular Journal Articles in the Field of Management. <i>Academy of Management Journal</i> , 2006, 49, 857-872.	4.3	63
27	Integrating Behavioural and Economic Concepts of Risk into Strategic Management: the Twain Shall Meet. <i>Long Range Planning</i> , 2003, 36, 61-79.	2.9	58
28	Divisions and Differences. <i>Journal of Management Inquiry</i> , 1999, 8, 299-320.	2.5	33
29	The Interactive Effect of Monitoring and Incentive Alignment on Agency Costs. <i>Journal of Management</i> , 2019, 45, 701-727.	6.3	32
30	Stakeholder Agency Relationships: CEO Stock Options and Corporate Tax Avoidance. <i>Journal of Management Studies</i> , 2021, 58, 782-814.	6.0	31
31	A Review of the Internal Capital Allocation Literature: Piecing Together the Capital Allocation Puzzle. <i>Journal of Management</i> , 2017, 43, 2430-2455.	6.3	30
32	A Longitudinal Disaggregation of Operational Risk Under Changing Regulations: Evidence From the Savings and Loan Industry. <i>Academy of Management Journal</i> , 1997, 40, 799-830.	4.3	27
33	Do CEOs Ever Lose? Fairness Perspective on the Allocation of Residuals Between CEOs and Shareholders. <i>Journal of Management</i> , 2017, 43, 610-637.	6.3	22
34	The Ethical Dimension of Equity Incentives: A Behavioral Agency Examination of Executive Compensation and Pension Funding. <i>Journal of Business Ethics</i> , 2020, 166, 595-610.	3.7	21
35	Incentive Alignment or Perverse Incentives? A Behavioral View of Stock Options. <i>Management Research</i> , 2005, 3, 109-120.	0.5	13
36	The behavioral agency model: Revised concepts and implications for operations and supply chain research. <i>Decision Sciences</i> , 2021, 52, 1026-1038.	3.2	13

#	ARTICLE	IF	CITATIONS
37	Bridging Finance and Behavioral Scholarship on Agent Risk Sharing and Risk Taking. Academy of Management Perspectives, 2016, 30, 349-368.	4.3	12
38	Perceptions of executive pay: does pay enhance a leader's aura?. Journal of Organizational Behavior, 2001, 22, 703-711.	2.9	10
39	Decoupling risk taking from income stream uncertainty: a holistic model of risk. Strategic Management Journal, 1999, 20, 1037-1062.	4.7	8
40	Compensation framing and the risk-taking behavior of the CEO. Management Research, 2011, 9, 32-55.	0.5	6
41	Rewarding Excellence. Academy of Management Review, 2001, 26, 135.	7.4	2
42	Rewarding Excellence, by Lawler Edward E.III. San Francisco: Jossey-Bass, 2000.. Academy of Management Review, 2001, 26, 135-138.	7.4	1
43	The continuing search for the Holy Grail. Management Research, 2018, 16, 97-106.	0.5	1