

# Daniel M Cable

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10532460/publications.pdf>

Version: 2024-02-01

46  
papers

12,920  
citations

156536

32  
h-index

325983

40  
g-index

48  
all docs

48  
docs citations

48  
times ranked

7567  
citing authors

#	ARTICLE	IF	CITATIONS
1	Consequences of perceiving organization members as a unified entity: Stronger attraction, but greater blame for member transgressions.. Journal of Applied Psychology, 2022, 107, 1951-1972.	4.2	1
2	How Contextual Cues Shape Employee Voice. Proceedings - Academy of Management, 2022, 2022, .	0.0	0
3	Employer Branding: Extending Methodological and Theoretical Boundaries. Proceedings - Academy of Management, 2020, 2020, 14740.	0.0	0
4	Setting and Pushing Boundaries: Implications for Work-Life Balance, Well-Being, and Performance. Proceedings - Academy of Management, 2020, 2020, 20398.	0.0	0
5	Explaining Stakeholder Identification with Moderate Prestige Collectives: A Study of NASCAR Fans. Organization Studies, 2019, 40, 1279-1305.	3.8	7
6	The advantage of being oneself: The role of applicant self-verification in organizational hiring decisions.. Journal of Applied Psychology, 2017, 102, 1493-1513.	4.2	95
7	When Accomplishments Come Back to Haunt You: The Negative Effect of Competence Signals on Women's Performance Evaluations. Personnel Psychology, 2015, 68, 615-657.	2.2	41
8	Changing job seekers'™ image perceptions during recruitment visits: The moderating role of belief confidence.. Journal of Applied Psychology, 2014, 99, 1146-1158.	4.2	27
9	Job Titles as Identity Badges: How Self-Reflective Titles Can Reduce Emotional Exhaustion. Academy of Management Journal, 2014, 57, 1201-1225.	4.3	154
10	Breaking Them in or Eliciting Their Best? Reframing Socialization around Newcomers'™ Authentic Self-expression. Administrative Science Quarterly, 2013, 58, 1-36.	4.8	281
11	Rethinking Recruitment. , 2013, , .		1
12	Striving for Self-Verification during Organizational Entry. Academy of Management Journal, 2012, 55, 360-380.	4.3	148
13	When it comes to pay, do the thin win? The effect of weight on pay for men and women.. Journal of Applied Psychology, 2011, 96, 95-112.	4.2	120
14	STATUS AND ORGANIZATIONAL ENTRY: HOW ORGANIZATIONAL AND INDIVIDUAL STATUS AFFECT JUSTICE PERCEPTIONS OF HIRING SYSTEMS. Personnel Psychology, 2011, 64, 963-1000.	2.2	19
15	Emotional competence and work performance: The mediating effect of proactivity and the moderating effect of job autonomy. Journal of Organizational Behavior, 2009, 30, 983-1000.	2.9	74
16	The value of value congruence.. Journal of Applied Psychology, 2009, 94, 654-677.	4.2	957
17	The phenomenology of fit: Linking the person and environment to the subjective experience of person-environment fit.. Journal of Applied Psychology, 2006, 91, 802-827.	4.2	448
18	Managing job seekers' organizational image beliefs: The role of media richness and media credibility.. Journal of Applied Psychology, 2006, 91, 828-840.	4.2	144

#	ARTICLE	IF	CITATIONS
19	Organizational Identity and Firm Performance: What Happens When Leaders Disagree About "Who We Are?" Organization Science, 2006, 17, 741-755.	3.0	152
20	Managing job seekers' organizational image beliefs: the role of media richness and media credibility. Journal of Applied Psychology, 2006, 91, 828-40.	4.2	10
21	Socialization Tactics, Employee Proactivity, and Person-Organization Fit.. Journal of Applied Psychology, 2005, 90, 232-241.	4.2	311
22	The Effect of Physical Height on Workplace Success and Income: Preliminary Test of a Theoretical Model.. Journal of Applied Psychology, 2004, 89, 428-441.	4.2	556
23	Complementary and Supplementary Fit: A Theoretical and Empirical Integration.. Journal of Applied Psychology, 2004, 89, 822-834.	4.2	650
24	Predicting early career research productivity: the case of management faculty. Journal of Organizational Behavior, 2003, 24, 25-44.	2.9	162
25	Managers' upward influence tactic strategies: the role of manager personality and supervisor leadership style. Journal of Organizational Behavior, 2003, 24, 197-214.	2.9	167
26	Firm reputation and applicant pool characteristics. Journal of Organizational Behavior, 2003, 24, 733-751.	2.9	458
27	The Value of Organizational Reputation in the Recruitment Context: A Brand"Equity Perspective. Journal of Applied Social Psychology, 2003, 33, 2244-2266.	1.3	433
28	The convergent and discriminant validity of subjective fit perceptions.. Journal of Applied Psychology, 2002, 87, 875-884.	4.2	1,370
29	Are You Attracted? Do You Intend to Pursue? A Recruiting Policy-Capturing Study. Journal of Business and Psychology, 2001, 16, 219-237.	2.5	258
30	Cutting Off Your Nose to Spite Your Face: A Justice Perspective on Damaging an Alma Mater's Reputational Ranking. Journal of Applied Social Psychology, 2001, 31, 59-72.	1.3	1
31	SOCIALIZATION TACTICS AND PERSON-ORGANIZATION FIT. Personnel Psychology, 2001, 54, 1-23.	2.2	509
32	The determinants of job seekers' reputation perceptions. Journal of Organizational Behavior, 2000, 21, 929-947.	2.9	291
33	The Employment Interview: A Review of Recent Research and Recommendations for Future Research. Human Resource Management Review, 2000, 10, 383-406.	3.3	95
34	Linking Organizational Values to Relationships with External Constituents: A Study of Nonprofit Professional Theatres. Organization Science, 2000, 11, 330-347.	3.0	122
35	The Sources And Accuracy Of Job Applicants' Beliefs About Organizational Culture. Academy of Management Journal, 2000, 43, 1076-1085.	4.3	38
36	Tournaments Versus Sponsored Mobility as Determinants of Job Search Success. Academy of Management Journal, 1999, 42, 439-449.	4.3	19

#	ARTICLE	IF	CITATIONS
37	Looked over or overlooked? Prescreening decisions and postinterview evaluations.. Journal of Applied Psychology, 1998, 83, 501-508.	4.2	44
38	Interviewers' perceptions of personâ€™organization fit and organizational selection decisions.. Journal of Applied Psychology, 1997, 82, 546-561.	4.2	478
39	A PRISONER'S DILEMMA APPROACH TO ENTREPRENEUR-VENTURE CAPITALIST RELATIONSHIPS. Academy of Management Review, 1997, 22, 142-176.	7.4	294
40	APPLICANT PERSONALITY, ORGANIZATIONAL CULTURE, AND ORGANIZATION ATTRACTION. Personnel Psychology, 1997, 50, 359-394.	2.2	602
41	Personâ€™Organization Fit, Job Choice Decisions, and Organizational Entry. Organizational Behavior and Human Decision Processes, 1996, 67, 294-311.	1.4	1,203
42	AN EMPIRICAL INVESTIGATION OF THE PREDICTORS OF EXECUTIVE CAREER SUCCESS. Personnel Psychology, 1995, 48, 485-519.	2.2	1,105
43	PAY PREFERENCES AND JOB SEARCH DECISIONS: A PERSON-ORGANIZATION FIT PERSPECTIVE. Personnel Psychology, 1994, 47, 317-348.	2.2	525
44	Establishing the dimensions, sources and value of job seekers' employer knowledge during recruitment. Research in Personnel and Human Resources Management, 0, , 115-163.	1.0	308
45	Smaller but not necessarily weaker: How small businesses can overcome barriers to recruitment. Advances in Entrepreneurship, Firm Emergence and Growth, 0, , 83-106.	1.5	69
46	Recruitment and Competitive Advantage: A Brand Equity Perspective. , 0, , 197-220.		12