Weng Marc Lim

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/1051110/publications.pdf

Version: 2024-02-01

137	8,781	42	81
papers	citations	h-index	g-index
139	139	139	2494
all docs	docs citations	times ranked	citing authors

#	Article	IF	CITATIONS
1	Toward a theory of behavioral control. Journal of Strategic Marketing, 2023, 31, 185-211.	3.7	63
2	A systematic literature review on SME financing: Trends and future directions. Journal of Small Business Management, 2023, 61, 1247-1277.	2.8	64
3	Where there's sugar, there are sugar-related mobile apps. What factors motivate consumers' continued use of m-Health?. Journal of Strategic Marketing, 2023, 31, 856-876.	3.7	9
4	From direct marketing to interactive marketing: a retrospective review of the <i>Journal of Research in Interactive Marketing, 2023, 17, 232-256.</i>	7. 2	59
5	A framework for preventive health marketing. Journal of Strategic Marketing, 2023, 31, 894-917.	3.7	13
6	Foundations of knowledge management: intellectual structure and citation drivers of the <i>Journal of Knowledge Management</i> . Journal of Knowledge Management, 2023, 27, 953-974.	3.2	7
7	The economic impact of a global pandemic on the tourism economy: the case of COVID-19 and Macao's destination- and gambling-dependent economy. Current Issues in Tourism, 2022, 25, 1258-1269.	4.6	67
8	Tourist segments of eco-cultural destinations. Current Issues in Tourism, 2022, 25, 2253-2268.	4.6	12
9	Collaborative consumption continuance: a mixed-methods analysis of the service quality-loyalty relationship in ride-sharing services. Electronic Markets, 2022, 32, 1463-1484.	4.4	23
10	An open innovation approach to co-produce scientific knowledge: an examination of citizen science in the healthcare ecosystem. European Journal of Innovation Management, 2022, 25, 365-392.	2.4	25
11	Deâ€internationalization through the lens of intellectual property rights. Thunderbird International Business Review, 2022, 64, 13-24.	0.9	23
12	Religion as a social shaping force in entrepreneurship and business: Insights from a technology-empowered systematic literature review. Technological Forecasting and Social Change, 2022, 175, 121393.	6.2	77
13	Past, present and future of bank marketing: a bibliometric analysis of <i>International Journal of Bank Marketing</i> (1983–2020). International Journal of Bank Marketing, 2022, 40, 341-383.	3.6	39
14	Economic Modelling at thirty-five: A retrospective bibliometric survey. Economic Modelling, 2022, 107, 105712.	1.8	12
15	Past, present, and future of customer engagement. Journal of Business Research, 2022, 140, 439-458.	5.8	158
16	Perspectives on mobility among older adults living with different frailty and cognitive statuses. Journal of Transport and Health, 2022, 24, 101305.	1.1	13
17	How does promotion mix affect brand equity? Insights from a mixed-methods study of low involvement products. Journal of Business Research, 2022, 141, 175-190.	5.8	30
18	Marketing luxury services beyond affluence in the new normal: Insights from fine dining during the coronavirus pandemic. Journal of Retailing and Consumer Services, 2022, 66, 102936.	5.3	20

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19	The Sustainability Pyramid: A Hierarchical Approach to Greater Sustainability and the United Nations Sustainable Development Goals With Implications for Marketing Theory, Practice, and Public Policy. Australasian Marketing Journal, 2022, 30, 142-150.	3.5	67
20	Past, present, and future of sustainable finance: insights from big data analytics through machine learning of scholarly research. Annals of Operations Research, 2022, , 1-44.	2.6	81
21	Fifty years of the Journal of Behavioral and Experimental Economics: A bibliometric review. Journal of Behavioral and Experimental Economics, 2022, 96, 101819.	0.5	4
22	Corporate social responsibility and cost of capital: The moderating role of policy intervention. Research in International Business and Finance, 2022, 60, 101620.	3.1	25
23	Toward a Theory of Social Influence in the New Normal. Activities, Adaptation and Aging, 2022, 46, 1-8.	1.7	26
24	The <i>Journal of Advertising</i> i>'s Production and Dissemination of Advertising Knowledge: A 50th Anniversary Commemorative Review. Journal of Advertising, 2022, 51, 153-187.	4.1	23
25	Alexa, what do we know about conversational commerce? Insights from a systematic literature review. Psychology and Marketing, 2022, 39, 1129-1155.	4.6	92
26	Advancing knowledge through literature reviews: â€~what', â€~why', and â€~how to contribute'. Servi Industries Journal, 2022, 42, 481-513.	ce 5.0	183
27	The patient as a prosumer of healthcare: insights from a bibliometric-interpretive review. Journal of Health Organization and Management, 2022, 36, 133-157.	0.6	21
28	Fuzzy-set qualitative comparative analysis (fsQCA) in business and management research: A contemporary overview. Technological Forecasting and Social Change, 2022, 178, 121599.	6.2	127
29	Giving electronic word of mouth (eWOM) as a prepurchase behavior: The case of online group buying. Journal of Business Research, 2022, 146, 582-604.	5.8	35
30	What do we know about career and development? Insights from <i>Career Development International </i> at age 25. Career Development International, 2022, 27, 113-134.	1.3	18
31	Artificial Intelligence and Blockchain Integration in Business: Trends from a Bibliometric-Content Analysis. Information Systems Frontiers, 2022, , 1-26.	4.1	54
32	A decision-making framework for Industry 4.0 technology implementation: The case of FinTech and sustainable supply chain finance for SMEs. Technological Forecasting and Social Change, 2022, 180, 121686.	6.2	88
33	What is at stake in a war? A prospective evaluation of the Ukraine and Russia conflict for business and society. Global Business and Organizational Excellence, 2022, 41, 23-36.	4.2	67
34	Personalization in personalized marketing: Trends and ways forward. Psychology and Marketing, 2022, 39, 1529-1562.	4.6	90
35	Promising Practices for Social Connectedness, Fall Prevention, and Improved Cognition: Should Social Care Be Prescribed? Should Life Be Medicalized?. Activities, Adaptation and Aging, 2022, 46, 91-95.	1.7	10
36	Guidelines for advancing theory and practice through bibliometric research. Journal of Business Research, 2022, 148, 101-115.	5.8	269

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37	Customer engagement and social media: Revisiting the past to inform the future. Journal of Business Research, 2022, 148, 325-342.	5.8	84
38	A unified theory of open government and social mediatization. Business Information Review, 2022, 39, 98-106.	0.4	2
39	Consumer adoption of green hotels: understanding the role of value, innovation, and involvement. Journal of Hospitality Marketing and Management, 2022, 31, 819-849.	5.1	16
40	Thirty years of product and brand management research: a retrospective review of the <i>Journal of Product and Brand Management</i> using bibliometric analysis. Journal of Product and Brand Management, 2022, 31, 1141-1167.	2.6	14
41	Ushering a new era of <i>Global Business and Organizational Excellence</i> : Taking a leaf out of recent trends in the new normal. Global Business and Organizational Excellence, 2022, 41, 5-13.	4.2	66
42	The making of box-office collection: qualitative insights from Bollywood. Marketing Intelligence and Planning, 2022, 40, 1010-1023.	2.1	4
43	<i>Canadian Journal of Administrative Sciences</i> Analysis. Canadian Journal of Administrative Sciences, 2022, 39, 359-380.	0.9	6
44	A marketing mix typology for integrated care: the 10 Ps. Journal of Strategic Marketing, 2021, 29, 453-469.	3.7	37
45	Home sharing in marketing and tourism at a tipping point: What do we know, how do we know, and where should we be heading?. Journal of Business Research, 2021, 122, 534-566.	5.8	211
46	Challenging the mainstream assumption of social media influence on destination choice. Tourism Recreation Research, 2021, 46, 137-140.	3.3	17
47	A bibliometric retrospection of marketing from the lens of psychology: Insights from <i>Psychology & amp; Marketing </i> . Psychology and Marketing, 2021, 38, 834-865.	4.6	112
48	Conditional recipes for predicting impacts and prescribing solutions for externalities: the case of COVID-19 and tourism. Tourism Recreation Research, 2021, 46, 314-318.	3.3	58
49	20Âyears of Electronic Commerce Research. Electronic Commerce Research, 2021, 21, 1-40.	3.0	109
50	Research Constituents, Intellectual Structure, and Collaboration Patterns in <i>Journal of International Marketing</i> : An Analytical Retrospective. Journal of International Marketing, 2021, 29, 1-25.	2.5	99
51	Scientific procedures and rationales for systematic literature reviews (SPARâ€4â€SLR). International Journal of Consumer Studies, 2021, 45, O1.	7.2	505
52	Pro-active peer review for premier journals. Industrial Marketing Management, 2021, 95, 65-69.	3.7	18
53	Toward an agency and reactance theory of crowding: Insights from <scp>COVID</scp> â€19 and the tourism industry. Journal of Consumer Behaviour, 2021, 20, 1690-1694.	2.6	42
54	What do we know about business strategy and environmental research? Insights from <i>Business Strategy and the Environment</i> . Business Strategy and the Environment, 2021, 30, 3454-3469.	8.5	93

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55	How to conduct a bibliometric analysis: An overview and guidelines. Journal of Business Research, 2021, 133, 285-296.	5.8	2,877
56	What do we know about transfer pricing? Insights from bibliometric analysis. Journal of Business Research, 2021, 134, 275-287.	5.8	120
57	Individual motivation and social media influence on student knowledge sharing and learning performance: Evidence from an emerging economy. Computers and Education, 2021, 172, 104262.	5.1	78
58	Artificial intelligence and machine learning in finance: Identifying foundations, themes, and research clusters from bibliometric analysis. Journal of Behavioral and Experimental Finance, 2021, 32, 100577.	2.1	212
59	How to Avoid Ageist Language in Aging Research? An Overview and Guidelines. Activities, Adaptation and Aging, 2021, 45, 269-275.	1.7	16
60	Past, present, and future of knowledge management for business sustainability. Journal of Cleaner Production, 2021, 328, 129592.	4.6	50
61	An equity theory perspective of online group buying. Journal of Retailing and Consumer Services, 2020, 54, 101729.	5.3	17
62	Ambience and social interaction effects on customer patronage of traditional coffeehouses: Insights from <i>kopitiams</i> . Journal of Hospitality Marketing and Management, 2020, 29, 182-201.	5.1	9
63	Strategic brand management for higher education institutions with graduate degree programs: empirical insights from the higher education marketing mix. Journal of Strategic Marketing, 2020, 28, 225-245.	3.7	25
64	Challenger marketing. Industrial Marketing Management, 2020, 84, 342-345.	3.7	28
65	How do consumers react to new product brands?. Marketing Intelligence and Planning, 2020, 38, 369-385.	2.1	21
66	Reconsidering Capstones in Business Education. Journal of Education, 2020, , 002205742091490.	0.7	3
67	In defense of challenger marketing. Journal of Business-to-Business Marketing, 2020, 27, 397-406.	0.8	4
68	The Sharing Economy: A Marketing Perspective. Australasian Marketing Journal, 2020, 28, 4-13.	3.5	64
69	The effects of possession- and social inclusion-defined materialism on consumer behavior toward economical versus luxury product categories, goods versus services product types, and individual versus group marketplace scenarios. Journal of Retailing and Consumer Services, 2020, 56, 102158.	5.3	19
70	A typology of student diversity and an inclusive student learning support system: Insights for higher education. Educational Practice and Theory, 2020, 42, 81-87.	0.2	3
71	Data and resource maximization in business-to-business marketing experiments: Methodological insights from data partitioning. Industrial Marketing Management, 2019, 76, 136-143.	3.7	56
72	Spectator sports and its role in the social marketing of national unity: Insights from a multiracial country. Journal of Leisure Research, 2019, 50, 260-284.	1.0	13

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73	How can challenger marketers target the right customer organization? The A-C-O-W customer organization profiling matrix for challenger marketing. Journal of Business and Industrial Marketing, 2019, 34, 338-346.	1.8	15
74	To What Degree is the Fourth Industrial Revolution an Opportunity or a Threat for the ASEAN Community and Region?. Modern Applied Science, 2019, 13, 105.	0.4	11
75	Going keyless for a seamless experience: Insights from a unified hotel access control system. International Journal of Hospitality Management, 2018, 75, 105-115.	5.3	14
76	It is not about what you read, but how you read it: the effects of sequencing rational and emotional messages on corporate and product brand attitudes. Journal of Strategic Marketing, 2018, 26, 339-355.	3.7	23
77	Exiting supranational unions and the corresponding impact on tourism: Some insights from a rejoinder to Brexit. Current Issues in Tourism, 2018, 21, 970-974.	4.6	11
78	What will business-to-business marketers learn from neuro-marketing? Insights for business marketing practice. Journal of Business-to-Business Marketing, 2018, 25, 251-259.	0.8	37
79	Demystifying neuromarketing. Journal of Business Research, 2018, 91, 205-220.	5.8	121
80	Restoring tourist confidence and travel intentions after disasters: some insights from a rejoinder to a series of unfortunate events in Malaysian tourism. Current Issues in Tourism, 2017, 20, 38-42.	4.6	10
81	Untangling the relationships between consumer characteristics, shopping values, and behavioral intention in online group buying. Journal of Strategic Marketing, 2017, 25, 547-566.	3.7	35
82	Online group buying: Some insights from the business-to-business perspective. Industrial Marketing Management, 2017, 65, 182-193.	3.7	21
83	Inside the sustainable consumption theoretical toolbox: Critical concepts for sustainability, consumption, and marketing. Journal of Business Research, 2017, 78, 69-80.	5.8	196
84	A Post Publication Review of "Publication anxiety, quality, and journal rankings: Researchers views― Australasian Journal of Information Systems, 2016, 20, .	0.3	0
85	Enhancing the sense of power and user adoption in gerontechnology: An experimental investigation of near-field communication lighting systems. , 2016, , .		4
86	Understanding the selfie phenomenon: current insights and future research directions. European Journal of Marketing, 2016, 50, 1773-1788.	1.7	50
87	Social media in medical and health care: opportunities and challenges. Marketing Intelligence and Planning, 2016, 34, 964-976.	2.1	47
88	Creativity and sustainability in hospitality and tourism. Tourism Management Perspectives, 2016, 18, 161-167.	3.2	43
89	A blueprint for sustainability marketing. Marketing Theory, 2016, 16, 232-249.	1.7	107
90	The Influence of Internet Advertising and Electronic Word of Mouth on Consumer Perceptions and Intention: Some Evidence from Online Group Buying. Journal of Computer Information Systems, 2015, 55, 81-89.	2.0	40

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91	Are older adults really that different? Some insights from gerontechnology. , 2015, , .		6
92	Enriching information science research through chronic disposition and situational priming: A short note for future research. Journal of Information Science, 2015, 41, 399-402.	2.0	38
93	Antecedents and consequences of e-shopping: an integrated model. Internet Research, 2015, 25, 184-217.	2.7	96
94	It's Time to Celebrate: How Can Restaurateurs Make Special Occasions Even Better?. Journal of Hospitality Marketing and Management, 2015, 24, 573-600.	5.1	3
95	Consumers' Perceived Value and Willingness to Purchase Organic Food. Journal of Global Marketing, 2014, 27, 298-307.	2.0	73
96	Understanding Young Consumer Perceptions on Credit Card Usage: Implications for Responsible Consumption. Contemporary Management Research, 2014, 10 , .	1.4	11
97	Message sequencing of rational and emotional appeals: A study on consumer brand and product attitudes. , 2014, , .		0
98	Consumer Acceptance and Continuance of Online Group Buying. Journal of Computer Information Systems, 2014, 54, 87-96.	2.0	53
99	Sense of virtual community and perceived critical mass in online group buying. Journal of Strategic Marketing, 2014, 22, 268-283.	3.7	36
100	The Antecedents and Consequences of Customer Hedonism in Hospitality Services. Journal of Hospitality Marketing and Management, 2014, 23, 626-651.	5.1	25
101	Understanding the Influence of Online Flow Elements on Hedonic and Utilitarian Online Shopping Experiences: A Case of Online Group Buying. Journal of Information Systems, 2014, 28, 287-306.	0.5	46
102	A comparative review of workplace relations law in Australia, UK and Malaysia. International Journal of Public Law and Policy, 2013, 3, 104.	0.1	0
103	Why Green Products Remain Unfavorable Despite Being Labelled Environmentally-Friendly?. Contemporary Management Research, 2013, 9, 35-46.	1.4	13
104	What happens when consumers realise about green washing? A qualitative investigation. International Journal of Global Environmental Issues, 2013, 13, 14.	0.1	21
105	Men's motivation to go to the gymnasium: a study of intrinsic and extrinsic motivation. International Journal of Sport Management and Marketing, 2013, 13, 122.	0.1	3
106	Toward a Theory of Online Buyer Behavior Using Structural Equation Modeling. Modern Applied Science, 2013, 7, .	0.4	12
107	The Effects of Web Atmospherics on Entertainment Gratification and Web Irritation: Some Empirical Evidence from Online Shopping. Modern Applied Science, 2013, 7, .	0.4	11
108	Contemporary Perceptions of Body Modifications and Its Acceptability in the Asian Society: A Case of Tattoos and Body Piercings. Asian Social Science, 2013, 9, .	0.1	1

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109	REVISITING KUBLER-ROSS'S FIVE STAGES OF GRIEF: SOME COMMENTS ON THE IPHONE 5. Journal of Soc Sciences, 2013, 9, 11-13.	ial 0.4	6
110	PUBLIC AWARENESS AND CONSUMPTION OF ENVIRONMENTALLY FRIENDLY PRODUCTS: IMPLCATIONS FOR GREEN MARKETING MANAGEMENT. International Journal of Strategic Management, 2013, 13, 31-38.	0.0	1
111	UNDERSTANDING THE INFLUENCE OF GREEN MARKETING STRATEGIES ON CONSUMER PERCEPTION AND DECISION-MAKING. Review of Business Research, 2013, 13, 21-28.	0.0	1
112	YOUNG CONSUMERS $i_\ell^{1/2}$ PERCEPTION ON BRANDED GOODS AND MATERIALISTIC VALUE ORIENTATION. European Journal of Business Research, 2013, 13, 81-86.	0.0	0
113	MANAGING ALCOHOL CONSUMPTION " $i^{1/2}$ A RESPONSIBLE CONSUMPTION APPROACH. Journal of International Management Studies, 2013, 13, 75-82.	0.0	0
114	TEENAGERS, BRANDED GOODS, AND VALUE PERCEPTIONS: AN EXPLORATORY STUDY. International Journal of Business Strategy, 2013, 13, 47-54.	0.1	0
115	Healthcare marketing: Contemporary salient issues and future research directions. International Journal of Healthcare Management, 2012, 5, 3-11.	1.2	24
116	The state of mind of contemporary male gym-goers: goals, inspirations and motivations. International Journal of Sport Management and Marketing, 2012, 11, 239.	0.1	2
117	E-shopping: an Analysis of the Technology Acceptance Model. Modern Applied Science, 2012, 6, .	0.4	82
118	E-shopping: An Analysis of the Uses and Gratifications Theory. Modern Applied Science, 2012, 6, .	0.4	71
119	Organisational Strategic Human Resource Management – The Case of Lehman Brothers. Journal of Management Research, 2012, 4, .	0.0	1
120	Green marketing: issues, developments and avenues for future research. International Journal of Global Environmental Issues, 2011, 11, 139.	0.1	7
121	The Construction of Beauty in Malay Magazine Advertisements. Contemporary Management Research, 2011, 7, .	1.4	0
122	A Post Publication Review of "Improving professional IT doctorate completion rates". Australasian Journal of Information Systems, 0, 19, .	0.3	0
123	A post publication review of "Toward principles of construct clarity: Exploring the usefulness of facet theory in guiding conceptualization". Australasian Journal of Information Systems, 0, 20, .	0.3	0
124	A post publication review of "Moving from evaluation to trial: How do SMEs start adopting cloud ERP?― Australasian Journal of Information Systems, 0, 20, .	0.3	0
125	Does power posing affect gerontechnology adoption among older adults?. Behaviour and Information Technology, 0, , 1-10.	2.5	8
126	Dialectic Antidotes to Critics of the Technology Acceptance Model: Conceptual, Methodological, and Replication Treatments for Behavioural Modelling in Technology-Mediated Environments. Australasian Journal of Information Systems, 0, 22, .	0.3	46

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127	Revisiting Concepts and Theories in Information Systems and Technology. Australasian Journal of Information Systems, 0, 22, .	0.3	4
128	Toward a conceptual framework for social media adoption by non-urban communities for non-profit activities: Insights from an integration of grand theories of technology acceptance. Australasian Journal of Information Systems, 0, 23, .	0.3	18
129	Understanding the Interaction between Older Adults and Soft Service Robots: Insights from Robotics and the Technology Acceptance Model. AIS Transactions on Human-Computer Interaction, 0, , 125-145.	1.1	8
130	A post-publication review of "Research directions in information systems field, current status and future trends: A literature analysis of AIS basket of top journals". Australasian Journal of Information Systems, 0, 24, .	0.3	0
131	How do digital natives perceive and react toward online advertising? Implications for SMEs. Journal of Strategic Marketing, 0, , 1-35.	3.7	59
132	A Post Publication review of "The challenges involved in establishing a research technique". Australasian Journal of Information Systems, 0, 24, .	0.3	2
133	Incidental findings on multimodel comparison, hypothesis testing error, and its solution. Australasian Journal of Information Systems, 0, 24, .	0.3	1
134	Social Indicators Research: A Retrospective Using Bibliometric Analysis. Social Indicators Research, 0, , 1.	1.4	12
135	Environmental social governance (ESG) and total quality management (TQM): a multi-study meta-systematic review. Total Quality Management and Business Excellence, 0, , 1-23.	2.4	50
136	Blockchain for sustainable supply chain management: trends and ways forward. Electronic Commerce Research, 0, , .	3.0	29
137	Electronic word of mouth on social networking sites: What inspires travelers to engage in opinion seeking, opinion passing, and opinion giving?. Tourism Recreation Research, 0, , 1-14.	3.3	12