

Karl Aquino

List of Publications by Year in descending order

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Version: 2024-02-01

76
papers

13,220
citations

50170

46
h-index

76769

74
g-index

77
all docs

77
docs citations

77
times ranked

6566
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 1 | The self-importance of moral identity.. Journal of Personality and Social Psychology, 2002, 83, 1423-1440. | 2.6 | 2,058 |
| 2 | Cognitive biases, risk perception, and venture formation. Journal of Business Venturing, 2000, 15, 113-134. | 4.0 | 829 |
| 3 | Who Displays Ethical Leadership, and Why Does It Matter? An Examination of Antecedents and Consequences of Ethical Leadership. Academy of Management Journal, 2012, 55, 151-171. | 4.3 | 716 |
| 4 | Testing a social-cognitive model of moral behavior: The interactive influence of situations and moral identity centrality.. Journal of Personality and Social Psychology, 2009, 97, 123-141. | 2.6 | 652 |
| 5 | The self-importance of moral identity. Journal of Personality and Social Psychology, 2002, 83, 1423-40. | 2.6 | 565 |
| 6 | Workplace Victimization: Aggression from the Target's Perspective. Annual Review of Psychology, 2009, 60, 717-741. | 9.9 | 538 |
| 7 | Getting even or moving on? Power, procedural justice, and types of offense as predictors of revenge, forgiveness, reconciliation, and avoidance in organizations.. Journal of Applied Psychology, 2006, 91, 653-668. | 4.2 | 529 |
| 8 | How employees respond to personal offense: The effects of blame attribution, victim status, and offender status on revenge and reconciliation in the workplace.. Journal of Applied Psychology, 2001, 86, 52-59. | 4.2 | 496 |
| 9 | Moral Identity and Judgments of Charitable Behaviors. Journal of Marketing, 2007, 71, 178-193. | 7.0 | 412 |
| 10 | Justice constructs, negative affectivity, and employee deviance: a proposed model and empirical test. Journal of Organizational Behavior, 1999, 20, 1073-1091. | 2.9 | 396 |
| 11 | A Social Context Model of Envy and Social Undermining. Academy of Management Journal, 2012, 55, 643-666. | 4.3 | 351 |
| 12 | The Effects of Blame Attributions and Offender Likableness on Forgiveness and Revenge in the Workplace. Journal of Management, 1999, 25, 607-631. | 6.3 | 319 |
| 13 | Moral identity and the experience of moral elevation in response to acts of uncommon goodness.. Journal of Personality and Social Psychology, 2011, 100, 703-718. | 2.6 | 314 |
| 14 | A grotesque and dark beauty: How moral identity and mechanisms of moral disengagement influence cognitive and emotional reactions to war. Journal of Experimental Social Psychology, 2007, 43, 385-392. | 1.3 | 297 |
| 15 | Identity threat and antisocial behavior in organizations: The moderating effects of individual differences, aggressive modeling, and hierarchical status. Organizational Behavior and Human Decision Processes, 2003, 90, 195-208. | 1.4 | 289 |
| 16 | Beyond Moral Reasoning: A Review of Moral Identity Research and Its Implications for Business Ethics. Business Ethics Quarterly, 2008, 18, 513-540. | 1.3 | 288 |
| 17 | A Relational Model of Workplace Victimization: Social Roles and Patterns of Victimization in Dyadic Relationships.. Journal of Applied Psychology, 2004, 89, 1023-1034. | 4.2 | 231 |
| 18 | Overcoming Beneficiary Race as an Impediment to Charitable Donations: Social Dominance Orientation, the Experience of Moral Elevation, and Donation Behavior. Personality and Social Psychology Bulletin, 2009, 35, 72-84. | 1.9 | 208 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 19 | Structural and Individual Determinants of Workplace Victimization: The Effects of Hierarchical Status and Conflict Management Style. <i>Journal of Management</i> , 2000, 26, 171-193. | 6.3 | 202 |
| 20 | Perceived Victimization in the Workplace: The Role of Situational Factors and Victim Characteristics. <i>Organization Science</i> , 2000, 11, 525-537. | 3.0 | 195 |
| 21 | When Does Recognition Increase Charitable Behavior? Toward a Moral Identity-Based Model. <i>Journal of Marketing</i> , 2013, 77, 121-134. | 7.0 | 183 |
| 22 | Self-defeating behaviors in organizations: The relationship between thwarted belonging and interpersonal work behaviors.. <i>Journal of Applied Psychology</i> , 2007, 92, 840-847. | 4.2 | 174 |
| 23 | When moral identity symbolization motivates prosocial behavior: The role of recognition and moral identity internalization.. <i>Journal of Applied Psychology</i> , 2013, 98, 759-770. | 4.2 | 155 |
| 24 | Overt Anger in Response to Victimization: Attributional Style and Organizational Norms as Moderators.. <i>Journal of Occupational Health Psychology</i> , 2004, 9, 152-164. | 2.3 | 149 |
| 25 | A Vigilante Model of Justice: Revenge, Reconciliation, Forgiveness, and Avoidance. <i>Social Justice Research</i> , 2007, 20, 10-34. | 0.6 | 147 |
| 26 | Poetic justice or petty jealousy? The aesthetics of revenge. <i>Organizational Behavior and Human Decision Processes</i> , 2002, 89, 966-984. | 1.4 | 135 |
| 27 | The role of moral identity in the aftermath of dishonesty. <i>Organizational Behavior and Human Decision Processes</i> , 2013, 121, 219-230. | 1.4 | 131 |
| 28 | Social Status and Aggressiveness as Moderators of the Relationship Between Interactional Justice and Workplace Deviance. <i>Journal of Applied Social Psychology</i> , 2004, 34, 1001-1029. | 1.3 | 123 |
| 29 | How Personality and Moral Identity Relate to Individuals'™ Ethical Ideology. <i>Business Ethics Quarterly</i> , 2010, 20, 35-56. | 1.3 | 120 |
| 30 | An extension of uncertainty management theory to the self: The relationship between justice, social comparison orientation, and antisocial work behaviors.. <i>Journal of Applied Psychology</i> , 2007, 92, 250-258. | 4.2 | 115 |
| 31 | The Moral Ties That Bind . . . Even to Out-Groups: The Interactive Effect of Moral Identity and the Binding Moral Foundations. <i>Psychological Science</i> , 2014, 25, 1554-1562. | 1.8 | 102 |
| 32 | A Model of Third Parties' Morally Motivated Responses to Mistreatment in Organizations. <i>Academy of Management Review</i> , 2011, 36, 526-543. | 7.4 | 95 |
| 33 | The lives of others: Third parties'™ responses to others'™ injustice.. <i>Journal of Applied Psychology</i> , 2016, 101, 171-189. | 4.2 | 87 |
| 34 | Moral identity and psychological distance: The case of adolescent parental socialization. <i>Journal of Adolescence</i> , 2010, 33, 111-123. | 1.2 | 85 |
| 35 | Lying in negotiations: how individual and situational factors influence the use of neutralization strategies. <i>Journal of Organizational Behavior</i> , 2005, 26, 661-679. | 2.9 | 83 |
| 36 | No Safety in Numbers. <i>Group and Organization Management</i> , 2000, 25, 325-353. | 2.7 | 82 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 37 | THE EFFECTS OF ETHICAL CLIMATE AND THE AVAILABILITY OF ALTERNATIVES ON THE USE OF DECEPTION DURING NEGOTIATION. <i>International Journal of Conflict Management</i> , 1998, 9, 195-217. | 1.0 | 81 |
| 38 | Preferential Mistreatment: How Victim Status Moderates the Relationship Between Organizational Citizenship Behavior and Workplace Victimization. <i>Organization Science</i> , 2003, 14, 374-385. | 3.0 | 77 |
| 39 | Dominating Interpersonal Behavior and Perceived Victimization in Groups: Evidence for a Curvilinear Relationship. <i>Journal of Management</i> , 2002, 28, 69-87. | 6.3 | 73 |
| 40 | I don't want the money, I just want your time: How moral identity overcomes the aversion to giving time to prosocial causes.. <i>Journal of Personality and Social Psychology</i> , 2016, 110, 435-457. | 2.6 | 73 |
| 41 | Social Power, Social Status and Perceptual Similarity of Workplace Victimization: A Social Network Analysis of Stratification. <i>Human Relations</i> , 2004, 57, 795-822. | 3.8 | 70 |
| 42 | Status Differentiation and the Protean Self: A Social-Cognitive Model of Unethical Behavior in Organizations. <i>Journal of Business Ethics</i> , 2011, 98, 407-424. | 3.7 | 62 |
| 43 | Moral Identity in Business Situations: A Social-Cognitive Framework for Understanding Moral Functioning. , 2009, , 375-395. | | 61 |
| 44 | And restorative justice for all: Redemption, forgiveness, and reintegration in organizations. <i>Journal of Organizational Behavior</i> , 2010, 31, 624-628. | 2.9 | 59 |
| 45 | Sisters at Arms. <i>Journal of Management</i> , 2017, 43, 691-715. | 6.3 | 56 |
| 46 | Much Ado About Nothing? Observers' Problematization of Women's Same-Sex Conflict at Work. <i>Academy of Management Perspectives</i> , 2013, 27, 52-62. | 4.3 | 54 |
| 47 | To Avenge or Not to Avenge? Exploring the Interactive Effects of Moral Identity and the Negative Reciprocity Norm. <i>Journal of Business Ethics</i> , 2014, 121, 15-28. | 3.7 | 48 |
| 48 | A Systems Perspective on Forgiveness in Organizations. <i>Academy of Management Annals</i> , 2016, 10, 245-318. | 5.8 | 46 |
| 49 | Does injustice affect your sense of taste and smell? The mediating role of moral disgust. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 852-859. | 1.3 | 44 |
| 50 | Integrating Justice Constructs into the Turnover Process: A Test of a Referent Cognitions Model. <i>Academy of Management Journal</i> , 1997, 40, 1208-1227. | 4.3 | 38 |
| 51 | Moral identity. <i>Current Opinion in Psychology</i> , 2015, 6, 162-166. | 2.5 | 37 |
| 52 | A decline in prosocial language helps explain public disapproval of the US Congress. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2015, 112, 6591-6594. | 3.3 | 35 |
| 53 | An empirical test of forgiveness motives' effects on employees' health and well-being.. <i>Journal of Occupational Health Psychology</i> , 2012, 17, 330-340. | 2.3 | 33 |
| 54 | Do I want to know? How the motivation to acquire relationship-threatening information in groups contributes to paranoid thought, suspicion behavior, and social rejection. <i>Organizational Behavior and Human Decision Processes</i> , 2012, 117, 285-297. | 1.4 | 30 |

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|----|---|-----|-----------|
| 55 | Good Without Knowing it: Subtle Contextual Cues can Activate Moral Identity and Reshape Moral Intuition. <i>Journal of Business Ethics</i> , 2016, 137, 785-800. | 3.7 | 28 |
| 56 | Social sexual behavior at work. <i>Research in Organizational Behavior</i> , 2014, 34, 217-236. | 0.9 | 25 |
| 57 | Workplace offense and victims' reactions: the effects of victim-offender (dis)similarity, offense type, and cultural differences. <i>Journal of Organizational Behavior</i> , 2008, 29, 415-433. | 2.9 | 24 |
| 58 | How Employee Race Moderates the Relationship Between Non-Contingent Punishment and Organizational Citizenship Behaviors: A Test of the Negative Adaptation Hypothesis. <i>Social Justice Research</i> , 2008, 21, 297-312. | 0.6 | 21 |
| 59 | Third party responses to justice failure. <i>Organizational Psychology Review</i> , 2012, 2, 129-151. | 3.0 | 21 |
| 60 | A Systems Perspective on Forgiveness in Organizations. <i>Academy of Management Annals</i> , 2016, 10, 245-318. | 5.8 | 20 |
| 61 | Dark Knights: When and Why an Employee Becomes a Workplace Vigilante. <i>Academy of Management Review</i> , 2020, 45, 528-548. | 7.4 | 19 |
| 62 | Satisfying Individual Desires or Moral Standards? Preferential Treatment and Group Members' Self-Worth, Affect, and Behavior. <i>Journal of Business Ethics</i> , 2013, 113, 133-145. | 3.7 | 18 |
| 63 | Structural Validity and Generalisability of a Referent Cognitions Model of Turnover Intentions. <i>Applied Psychology</i> , 2009, 58, 709-728. | 4.4 | 14 |
| 64 | The Influence of Media Cue Multiplicity on Deceivers and Those Who Are Deceived. <i>Journal of Business Ethics</i> , 2012, 106, 337-352. | 3.7 | 14 |
| 65 | Must Heads Roll? A Critique of and Alternative Approaches to Swift Blame. <i>Academy of Management Perspectives</i> , 2017, 31, 222-238. | 4.3 | 14 |
| 66 | What makes professors appear credible: The effect of demographic characteristics and ideological beliefs. <i>Journal of Applied Psychology</i> , 2016, 101, 862-880. | 4.2 | 13 |
| 67 | Dual pathways to bias: Evaluators' ideology and resentment independently predict racial discrimination in hiring contexts. <i>Journal of Applied Psychology</i> , 2021, 106, 624-641. | 4.2 | 11 |
| 68 | Promoting Multiple Policies to the Public: The Difficulties of Simultaneously Promoting War and Foreign Humanitarian Aid. <i>Journal of Public Policy and Marketing</i> , 2011, 30, 246-263. | 2.2 | 8 |
| 69 | The dark side of belief in Covid-19 scientists and scientific evidence. <i>Personality and Individual Differences</i> , 2022, 193, 111594. | 1.6 | 7 |
| 70 | What makes affirmative action-based hiring decisions seem (un)fair? A test of an ideological explanation for fairness judgments. <i>Journal of Organizational Behavior</i> , 2014, 35, 722-745. | 2.9 | 6 |
| 71 | The vigilante identity and organizations. <i>Organizational Behavior and Human Decision Processes</i> , 2022, 170, 104136. | 1.4 | 6 |
| 72 | Suffering saviors: Relationships between perceptions of interpersonal victimhood, the vigilante identity, and the monitoring and punishment of norm violators. <i>Personality and Individual Differences</i> , 2022, 197, 111794. | 1.6 | 4 |

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|----|--|-----|-----------|
| 73 | Moral and Political Identity. , 2015, , 589-618. | | 2 |
| 74 | Justice constructs, negative affectivity, and employee deviance: a proposed model and empirical test. , 0, . | | 2 |
| 75 | An exploratory study of organizational values in jails. International Journal of Value-Based Management, 1995, 8, 99-115. | 0.2 | 1 |
| 76 | Identity affirmation as a response to justice failure. Organizational Behavior and Human Decision Processes, 2021, 162, 189-205. | 1.4 | 1 |