

Bruce Kogut

List of Publications by Year in descending order

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65
papers

37,566
citations

136950

32
h-index

254184

43
g-index

68
all docs

68
docs citations

68
times ranked

12133
citing authors

#	ARTICLE	IF	CITATIONS
1	Knowledge of the Firm, Combinative Capabilities, and the Replication of Technology. <i>Organization Science</i> , 1992, 3, 383-397.	4.5	9,674
2	The Effect of National Culture on the Choice of Entry Mode. <i>Journal of International Business Studies</i> , 1988, 19, 411-432.	7.3	4,843
3	Knowledge of the Firm and the Evolutionary Theory of the Multinational Corporation. <i>Journal of International Business Studies</i> , 1993, 24, 625-645.	7.3	2,995
4	Joint ventures: Theoretical and empirical perspectives. <i>Strategic Management Journal</i> , 1988, 9, 319-332.	7.3	2,594
5	Knowledge and the Speed of the Transfer and Imitation of Organizational Capabilities: An Empirical Test. <i>Organization Science</i> , 1995, 6, 76-92.	4.5	2,469
6	What Firms Do? Coordination, Identity, and Learning. <i>Organization Science</i> , 1996, 7, 502-518.	4.5	2,377
7	Localization of Knowledge and the Mobility of Engineers in Regional Networks. <i>Management Science</i> , 1999, 45, 905-917.	4.1	2,005
8	Social Capital, Structural Holes and the Formation of an Industry Network. <i>Organization Science</i> , 1997, 8, 109-125.	4.5	1,297
9	Joint Ventures and the Option to Expand and Acquire. <i>Management Science</i> , 1991, 37, 19-33.	4.1	1,097
10	The network as knowledge: generative rules and the emergence of structure. <i>Strategic Management Journal</i> , 2000, 21, 405-425.	7.3	1,063
11	Interfirm cooperation and startup innovation in the biotechnology industry. <i>Strategic Management Journal</i> , 1994, 15, 387-394.	7.3	957
12	Operating Flexibility, Global Manufacturing, and the Option Value of a Multinational Network. <i>Management Science</i> , 1994, 40, 123-139.	4.1	915
13	Country capabilities and the permeability of borders. <i>Strategic Management Journal</i> , 1991, 12, 33-47.	7.3	877
14	The Stability of Joint Ventures: Reciprocity and Competitive Rivalry. <i>Journal of Industrial Economics</i> , 1989, 38, 183.	1.3	675
15	Technological Capabilities and Japanese Foreign Direct Investment in the United States. <i>Review of Economics and Statistics</i> , 1991, 73, 401.	4.3	585
16	Does Good Science Lead to Valuable Knowledge? Biotechnology Firms and the Evolutionary Logic of Citation Patterns. <i>Management Science</i> , 2003, 49, 366-382.	4.1	530
17	Capabilities as Real Options. <i>Organization Science</i> , 2001, 12, 744-758.	4.5	436
18	The Small World of Germany and the Durability of National Networks. <i>American Sociological Review</i> , 2001, 66, 317.	5.2	407

#	ARTICLE	IF	CITATIONS
19	Technological Platforms and Diversification. <i>Organization Science</i> , 1996, 7, 283-301.	4.5	352
20	Options Thinking and Platform Investments: Investing in Opportunity. <i>California Management Review</i> , 1994, 36, 52-71.	6.3	280
21	Platform Investments and Volatile Exchange Rates: Direct Investment in the U.S. by Japanese Electronic Companies. <i>Review of Economics and Statistics</i> , 1996, 78, 221.	4.3	213
22	Agency and Institutions: National Divergences in Diversification Behavior. <i>Organization Science</i> , 2002, 13, 162-178.	4.5	93
23	Emergent Properties of a New Financial Market: American Venture Capital Syndication, 1960â€“2005. <i>Management Science</i> , 2007, 53, 1181-1198.	4.1	93
24	Structural equality at the top of the corporation: Mandated quotas for women directors. <i>Strategic Management Journal</i> , 2014, 35, 891-902.	7.3	84
25	Exploring complexity when diversity is limited: institutional complementarity in theories of rule of law and national systems revisited. <i>European Management Review</i> , 2006, 3, 44-59.	3.7	76
26	Prototypes and strategy: assigning causal credit using fuzzy sets. <i>European Management Review</i> , 2004, 1, 114-131.	3.7	64
27	Global diversification discount and its discontents: A bit of selfâ€“selection makes a world of difference. <i>Strategic Management Journal</i> , 2016, 37, 2254-2274.	7.3	62
28	Cooperation and entry induction as an extension of technological rivalry. <i>Research Policy</i> , 1995, 24, 77-95.	6.4	56
29	Executive Compensation, Fat Cats, and Best Athletes. <i>American Sociological Review</i> , 2015, 80, 299-328.	5.2	53
30	The Probability of Default, Excessive Risk, and Executive Compensation: A Study of Financial Services Firms from 1995 to 2008. <i>SSRN Electronic Journal</i> , 2010, , .	0.4	49
31	The mobility of economists and the diffusion of policy ideas: The influence of economics on national policies. <i>Research Policy</i> , 2011, 40, 1307-1320.	6.4	46
32	The making of a construct: Lessons from 30Âˆyears of the Kogut and Singh cultural distance index. <i>Journal of International Business Studies</i> , 2018, 49, 1138-1153.	7.3	42
33	National Organizing Principles of Work and the Erstwhile Dominance of the American Multinational Corporation. <i>Industrial and Corporate Change</i> , 1992, 1, 285-325.	2.8	37
34	On Designing Contracts to Guarantee Enforceability: Theory and Evidence from East-West Trade. <i>Journal of International Business Studies</i> , 1986, 17, 47-61.	7.3	31
35	Entrepreneurship and Privatization in Central Europe: The Tenuous Balance between Destruction and Creation. <i>Academy of Management Review</i> , 2000, 25, 630.	11.7	30
36	Memory and Organizational Evolvability in a Neutral Landscape. <i>Organization Science</i> , 2014, 25, 479-493.	4.5	20

#	ARTICLE	IF	CITATIONS
37	Knowledge of the Firm: Combinative Capabilities, and the Replication of Technology. , 1997, , 17-35.		19
38	Response: Real Options Pricing and Organizations: The Contingent Risks of Extended Theoretical Domains. Academy of Management Review, 2004, 29, 102.	11.7	16
39	Comparing small world statistics over time and across countries: an introduction to the special issue comparative and transnational corporate networks. European Management Review, 2008, 5, 1-10.	3.7	16
40	Rankings, schools, and final reflections on ideas and taste. European Management Review, 2008, 5, 191-194.	3.7	11
41	Evolution of the Large Firm in France in Comparative Perspective. Entreprises Et Histoire, 1998, nÂ° 19, 113-151.	0.1	10
42	Executive Compensation, Fat Cats and Best Athletes. SSRN Electronic Journal, 0, , .	0.4	6
43	Introduction to complexity: emergence, graphs, and management studies. European Management Review, 2007, 4, 67-72.	3.7	3
44	The Nature of the Firm: Origins, Evolution, and Development.. Administrative Science Quarterly, 1993, 38, 503.	6.9	2
45	Knowledge, Information, Rules, and Structures. , 2010, , 77-94.		2
46	National Organizing Principles of Work and the Erstwhile Dominance of the American Multinational Corporation. , 1996, , 246-287.		2
47	Global Diversification Discount and Its Discontents: A Bit of Self-Selection Makes a World of Difference. SSRN Electronic Journal, 2014, , .	0.4	1
48	Distributed Knowledge and Creativity in the International Software Industry. , 2004, , 27-56.		1
49	The facts, Neil said, nothing but the factsâ€¦ Whose facts? answered David. Advances in Strategic Management, 0, , 103-110.	0.1	0
50	Introduction: economic sociology and new methods in research. European Management Review, 2007, 4, 133-139.	3.7	0
51	Economics and management studies â€” patents, institutions, and options. European Management Review, 2008, 5, 63-67.	3.7	0
52	Privatizing Pensions: The Transnational Campaign for Social Security Reform. Mitchell Orenstein. Princeton University Press, 2008, ISBN 978-0-69113-697-4, 218 pages.. Journal of Pension Economics and Finance, 2010, 9, 473-474.	0.9	0
53	THE MOBILITY OF ECONOMISTS AND THE DIFFUSION OF POLICY INNOVATIONS. Proceedings - Academy of Management, 2011, 2011, 1-6.	0.1	0
54	Corporate governance reform: A cri de coeur for two decades. French Politics, 2011, 9, 404-412.	0.5	0

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55	Global Diversification Discount and Its Discontents: Self-selection Makes a World of Difference. Proceedings - Academy of Management, 2015, 2015, 13495.	0.1	0
56	Multinational Corporations. , 2015, , 74-80.		0
57	Executive Compensation, Fat Cats and Best Athletes. Proceedings - Academy of Management, 2012, 2012, 16170.	0.1	0
58	Inequality and the New Employment Relationship. Proceedings - Academy of Management, 2013, 2013, 10355.	0.1	0
59	Cross-national Capitalism in Question. Proceedings - Academy of Management, 2013, 2013, 13353.	0.1	0
60	"Durable Domination: Mechanisms of Elite Entrenchment from Strategy, Sociology, & Social Psychology". Proceedings - Academy of Management, 2013, 2013, 16965.	0.1	0
61	The Role of Powerful Women for Reshaping Organizations and Professional Labor Markets and Practices. Proceedings - Academy of Management, 2014, 2014, 16732.	0.1	0
62	Debates on Artificial Intelligence. Proceedings - Academy of Management, 2020, 2020, 11905.	0.1	0
63	Super Mario Meets AI: The Effects of Automation on Team Performance and Coordination in a Videogame Experiment. SSRN Electronic Journal, 0, , .	0.4	0
64	Firmsâ€™ Market and Non-market Strategies in Response to the Climate Crisis. Proceedings - Academy of Management, 2022, 2022, .	0.1	0
65	AI and Firm Strategy: New Perspectives and Opportunities. Proceedings - Academy of Management, 2022, .	0.1	0