

Harbir Singh

List of Publications by Year in descending order

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Version: 2024-02-01

48
papers

27,040
citations

126858

33
h-index

302012

39
g-index

49
all docs

49
docs citations

49
times ranked

9972
citing authors

#	ARTICLE	IF	CITATIONS
1	The relational view revisited: A dynamic perspective on value creation and value capture. Strategic Management Journal, 2018, 39, 3140-3162.	4.7	340
2	Who does private equity buy? Evidence on the role of private equity from buyouts of divested businesses. Strategic Management Journal, 2018, 39, 1268-1298.	4.7	20
3	Post-Acquisition Management. , 2018, , 1306-1311.		0
4	Management of Overseas Acquisitions by Developing Country Multinationals and Its Performance Implications: The Indian Example. Thunderbird International Business Review, 2017, 59, 153-172.	0.9	20
5	Resource Reconfiguration and Transactions across Firm Boundaries: The Roles of Firm Capabilities and Market Factors. Advances in Strategic Management, 2016, , 217-251.	0.1	2
6	Post-Acquisition Management. , 2016, , 1-6.		0
7	Indian business leadership: Broad mission and creative value. Leadership Quarterly, 2015, 26, 7-12.	3.6	20
8	Characteristics of Emerging Market Mergers and Acquisitions. , 2012, , 545-565.		15
9	The evolution of alliance portfolios: the case of Unisys. Industrial and Corporate Change, 2012, 21, 763-809.	1.7	49
10	Governing collaborative activity: interdependence and the impact of coordination and exploration. Strategic Management Journal, 2011, 32, 705-730.	4.7	89
11	Evolving communication patterns in response to an acquisition event. Strategic Management Journal, 2011, 32, 1099-1118.	4.7	48
12	How Do Acquirers Retain Successful Target CEOs? The Role of Governance. Management Science, 2011, 57, 2101-2114.	2.4	57
13	The India Way: Lessons for the U.S.. Academy of Management Perspectives, 2010, 24, 6-24.	4.3	80
14	The nature of partnering experience and the gains from alliances. Strategic Management Journal, 2009, 30, 1213-1233.	4.7	325
15	Integrating Acquired Capabilities: When Structural Integration Is (Un)necessary. Organization Science, 2009, 20, 313-328.	3.0	326
16	Splitting the pie: rent distribution in alliances and networks. Managerial and Decision Economics, 2008, 29, 137-148.	1.3	136
17	The Performance Implications of Timing of Entry and Involvement in Multipartner Alliances. Academy of Management Journal, 2007, 50, 578-604.	4.3	132
18	Building firm capabilities through learning: the role of the alliance learning process in alliance capability and firm-level alliance success. Strategic Management Journal, 2007, 28, 981-1000.	4.7	825

#	ARTICLE	IF	CITATIONS
19	Organizing for Innovation: Managing the Coordination-Autonomy Dilemma in Technology Acquisitions. <i>Academy of Management Journal</i> , 2006, 49, 263-280.	4.3	502
20	Due diligence failure as a signal detection problem. <i>Strategic Organization</i> , 2006, 4, 319-348.	3.1	62
21	Globalization through acquisitions and alliances: an evolutionary perspective. , 2004, , 129-158.		3
22	Deliberate learning in corporate acquisitions: post-acquisition strategies and integration capability in U.S. bank mergers. <i>Strategic Management Journal</i> , 2004, 25, 1233-1256.	4.7	805
23	When to ally & when to acquire. <i>Harvard Business Review</i> , 2004, 82, 108-115, 188.	3.1	101
24	A Bird in the Hand or Two in the Bush?. <i>European Management Journal</i> , 2003, 21, 179-184.	3.1	106
25	Interorganizational Routines and Performance in Strategic Alliances. <i>Organization Science</i> , 2002, 13, 701-713.	3.0	886
26	Alliance capability, stock market response, and long-term alliance success: the role of the alliance function. <i>Strategic Management Journal</i> , 2002, 23, 747-767.	4.7	1,363
27	Post-formation dynamics in strategic alliances. <i>Strategic Management Journal</i> , 2002, 23, 135-151.	4.7	414
28	Value creation and success in strategic alliances:. <i>European Management Journal</i> , 2001, 19, 463-471.	3.1	159
29	Complementarity, status similarity and social capital as drivers of alliance formation. <i>Strategic Management Journal</i> , 2000, 21, 1-22.	4.7	782
30	Learning and protection of proprietary assets in strategic alliances: building relational capital. <i>Strategic Management Journal</i> , 2000, 21, 217-237.	4.7	2,261
31	Learning and protection of proprietary assets in strategic alliances: building relational capital. , 2000, 21, 217.		4
32	Learning and protection of proprietary assets in strategic alliances: building relational capital. <i>Strategic Management Journal</i> , 2000, 21, 217-237.	4.7	36
33	The impact of modes of entry and resource fit on modes of exit by multibusiness firms. <i>Strategic Management Journal</i> , 1999, 20, 1019-1035.	4.7	109
34	Acquisition of physician group practices by for-profit and not-for-profit organizations. <i>Quarterly Review of Economics and Finance</i> , 1999, 39, 465-490.	1.5	8
35	The Architecture of Cooperation: Managing Coordination Costs and Appropriation Concerns in Strategic Alliances. <i>Administrative Science Quarterly</i> , 1998, 43, 781.	4.8	1,738
36	The Relational View: Cooperative Strategy and Sources of Interorganizational Competitive Advantage. <i>Academy of Management Review</i> , 1998, 23, 660-679.	7.4	7,973

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37	National Cultural Distance and Cross-Border Acquisition Performance. <i>Journal of International Business Studies</i> , 1998, 29, 137-158.	4.6	889
38	ASSET REDEPLOYMENT, ACQUISITIONS AND CORPORATE STRATEGY IN DECLINING INDUSTRIES. <i>Strategic Management Journal</i> , 1997, 18, 99-118.	4.7	326
39	Post-cross-border acquisitions: Implementing "national culture-compatible"™ strategies to improve performance. <i>European Management Journal</i> , 1994, 12, 390-400.	3.1	87
40	Sources of Acquisition Cultural Risk. , 1994, , 251-292.		30
41	CHALLENGES IN RESEARCHING CORPORATE RESTRUCTURING*. <i>Journal of Management Studies</i> , 1993, 30, 147-172.	6.0	61
42	Corporate restructuring: Reconfiguring the firm. <i>Strategic Management Journal</i> , 1993, 14, 5-14.	4.7	237
43	The Effect of National Culture on the Choice of Entry Mode. <i>Journal of International Business Studies</i> , 1988, 19, 411-432.	4.6	4,843
44	Managing for Joint Venture SuccessManaging for Joint Venture Success, by HarriganKathryn Rudie. Lexington, MA: Lexington Books, 1986, 219 pp., \$19.95, cloth.. <i>Academy of Management Review</i> , 1988, 13, 145-147.	7.4	0
45	Corporate acquisition strategies and economic performance. <i>Strategic Management Journal</i> , 1987, 8, 377-386.	4.7	603
46	Diversification strategy and systematic risk. <i>Strategic Management Journal</i> , 1984, 5, 181-191.	4.7	159
47	Integrating Acquired Capabilities: When Structural Integration is (Un)Necessary. <i>SSRN Electronic Journal</i> , 0, , .	0.4	9
48	Underinvestment and the Role of Private Equity: Evidence from Divisional Buyouts. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0