

Ray Reagans

List of Publications by Year in descending order

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Version: 2024-02-01

19
papers

7,503
citations

759233

12
h-index

1058476

14
g-index

19
all docs

19
docs citations

19
times ranked

4637
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 1 | Beyond Representation: Extending the Effectiveness of Diversity Approaches via Individuation. Proceedings - Academy of Management, 2021, 2021, 13382. | 0.1 | 0 |
| 2 | Substance and Externalities of Network Broker Behavior. Proceedings - Academy of Management, 2020, 2020, 12252. | 0.1 | 0 |
| 3 | Networks in the balance: an agent-based model of optimal exploitation. Journal of Organization Design, 2020, 9, 1. | 1.2 | 4 |
| 4 | Critical Exposure and Price-Quality Relationships for New World Wines in the U.S. Market. World Scientific Handbook in Financial Economics Series, 2018, , 483-499. | 0.1 | 0 |
| 5 | Knowledge Utilization, Coordination, and Team Performance. Organization Science, 2016, 27, 1108-1124. | 4.5 | 67 |
| 6 | Forgotten Third Parties: Analyzing the Contingent Association Between Unshared Third Parties, Knowledge Overlap, and Knowledge Transfer Relationships with Outsiders. Organization Science, 2015, 26, 1400-1414. | 4.5 | 31 |
| 7 | Commitment, Learning, and Alliance Performance: A Formal Analysis Using an Agent-Based Network Formation Model. Journal of Mathematical Sociology, 2013, 37, 1-23. | 1.2 | 11 |
| 8 | Bridging the Knowledge Gap: The Influence of Strong Ties, Network Cohesion, and Network Range on the Transfer of Knowledge Between Organizational Units. Organization Science, 2012, 23, 1024-1039. | 4.5 | 435 |
| 9 | Close Encounters: Analyzing How Social Similarity and Proximity Contribute to Strong Network Connections. Organization Science, 2011, 22, 835-849. | 4.5 | 243 |
| 10 | Contradictory or compatible? reconsidering the "trade-off" between brokerage and closure on knowledge sharing. Advances in Strategic Management, 2008, , 275-313. | 0.1 | 33 |
| 11 | In search of significance: A role-set approach to uncovering the social importance of demographic categories. Research on Managing Groups and Teams, 2008, , 93-107. | 0.6 | 0 |
| 12 | Critical Exposure and Price-Quality Relationships for New World Wines in the U.S. Market. Journal of Wine Economics, 2007, 2, 84-97. | 0.8 | 38 |
| 13 | Preferences, Identity, and Competition: Predicting Tie Strength from Demographic Data. Management Science, 2005, 51, 1374-1383. | 4.1 | 123 |
| 14 | Individual Experience and Experience Working Together: Predicting Learning Rates from Knowing Who Knows What and Knowing How to Work Together. Management Science, 2005, 51, 869-881. | 4.1 | 594 |
| 15 | How to Make the Team: Social Networks vs. Demography as Criteria for Designing Effective Teams. Administrative Science Quarterly, 2004, 49, 101-133. | 6.9 | 527 |
| 16 | Managing Knowledge in Organizations: An Integrative Framework and Review of Emerging Themes. Management Science, 2003, 49, 571-582. | 4.1 | 1,556 |
| 17 | Network Structure and Knowledge Transfer: The Effects of Cohesion and Range. Administrative Science Quarterly, 2003, 48, 240-267. | 6.9 | 2,530 |
| 18 | Networks, Diversity, and Productivity: The Social Capital of Corporate R&D Teams. Organization Science, 2001, 12, 502-517. | 4.5 | 1,311 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 19 | Community Costs? Analyzing the Contingent Association Between Internal Cohesion and External Knowledge Transfer Relationships. SSRN Electronic Journal, 0, , . | 0.4 | 0 |