

# Ray Reagans

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10458362/publications.pdf>

Version: 2024-02-01

19  
papers

7,503  
citations

759233

12  
h-index

1058476

14  
g-index

19  
all docs

19  
docs citations

19  
times ranked

4637  
citing authors

#	ARTICLE	IF	CITATIONS
1	Network Structure and Knowledge Transfer: The Effects of Cohesion and Range. <i>Administrative Science Quarterly</i> , 2003, 48, 240-267.	6.9	2,530
2	Managing Knowledge in Organizations: An Integrative Framework and Review of Emerging Themes. <i>Management Science</i> , 2003, 49, 571-582.	4.1	1,556
3	Networks, Diversity, and Productivity: The Social Capital of Corporate R&D Teams. <i>Organization Science</i> , 2001, 12, 502-517.	4.5	1,311
4	Individual Experience and Experience Working Together: Predicting Learning Rates from Knowing Who Knows What and Knowing How to Work Together. <i>Management Science</i> , 2005, 51, 869-881.	4.1	594
5	How to Make the Team: Social Networks vs. Demography as Criteria for Designing Effective Teams. <i>Administrative Science Quarterly</i> , 2004, 49, 101-133.	6.9	527
6	Bridging the Knowledge Gap: The Influence of Strong Ties, Network Cohesion, and Network Range on the Transfer of Knowledge Between Organizational Units. <i>Organization Science</i> , 2012, 23, 1024-1039.	4.5	435
7	Close Encounters: Analyzing How Social Similarity and Proximity Contribute to Strong Network Connections. <i>Organization Science</i> , 2011, 22, 835-849.	4.5	243
8	Preferences, Identity, and Competition: Predicting Tie Strength from Demographic Data. <i>Management Science</i> , 2005, 51, 1374-1383.	4.1	123
9	Knowledge Utilization, Coordination, and Team Performance. <i>Organization Science</i> , 2016, 27, 1108-1124.	4.5	67
10	Critical Exposure and Price-Quality Relationships for New World Wines in the U.S. Market. <i>Journal of Wine Economics</i> , 2007, 2, 84-97.	0.8	38
11	Contradictory or compatible? reconsidering the "trade-off" between brokerage and closure on knowledge sharing. <i>Advances in Strategic Management</i> , 2008, , 275-313.	0.1	33
12	Forgotten Third Parties: Analyzing the Contingent Association Between Unshared Third Parties, Knowledge Overlap, and Knowledge Transfer Relationships with Outsiders. <i>Organization Science</i> , 2015, 26, 1400-1414.	4.5	31
13	Commitment, Learning, and Alliance Performance: A Formal Analysis Using an Agent-Based Network Formation Model. <i>Journal of Mathematical Sociology</i> , 2013, 37, 1-23.	1.2	11
14	Networks in the balance: an agent-based model of optimal exploitation. <i>Journal of Organization Design</i> , 2020, 9, 1.	1.2	4
15	Community Costs? Analyzing the Contingent Association Between Internal Cohesion and External Knowledge Transfer Relationships. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
16	Critical Exposure and Price-Quality Relationships for New World Wines in the U.S. Market. <i>World Scientific Handbook in Financial Economics Series</i> , 2018, , 483-499.	0.1	0
17	Beyond Representation: Extending the Effectiveness of Diversity Approaches via Individuation. <i>Proceedings - Academy of Management</i> , 2021, 2021, 13382.	0.1	0
18	Substance and Externalities of Network Broker Behavior. <i>Proceedings - Academy of Management</i> , 2020, 2020, 12252.	0.1	0

#	ARTICLE	IF	CITATIONS
19	In search of significance: A role-set approach to uncovering the social importance of demographic categories. <i>Research on Managing Groups and Teams</i> , 2008, , 93-107.	0.6	0