

# Dale T Miller

## List of Publications by Year in descending order

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Version: 2024-02-01

80  
papers

15,843  
citations

57752

44  
h-index

88628

70  
g-index

81  
all docs

81  
docs citations

81  
times ranked

8396  
citing authors

#	ARTICLE	IF	CITATIONS
1	A dynamic perspective on moral choice: Revisiting moral hypocrisy. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 164, 203-217.	2.5	5
2	From whom do we learn group norms? Low-ranking group members are perceived as the best sources. <i>Organizational Behavior and Human Decision Processes</i> , 2020, 161, 213-227.	2.5	21
3	Moral traps: When self-serving attributions backfire in prosocial behavior. <i>Journal of Experimental Social Psychology</i> , 2017, 70, 198-203.	2.2	15
4	Behavioral Processes in Long-Lag Intervention Studies. <i>Perspectives on Psychological Science</i> , 2017, 12, 454-467.	9.0	28
5	Social norm perception in groups with outliers.. <i>Journal of Experimental Psychology: General</i> , 2017, 146, 1342-1359.	2.1	26
6	Selfishly benevolent or benevolently selfish: When self-interest undermines versus promotes prosocial behavior. <i>Organizational Behavior and Human Decision Processes</i> , 2016, 137, 112-122.	2.5	39
7	Changing Norms to Change Behavior. <i>Annual Review of Psychology</i> , 2016, 67, 339-361.	17.7	365
8	Do as I say, not as I've done: Suffering for a misdeed reduces the hypocrisy of advising others against it. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 131, 16-32.	2.5	33
9	The unhealthy road not taken: Licensing indulgence by exaggerating counterfactual sins. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 573-578.	2.2	44
10	Inventing racist roads not taken: The licensing effect of immoral counterfactual behaviors.. <i>Journal of Personality and Social Psychology</i> , 2012, 103, 916-932.	2.8	67
11	How the Moralization of Issues Grants Social Legitimacy to Act on One's Attitudes. <i>Personality and Social Psychology Bulletin</i> , 2012, 38, 690-701.	3.0	31
12	Reducing Exposure to Trust-Related Risks to Avoid Self-Blame. <i>Personality and Social Psychology Bulletin</i> , 2011, 37, 181-192.	3.0	14
13	Psychological License. <i>Advances in Experimental Social Psychology</i> , 2010, 43, 115-155.	3.3	219
14	The Price of Equality: Suboptimal Resource Allocations across Social Categories. <i>Business Ethics Quarterly</i> , 2010, 20, 75-88.	1.5	12
15	Expressing deviant opinions: Believing you are in the majority helps. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 740-747.	2.2	36
16	Distinguishing between silent and vocal minorities: Not all deviants feel marginal.. <i>Journal of Personality and Social Psychology</i> , 2008, 94, 871-882.	2.8	36
17	Inferring the popularity of an opinion from its familiarity: A repetitive voice can sound like a chorus.. <i>Journal of Personality and Social Psychology</i> , 2007, 92, 821-833.	2.8	140
18	Social Categories and Group Preference Disputes: The Aversion to Winner-Take-All Solutions. <i>Group Processes and Intergroup Relations</i> , 2007, 10, 581-593.	3.9	6

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19	Psychological Essentialism of Human Categories. <i>Current Directions in Psychological Science</i> , 2007, 16, 202-206.	5.3	270
20	Essentializing Differences Between Women and Men. <i>Psychological Science</i> , 2006, 17, 129-135.	3.3	141
21	How Surveillance Begets Perceptions of Dishonesty: The Case of the Counterfactual Sinner.. <i>Journal of Personality and Social Psychology</i> , 2005, 89, 117-128.	2.8	31
22	Profit maximization versus disadvantageous inequality: the impact of self-categorization. <i>Journal of Behavioral Decision Making</i> , 2005, 18, 187-198.	1.7	30
23	Commentary: Psychologically Naive Assumptions about the Perils of Conflicts of Interest. , 2005, , 126-130.		6
24	Norm Theory: Comparing Reality to Its Alternatives. , 2002, , 348-366.		7
25	Counterfactual Thought, Regret, and Superstition: How to Avoid Kicking Yourself. , 2002, , 367-378.		32
26	Seeing approach motivation in the avoidance behavior of others: Implications for an understanding of pluralistic ignorance.. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 1066-1075.	2.8	48
27	Just World, Social Responsibility, and Helping Behavior. , 2002, , 189-203.		16
28	Committing Altruism under the Cloak of Self-Interest: The Exchange Fiction. <i>Journal of Experimental Social Psychology</i> , 2002, 38, 144-151.	2.2	149
29	Why We Reject Innocent Victims. , 2002, , 109-126.		27
30	Helping and Rationalization as Alternative Strategies for Restoring the Belief in a Just World: Evidence from Longitudinal Change Analyses. , 2002, , 127-148.		8
31	The Just World and Winston Churchill: An Approach/Avoidance Conflict about Psychological Distance When Harming Victims. , 2002, , 168-186.		9
32	Awaking to Discrimination. , 2002, , 382-396.		8
33	The emergence of homegrown stereotypes.. <i>American Psychologist</i> , 2002, 57, 352-359.	4.2	19
34	Seeing approach motivation in the avoidance behavior of others: implications for an understanding of pluralistic ignorance. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 1066-75.	2.8	7
35	Disrespect and the Experience of Injustice. <i>Annual Review of Psychology</i> , 2001, 52, 527-553.	17.7	625
36	Moral credentials and the expression of prejudice.. <i>Journal of Personality and Social Psychology</i> , 2001, 81, 33-43.	2.8	806

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37	The norm of self-interest and its effects on social action.. Journal of Personality and Social Psychology, 2001, 81, 5-16.	2.8	191
38	The Effects of In-Group versus Out-Group Social Comparison on Self-Esteem in the Context of a Negative Stereotype. Journal of Experimental Social Psychology, 2000, 36, 519-530.	2.2	122
39	The norm of self-interest.. American Psychologist, 1999, 54, 1053-1060.	4.2	789
40	Minimal conditions for the creation of a unit relationship: the social bond between birthdaymates. European Journal of Social Psychology, 1998, 28, 475-481.	2.4	121
41	The disparity between the actual and assumed power of self-interest.. Journal of Personality and Social Psychology, 1998, 74, 53-62.	2.8	326
42	Pluralistic Ignorance and the Perpetuation of Social Norms by Unwitting Actors. Advances in Experimental Social Psychology, 1996, , 161-209.	3.3	221
43	The Power of the Myth of Self-Interest. Critical Issues in Social Justice, 1996, , 25-48.	0.2	78
44	The Distinctiveness Effect in Social Categorization: You Are What Makes You Unusual. Psychological Science, 1995, 6, 246-249.	3.3	71
45	Collective Errors and Errors about the Collective. Personality and Social Psychology Bulletin, 1994, 20, 541-550.	3.0	166
46	Reactions to incongruous negative life events. Social Justice Research, 1994, 7, 29-46.	1.1	15
47	Suspicion and Dispositional Inference. Personality and Social Psychology Bulletin, 1993, 19, 501-512.	3.0	163
48	Pluralistic ignorance and alcohol use on campus: Some consequences of misperceiving the social norm.. Journal of Personality and Social Psychology, 1993, 64, 243-256.	2.8	875
49	When small effects are impressive.. Psychological Bulletin, 1992, 112, 160-164.	6.1	775
50	Gender gaps: Who needs to be explained?. Journal of Personality and Social Psychology, 1991, 61, 5-12.	2.8	144
51	Suspicion of ulterior motivation and the correspondence bias.. Journal of Personality and Social Psychology, 1990, 58, 753-764.	2.8	184
52	Temporal order and the perceived mutability of events: Implications for blame assignment.. Journal of Personality and Social Psychology, 1990, 59, 1111-1118.	2.8	231
53	Counterfactual Thinking and Social Perception: Thinking about What Might Have Been. Advances in Experimental Social Psychology, 1990, , 305-331.	3.3	157
54	The counterfactual fallacy: Confusing what might have been with what ought to have been. Social Justice Research, 1990, 4, 1-19.	1.1	125

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55	Judgments of Self-Other Similarity. Personality and Social Psychology Bulletin, 1990, 16, 475-484.	3.0	72
56	When a coincidence is suspicious: The role of mental simulation.. Journal of Personality and Social Psychology, 1989, 57, 581-589.	2.8	76
57	Particularistic and universalistic evaluation in the social comparison process.. Journal of Personality and Social Psychology, 1988, 55, 908-917.	2.8	137
58	Pluralistic ignorance: When similarity is interpreted as dissimilarity.. Journal of Personality and Social Psychology, 1987, 53, 298-305.	2.8	283
59	Counterfactual Thinking and Victim Compensation. Personality and Social Psychology Bulletin, 1986, 12, 513-519.	3.0	248
60	Norm theory: Comparing reality to its alternatives.. Psychological Review, 1986, 93, 136-153.	3.8	2,588
61	Self-Blame in Victims of Violence. Journal of Social Issues, 1983, 39, 139-152.	3.3	144
62	Why not wait?: A cognitive model of self-imposed delay termination.. Journal of Personality and Social Psychology, 1983, 45, 935-942.	2.8	35
63	Morality and the Development of Conceptions of Justice. Critical Issues in Social Justice, 1981, , 73-89.	0.2	14
64	The Social Psychology of Punishment Reactions. Critical Issues in Social Justice, 1981, , 145-172.	0.2	100
65	Effects of temporal perspective on the attribution process.. Journal of Personality and Social Psychology, 1980, 39, 532-541.	2.8	48
66	Socialpsychological Processes Underlying Attitudes toward Legal Punishment. Law and Society Review, 1980, 14, 565.	1.0	149
67	Children's Reactions to the Perpetrators and Victims of Injustices. Child Development, 1979, 50, 861.	3.0	33
68	Locus of control and the ability to tolerate gratification delay: When it is better to be an external. Journal of Research in Personality, 1978, 12, 49-56.	1.7	10
69	Just world research and the attribution process: Looking back and ahead.. Psychological Bulletin, 1978, 85, 1030-1051.	6.1	1,089
70	Distortion in person perception as a consequence of the need for effective control.. Journal of Personality and Social Psychology, 1978, 36, 598-607.	2.8	89
71	The Effect of Own Deservingness and Deservingness of Others on Children's Helping Behavior. Child Development, 1977, 48, 617.	3.0	7
72	Altruism and threat to a belief in a just world. Journal of Experimental Social Psychology, 1977, 13, 113-124.	2.2	79

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73	Personal deserving versus justice for others: An exploration of the justice motive. Journal of Experimental Social Psychology, 1977, 13, 1-13.	2.2	63
74	Coping strategies and attentional mechanisms in self-imposed and externally imposed delay situations.. Journal of Personality and Social Psychology, 1976, 34, 310-316.	2.8	39
75	The role of rewards in externally and self-imposed delay of gratification.. Journal of Personality and Social Psychology, 1976, 33, 594-600.	2.8	26
76	Ego involvement and attributions for success and failure.. Journal of Personality and Social Psychology, 1976, 34, 901-906.	2.8	310
77	Deserving and the Emergence of Forms of Justice. Advances in Experimental Social Psychology, 1976, 9, 133-162.	3.3	103
78	Self-serving biases in the attribution of causality: Fact or fiction?. Psychological Bulletin, 1975, 82, 213-225.	6.1	1,955
79	The norm of self-interest. Research in Ethical Issues in Organizations, 0, , 193-210.	0.1	13
80	The Price of Equality: Suboptimal Resource Allocations Across Social Categories. SSRN Electronic Journal, 0, , .	0.4	1