

# Jean Tirole

## List of Publications by Year in descending order

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149  
papers

47,393  
citations

5896

81  
h-index

10734

138  
g-index

167  
all docs

167  
docs citations

167  
times ranked

14711  
citing authors

#	ARTICLE	IF	CITATIONS
1	Shadow Banking and the Four Pillars of Traditional Financial Intermediation. Review of Economic Studies, 2021, 88, 2622-2653.	5.4	17
2	Taxing Identity: Theory and Evidence From Early Islam. Econometrica, 2021, 89, 1881-1919.	4.2	11
3	Digital Dystopia. American Economic Review, 2021, 111, 2007-2048.	8.5	24
4	Emmanuel Farhi, Economist Par Excellence. Annual Review of Economics, 2021, 13, 1-17.	5.5	0
5	Pandering and pork-barrel politics. Journal of Public Economics, 2019, 176, 79-93.	4.3	17
6	Price Caps as Welfare-Enhancing Coopetition. Journal of Political Economy, 2019, 127, 3018-3069.	4.5	19
7	Shrouded transaction costs: must-take cards, discounts and surcharges. International Journal of Industrial Organization, 2019, 63, 99-144.	1.2	17
8	Deadly Embrace: Sovereign and Financial Balance Sheets Doom Loops. Review of Economic Studies, 2018, 85, 1781-1823.	5.4	159
9	Missed Sales and the Pricing of Ancillary Goods*. Quarterly Journal of Economics, 2018, 133, 2097-2169.	8.6	22
10	Mindful Economics: The Production, Consumption, and Value of Beliefs. Journal of Economic Perspectives, 2016, 30, 141-164.	5.9	471
11	Bonus Culture: Competitive Pay, Screening, and Multitasking. Journal of Political Economy, 2016, 124, 305-370.	4.5	159
12	Market Failures and Public Policy. American Economic Review, 2015, 105, 1665-1682.	8.5	47
13	Liquid bundles. Journal of Economic Theory, 2015, 158, 634-655.	1.1	26
14	Country Solidarity in Sovereign Crises. American Economic Review, 2015, 105, 2333-2363.	8.5	56
15	Standard-Essential Patents. Journal of Political Economy, 2015, 123, 547-586.	4.5	152
16	Bonus Culture: Competitive Pay, Screening, and Multitasking. SSRN Electronic Journal, 2014, , .	0.4	9
17	A Better Route to Tech Standards. Science, 2014, 343, 972-973.	12.6	18
18	La théorie économique de la régulation des licenciements. Commentaire, 2014, Numéro 145, 65-72.	0.0	2

#	ARTICLE	IF	CITATIONS
19	Fear of rejection? Tiered certification and transparency. RAND Journal of Economics, 2013, 44, 610-631.	2.3	51
20	Rationalité, psychologie et Économie. Revue Française D'Économie, 2013, Volume XXVIII, 9-33.	0.1	8
21	Overcoming Adverse Selection: How Public Intervention Can Restore Market Functioning. American Economic Review, 2012, 102, 29-59.	8.5	214
22	Market Power Screens Willingness-to-Pay*. Quarterly Journal of Economics, 2012, 127, 1971-2003.	8.6	58
23	Collective Moral Hazard, Maturity Mismatch, and Systemic Bailouts. American Economic Review, 2012, 102, 60-93.	8.5	742
24	Macroeconomic Shocks and Banking Regulation. Journal of Money, Credit and Banking, 2012, 44, 237-254.	1.6	51
25	Market Power Screens Willingness-to-Pay. SSRN Electronic Journal, 2012, , .	0.4	10
26	Illiquidity and All Its Friends. Journal of Economic Literature, 2011, 49, 287-325.	6.5	170
27	MUST-TAKE CARDS: MERCHANT DISCOUNTS AND AVOIDED COSTS. Journal of the European Economic Association, 2011, 9, 462-495.	3.5	81
28	Regional initiatives and the cost of delaying binding climate change agreements. Journal of Public Economics, 2011, 95, 1339-1348.	4.3	64
29	Identity, Morals, and Taboos: Beliefs as Assets *. Quarterly Journal of Economics, 2011, 126, 805-855.	8.6	678
30	Inside and Outside Liquidity. , 2011, , .		184
31	Individual and Corporate Social Responsibility. Economica, 2010, 77, 1-19.	1.6	1,475
32	From Pigou to Extended Liability: On the Optimal Taxation of Externalities Under Imperfect Financial Markets. Review of Economic Studies, 2010, 77, 697-729.	5.4	15
33	Motivation intrinsèque, incitations et normes sociales. Revue Economique, 2009, Vol. 60, 577-589.	0.3	27
34	Cognition and Incomplete Contracts. American Economic Review, 2009, 99, 265-294.	8.5	225
35	Over My Dead Body: Bargaining and the Price of Dignity. American Economic Review, 2009, 99, 459-465.	8.5	68
36	Leverage and the Central Banker's Put. American Economic Review, 2009, 99, 589-593.	8.5	41

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37	The Joint Design of Unemployment Insurance and Employment Protection: A First Pass. Journal of the European Economic Association, 2008, 6, 45-77.	3.5	159
38	Public-private partnerships and government spending limits. International Journal of Industrial Organization, 2008, 26, 412-420.	1.2	156
39	Tying in two-sided markets and the honor all cards rule. International Journal of Industrial Organization, 2008, 26, 1333-1347.	1.2	69
40	Consensus Building: How to Persuade a Group. American Economic Review, 2007, 97, 1877-1900.	8.5	99
41	Financing and access in cooperatives. International Journal of Industrial Organization, 2007, 25, 1061-1088.	1.2	57
42	Reliability and competitive electricity markets. RAND Journal of Economics, 2007, 38, 60-84.	2.3	315
43	Chapter 33 A Primer on Foreclosure. Handbook of Industrial Organization, 2007, 3, 2145-2220.	0.3	292
44	The rules of standard-setting organizations: an empirical analysis. RAND Journal of Economics, 2007, 38, 905-930.	2.3	180
45	The design of patent pools: the determinants of licensing rules. RAND Journal of Economics, 2007, 38, 610-625.	2.3	94
46	The Dynamics of Open-Source Contributors. American Economic Review, 2006, 96, 114-118.	8.5	88
47	Two-sided markets: a progress report. RAND Journal of Economics, 2006, 37, 645-667.	2.3	2,114
48	Retail electricity competition. RAND Journal of Economics, 2006, 37, 799-815.	2.3	120
49	Incentives and Prosocial Behavior. American Economic Review, 2006, 96, 1652-1678.	8.5	2,358
50	A Model of Forum Shopping. American Economic Review, 2006, 96, 1091-1113.	8.5	151
51	Externalities and Regulation in Card Payment Systems. Review of Network Economics, 2006, 5, .	0.8	44
52	Belief in a Just World and Redistributive Politics. Quarterly Journal of Economics, 2006, 121, 699-746.	8.6	766
53	The Economics of Technology Sharing: Open Source and Beyond. Journal of Economic Perspectives, 2005, 19, 99-120.	5.9	266
54	Modes of Communication. Journal of Political Economy, 2005, 113, 1217-1238.	4.5	202

#	ARTICLE	IF	CITATIONS
55	MERCHANT TRANSMISSION INVESTMENT*. Journal of Industrial Economics, 2005, 53, 233-264.	1.3	298
56	Self-control in peer groups. Journal of Economic Theory, 2005, 123, 105-134.	1.1	82
57	Self-Confidence and Personal Motivation. , 2005, , 19-57.		5
58	Certifying New Technologies. Journal of the European Economic Association, 2005, 3, 734-744.	3.5	4
59	The Economics of Technology Sharing: Open Source and Beyond. SSRN Electronic Journal, 2004, , .	0.4	33
60	Efficient Patent Pools. American Economic Review, 2004, 94, 691-711.	8.5	328
61	Essential facility financing and market structure. Journal of Public Economics, 2004, 88, 667-694.	4.3	28
62	Redesigning the Employment Protection System. De Economist, 2004, 152, 1-20.	1.4	25
63	Willpower and Personal Rules. Journal of Political Economy, 2004, 112, 848-886.	4.5	410
64	On the "Receiver-Pays" Principle. RAND Journal of Economics, 2004, 35, 85.	2.3	114
65	Exit Options in Corporate Finance: Liquidity versus Incentives*. Review of Finance, 2004, 8, 327-353.	6.3	137
66	The Politician and the Judge: Accountability in Government. American Economic Review, 2004, 94, 1034-1054.	8.5	624
67	Platform Competition in Two-Sided Markets. Journal of the European Economic Association, 2003, 1, 990-1029.	3.5	3,554
68	Intrinsic and Extrinsic Motivation. Review of Economic Studies, 2003, 70, 489-520.	5.4	1,815
69	Internet Interconnection and the Off-Net-Cost Pricing Principle. RAND Journal of Economics, 2003, 34, 370.	2.3	146
70	On Nonexclusive Membership in Competing Joint Ventures. RAND Journal of Economics, 2003, 34, 43.	2.3	16
71	Inefficient Foreign Borrowing: A Dual- and Common-Agency Perspective. American Economic Review, 2003, 93, 1678-1702.	8.5	108
72	On the Receiver Pays Principle. SSRN Electronic Journal, 2003, , .	0.4	14

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73	Self-Confidence and Personal Motivation. Quarterly Journal of Economics, 2002, 117, 871-915.	8.6	1,085
74	Cooperation among Competitors: Some Economics of Payment Card Associations. RAND Journal of Economics, 2002, 33, 549.	2.3	470
75	Some Simple Economics of Open Source. Journal of Industrial Economics, 2002, 50, 197-234.	1.3	1,417
76	The open source movement: Key research questions. European Economic Review, 2001, 45, 819-826.	2.3	222
77	Internet Peering. American Economic Review, 2001, 91, 287-291.	8.5	92
78	Markov Perfect Equilibrium. Journal of Economic Theory, 2001, 100, 191-219.	1.1	588
79	LAPM: A Liquidity-Based Asset Pricing Model. Journal of Finance, 2001, 56, 1837-1867.	5.1	219
80	Self Confidence: Intrapersonal Strategies. SSRN Electronic Journal, 2000, , .	0.4	15
81	The Simple Economics of Open Source. SSRN Electronic Journal, 2000, , .	0.4	182
82	Liquidity and Risk Management. Journal of Money, Credit and Banking, 2000, 32, 295.	1.6	151
83	Multitask agency problems: Focus and task clustering. European Economic Review, 2000, 44, 869-877.	2.3	100
84	Transmission Rights and Market Power on Electric Power Networks. RAND Journal of Economics, 2000, 31, 450.	2.3	395
85	Pricing a Network Good To Deter Entry. Journal of Industrial Economics, 2000, 48, 373-390.	1.3	148
86	Connectivity in the Commercial Internet. Journal of Industrial Economics, 2000, 48, 433-472.	1.3	211
87	Advocates. Journal of Political Economy, 1999, 107, 1-39.	4.5	447
88	Unforeseen Contingencies and Incomplete Contracts. Review of Economic Studies, 1999, 66, 83-114.	5.4	618
89	Two Remarks on the Property-Rights Literature. Review of Economic Studies, 1999, 66, 139-149.	5.4	133
90	The Economics of Career Concerns, Part I: Comparing Information Structures. Review of Economic Studies, 1999, 66, 183-198.	5.4	397

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91	The Economics of Career Concerns, Part II: Application to Missions and Accountability of Government Agencies. Review of Economic Studies, 1999, 66, 199-217.	5.4	402
92	Incomplete Contracts: Where do We Stand?. Econometrica, 1999, 67, 741-781.	4.2	899
93	Network Competition: I. Overview and Nondiscriminatory Pricing. RAND Journal of Economics, 1998, 29, 1.	2.3	449
94	Network Competition: II. Price Discrimination. RAND Journal of Economics, 1998, 29, 38.	2.3	344
95	Private and Public Supply of Liquidity. Journal of Political Economy, 1998, 106, 1-40.	4.5	1,336
96	Formal and Real Authority in Organizations. Journal of Political Economy, 1997, 105, 1-29.	4.5	2,336
97	Competition between telecommunications operators. European Economic Review, 1997, 41, 701-711.	2.3	39
98	A Theory of Collective Reputations (with Applications to the Persistence of Corruption and to Firm) Tj ETQq0 0 0 rgBT /Overlock 10 Tf 50	8.4	745
99	Controlling Risk in Payment Systems. Journal of Money, Credit and Banking, 1996, 28, 832.	1.6	77
100	Pollution permits and compliance strategies. Journal of Public Economics, 1996, 62, 85-125.	4.3	113
101	Pollution permits and environmental innovation. Journal of Public Economics, 1996, 62, 127-140.	4.3	139
102	Biased principals as a discipline device. Japan and the World Economy, 1996, 8, 195-206.	1.1	10
103	Creating competition through interconnection: Theory and practice. Journal of Regulatory Economics, 1996, 10, 227-256.	1.4	206
104	Interbank Lending and Systemic Risk. Journal of Money, Credit and Banking, 1996, 28, 733.	1.6	553
105	A Theory of Income and Dividend Smoothing Based on Incumbency Rents. Journal of Political Economy, 1995, 103, 75-93.	4.5	572
106	Some implications of growth for organizational form and ownership structure. European Economic Review, 1995, 39, 440-455.	2.3	55
107	Western prudential regulation: assessment, and reflections on its application to Central and Eastern Europe1. Economics of Transition, 1994, 2, 129-150.	0.7	10
108	Access pricing and competition. European Economic Review, 1994, 38, 1673-1710.	2.3	205

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109	THE INTERNAL ORGANIZATION OF GOVERNMENT. Oxford Economic Papers, 1994, 46, 1-29.	1.2	456
110	Cartelization by regulation. Journal of Regulatory Economics, 1993, 5, 111-130.	1.4	14
111	Market Liquidity and Performance Monitoring. Journal of Political Economy, 1993, 101, 678-709.	4.5	1,325
112	The Principal-Agent Relationship with an Informed Principal, II: Common Values. Econometrica, 1992, 60, 1.	4.2	365
113	Should governments commit?. European Economic Review, 1992, 36, 345-353.	2.3	10
114	Auction design and favoritism. International Journal of Industrial Organization, 1991, 9, 9-42.	1.2	118
115	Privatization in Eastern Europe: Incentives and the Economics of Transition. NBER Macroeconomics Annual, 1991, 6, 221-259.	3.8	36
116	Perfect Bayesian equilibrium and sequential equilibrium. Journal of Economic Theory, 1991, 53, 236-260.	1.1	492
117	In Honor of David Kreps, Winner of the John Bates Clark Medal. Journal of Economic Perspectives, 1990, 4, 149-170.	5.9	18
118	The regulation of multiproduct firms. Journal of Public Economics, 1990, 43, 1-36.	4.3	74
119	The regulation of multiproduct firms. Journal of Public Economics, 1990, 43, 37-66.	4.3	20
120	Vertical Integration and Market Foreclosure. Brookings Papers on Economic Activity Microeconomics, 1990, 1990, 205.	1.6	618
121	Adverse Selection and Renegotiation in Procurement. Review of Economic Studies, 1990, 57, 597.	5.4	241
122	Chapter 5 Noncooperative game theory for industrial organization: An introduction and overview. Handbook of Industrial Organization, 1989, , 259-327.	0.3	41
123	Chapter 2 The theory of the firm. Handbook of Industrial Organization, 1989, 1, 61-133.	0.3	389
124	Repeated Auctions of Incentive Contracts, Investment, and Bidding Parity with an Application to Takeovers. RAND Journal of Economics, 1988, 19, 516.	2.3	130
125	Contract Renegotiation and Coasian Dynamics. Review of Economic Studies, 1988, 55, 509.	5.4	312
126	The Dynamics of Incentive Contracts. Econometrica, 1988, 56, 1153.	4.2	497



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127	A Theory of Dynamic Oligopoly, I: Overview and Quantity Competition with Large Fixed Costs. Econometrica, 1988, 56, 549.	4.2	378
128	Auctioning Incentive Contracts. Journal of Political Economy, 1987, 95, 921-937.	4.5	299
129	Comparative statics of the optimal dynamic incentive contract. European Economic Review, 1987, 31, 901-926.	2.3	84
130	A theory of dynamic oligopoly, III. European Economic Review, 1987, 31, 947-968.	2.3	157
131	Procurement and Renegotiation. Journal of Political Economy, 1986, 94, 235-259.	4.5	281
132	Using Cost Observation to Regulate Firms. Journal of Political Economy, 1986, 94, 614-641.	4.5	979
133	A Theory of Exit in Duopoly. Econometrica, 1986, 54, 943.	4.2	253
134	Asset Bubbles and Overlapping Generations. Econometrica, 1985, 53, 1499.	4.2	554
135	Asset Bubbles and Overlapping Generations. Econometrica, 1985, 53, 1071.	4.2	377
136	Preemption and Rent Equalization in the Adoption of New Technology. Review of Economic Studies, 1985, 52, 383.	5.4	677
137	Planning under Incomplete Information and the Ratchet Effect. Review of Economic Studies, 1985, 52, 173.	5.4	402
138	Sequential Bargaining with Incomplete Information. Review of Economic Studies, 1983, 50, 221.	5.4	278
139	Preemption, leapfrogging and competition in patent races. European Economic Review, 1983, 22, 3-31.	2.3	429
140	Capital as a commitment: Strategic investment to deter mobility. Journal of Economic Theory, 1983, 31, 227-250.	1.1	184
141	Incentives and Prosocial Behavior. SSRN Electronic Journal, 0, , .	0.4	94
142	ECONOMIC PERSPECTIVES ON OPEN SOURCE. Advances in the Study of Entrepreneurship, Innovation, and Economic Growth, 0, , 33-69.	0.6	7
143	Collective Moral Hazard, Maturity Mismatch and Systemic Bailouts. SSRN Electronic Journal, 0, , .	0.4	61
144	Individual and Corporate Social Responsibility. SSRN Electronic Journal, 0, , .	0.4	59

#	ARTICLE	IF	CITATIONS
145	Patent Disclosures and Standard-Setting. SSRN Electronic Journal, 0, , .	0.4	1
146	Illiquidity and All its Friends. SSRN Electronic Journal, 0, , .	0.4	10
147	The Joint Design of Unemployment Insurance and Employment Protection: A First Pass. SSRN Electronic Journal, 0, , .	0.4	12
148	Pegs, Risk Management, and Financial Crises. SSRN Electronic Journal, 0, , .	0.4	4
149	A Model of Forum Shopping, with Special Reference to Standard Setting Organizations. SSRN Electronic Journal, 0, , .	0.4	5