

# Jean Tirole

## List of Publications by Year in descending order

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149  
papers

47,393  
citations

5876

81  
h-index

10708

138  
g-index

167  
all docs

167  
docs citations

167  
times ranked

14711  
citing authors

#	ARTICLE	IF	CITATIONS
1	Platform Competition in Two-Sided Markets. Journal of the European Economic Association, 2003, 1, 990-1029.	1.9	3,554
2	Incentives and Prosocial Behavior. American Economic Review, 2006, 96, 1652-1678.	4.0	2,358
3	Formal and Real Authority in Organizations. Journal of Political Economy, 1997, 105, 1-29.	3.3	2,336
4	Two-sided markets: a progress report. RAND Journal of Economics, 2006, 37, 645-667.	1.3	2,114
5	Intrinsic and Extrinsic Motivation. Review of Economic Studies, 2003, 70, 489-520.	2.9	1,815
6	Individual and Corporate Social Responsibility. Economica, 2010, 77, 1-19.	0.9	1,475
7	Some Simple Economics of Open Source. Journal of Industrial Economics, 2002, 50, 197-234.	0.6	1,417
8	Private and Public Supply of Liquidity. Journal of Political Economy, 1998, 106, 1-40.	3.3	1,336
9	Market Liquidity and Performance Monitoring. Journal of Political Economy, 1993, 101, 678-709.	3.3	1,325
10	Self-Confidence and Personal Motivation. Quarterly Journal of Economics, 2002, 117, 871-915.	3.8	1,085
11	Using Cost Observation to Regulate Firms. Journal of Political Economy, 1986, 94, 614-641.	3.3	979
12	Incomplete Contracts: Where do We Stand?. Econometrica, 1999, 67, 741-781.	2.6	899
13	Belief in a Just World and Redistributive Politics. Quarterly Journal of Economics, 2006, 121, 699-746.	3.8	766
14	A Theory of Collective Reputations (with Applications to the Persistence of Corruption and to Firm) Tj ETQq0 0 0 rgBT /Overlock 10 Tf 50	2.9	745
15	Collective Moral Hazard, Maturity Mismatch, and Systemic Bailouts. American Economic Review, 2012, 102, 60-93.	4.0	742
16	Identity, Morals, and Taboos: Beliefs as Assets *. Quarterly Journal of Economics, 2011, 126, 805-855.	3.8	678
17	Preemption and Rent Equalization in the Adoption of New Technology. Review of Economic Studies, 1985, 52, 383.	2.9	677
18	The Politician and the Judge: Accountability in Government. American Economic Review, 2004, 94, 1034-1054.	4.0	624

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19	Vertical Integration and Market Foreclosure. Brookings Papers on Economic Activity Microeconomics, 1990, 1990, 205.	1.6	618
20	Unforeseen Contingencies and Incomplete Contracts. Review of Economic Studies, 1999, 66, 83-114.	2.9	618
21	Markov Perfect Equilibrium. Journal of Economic Theory, 2001, 100, 191-219.	0.5	588
22	A Theory of Income and Dividend Smoothing Based on Incumbency Rents. Journal of Political Economy, 1995, 103, 75-93.	3.3	572
23	Asset Bubbles and Overlapping Generations. Econometrica, 1985, 53, 1499.	2.6	554
24	Interbank Lending and Systemic Risk. Journal of Money, Credit and Banking, 1996, 28, 733.	0.9	553
25	The Dynamics of Incentive Contracts. Econometrica, 1988, 56, 1153.	2.6	497
26	Perfect Bayesian equilibrium and sequential equilibrium. Journal of Economic Theory, 1991, 53, 236-260.	0.5	492
27	Mindful Economics: The Production, Consumption, and Value of Beliefs. Journal of Economic Perspectives, 2016, 30, 141-164.	2.7	471
28	Cooperation among Competitors: Some Economics of Payment Card Associations. RAND Journal of Economics, 2002, 33, 549.	1.3	470
29	THE INTERNAL ORGANIZATION OF GOVERNMENT. Oxford Economic Papers, 1994, 46, 1-29.	0.7	456
30	Network Competition: I. Overview and Nondiscriminatory Pricing. RAND Journal of Economics, 1998, 29, 1.	1.3	449
31	Advocates. Journal of Political Economy, 1999, 107, 1-39.	3.3	447
32	Preemption, leapfrogging and competition in patent races. European Economic Review, 1983, 22, 3-31.	1.2	429
33	Willpower and Personal Rules. Journal of Political Economy, 2004, 112, 848-886.	3.3	410
34	Planning under Incomplete Information and the Ratchet Effect. Review of Economic Studies, 1985, 52, 173.	2.9	402
35	The Economics of Career Concerns, Part II: Application to Missions and Accountability of Government Agencies. Review of Economic Studies, 1999, 66, 199-217.	2.9	402
36	The Economics of Career Concerns, Part I: Comparing Information Structures. Review of Economic Studies, 1999, 66, 183-198.	2.9	397

#	ARTICLE	IF	CITATIONS
37	Transmission Rights and Market Power on Electric Power Networks. RAND Journal of Economics, 2000, 31, 450.	1.3	395
38	Chapter 2 The theory of the firm. Handbook of Industrial Organization, 1989, 1, 61-133.	0.3	389
39	A Theory of Dynamic Oligopoly, I: Overview and Quantity Competition with Large Fixed Costs. Econometrica, 1988, 56, 549.	2.6	378
40	Asset Bubbles and Overlapping Generations. Econometrica, 1985, 53, 1071.	2.6	377
41	The Principal-Agent Relationship with an Informed Principal, II: Common Values. Econometrica, 1992, 60, 1.	2.6	365
42	Network Competition: II. Price Discrimination. RAND Journal of Economics, 1998, 29, 38.	1.3	344
43	Efficient Patent Pools. American Economic Review, 2004, 94, 691-711.	4.0	328
44	Reliability and competitive electricity markets. RAND Journal of Economics, 2007, 38, 60-84.	1.3	315
45	Contract Renegotiation and Coasian Dynamics. Review of Economic Studies, 1988, 55, 509.	2.9	312
46	Auctioning Incentive Contracts. Journal of Political Economy, 1987, 95, 921-937.	3.3	299
47	MERCHANT TRANSMISSION INVESTMENT*. Journal of Industrial Economics, 2005, 53, 233-264.	0.6	298
48	Chapter 33 A Primer on Foreclosure. Handbook of Industrial Organization, 2007, 3, 2145-2220.	0.3	292
49	Procurement and Renegotiation. Journal of Political Economy, 1986, 94, 235-259.	3.3	281
50	Sequential Bargaining with Incomplete Information. Review of Economic Studies, 1983, 50, 221.	2.9	278
51	The Economics of Technology Sharing: Open Source and Beyond. Journal of Economic Perspectives, 2005, 19, 99-120.	2.7	266
52	A Theory of Exit in Duopoly. Econometrica, 1986, 54, 943.	2.6	253
53	Adverse Selection and Renegotiation in Procurement. Review of Economic Studies, 1990, 57, 597.	2.9	241
54	Cognition and Incomplete Contracts. American Economic Review, 2009, 99, 265-294.	4.0	225

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55	The open source movement: Key research questions. <i>European Economic Review</i> , 2001, 45, 819-826.	1.2	222
56	LAPM: A Liquidity-Based Asset Pricing Model. <i>Journal of Finance</i> , 2001, 56, 1837-1867.	3.2	219
57	Overcoming Adverse Selection: How Public Intervention Can Restore Market Functioning. <i>American Economic Review</i> , 2012, 102, 29-59.	4.0	214
58	Connectivity in the Commercial Internet. <i>Journal of Industrial Economics</i> , 2000, 48, 433-472.	0.6	211
59	Creating competition through interconnection: Theory and practice. <i>Journal of Regulatory Economics</i> , 1996, 10, 227-256.	0.8	206
60	Access pricing and competition. <i>European Economic Review</i> , 1994, 38, 1673-1710.	1.2	205
61	Modes of Communication. <i>Journal of Political Economy</i> , 2005, 113, 1217-1238.	3.3	202
62	Capital as a commitment: Strategic investment to deter mobility. <i>Journal of Economic Theory</i> , 1983, 31, 227-250.	0.5	184
63	Inside and Outside Liquidity. , 2011, , .		184
64	The Simple Economics of Open Source. <i>SSRN Electronic Journal</i> , 2000, , .	0.4	182
65	The rules of standardâ€setting organizations: an empirical analysis. <i>RAND Journal of Economics</i> , 2007, 38, 905-930.	1.3	180
66	Illiquidity and All Its Friends. <i>Journal of Economic Literature</i> , 2011, 49, 287-325.	4.5	170
67	The Joint Design of Unemployment Insurance and Employment Protection: A First Pass. <i>Journal of the European Economic Association</i> , 2008, 6, 45-77.	1.9	159
68	Bonus Culture: Competitive Pay, Screening, and Multitasking. <i>Journal of Political Economy</i> , 2016, 124, 305-370.	3.3	159
69	Deadly Embrace: Sovereign and Financial Balance Sheets Doom Loops. <i>Review of Economic Studies</i> , 2018, 85, 1781-1823.	2.9	159
70	A theory of dynamic oligopoly, III. <i>European Economic Review</i> , 1987, 31, 947-968.	1.2	157
71	Publicâ€private partnerships and government spending limits. <i>International Journal of Industrial Organization</i> , 2008, 26, 412-420.	0.6	156
72	Standard-Essential Patents. <i>Journal of Political Economy</i> , 2015, 123, 547-586.	3.3	152

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73	Liquidity and Risk Management. Journal of Money, Credit and Banking, 2000, 32, 295.	0.9	151
74	A Model of Forum Shopping. American Economic Review, 2006, 96, 1091-1113.	4.0	151
75	Pricing a Network Good To Deter Entry. Journal of Industrial Economics, 2000, 48, 373-390.	0.6	148
76	Internet Interconnection and the Off-Net-Cost Pricing Principle. RAND Journal of Economics, 2003, 34, 370.	1.3	146
77	Pollution permits and environmental innovation. Journal of Public Economics, 1996, 62, 127-140.	2.2	139
78	Exit Options in Corporate Finance: Liquidity versus Incentives*. Review of Finance, 2004, 8, 327-353.	3.2	137
79	Two Remarks on the Property-Rights Literature. Review of Economic Studies, 1999, 66, 139-149.	2.9	133
80	Repeated Auctions of Incentive Contracts, Investment, and Bidding Parity with an Application to Takeovers. RAND Journal of Economics, 1988, 19, 516.	1.3	130
81	Retail electricity competition. RAND Journal of Economics, 2006, 37, 799-815.	1.3	120
82	Auction design and favoritism. International Journal of Industrial Organization, 1991, 9, 9-42.	0.6	118
83	On the "Receiver-Pays" Principle. RAND Journal of Economics, 2004, 35, 85.	1.3	114
84	Pollution permits and compliance strategies. Journal of Public Economics, 1996, 62, 85-125.	2.2	113
85	Inefficient Foreign Borrowing: A Dual- and Common-Agency Perspective. American Economic Review, 2003, 93, 1678-1702.	4.0	108
86	Multitask agency problems: Focus and task clustering. European Economic Review, 2000, 44, 869-877.	1.2	100
87	Consensus Building: How to Persuade a Group. American Economic Review, 2007, 97, 1877-1900.	4.0	99
88	Incentives and Prosocial Behavior. SSRN Electronic Journal, 0, , .	0.4	94
89	The design of patent pools: the determinants of licensing rules. RAND Journal of Economics, 2007, 38, 610-625.	1.3	94
90	Internet Peering. American Economic Review, 2001, 91, 287-291.	4.0	92

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91	The Dynamics of Open-Source Contributors. American Economic Review, 2006, 96, 114-118.	4.0	88
92	Comparative statics of the optimal dynamic incentive contract. European Economic Review, 1987, 31, 901-926.	1.2	84
93	Self-control in peer groups. Journal of Economic Theory, 2005, 123, 105-134.	0.5	82
94	MUST-TAKE CARDS: MERCHANT DISCOUNTS AND AVOIDED COSTS. Journal of the European Economic Association, 2011, 9, 462-495.	1.9	81
95	Controlling Risk in Payment Systems. Journal of Money, Credit and Banking, 1996, 28, 832.	0.9	77
96	The regulation of multiproduct firms. Journal of Public Economics, 1990, 43, 1-36.	2.2	74
97	Tying in two-sided markets and the honor all cards rule. International Journal of Industrial Organization, 2008, 26, 1333-1347.	0.6	69
98	Over My Dead Body: Bargaining and the Price of Dignity. American Economic Review, 2009, 99, 459-465.	4.0	68
99	Regional initiatives and the cost of delaying binding climate change agreements. Journal of Public Economics, 2011, 95, 1339-1348.	2.2	64
100	Collective Moral Hazard, Maturity Mismatch and Systemic Bailouts. SSRN Electronic Journal, 0, , .	0.4	61
101	Individual and Corporate Social Responsibility. SSRN Electronic Journal, 0, , .	0.4	59
102	Market Power Screens Willingness-to-Pay*. Quarterly Journal of Economics, 2012, 127, 1971-2003.	3.8	58
103	Financing and access in cooperatives. International Journal of Industrial Organization, 2007, 25, 1061-1088.	0.6	57
104	Country Solidarity in Sovereign Crises. American Economic Review, 2015, 105, 2333-2363.	4.0	56
105	Some implications of growth for organizational form and ownership structure. European Economic Review, 1995, 39, 440-455.	1.2	55
106	Macroeconomic Shocks and Banking Regulation. Journal of Money, Credit and Banking, 2012, 44, 237-254.	0.9	51
107	Fear of rejection? Tiered certification and transparency. RAND Journal of Economics, 2013, 44, 610-631.	1.3	51
108	Market Failures and Public Policy. American Economic Review, 2015, 105, 1665-1682.	4.0	47

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109	Externalities and Regulation in Card Payment Systems. <i>Review of Network Economics</i> , 2006, 5, .	0.4	44
110	Chapter 5 Noncooperative game theory for industrial organization: An introduction and overview. <i>Handbook of Industrial Organization</i> , 1989, , 259-327.	0.3	41
111	Leverage and the Central Banker's Put. <i>American Economic Review</i> , 2009, 99, 589-593.	4.0	41
112	Competition between telecommunications operators. <i>European Economic Review</i> , 1997, 41, 701-711.	1.2	39
113	Privatization in Eastern Europe: Incentives and the Economics of Transition. <i>NBER Macroeconomics Annual</i> , 1991, 6, 221-259.	2.5	36
114	The Economics of Technology Sharing: Open Source and Beyond. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	33
115	Essential facility financing and market structure. <i>Journal of Public Economics</i> , 2004, 88, 667-694.	2.2	28
116	Motivation intrinsèque, incitations et normes sociales. <i>Revue Economique</i> , 2009, Vol. 60, 577-589.	0.1	27
117	Liquid bundles. <i>Journal of Economic Theory</i> , 2015, 158, 634-655.	0.5	26
118	Redesigning the Employment Protection System. <i>De Economist</i> , 2004, 152, 1-20.	0.9	25
119	Digital Dystopia. <i>American Economic Review</i> , 2021, 111, 2007-2048.	4.0	24
120	Missed Sales and the Pricing of Ancillary Goods*. <i>Quarterly Journal of Economics</i> , 2018, 133, 2097-2169.	3.8	22
121	The regulation of multiproduct firms. <i>Journal of Public Economics</i> , 1990, 43, 37-66.	2.2	20
122	Price Caps as Welfare-Enhancing Competition. <i>Journal of Political Economy</i> , 2019, 127, 3018-3069.	3.3	19
123	In Honor of David Kreps, Winner of the John Bates Clark Medal. <i>Journal of Economic Perspectives</i> , 1990, 4, 149-170.	2.7	18
124	A Better Route to Tech Standards. <i>Science</i> , 2014, 343, 972-973.	6.0	18
125	Pandering and pork-barrel politics. <i>Journal of Public Economics</i> , 2019, 176, 79-93.	2.2	17
126	Shrouded transaction costs: must-take cards, discounts and surcharges. <i>International Journal of Industrial Organization</i> , 2019, 63, 99-144.	0.6	17



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127	Shadow Banking and the Four Pillars of Traditional Financial Intermediation. <i>Review of Economic Studies</i> , 2021, 88, 2622-2653.	2.9	17
128	On Nonexclusive Membership in Competing Joint Ventures. <i>RAND Journal of Economics</i> , 2003, 34, 43.	1.3	16
129	Self Confidence: Intrapersonal Strategies. <i>SSRN Electronic Journal</i> , 2000, , .	0.4	15
130	From Pigou to Extended Liability: On the Optimal Taxation of Externalities Under Imperfect Financial Markets. <i>Review of Economic Studies</i> , 2010, 77, 697-729.	2.9	15
131	Cartelization by regulation. <i>Journal of Regulatory Economics</i> , 1993, 5, 111-130.	0.8	14
132	On the Receiver Pays Principle. <i>SSRN Electronic Journal</i> , 2003, , .	0.4	14
133	The Joint Design of Unemployment Insurance and Employment Protection: A First Pass. <i>SSRN Electronic Journal</i> , 0, , .	0.4	12
134	Taxing Identity: Theory and Evidence From Early Islam. <i>Econometrica</i> , 2021, 89, 1881-1919.	2.6	11
135	Should governments commit?. <i>European Economic Review</i> , 1992, 36, 345-353.	1.2	10
136	Western prudential regulation: assessment, and reflections on its application to Central and Eastern Europe1. <i>Economics of Transition</i> , 1994, 2, 129-150.	0.7	10
137	Biased principals as a discipline device. <i>Japan and the World Economy</i> , 1996, 8, 195-206.	0.4	10
138	Market Power Screens Willingness-to-Pay. <i>SSRN Electronic Journal</i> , 2012, , .	0.4	10
139	Illiquidity and All its Friends. <i>SSRN Electronic Journal</i> , 0, , .	0.4	10
140	Bonus Culture: Competitive Pay, Screening, and Multitasking. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	9
141	Rationalit�, psychologie et �conomie. <i>Revue Fran�saise D'�conomie</i> , 2013, Volume XXVIII, 9-33.	0.1	8
142	ECONOMIC PERSPECTIVES ON OPEN SOURCE. <i>Advances in the Study of Entrepreneurship, Innovation, and Economic Growth</i> , 0, , 33-69.	0.6	7
143	Self-Confidence and Personal Motivation. , 2005, , 19-57.		5
144	A Model of Forum Shopping, with Special Reference to Standard Setting Organizations. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5

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145	Certifying New Technologies. Journal of the European Economic Association, 2005, 3, 734-744.	1.9	4
146	Pegs, Risk Management, and Financial Crises. SSRN Electronic Journal, 0, , .	0.4	4
147	La th�orie �conomique de la r�gulation des licenciements. Commentaire, 2014, Num�ro 145, 65-72.	0.0	2
148	Patent Disclosures and Standard-Setting. SSRN Electronic Journal, 0, , .	0.4	1
149	Emmanuel Farhi, Economist Par Excellence. Annual Review of Economics, 2021, 13, 1-17.	2.4	0