## Robert F Hurley

List of Publications by Year in descending order

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| #  | Article  | IF   | CITATIONS |
|----|--|------|-----------|
| 1  | Innovation, Market Orientation, and Organizational Learning: An Integration and Empirical<br>Examination. Journal of Marketing, 1998, 62, 42-54.   | 11.3 | 2,480     |
| 2  | Innovativeness: Its antecedents and impact on business performance. Industrial Marketing<br>Management, 2004, 33, 429-438.   | 6.7  | 1,390     |
| 3  | Innovation, Market Orientation, and Organizational Learning: An Integration and Empirical Examination. Journal of Marketing, 1998, 62, 42.   | 11.3 | 1,314     |
| 4  | Organizational Learning in Global Purchasing: A Model and Test of Internal Users and Corporate<br>Buyers. Decision Sciences, 2000, 31, 293-325.  | 4.5  | 235       |
| 5  | Alternative Indexes for Monitoring Customer Perceptions of Service Quality: A Comparative<br>Evaluation in a Retail Context. Journal of the Academy of Marketing Science, 1998, 26, 209-221. | 11.2 | 69        |
| 6  | Global Organizational Learning in the Supply Chain: A Low versus High Learning Study. Journal of<br>International Marketing, 2000, 8, 61-83.   | 4.4  | 68        |
| 7  | Innovativeness and capacity to innovate in a complexity of firm-level relationships: A response to Woodside (2004). Industrial Marketing Management, 2005, 34, 281-283.                      | 6.7  | 58        |
| 8  | Group culture and its effect on innovative productivity. Journal of Engineering and Technology<br>Management - JET-M, 1995, 12, 57-75.   | 2.7  | 54        |
| 9  | Global organizational learning effects on cycle time performance. Journal of Business Research, 2002, 55, 377-387.   | 10.2 | 49        |
| 10 | Leadership and Relationship Commitment. Industrial Marketing Management, 2000, 29, 111-119.  | 6.7  | 46        |
| 11 | Putting people back into organizational learning. Journal of Business and Industrial Marketing, 2002, 17, 270-281.   | 3.0  | 43        |
| 12 | Total Quality Research: Integrating Markets and the Organization. California Management Review, 1995, 38, 59-78.   | 6.3  | 21        |
| 13 | TQM and Marketing: How Marketing Operates in Quality Companies. Quality Management Journal, 1994,<br>1, 42-51.   | 1.4  | 9         |
| 14 | The Role of TQM in Advertising: A Conceptualization and a Framework for Application. Journal of<br>Marketing Theory and Practice, 1996, 4, 11-23.  | 4.3  | 5         |