

# Andrew Delios

## List of Publications by Year in descending order

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72  
papers

7,159  
citations

81839

39  
h-index

91828

69  
g-index

73  
all docs

73  
docs citations

73  
times ranked

3116  
citing authors

#	ARTICLE	IF	CITATIONS
1	Uncertainty, Imitation, and Plant Location: Japanese Multinational Corporations, 1990-1996. <i>Administrative Science Quarterly</i> , 2001, 46, 443.	4.8	669
2	Political hazards, experience, and sequential entry strategies: the international expansion of Japanese firms, 1980-1998. <i>Strategic Management Journal</i> , 2003, 24, 1153-1164.	4.7	572
3	Ownership strategy of Japanese firms: transactional, institutional, and experience influences. <i>Strategic Management Journal</i> , 1999, 20, 915-933.	4.7	514
4	Geographic scope, product diversification, and the corporate performance of Japanese firms. <i>Strategic Management Journal</i> , 1999, 20, 711-727.	4.7	490
5	Local Knowledge Transfer and Performance: Implications for Alliance Formation in Asia. <i>Journal of International Business Studies</i> , 1996, 27, 905-927.	4.6	403
6	Institutional Environments, Staffing Strategies, and Subsidiary Performance. <i>Journal of Management</i> , 2007, 33, 611-636.	6.3	365
7	Absolute and relative resources as determinants of international acquisitions. <i>Strategic Management Journal</i> , 2002, 23, 119-134.	4.7	333
8	Location Specificity and the Transferability of Downstream Assets to Foreign Subsidiaries. <i>Journal of International Business Studies</i> , 1997, 28, 579-603.	4.6	256
9	International diversification, subsidiary performance, and the mobility of knowledge resources. <i>Strategic Management Journal</i> , 2007, 28, 1053-1064.	4.7	165
10	Expatriate staffing in foreign subsidiaries of Japanese multinational corporations in the PRC and the United States. <i>International Journal of Human Resource Management</i> , 2000, 11, 278-293.	3.3	163
11	Survival and Profitability: The Roles of Experience and Intangible Assets in Foreign Subsidiary Performance. <i>Academy of Management Journal</i> , 2001, 44, 1028-1038.	4.3	163
12	What determines the scope of the firm over time and around the world? An Asia Pacific perspective. <i>Asia Pacific Journal of Management</i> , 2007, 23, 385-405.	2.9	162
13	Japanese Firms' Investment Strategies in Emerging Economies. <i>Academy of Management Journal</i> , 2000, 43, 305-323.	4.3	160
14	Do Shareholders or Stakeholders appropriate the Rents from Corporate Diversification? The Influence of Ownership Structure. <i>Academy of Management Journal</i> , 2010, 53, 636-654.	4.3	157
15	International Diversification of Emerging Market Firms: The Role of Ownership Structure and Group Affiliation. <i>Management International Review</i> , 2015, 55, 235-253.	2.1	138
16	Locational Determinants of Japanese Foreign Direct Investment in China. <i>Asia Pacific Journal of Management</i> , 2002, 19, 63-86.	2.9	134
17	Corporate governance, board networks and growth in domestic and international markets: Evidence from India. <i>Journal of World Business</i> , 2017, 52, 615-627.	4.6	133
18	International business and institutional development in Central and Eastern Europe. <i>Journal of International Management</i> , 2008, 14, 1-11.	2.4	115

#	ARTICLE	IF	CITATIONS
19	A New Perspective on Ownership Identities in China's Listed Companies. <i>Management and Organization Review</i> , 2006, 2, 319-343.	1.8	114
20	The Death and Rebirth (?) of International Business Research. <i>Journal of Management Studies</i> , 2017, 54, 391-397.	6.0	114
21	Information or influence? The benefits of experience for managing political uncertainty. <i>Strategic Organization</i> , 2004, 2, 389-421.	3.1	107
22	Foreign expansion in service industries. <i>Journal of Business Research</i> , 2004, 57, 35-46.	5.8	107
23	An exploration of multinational enterprise knowledge resources and foreign subsidiary performance. <i>Journal of World Business</i> , 2013, 48, 30-38.	4.6	91
24	A geographic relational perspective on the internationalization of emerging market firms. <i>Journal of International Business Studies</i> , 2020, 51, 50-71.	4.6	91
25	Internalization and experience: Japanese banks' international expansion, 1980-1998. <i>Journal of International Business Studies</i> , 2008, 39, 231-248.	4.6	82
26	Within-country product diversification and foreign subsidiary performance. <i>Journal of International Business Studies</i> , 2008, 39, 706-724.	4.6	77
27	Competing globally: How Japanese MNCs have matched goals and strategies in India and China. <i>Journal of World Business</i> , 1996, 31, 50-62.	0.4	73
28	Beijing or Shanghai? The strategic location choice of large MNEs' host-country headquarters in China. <i>Journal of International Business Studies</i> , 2013, 44, 953-961.	4.6	70
29	Government regulation, corruption, and FDI. <i>Asia Pacific Journal of Management</i> , 2013, 30, 487-511.	2.9	69
30	Timing of Entry and the Foreign Subsidiary Performance of Japanese Firms. <i>Journal of International Marketing</i> , 2003, 11, 83-105.	2.5	66
31	Learning about the institutional environment. <i>Advances in Strategic Management</i> , 0, , 339-372.	0.1	63
32	Unbundling the effects of institutions on firm resources: The contingent value of being local in emerging economy private equity. <i>Strategic Management Journal</i> , 2015, 36, 1845-1865.	4.7	59
33	When experience meets national institutional environmental change: foreign entry attempts of U.S. firms in the Central and Eastern European region. <i>Strategic Management Journal</i> , 2009, 30, 1286-1309.	4.7	58
34	A new tale of two cities: Japanese FDIs in Shanghai and Beijing, 1979-2003. <i>International Business Review</i> , 2007, 16, 207-228.	2.6	54
35	International intensity, diversity, and distance: Unpacking the internationalization-performance relationship. <i>International Business Review</i> , 2016, 25, 907-920.	2.6	54
36	Legal Person Ownership, Diversification Strategy and Firm Profitability in China. <i>Journal of Management and Governance</i> , 2005, 9, 151-169.	2.4	52

#	ARTICLE	IF	CITATIONS
37	How capital structure influences diversification performance: A transaction cost perspective. <i>Strategic Management Journal</i> , 2014, 35, 1013-1031.	4.7	51
38	Cohesion, COVID-19 and contemporary challenges to globalization. <i>Journal of World Business</i> , 2021, 56, 101197.	4.6	50
39	Meta-analytic evidence of depression and anxiety in Eastern Europe during the COVID-19 pandemic. <i>European Journal of Psychotraumatology</i> , 2022, 13, 2000132.	0.9	45
40	The Timing of International Expansion: Information, Rivalry and Imitation Among Japanese Firms, 1980-2002. <i>Journal of Management Studies</i> , 2008, 45, 169-195.	6.0	44
41	Ownership structure and the diversification and performance of publicly-listed companies in China. <i>Business Horizons</i> , 2008, 51, 473-483.	3.4	43
42	Balancing growth across geographic diversification and product diversification: A contingency approach. <i>International Business Review</i> , 2012, 21, 1052-1064.	2.6	41
43	Diversification and diffusion: A social networks and institutional perspective. <i>Asia Pacific Journal of Management</i> , 2012, 29, 773-798.	2.9	38
44	Host-country headquarters and an MNE's subsequent within-country diversifications. <i>Journal of International Business Studies</i> , 2010, 41, 517-525.	4.6	36
45	Will a Second Mouse Get the Cheese? Learning from Early Entrants' Failures in a Foreign Market. <i>Organization Science</i> , 2015, 26, 908-922.	3.0	33
46	Tax competition and FDI: The special case of developing countries. <i>Journal of the Japanese and International Economies</i> , 2008, 22, 85-108.	1.4	30
47	The Measurement and Communication of Effect Sizes in Management Research. <i>Management and Organization Review</i> , 2023, 19, 176-197.	1.8	28
48	Investor Response to Environmental Risk in Foreign Direct Investment. <i>Management International Review</i> , 2010, 50, 683-708.	2.1	19
49	Experience and a firm's performance in foreign markets: A commentary essay. <i>Journal of Business Research</i> , 2011, 64, 227-229.	5.8	17
50	Centrality Asymmetry and Partner Complementarity as Influences on Alliance Dissolution. <i>British Journal of Management</i> , 2021, 32, 59-79.	3.3	17
51	Sister cities, cross-national FDI, and the subnational FDI location decision. <i>Journal of International Business Studies</i> , 2021, 52, 1279-1301.	4.6	16
52	How Can Organizations Be Competitive but Dare to Care?. <i>Academy of Management Perspectives</i> , 2010, 24, 25-36.	4.3	15
53	Locational Determinants of Japanese Foreign Direct Investment in China. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	13
54	Japanese Firms' Investment Strategies in Emerging Economies. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	12

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55	Survival and Profitability: The Roles of Experience and Intangible Assets in Foreign Subsidiary Performance. SSRN Electronic Journal, 2002, , .	0.4	12
56	A Subnational Analysis of Japanese Direct Investment in Canada. Canadian Journal of Administrative Sciences, 2000, 17, 38-51.	0.9	12
57	Editors' Introduction: Special Issue on Networks in Asia Pacific Business. Asia Pacific Journal of Management, 2005, 22, 315-320.	2.9	10
58	The Emergence of Portfolio Restructuring in Japan. Management International Review, 2009, 49, 313-335.	2.1	10
59	Two-sided effects of state equity: The survival of Sino-foreign IJVs. Journal of International Business Studies, 2023, 54, 107-127.	4.6	9
60	Absolute And Relative Resources As Determinants Of International Acquisitions. SSRN Electronic Journal, 2002, , .	0.4	8
61	BUSINESS GROUP AFFILIATION AND FIRM PERFORMANCE DURING INSTITUTIONAL TRANSITION.. Proceedings - Academy of Management, 2006, 2006, CC1-CC6.	0.0	8
62	Political Hazards, Experience and Sequential Entry Strategies: The International Expansion of Japanese Firms, 1980-1998. SSRN Electronic Journal, 2002, , .	0.4	7
63	Ownership Strategy of Japanese Firms: Transactional, Institutional and Experience Influences. SSRN Electronic Journal, 2002, , .	0.4	7
64	Uncertainty, Imitation, And Plant Location: Japanese Multinational Corporations, 1990-1996. SSRN Electronic Journal, 2002, , .	0.4	7
65	How does export commitment and product diversity affect the international scope-firm performance relationship?: Evidence from Japan. Asian Business and Management, 2013, 12, 142-172.	1.7	7
66	Governance: The Next Frontier for Research on Multinational Firms. Journal of Management Studies, 2011, 48, 456-459.	6.0	6
67	Selling China Looking Back and Looking Forward. Management and Organization Review, 2005, 1, 309-313.	1.8	5
68	Editorial- The APJM Since January 2004: On The Move. Asia Pacific Journal of Management, 2005, 22, 115-121.	2.9	4
69	The coevolution of international scope and technological knowledge in MNCs. Journal of World Business, 2022, 57, 101285.	4.6	4
70	Innovation in MNC'S strategy and structure: the (re) emergence of host country headquarters in large emerging markets. Asia Pacific Journal of Management, 2020, 37, 609-632.	2.9	2
71	Timing of Entry and Foreign Subsidiary Survival. SSRN Electronic Journal, 0, , .	0.4	0
72	Bunched Foreign Market Entry: Competition And Imitation Among Japanese Firms, 1980-1998. SSRN Electronic Journal, 0, , .	0.4	0