

Daniel Kahneman

List of Publications by Year in descending order

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137
papers

137,762
citations

12597

71
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73587

79
g-index

143
all docs

143
docs citations

143
times ranked

58112
citing authors

#	ARTICLE	IF	CITATIONS
1	Anne Marie Treisman. 27 February 1935–9 February 2018. Biographical Memoirs of Fellows of the Royal Society, 2020, 68, 407-430.	0.1	0
2	Hawkish Biases and the Interdisciplinary Study of Conflict Decision-Making. , 2017, , 51-81.		6
3	A Comparison of Affect Ratings Obtained with Ecological Momentary Assessment and the Day Reconstruction Method. Social Indicators Research, 2010, 99, 269-283.	1.4	161
4	Elaborating a simpler theory of anchoring. Journal of Consumer Psychology, 2010, 20, 17-19.	3.2	25
5	Comparing Gains and Losses. Psychological Science, 2010, 21, 1438-1445.	1.8	161
6	Associative processes in intuitive judgment. Trends in Cognitive Sciences, 2010, 14, 435-440.	4.0	363
7	High income improves evaluation of life but not emotional well-being. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, 16489-16493.	3.3	1,914
8	Remarks on Neuroeconomics. , 2009, , 523-526.		4
9	Conditions for intuitive expertise: A failure to disagree.. American Psychologist, 2009, 64, 515-526.	3.8	1,538
10	Time Use and Subjective Well-Being in France and the U.S.. Social Indicators Research, 2009, 93, 7-18.	1.4	124
11	Memories of yesterday's emotions: Does the valence of experience affect the memory-experience gap?. Emotion, 2009, 9, 885-891.	1.5	150
12	Interpretations of Utility and Their Implications for the Valuation of Health. Economic Journal, 2008, 118, 215-234.	1.9	323
13	Chapter 100 The Endowment Effect: Evidence of Losses Valued More than Gains. Handbook of Experimental Economics Results, 2008, , 939-948.	0.2	17
14	Extensional Versus Intuitive Reasoning: The Conjunction Fallacy in Probability Judgment. , 2008, , 114-135.		3
15	New Challenges to the Rationality Assumption. , 2006, , 487-503.		6
16	Economic Preferences or Attitude Expressions? An Analysis of Dollar Responses to Public Issues. , 2006, , 565-593.		3
17	Developments in the Measurement of Subjective Well-Being. Journal of Economic Perspectives, 2006, 20, 3-24.	2.7	2,425
18	Anomalies: Utility Maximization and Experienced Utility. Journal of Economic Perspectives, 2006, 20, 221-234.	2.7	509

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19	Would You Be Happier If You Were Richer? A Focusing Illusion. <i>Science</i> , 2006, 312, 1908-1910.	6.0	888
20	Testing competing models of loss aversion: an adversarial collaboration. <i>Journal of Public Economics</i> , 2005, 89, 1561-1580.	2.2	100
21	Experienced Utility as a Standard of Policy Evaluation. <i>Environmental and Resource Economics</i> , 2005, 32, 161-181.	1.5	424
22	The Boundaries of Loss Aversion. <i>Journal of Marketing Research</i> , 2005, 42, 119-128.	3.0	489
23	How Do Intentions Affect Loss Aversion?. <i>Journal of Marketing Research</i> , 2005, 42, 139-140.	3.0	102
24	A Survey Method for Characterizing Daily Life Experience: The Day Reconstruction Method. <i>Science</i> , 2004, 306, 1776-1780.	6.0	2,554
25	Toward National Well-Being Accounts. <i>American Economic Review</i> , 2004, 94, 429-434.	4.0	441
26	Maps of Bounded Rationality: Psychology for Behavioral Economics. <i>American Economic Review</i> , 2003, 93, 1449-1475.	4.0	3,783
27	Memories of colonoscopy: a randomized trial. <i>Pain</i> , 2003, 104, 187-194.	2.0	350
28	A perspective on judgment and choice: Mapping bounded rationality.. <i>American Psychologist</i> , 2003, 58, 697-720.	3.8	4,175
29	Experiences of collaborative research.. <i>American Psychologist</i> , 2003, 58, 723-730.	3.8	95
30	A Psychological Perspective on Economics. <i>American Economic Review</i> , 2003, 93, 162-168.	4.0	367
31	The Availability Heuristic Revisited: Ease of Recall and Content of Recall as Distinct Sources of Information. , 2002, , 103-119.		107
32	Compatibility Effects in Judgment and Choice. , 2002, , 217-229.		73
33	Sympathetic Magical Thinking: The Contagion and Similarity "Heuristics", 2002, , 201-216.		98
34	Two Systems of Reasoning. , 2002, , 379-396.		199
35	When Predictions Fail: The Dilemma of Unrealistic Optimism. , 2002, , 334-347.		111
36	Introduction " Heuristics and Biases: Then and Now. , 2002, , 1-18.		99

#	ARTICLE	IF	CITATIONS
37	Extensional versus Intuitive Reasoning. , 2002, , 19-48.		34
38	Representativeness Revisited: Attribute Substitution in Intuitive Judgment. , 2002, , 49-81.		1,765
39	How Alike Is It? versus How Likely Is It?: A Disjunction Fallacy in Probability Judgments. , 2002, , 82-97.		3
40	Inside the Planning Fallacy: The Causes and Consequences of Optimistic Time Predictions. , 2002, , 250-270.		80
41	Imagining Can Heighten or Lower the Perceived Likelihood of Contracting a Disease: The Mediating Effect of Ease of Imagery. , 2002, , 98-102.		10
42	Incorporating the Irrelevant: Anchors in Judgments of Belief and Value. , 2002, , 120-138.		258
43	Putting Adjustment Back in the Anchoring and Adjustment Heuristic. , 2002, , 139-149.		20
44	The Weighing of Evidence and the Determinants of Confidence. , 2002, , 230-249.		12
45	Probability Judgment across Cultures. , 2002, , 271-291.		33
46	Durability Bias in Affective Forecasting. , 2002, , 292-312.		41
47	Resistance of Personal Risk Perceptions to Debiasing Interventions. , 2002, , 313-323.		18
48	Ambiguity and Self-Evaluation: The Role of Idiosyncratic Trait Definitions in Self-Serving Assessments of Ability. , 2002, , 324-333.		344
49	Norm Theory: Comparing Reality to Its Alternatives. , 2002, , 348-366.		7
50	The Affect Heuristic. , 2002, , 397-420.		937
51	Support Theory: A Nonextensional Representation of Subjective Probability. , 2002, , 441-473.		6
52	Unpacking, Repacking, and Anchoring: Advances in Support Theory. , 2002, , 474-488.		2
53	Individual Differences in Reasoning: Implications for the Rationality Debate?. , 2002, , 421-440.		106
54	Self-Anchoring in Conversation: Why Language Users Do Not Do What They "Should", 2002, , 150-166.		45

#	ARTICLE	IF	CITATIONS
55	Inferential Correction. , 2002, , 167-184.		96
56	Mental Contamination and the Debiasing Problem. , 2002, , 185-200.		85
57	Counterfactual Thought, Regret, and Superstition: How to Avoid Kicking Yourself. , 2002, , 367-378.		32
58	Remarks on Support Theory: Recent Advances and Future Directions. , 2002, , 489-509.		27
59	The Use of Statistical Heuristics in Everyday Inductive Reasoning. , 2002, , 510-533.		7
60	Feelings as Information: Moods Influence Judgments and Processing Strategies. , 2002, , 534-547.		95
61	Automated Choice Heuristics. , 2002, , 548-558.		59
62	How Good Are Fast and Frugal Heuristics?. , 2002, , 559-581.		18
63	Intuitive Politicians, Theologians, and Prosecutors: Exploring the Empirical Implications of Deviant Functionalist Metaphors. , 2002, , 582-600.		5
64	The Hot Hand in Basketball: On the Misperception of Random Sequences. , 2002, , 601-616.		10
65	Like Goes with Like: The Role of Representativeness in Erroneous and Pseudo-Scientific Beliefs. , 2002, , 617-624.		26
66	When Less Is More: Counterfactual Thinking and Satisfaction among Olympic Medalists. , 2002, , 625-635.		1
67	Understanding Misunderstanding: Social Psychological Perspectives. , 2002, , 636-665.		74
68	Assessing Uncertainty in Physical Constants. , 2002, , 666-677.		8
69	Do Analysts Overreact?. , 2002, , 678-685.		80
70	Clinical versus Actuarial Judgment. , 2002, , 716-729.		41
71	Heuristics and Biases in Application. , 2002, , 730-748.		25
72	Theory-Driven Reasoning about Plausible Pasts and Probable Futures in World Politics. , 2002, , 749-762.		9

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73	The Calibration of Expert Judgment: Heuristics and Biases Beyond the Laboratory. , 2002, , 686-715.		87
74	Functional Imaging of Neural Responses to Expectancy and Experience of Monetary Gains and Losses. Neuron, 2001, 30, 619-639.	3.8	1,279
75	Making Low Probabilities Useful. Journal of Risk and Uncertainty, 2001, 23, 103-120.	0.8	205
76	Do Frequency Representations Eliminate Conjunction Effects? An Exercise in Adversarial Collaboration. Psychological Science, 2001, 12, 269-275.	1.8	509
77	Determinants of the remembered utility of aversive sounds.. Journal of Experimental Psychology: General, 2000, 129, 27-42.	1.5	238
78	Joint comment on "When does duration matter in judgment and decision making?" (Ariely & Tj ETQq0 0 0 rgBT /Overlock 10 Tf 50 542	1.5	85
79	A psychological point of view: Violations of rational rules as a diagnostic of mental processes. Behavioral and Brain Sciences, 2000, 23, 681-683.	0.4	164
80	The effect of stress on the suppression of erroneous competing responses. Anxiety, Stress and Coping, 1999, 12, 455-476.	1.7	42
81	Economic Preferences or Attitude Expressions?: An Analysis of Dollar Responses to Public Issues. Journal of Risk and Uncertainty, 1999, 19, 203-235.	0.8	373
82	Choosing Lessâ€Preferred Experiences For the Sake of Variety. Journal of Consumer Research, 1999, 26, 1-15.	3.5	462
83	Economic Preferences or Attitude Expressions?: An Analysis of Dollar Responses to Public Issues. , 1999, , 203-242.		93
84	Shared Outrage and Erratic Awards: The Psychology of Punitive Damages. Journal of Risk and Uncertainty, 1998, 16, 49-86.	0.8	242
85	Referendum contingent valuation, anchoring, and willingness to pay for public goods. Resources and Energy Economics, 1998, 20, 85-116.	1.1	354
86	Does Living in California Make People Happy? A Focusing Illusion in Judgments of Life Satisfaction. Psychological Science, 1998, 9, 340-346.	1.8	672
87	Varieties of regret: A debate and partial resolution.. Psychological Review, 1998, 105, 602-605.	2.7	141
88	New Challenges to the Rationality Assumption. Legal Theory, 1997, 3, 105-124.	0.3	96
89	Patterns of Hedonic Consumption Over Time. Marketing Letters, 1997, 8, 85-96.	1.9	58
90	Patients' memories of painful medical treatments: real-time and retrospective evaluations of two minimally invasive procedures. Pain, 1996, 66, 3-8.	2.0	836

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91	On the reality of cognitive illusions.. Psychological Review, 1996, 103, 582-591.	2.7	1,097
92	Measures of Anchoring in Estimation Tasks. Personality and Social Psychology Bulletin, 1995, 21, 1161-1166.	1.9	556
93	How the Scope and Method of Public Funding Affect Willingness to Pay for Public Goods. Public Opinion Quarterly, 1994, 58, 49.	0.9	54
94	Determinants of stated willingness to pay for public goods: A study in the headline method. Journal of Risk and Uncertainty, 1994, 9, 5-37.	0.8	305
95	When More Pain Is Preferred to Less: Adding a Better End. Psychological Science, 1993, 4, 401-405.	1.8	1,181
96	Timid Choices and Bold Forecasts: A Cognitive Perspective on Risk Taking. Management Science, 1993, 39, 17-31.	2.4	1,656
97	Stated Willingness to Pay for Public Goods: A Psychological Perspective. Psychological Science, 1993, 4, 310-315.	1.8	232
98	Duration neglect in retrospective evaluations of affective episodes.. Journal of Personality and Social Psychology, 1993, 65, 45-55.	2.6	878
99	Valuing public goods: The purchase of moral satisfaction. Journal of Environmental Economics and Management, 1992, 22, 57-70.	2.1	1,475
100	Advances in prospect theory: Cumulative representation of uncertainty. Journal of Risk and Uncertainty, 1992, 5, 297-323.	0.8	11,310
101	The reviewing of object files: Object-specific integration of information. Cognitive Psychology, 1992, 24, 175-219.	0.9	1,945
102	Experiences extended across time: Evaluation of moments and episodes. Journal of Behavioral Decision Making, 1992, 5, 169-185.	1.0	312
103	Predicting a changing taste: Do people know what they will like?. Journal of Behavioral Decision Making, 1992, 5, 187-200.	1.0	447
104	Reference points, anchors, norms, and mixed feelings. Organizational Behavior and Human Decision Processes, 1992, 51, 296-312.	1.4	593
105	Notes on the psychology of utility. , 1991, , 127-163.		82
106	Anomalies: The Endowment Effect, Loss Aversion, and Status Quo Bias. Journal of Economic Perspectives, 1991, 5, 193-206.	2.7	3,670
107	Propensities and counterfactuals: The loser that almost won.. Journal of Personality and Social Psychology, 1990, 59, 1101-1110.	2.6	221
108	Experimental Tests of the Endowment Effect and the Coase Theorem. Journal of Political Economy, 1990, 98, 1325-1348.	3.3	2,887

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109	Rational Choice and the Framing of Decisions. , 1989, , 81-126.		108
110	Extensional Versus Intuitive Reasoning: The Conjunction Fallacy in Probability Judgment. , 1988, , 440-451.		1
111	Norm theory: Comparing reality to its alternatives.. Psychological Review, 1986, 93, 136-153.	2.7	2,588
112	Rational Choice and the Framing of Decisions. The Journal of Business, 1986, 59, S251.	2.1	2,684
113	Choices, values, and frames.. American Psychologist, 1984, 39, 341-350.	3.8	4,615
114	Extensional versus intuitive reasoning: The conjunction fallacy in probability judgment.. Psychological Review, 1983, 90, 293-315.	2.7	2,898
115	Can irrationality be intelligently discussed?. Behavioral and Brain Sciences, 1983, 6, 509-510.	0.4	106
116	Improving inductive inference. , 1982, , 445-460.		49
117	On the study of statistical intuitions. , 1982, , 493-508.		67
118	On the study of statistical intuitions. Cognition, 1982, 11, 123-141.	1.1	500
119	Variants of uncertainty. Cognition, 1982, 11, 143-157.	1.1	580
120	The Psychology of Preferences. Scientific American, 1982, 246, 160-173.	1.0	1,286
121	Who shall be the arbiter of our intuitions?. Behavioral and Brain Sciences, 1981, 4, 339-340.	0.4	129
122	Prospect Theory: An Analysis of Decision under Risk. Econometrica, 1979, 47, 263.	2.6	34,915
123	Mechanisms that produce critical durations. Behavioral and Brain Sciences, 1979, 2, 265-266.	0.4	4
124	Judgment under Uncertainty: Heuristics and Biases. , 1978, , 17-34.		19
125	Causal Thinking in Judgment under Uncertainty. , 1977, , 167-190.		20
126	Judgment under Uncertainty: Heuristics and Biases. , 1975, , 141-162.		5,751

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127	Availability: A heuristic for judging frequency and probability. <i>Cognitive Psychology</i> , 1973, 5, 207-232.	0.9	7,519
128	On the psychology of prediction.. <i>Psychological Review</i> , 1973, 80, 237-251.	2.7	4,502
129	Subjective Probability: A Judgment of Representativeness. , 1972, , 25-48.		45
130	Subjective probability: A judgment of representativeness. <i>Cognitive Psychology</i> , 1972, 3, 430-454.	0.9	3,727
131	Belief in the law of small numbers.. <i>Psychological Bulletin</i> , 1971, 76, 105-110.	5.5	2,468
132	Stroboscope motion: Effects of duration and interval1. <i>Perception & Psychophysics</i> , 1970, 8, 161-164.	2.3	56
133	Method, findings, and theory in studies of visual masking.. <i>Psychological Bulletin</i> , 1968, 70, 404-425.	5.5	601
134	An onset-onset law for one case of apparent motion and metacontrast. <i>Perception & Psychophysics</i> , 1967, 2, 577-584.	2.3	216
135	Time-intensity reciprocity under various conditions of adaptation and backward masking.. <i>Journal of Experimental Psychology</i> , 1966, 71, 543-549.	1.5	119
136	Visual Resolution and Contour Interaction*. <i>Journal of the Optical Society of America</i> , 1963, 53, 1026.	1.2	429
137	Propensities and Counterfactuals: The Loser That Almost Won. , 0, , 639-651.		0