

Philip E Tetlock

List of Publications by Year in Descending Order

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

178
papers

17,951
citations

66
h-index

133
g-index

182
ext. papers

20,505
ext. citations

4.5
avg, IF

7.02
L-index

#	Paper	IF	Citations
178	What do forecasting rationales reveal about thinking patterns of top geopolitical forecasters?. <i>International Journal of Forecasting</i> , 2021 , 38, 688-688	5.3	2
177	The simulation manifesto: The limits of brute-force empiricism in geopolitical forecasting. <i>Futures & Foresight Science</i> , 2021 , 3, e64	1.7	4
176	Wise teamwork: Collective confidence calibration predicts the effectiveness of group discussion. <i>Journal of Experimental Social Psychology</i> , 2021 , 96, 104157	2.6	2
175	Gauging the Politicization of Research Programs. <i>Psychological Inquiry</i> , 2020 , 31, 86-87	2	1
174	Can we accelerate learning from history? South Africa then and now: Commentary on Schoemaker 2020. <i>Futures & Foresight Science</i> , 2020 , 2, e38	1.7	1
173	Accelerating Learning in Active Management: The Alpha-Brier Process. <i>Journal of Portfolio Management</i> , 2019 , 45, 125-135	1.6	
172	From discipline-centered rivalries to solution-centered science: Producing better probability estimates for policy makers. <i>American Psychologist</i> , 2019 , 74, 290-300	9.5	33
171	The Value of Precision in Probability Assessment: Evidence from a Large-Scale Geopolitical Forecasting Tournament. <i>International Studies Quarterly</i> , 2018 ,	1.7	3
170	Robust forecast aggregation: Fourier L2E regression. <i>Journal of Forecasting</i> , 2018 , 37, 259-268	2.1	3
169	Restructuring structured analytic techniques in intelligence. <i>Intelligence and National Security</i> , 2018 , 33, 337-356	0.8	32
168	Correcting Judgment Correctives in National Security Intelligence. <i>Frontiers in Psychology</i> , 2018 , 9, 264034	3.4	8
167	Integrative Complexity in Politics 2018 ,		3
166	Accountability Systems and Group Norms: Balancing the Risks of Mindless Conformity and Reckless Deviation. <i>Journal of Behavioral Decision Making</i> , 2017 , 30, 282-303	2.4	11
165	Bringing probability judgments into policy debates via forecasting tournaments. <i>Science</i> , 2017 , 355, 481-483	35.3	21
164	Sacred versus Pseudo-Sacred Values: How People Cope with Taboo Trade-Offs. <i>American Economic Review</i> , 2017 , 107, 96-99	9.7	34
163	A neglected dimension of good forecasting judgment: The questions we choose also matter. <i>International Journal of Forecasting</i> , 2017 , 33, 817-832	5.3	6
162	Interfacing With Faces: Perceptual Humanization and Dehumanization. <i>Current Directions in Psychological Science</i> , 2017 , 26, 288-293	6.5	11

161	Popularity as a Poor Proxy for Utility 2017 , 164-195		18
160	Expert Political Judgment 2017 ,		60
159	Poking Counterfactual Holes in Covering Laws: Cognitive Styles and Political Learning. <i>Pioneers in Arts, Humanities, Science, Engineering, Practice</i> , 2016 , 53-80	0.1	
158	Perceptual dehumanization of faces is activated by norm violations and facilitates norm enforcement. <i>Journal of Experimental Psychology: General</i> , 2016 , 145, 131-46	4.7	40
157	Rethinking the training of intelligence analysts. <i>Intelligence and National Security</i> , 2016 , 31, 903-920	0.8	18
156	Debunking the Myth of Value-Neutral Virginit: Toward Truth in Scientific Advertising. <i>Frontiers in Psychology</i> , 2016 , 7, 451	3.4	6
155	Validating the Contribution-Weighted Model: Robustness and Cost-Benefit Analyses. <i>Decision Analysis</i> , 2016 , 13, 128-152	1.2	11
154	Item response models of probability judgments: Application to a geopolitical forecasting tournament.. <i>Decision</i> , 2016 , 3, 1-19	1.9	5
153	Using the IAT to predict ethnic and racial discrimination: small effect sizes of unknown societal significance. <i>Journal of Personality and Social Psychology</i> , 2015 , 108, 562-71	6.5	78
152	Political diversity will improve social psychological science. <i>Behavioral and Brain Sciences</i> , 2015 , 38, e1300.9		190
151	It may be harder than we thought, but political diversity will (still) improve social psychological science. <i>Behavioral and Brain Sciences</i> , 2015 , 38, e164	0.9	10
150	Implicit Attitude Measures 2015 , 1-14		2
149	Toward a meaningful metric of implicit prejudice. <i>Journal of Applied Psychology</i> , 2015 , 100, 1468-81	7.4	40
148	Toward a Meaningful Metric of Implicit Prejudice. <i>SSRN Electronic Journal</i> , 2015 ,	1	1
147	Balancing Fairness and Efficiency: The Impact of Identity-Blind and Identity-Conscious Accountability on Applicant Screening. <i>PLoS ONE</i> , 2015 , 10, e0145208	3.7	8
146	Using the IAT to Predict Ethnic and Racial Discrimination: Small Effect Sizes of Unknown Societal Significance. <i>SSRN Electronic Journal</i> , 2015 ,	1	1
145	Why so Few Conservatives and Should we Care?. <i>Society</i> , 2015 , 52, 28-34	0.4	20
144	Improving Intelligence Analysis With Decision Science. <i>Perspectives on Psychological Science</i> , 2015 , 10, 753-7	9.8	46

143	Brutality under cover of ambiguity: activating, perpetuating, and deactivating covert retributivism. <i>Personality and Social Psychology Bulletin</i> , 2015 , 41, 629-42	4.1	4
142	Combining multiple probability predictions using a simple logit model. <i>International Journal of Forecasting</i> , 2014 , 30, 344-356	5.3	44
141	Probability aggregation in time-series: Dynamic hierarchical modeling of sparse expert beliefs. <i>Annals of Applied Statistics</i> , 2014 , 8,	2.1	12
140	Psychological strategies for winning a geopolitical forecasting tournament. <i>Psychological Science</i> , 2014 , 25, 1106-15	7.9	127
139	Two Reasons to Make Aggregated Probability Forecasts More Extreme. <i>Decision Analysis</i> , 2014 , 11, 133-145	14.5	42
138	Integrative Complexity at Forty: Steps Toward Resolving the Scoring Dilemma. <i>Political Psychology</i> , 2014 , 35, 597-601	3.6	54
137	Integrative Complexity Coding Raises Integratively Complex Issues. <i>Political Psychology</i> , 2014 , 35, 625-634	3.6	12
136	Punctuated incongruity: A new approach to managing trade-offs between conformity and deviation. <i>Research in Organizational Behavior</i> , 2014 , 34, 155-171	1	10
135	Forecasting Tournaments: Tools for Increasing Transparency and Improving the Quality of Debate. <i>Current Directions in Psychological Science</i> , 2014 , 23, 290-295	6.5	47
134	Accountability and ideology: When left looks right and right looks left. <i>Organizational Behavior and Human Decision Processes</i> , 2013 , 122, 22-35	4	72
133	Predicting ethnic and racial discrimination: a meta-analysis of IAT criterion studies. <i>Journal of Personality and Social Psychology</i> , 2013 , 105, 171-92	6.5	490
132	Detecting and Punishing Unconscious Bias. <i>Journal of Legal Studies</i> , 2013 , 42, 83-110	1.1	5
131	Taboo Scenarios: How to Think about the Unthinkable. <i>California Management Review</i> , 2012 , 54, 5-24	13.2	45
130	From wrongdoing to imprisonment: Test of a causal-moral model. <i>IIMB Management Review</i> , 2012 , 24, 73-78	1.9	3
129	From the Commercial to the Communal: Reframing Taboo Trade-offs in Religious and Pharmaceutical Marketing. <i>Journal of Consumer Research</i> , 2012 , 39, 157-173	6.3	64
128	Association, Culture, and Collective Imprisonment: Tests of a Two-Route Causal-Moral Model. <i>Basic and Applied Social Psychology</i> , 2012 , 34, 269-277	1.1	8
127	SHOULD SYSTEMS THINKERS ACCEPT THE LIMITS ON POLITICAL FORECASTING OR PUSH THE LIMITS?. <i>Critical Review</i> , 2012 , 24, 375-391	0.2	2
126	Rational Versus Irrational Prejudices: How Problematic Is the Ideological Lopsidedness of Social Psychology?. <i>Perspectives on Psychological Science</i> , 2012 , 7, 519-21	9.8	44

125	The Effects of Top Management Team Integrative Complexity and Decentralized Decision Making on Corporate Social Performance. <i>Academy of Management Journal</i> , 2011 , 54, 1207-1228	6.1	171
124	Vying for Rhetorical High Ground in Accountability Debates: It Is Easy to Look Down on Those Who Look Soft on. <i>Administration and Society</i> , 2011 , 43, 693-703	2.5	1
123	Intelligent management of intelligence agencies: beyond accountability ping-pong. <i>American Psychologist</i> , 2011 , 66, 542-54	9.5	44
122	From what might have been to what must have been: counterfactual thinking creates meaning. <i>Journal of Personality and Social Psychology</i> , 2010 , 98, 106-18	6.5	107
121	Situated Social Identities Constrain Morally Defensible Choices: Commentary on Bennis, Medin, & Bartels (2010). <i>Perspectives on Psychological Science</i> , 2010 , 5, 206-8	9.8	9
120	Predicting behavior in economic games by looking through the eyes of the players. <i>Journal of Experimental Psychology: General</i> , 2010 , 139, 743-55	4.7	34
119	The punitiveness paradox: When is external pressure exculpatory [And when a signal just to spread blame?]. <i>Journal of Experimental Social Psychology</i> , 2010 , 46, 388-395	2.6	22
118	SECOND THOUGHTS ABOUT EXPERT POLITICAL JUDGMENT: REPLY TO THE SYMPOSIUM. <i>Critical Review</i> , 2010 , 22, 467-488	0.2	12
117	Acculturation Strategies and Integrative Complexity: The Cognitive Implications of Biculturalism. <i>Journal of Cross-Cultural Psychology</i> , 2009 , 40, 105-139	1.9	207
116	Adversarial collaboration aborted but our offer still stands. <i>Research in Organizational Behavior</i> , 2009 , 29, 77-79	1	2
115	Implicit Bias and Accountability Systems: What Must Organizations Do to Prevent Discrimination?. <i>Research in Organizational Behavior</i> , 2009 , 29, 3-38	1	102
114	Strong claims and weak evidence: reassessing the predictive validity of the IAT. <i>Journal of Applied Psychology</i> , 2009 , 94, 567-82; discussion 583-603	7.4	144
113	Transparency should trump trust: Rejoinder to McConnell and Leibold (2009) and Ziegert and Hanges (2009).. <i>Journal of Applied Psychology</i> , 2009 , 94, 598-603	7.4	3
112	Disentangling Reasons and Rationalizations: Exploring Perceived Fairness in Hypothetical Societies 2009 , 126-157		10
111	The Challenge of Debiasing Personnel Decisions: Avoiding Both Under- and Overcorrection. <i>Industrial and Organizational Psychology</i> , 2008 , 1, 439-443	0.5	7
110	The boundaries of the thinkable. <i>Daedalus</i> , 2008 , 137, 59-70	2	3
109	Economics. The promise of prediction markets. <i>Science</i> , 2008 , 320, 877-8	33.3	187
108	Calibrating Prejudice in Milliseconds. <i>Social Psychology Quarterly</i> , 2008 , 71, 12-16	1.8	22

107	PSYCHOLOGY: Diversity Paradoxes. <i>Science</i> , 2007 , 316, 984-984	33.3	2
106	Individual Differences in Information Processing 2007 , 284-304		8
105	People as intuitive prosecutors: The impact of social-control goals on attributions of responsibility. <i>Journal of Experimental Social Psychology</i> , 2007 , 43, 195-209	2.6	122
104	Biases in research evaluation: Inflated assessment, oversight, or error-type weighting?. <i>Journal of Experimental Social Psychology</i> , 2007 , 43, 633-640	2.6	8
103	How experts think about counterfactuals in business history: The role of theoretical commitments and disciplinary perspectives. <i>Management and Organizational History</i> , 2007 , 2, 331-350	0.6	2
102	Reports Of Solving The Conflicts Of Interest In Auditing Are Highly Exaggerated. <i>Academy of Management Review</i> , 2006 , 31, 43-49	5.9	39
101	Conflicts Of Interest And The Case Of Auditor Independence: Moral Seduction And Strategic Issue Cycling. <i>Academy of Management Review</i> , 2006 , 31, 10-29	5.9	331
100	Biculturalism: A Model of the Effects of Second-Culture Exposure on Acculturation and Integrative Complexity. <i>Journal of Cross-Cultural Psychology</i> , 2006 , 37, 173-190	1.9	216
99	An Empirical Inquiry into the Relation of Corrective Justice to Distributive Justice. <i>Journal of Empirical Legal Studies</i> , 2006 , 3, 421-466	1	5
98	Expectations and emotions of Olympic athletes. <i>Journal of Experimental Social Psychology</i> , 2005 , 41, 438-446	4.6	47
97	Taboo Trade-Offs, Relational Framing, and the Acceptability of Exchanges. <i>Journal of Consumer Psychology</i> , 2005 , 15, 2-15	3.1	143
96	Theoretically Framing Relational Framing. <i>Journal of Consumer Psychology</i> , 2005 , 15, 35-37	3.1	9
95	gauging the heuristic value of heuristics. <i>Behavioral and Brain Sciences</i> , 2005 , 28, 562-563	0.9	5
94	Correspondence and Coherence: Indicators of Good Judgment in World Politics 2005 , 233-250		1
93	On the assignment of punishment: the impact of general-societal threat and the moderating role of severity. <i>Personality and Social Psychology Bulletin</i> , 2004 , 30, 673-84	4.1	94
92	TARGET ARTICLE: Attributions of Implicit Prejudice, or "Would Jesse Jackson 'Fail' the Implicit Association Test?". <i>Psychological Inquiry</i> , 2004 , 15, 257-278	2	236
91	AUTHORS' RESPONSE: The Implicit Prejudice Exchange: Islands of Consensus in a Sea of Controversy. <i>Psychological Inquiry</i> , 2004 , 15, 311-321	2	13
90	Bridging Individual, Interpersonal, and Institutional Approaches to Judgment and Decision Making: The Impact of Accountability on Cognitive Bias 2003 , 431-457		46

89	Experiments Behind the Veil: Structural Influences on Judgments of Social Justice. <i>Political Psychology</i> , 2003 , 24, 519-547	3.6	51
88	Thinking the unthinkable: sacred values and taboo cognitions. <i>Trends in Cognitive Sciences</i> , 2003 , 7, 320-324	1.4	498
87	The Great Rationality Debate. <i>Psychological Science</i> , 2002 , 13, 94-99	7.9	84
86	Intuitive Politicians, Theologians, and Prosecutors: Exploring the Empirical Implications of Deviant Functionalist Metaphors 2002 , 582-600		3
85	Theory-Driven Reasoning about Plausible Pasts and Probable Futures in World Politics 2002 , 749-762		6
84	Social functionalist frameworks for judgment and choice: intuitive politicians, theologians, and prosecutors. <i>Psychological Review</i> , 2002 , 109, 451-71	6.3	474
83	How Americans Think About Trade: Reconciling Conflicts Among Money, Power, and Principles. <i>International Studies Quarterly</i> , 2001 , 45, 191-218	1.7	58
82	The Virtues of Cognitive Humility: For Us as Well as Them 2001 , 355-368		
81	Poking Counterfactual Holes in Covering Laws: Cognitive Styles and Historical Reasoning. <i>American Political Science Review</i> , 2001 , 95, 829-843	4.5	113
80	The psychology of the unthinkable: Taboo trade-offs, forbidden base rates, and heretical counterfactuals.. <i>Journal of Personality and Social Psychology</i> , 2000 , 78, 853-870	6.5	860
79	Thinking about Russia: plausible pasts and probable futures. <i>British Journal of Social Psychology</i> , 2000 , 39 (Pt 2), 173-96	6.8	11
78	'I couldn't have known': accountability, foreseeability and counterfactual denials of responsibility. <i>British Journal of Social Psychology</i> , 2000 , 39 (Pt 3), 313-25	6.8	51
77	Human Nature and World Politics: Cognition, Identity, and Influence. <i>International Journal of Psychology</i> , 2000 , 35, 87-96	1.9	11
76	Accountability and Close-Call Counterfactuals: The Loser Who Nearly Won and the Winner Who Nearly Lost. <i>Personality and Social Psychology Bulletin</i> , 2000 , 26, 1213-1224	4.1	36
75	Coping with Accountability Cross-Pressures: Low-Effort Evasive Tactics and High-Effort Quests for Complex Compromises. <i>Personality and Social Psychology Bulletin</i> , 2000 , 26, 1380-1391	4.1	88
74	Cognitive Biases and Organizational Correctives: Do Both Disease and Cure Depend on the Politics of the Beholder?. <i>Administrative Science Quarterly</i> , 2000 , 45, 293	8.7	201
73	Taboo Trade-Offs: Constitutive Prerequisites for Political and Social Life 2000 , 47-65		3
72	Theory-Driven Reasoning About Plausible Pasts and Probable Futures in World Politics: Are We Prisoners of Our Preconceptions?. <i>American Journal of Political Science</i> , 1999 , 43, 335	2.9	121

71	Rage and reason: the psychology of the intuitive prosecutor. <i>European Journal of Social Psychology</i> , 1999 , 29, 781-795	2.9	294
70	Accounting for the effects of accountability. <i>Psychological Bulletin</i> , 1999 , 125, 255-75	19.1	1404
69	Accountability Theory: Mixing Properties of Human Agents With Properties of Social Systems 1999 , 117-138		33
68	Rage and reason: the psychology of the intuitive prosecutor 1999 , 29, 781		10
67	Group Dynamics in Top Management Teams: Groupthink, Vigilance, and Alternative Models of Organizational Failure and Success. <i>Organizational Behavior and Human Decision Processes</i> , 1998 , 73, 272-305	4	85
66	The ever-shifting psychological foundations of democratic theory: Do citizens have the right stuff?. <i>Critical Review</i> , 1998 , 12, 545-561	0.2	3
65	Sober Second Thought: The Effects of Accountability, Anger, and Authoritarianism on Attributions of Responsibility. <i>Personality and Social Psychology Bulletin</i> , 1998 , 24, 563-574	4.1	382
64	Close-call counterfactuals and belief-system defenses: I was not almost wrong but I was almost right.. <i>Journal of Personality and Social Psychology</i> , 1998 , 75, 639-652	6.5	111
63	Racial Prejudice and Attitudes Toward Affirmative Action. <i>American Journal of Political Science</i> , 1997 , 41, 402	2.9	160
62	Taboo Trade-offs: Reactions to Transactions That Transgress the Spheres of Justice. <i>Political Psychology</i> , 1997 , 18, 255-297	3.6	502
61	Churchill's Cognitive and Rhetorical Style: The Debates over Nazi Intentions and Self-Government for India. <i>Political Psychology</i> , 1996 , 17, 149	3.6	35
60	The dilution effect: judgmental bias, conversational convention, or a bit of both?. <i>European Journal of Social Psychology</i> , 1996 , 26, 915-934	2.9	121
59	ACCOUNTABILITY AND AUDITORS' JUDGMENTS ABOUT CONTINGENT EVENTS. <i>Journal of Business Finance and Accounting</i> , 1996 , 23, 379-398	2.1	47
58	The Psychology of Futurology and the Future of Psychology. <i>Psychological Science</i> , 1994 , 5, 1-4	7.9	
57	How Politicized Is Political Psychology and Is There Anything We Should Do about It?. <i>Political Psychology</i> , 1994 , 15, 567	3.6	1
56	Political Psychology or Politicized Psychology: Is the Road to Scientific Hell Paved with Good Moral Intentions?. <i>Political Psychology</i> , 1994 , 15, 509	3.6	98
55	Accountability amplifies the status quo effect when change creates victims. <i>Journal of Behavioral Decision Making</i> , 1994 , 7, 1-23	2.4	163
54	The slavery debate in antebellum America: Cognitive style, value conflict, and the limits of compromise.. <i>Journal of Personality and Social Psychology</i> , 1994 , 66, 115-126	6.5	80

53	Flattering and unflattering personality portraits of integratively simple and complex managers.. <i>Journal of Personality and Social Psychology</i> , 1993 , 64, 500-511	6.5	76
52	Providing public assistance: Cognitive and motivational processes underlying liberal and conservative policy preferences.. <i>Journal of Personality and Social Psychology</i> , 1993 , 65, 1205-1223	6.5	235
51	Of ants and grasshoppers: The political psychology of allocating public assistance 1993 , 205-233		21
50	Liberal and conservative approaches to justice: Conflicting psychological portraits 1993 , 234-256		30
49	Psychological and cultural foundations of prejudice: The case of anti-Semitism in Quebec. <i>Canadian Review of Sociology</i> , 1993 , 30, 242-270	1.9	8
48	Cognitive Structural Analysis of Political Rhetoric 1993 , 380-405		7
47	Good Judgment in International Politics: Three Psychological Perspectives. <i>Political Psychology</i> , 1992 , 13, 517	3.6	64
46	The Impact of Accountability on Judgment and Choice: Toward A Social Contingency Model. <i>Advances in Experimental Social Psychology</i> , 1992 , 25, 331-376	4.2	420
45	Assessing political group dynamics: A test of the groupthink model.. <i>Journal of Personality and Social Psychology</i> , 1992 , 63, 403-425	6.5	101
44	Allocating scarce resources: A contingency model of distributive justice. <i>Journal of Experimental Social Psychology</i> , 1992 , 28, 491-522	2.6	195
43	Conceptual/integrative complexity 1992 , 393-400		142
42	The conceptual/integrative complexity scoring manual 1992 , 401-418		86
41	An Alternative Metaphor in the Study of Judgment and Choice: People as Politicians. <i>Theory and Psychology</i> , 1991 , 1, 451-475	1.1	74
40	The New Racism. <i>American Journal of Political Science</i> , 1991 , 35, 423	2.9	202
39	The Fallacy of Democratic Elitism: Elite Competition and Commitment to Civil Liberties. <i>British Journal of Political Science</i> , 1991 , 21, 349-370	2.6	45
38	Some Thoughts on Fourth-Generational Models of Social Cognition. <i>Psychological Inquiry</i> , 1990 , 1, 212-214		7
37	Reply: Strategic Calculation and Political Values/The Dynamics of Language Rights. <i>Canadian Journal of Political Science</i> , 1990 , 23, 537-544	1.6	
36	Principled Tolerance and the American Mass Public. <i>British Journal of Political Science</i> , 1989 , 19, 25-45	2.6	122

35	Analysis of the Dynamics of Political Reasoning: A General-Purpose Computer-Assisted Methodology. <i>Political Analysis</i> , 1989 , 1, 99-119	5.3	16
34	Cognitive and Rhetorical Styles of Traditionalist and Reformist Soviet Politicians: A Content Analysis Study. <i>Political Psychology</i> , 1989 , 10, 209	3.6	33
33	Political Culture and the Problem of Double Standards: Mass and Elite Attitudes Toward Language Rights in the Canadian Charter of Rights and Freedoms*. <i>Canadian Journal of Political Science</i> , 1989 , 22, 259-284	1.6	20
32	The selfishness-altruism debate: In defense of agnosticism. <i>Behavioral and Brain Sciences</i> , 1989 , 12, 723-724	1.4	4
31	Accountability: A social magnifier of the dilution effect.. <i>Journal of Personality and Social Psychology</i> , 1989 , 57, 388-398	6.5	349
30	Social and cognitive strategies for coping with accountability: Conformity, complexity, and bolstering.. <i>Journal of Personality and Social Psychology</i> , 1989 , 57, 632-640	6.5	501
29	Monitoring the Integrative Complexity of American and Soviet Policy Rhetoric: What Can Be Learned?. <i>Journal of Social Issues</i> , 1988 , 44, 101-131	3.2	33
28	Integrative complexity of text and of reader as moderators of aesthetic evaluations. <i>Poetics</i> , 1988 , 17, 357-366	1.8	1
27	Accountability and judgment processes in a personality prediction task.. <i>Journal of Personality and Social Psychology</i> , 1987 , 52, 700-709	6.5	419
26	Testing Deterrence Theory: Some Conceptual and Methodological Issues. <i>Journal of Social Issues</i> , 1987 , 43, 85-91	3.2	16
25	A value pluralism model of ideological reasoning.. <i>Journal of Personality and Social Psychology</i> , 1986 , 50, 819-827	6.5	443
24	Symbolic Racism: Problems of Motive Attribution in Political Analysis. <i>Journal of Social Issues</i> , 1986 , 42, 129-150	3.2	359
23	Reflections on American Racism. <i>Journal of Social Issues</i> , 1986 , 42, 173-187	3.2	129
22	Reasoning Chains: Causal Models of Policy Reasoning in Mass Publics. <i>British Journal of Political Science</i> , 1986 , 16, 405-430	2.6	77
21	Psychological advice on foreign policy: What do we have to contribute?. <i>American Psychologist</i> , 1986 , 41, 557-567	9.5	16
20	Supreme Court decision making: Cognitive style as a predictor of ideological consistency of voting.. <i>Journal of Personality and Social Psychology</i> , 1985 , 48, 1227-1239	6.5	136
19	Integrative complexity of American and Soviet foreign policy rhetoric: A time-series analysis.. <i>Journal of Personality and Social Psychology</i> , 1985 , 49, 1565-1585	6.5	128
18	Impression management versus intrapsychic explanations in social psychology: A useful dichotomy?. <i>Psychological Review</i> , 1985 , 92, 59-77	6.3	404

17	Accountability: A Social Check on the Fundamental Attribution Error. <i>Social Psychology Quarterly</i> , 1985 , 48, 227	1.8	375
16	Cognitive style and political belief systems in the British House of Commons.. <i>Journal of Personality and Social Psychology</i> , 1984 , 46, 365-375	6.5	210
15	Stability and change in the complexity of senatorial debate: Testing the cognitive versus rhetorical style hypotheses.. <i>Journal of Personality and Social Psychology</i> , 1984 , 46, 979-990	6.5	46
14	Accountability and the Perseverance of First Impressions. <i>Social Psychology Quarterly</i> , 1983 , 46, 285	1.8	291
13	Cognitive style and political ideology.. <i>Journal of Personality and Social Psychology</i> , 1983 , 45, 118-126	6.5	239
12	Accountability and complexity of thought.. <i>Journal of Personality and Social Psychology</i> , 1983 , 45, 74-83	6.5	594
11	Policy-Makers' Images of International Conflict. <i>Journal of Social Issues</i> , 1983 , 39, 67-86	3.2	51
10	Attribution bias: On the inconclusiveness of the cognition-motivation debate. <i>Journal of Experimental Social Psychology</i> , 1982 , 18, 68-88	2.6	272
9	The Influence of Self-Presentation Goals on Attributional Reports. <i>Social Psychology Quarterly</i> , 1981 , 44, 300	1.8	32
8	Personality and isolationism: Content analysis of senatorial speeches.. <i>Journal of Personality and Social Psychology</i> , 1981 , 41, 737-743	6.5	40
7	Pre- to postelection shifts in presidential rhetoric: Impression management or cognitive adjustment.. <i>Journal of Personality and Social Psychology</i> , 1981 , 41, 207-212	6.5	92
6	A Cognitive Analysis of Japan's 1941 Decision for War. <i>Journal of Conflict Resolution</i> , 1980 , 24, 195-211	2.2	81
5	Explaining Teacher Explanations of Pupil Performance: A Self-Presentation Interpretation. <i>Social Psychology Quarterly</i> , 1980 , 43, 283	1.8	53
4	Identifying victims of groupthink from public statements of decision makers.. <i>Journal of Personality and Social Psychology</i> , 1979 , 37, 1314-1324	6.5	116
3	War, Peace, and Integrative Complexity: Un Speeches on the Middle East Problem, 1947-1976. <i>Journal of Conflict Resolution</i> , 1977 , 21, 427-442	2.2	111
2	Bias, Information, Noise: The BIN Model of Forecasting. <i>Management Science</i> ,	3.9	2
1	Experimental Political Philosophy: Justice Judgments in the Hypothetical Society Paradigm. <i>SSRN Electronic Journal</i> ,	1	1