## Einar Rasmussen

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/1019616/publications.pdf

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54 papers

3,552 citations

236925 25 h-index 345221 36 g-index

54 all docs 54 docs citations

54 times ranked 2086 citing authors

#	Article	IF	CITATIONS
1	Action-based entrepreneurship education. Technovation, 2006, 26, 185-194.	7.8	415
2	The Evolution of Entrepreneurial Competencies: A Longitudinal Study of University Spinâ€Off Venture Emergence. Journal of Management Studies, 2011, 48, 1314-1345.	8.3	332
3	Initiatives to promote commercialization of university knowledge. Technovation, 2006, 26, 518-533.	7.8	296
4	University capabilities in facilitating entrepreneurship: A longitudinal study of spin-off ventures at mid-range universities. Research Policy, 2010, 39, 602-612.	6.4	236
5	How intermediary organizations facilitate university–industry technology transfer: A proximity approach. Technological Forecasting and Social Change, 2017, 114, 86-102.	11.6	200
6	The influence of university departments on the evolution of entrepreneurial competencies in spin-off ventures. Research Policy, 2014, 43, 92-106.	6.4	198
7	How can universities facilitate academic spin-offs? An entrepreneurial competency perspective. Journal of Technology Transfer, 2015, 40, 782-799.	4.3	162
8	Government instruments to support the commercialization of university research: Lessons from Canada. Technovation, 2008, 28, 506-517.	7.8	149
9	Institutional determinants of university spin-off quantity and quality: a longitudinal, multilevel, cross-country study. Small Business Economics, 2017, 48, 361-391.	6.7	140
10	Rethinking the Commercialization of Public Science: From Entrepreneurial Outcomes to Societal Impacts. Academy of Management Perspectives, 2018, 32, 4-20.	6.8	132
11	Understanding academic entrepreneurship: Exploring the emergence of university spin-off ventures using process theories. International Small Business Journal, 2011, 29, 448-471.	4.8	128
12	The development, growth, and performance of university spin-offs: a critical review. Journal of Technology Transfer, 2019, 44, 1891-1938.	<b>4.</b> 3	106
13	How firms collaborate with public research organizations: The evolution of proximity dimensions in successful innovation projects. Journal of Business Research, 2016, 69, 1250-1259.	10.2	103
14	The interplay of cognitive and relational social capital dimensions in university-industry collaboration: Overcoming the experience barrier. Research Policy, 2018, 47, 1964-1974.	6.4	99
15	The transformation of network ties to develop entrepreneurial competencies for university spin-offs. Entrepreneurship and Regional Development, 2015, 27, 430-457.	3.3	98
16	Determinants of the university technology transfer policy-mix: a cross-national analysis of gap-funding instruments. Journal of Technology Transfer, 2016, 41, 1377-1405.	4.3	88
17	Innovative start-ups and policy initiatives. Research Policy, 2020, 49, 104027.	6.4	79
18	How governments seek to bridge the financing gap for university spin-offs: proof-of-concept, pre-seed, and seed funding. Technology Analysis and Strategic Management, 2012, 24, 663-678.	<b>3.</b> 5	64

#	Article	IF	CITATIONS
19	Beyond formal university technology transfer: innovative pathways for knowledge exchange. Journal of Technology Transfer, 2020, 45, 1-8.	4.3	64
20	PhD Students in the Entrepreneurial University ―Perceived Support for Academic Entrepreneurship. European Journal of Education, 2016, 51, 56-72.	2.8	59
21	Theories from the Lab: How Research on Science Commercialization can Contribute to Management Studies. Journal of Management Studies, 2019, 56, 865-894.	8.3	54
22	Parallel business models and the innovativeness of research-based spin-off ventures. Journal of Technology Transfer, 2013, 38, 836-849.	4.3	41
23	Technology transfer offices as providers of science and technology entrepreneurship education. Journal of Technology Transfer, 2021, 46, 335-365.	4.3	41
24	Open innovation policy through intermediaries: the industry incubator programme in Norway. Technology Analysis and Strategic Management, 2011, 23, 75-85.	3.5	34
25	Spinâ€offs' linkages to their parent universities over time: The performance implications of equity, geographical proximity, and technological ties. Strategic Entrepreneurship Journal, 2021, 15, 590-618.	4.4	31
26	How community ventures mobilise resources. International Journal of Entrepreneurial Behaviour and Research, 2013, 19, 283-302.	3.8	30
27	How nascent community enterprises build legitimacy in internal and external environments. Regional Studies, 2017, 51, 1721-1734.	4.4	25
28	A framework for government support mechanisms aimed at enhancing university technology transfer: the Norwegian case. International Journal of Technology Transfer and Commercialisation, 2012, 11, 1.	0.2	24
29	Government Support Programmes to Promote Academic Entrepreneurship: A Principal–Agent Perspective. European Planning Studies, 2012, 20, 527-546.	2.9	24
30	Obtaining early-stage financing for technology entrepreneurship: reassessing the demand-side perspective. Venture Capital, 2012, 14, 77-89.	1.6	21
31	The use and development of indicators for the commercialisation of university research in a national support programme. Technology Analysis and Strategic Management, 2012, 24, 481-495.	3.5	21
32	Models for university technology transfer operation: patent agency and 2g. International Journal of Technology Transfer and Commercialisation, 2006, 5, 291.	0.2	15
33	Becoming an academic entrepreneur: how scientists develop an entrepreneurial identity. Small Business Economics, 2022, 59, 1469-1487.	6.7	14
34	How firms use coordination activities in university–industry collaboration: adjusting to or steering a research center?. Journal of Technology Transfer, 2022, 47, 1308-1342.	4.3	10
35	The Impact of Science-Based Entrepreneurial Firms - A Literature Review and Policy Synthesis. SSRN Electronic Journal, 0, , .	0.4	4
36	Science-Based Entrepreneurial Firms as Real Options â€" Assessing the Outcomes of the Norwegian Firm Population from 1995 to 2012. , 2017, , 215-240.		4

#	Article	IF	Citations
37	Institutional Determinants of University Spin-Off Quantity and Quality: A Longitudinal, Multi-Level, Cross-Country Study. SSRN Electronic Journal, 0, , .	0.4	4
38	How R&D subsidies alter firm activities and behaviour. Innovation: Management, Policy and Practice, 2022, 24, 381-406.	3.9	3
39	How Nascent Community Enterprises Build Legitimacy in Internal and External Environments. Proceedings - Academy of Management, 2014, 2014, 17302.	0.1	1
40	Collaborative Practices and Multidisciplinary Research: The Dialogue Between Entrepreneurship, Management, and Data Science. Studies on Entrepreneurship, Structural Change and Industrial Dynamics, 2018, , 129-152.	0.4	1
41	Enablers of exit through trade sale: the case of early-stage research-based spin-offs. Small Business Economics, $0$ , $1$ .	6.7	1
42	Economic and Societal Impact of Academic Spin-Offs: An Emerging Taxonomy with Illustrative Cases. Proceedings - Academy of Management, 2020, 2020, 21776.	0.1	1
43	Collaborative Practices and Multidisciplinary Research: The Dialogue between Entrepreneurship, Management and Data Science. SSRN Electronic Journal, 2017, , .	0.4	0
44	Introduction: Helping birds to fly: Introducing start-up incubation ecosystems. , 2020, , .		0
45	Commercialising circular economy innovations: a taxonomy of academic spin-offs. Proceedings - Academy of Management, 2021, 2021, 14676.	0.1	0
46	Integrating multiple goals in university-industry collaborations. Proceedings - Academy of Management, 2021, 2021, 14793.	0.1	0
47	Entrepreneurs' Perceptions and New Business Financing: Role of Self-Efficacy and Control Aversion. Proceedings - Academy of Management, 2012, 2012, 15571.	0.1	0
48	How New Technology Businesses Benefit from the University? An Entrepreneurial Competency Perspective. Proceedings - Academy of Management, 2014, 2014, 13392.	0.1	0
49	How Social Capital Dimensions Facilitate Firm Collaboration with Public Research Organizations. Proceedings - Academy of Management, 2014, 2014, 13554.	0.1	0
50	Entrepreneurial spun-out firms' performance: The role of linkages to the parent institution. Proceedings - Academy of Management, 2016, 2016, 12987.	0.1	0
51	Bound by Gender? A Social Embeddedness View of Academic Entrepreneurship Among Women. Proceedings - Academy of Management, 2018, 2018, 10668.	0.1	0
52	Acquiring Research-Based Spin Offs: A Process Model of Pre-Acquisition Dynamics. Proceedings - Academy of Management, 2019, 2019, 18140.	0.1	0
53	Academic Spin-Off Resource Mobilization and Performance: The Role of Social, Economic & Hybrid Goals. Proceedings - Academy of Management, 2020, 2020, 21274.	0.1	0
54	Overcoming Buyer-Seller Tensions in the Pre-Acquisition Process. Entrepreneurship Theory and Practice, 0, , 104225872211021.	10.2	0