

Roberto A Weber

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/10091008/publications.pdf>

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14
papers

1,068
citations

840776

11
h-index

1058476

14
g-index

14
all docs

14
docs citations

14
times ranked

890
citing authors

#	ARTICLE	IF	CITATIONS
1	Sorting in Experiments with Application to Social Preferences. American Economic Journal: Applied Economics, 2012, 4, 136-163.	2.9	223
2	Seeking the Roots of Entrepreneurship: Insights from Behavioral Economics. Journal of Economic Perspectives, 2014, 28, 49-70.	5.9	191
3	Assessing the Robustness of Power Posing. Psychological Science, 2015, 26, 653-656.	3.3	178
4	Motivated Bayesians: Feeling Moral While Acting Egoistically. Journal of Economic Perspectives, 2016, 30, 189-212.	5.9	151
5	Legitimacy, Communication, and Leadership in the Turnaround Game. Management Science, 2015, 61, 2627-2645.	4.1	88
6	Do Leaders Affect Ethical Conduct?. Journal of the European Economic Association, 2017, 15, 1177-1213.	3.5	48
7	Does willful ignorance deflect punishment? " An experimental study. European Economic Review, 2014, 70, 512-524.	2.3	44
8	Rethinking Reciprocity. Annual Review of Economics, 2014, 6, 849-874.	5.5	43
9	"Just Words? Just Speeches?" On the Economic Value of Charismatic Leadership. Management Science, 2022, 68, 6355-6381.	4.1	34
10	Game form misconceptions are not necessary for a willingness-to-pay vs. willingness-to-accept gap. Journal of the Economic Science Association, 2015, 1, 72-85.	2.3	31
11	An experimental study of persuasion bias and social influence in networks. European Economic Review, 2015, 80, 214-229.	2.3	17
12	Pre-play communication with forgone costly messages: experimental evidence on forward induction. Experimental Economics, 2017, 20, 368-395.	2.1	11
13	Frequent Job Changes can Signal Poor Work Attitude and Reduce Employability. Journal of the European Economic Association, 2021, 19, 475-508.	3.5	5
14	Gender preference gaps and voting for redistribution. Experimental Economics, 2022, 25, 845-875.	2.1	4